## **DISCRETIONARY** ASSET MANAGEMENT



## THE SERVICE - INVESTMENT PHILOSOPHY

The Discretionary Asset Management Service provides highly personalised investment management services to investors who prefer a professional portfolio management approach, based on the risk / return characteristics through a well-structured investment procedure.

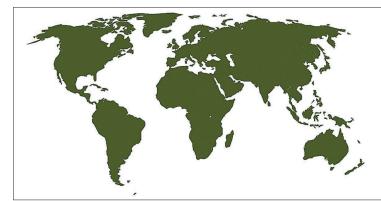
The Model portfolios are divided into three distinct categories (Low, Medium, High) based on their risk / return profiles. The geographical allocation covers all global markets through third party Mutual Fund Selection and / or Exchange Traded Funds (ETFs).

Asset allocation is based on the Mutual Fund Selection Procedure (M.F.S.P.), a state of the art proprietary methodology of Eurobank Asset Management M.F.M.C. The M.F.S.P. evaluates more than I400 mutual funds from I5 of the most prestigious investment management houses, which closely cooperate with Eurobank. The M.F.S.P. aims at distinguishing the mutual funds which are characterized by the highest probability of outperforming their peers in the near future. The selected funds correspond to those fund managers who were detected to exhibit the best managing skills.

Specifically the M.F.S.P. distinguishes between two sources of excess performance:

- Market timing ability
- Security selection

The mutual funds are ranked on the basis of these two characteristics on a scale from zero to one hundred and then the Investment Committee of Eurobank Asset Management M.F.M.C. proceeds with the portfolios' investments.



volatility.

Low

Global Markets: Invest solely in Mutual Funds from 15 prestigious International Asset Management Organizations and/or Exchange Traded Funds (ETFs)

Base Currency Euro Minimum € 200.000 Investment

## **ADVANTAGES**

- Transparency in Transactions / Trading / Returns
- Diversification in investments
- Constant Monitoring and Reporting
- · Liquidity
- No entry / exit fee through investments in institutional shares

## **MODEL PORTFOLIOS** MEDIUM MEDIUM HIGH The offering addresses investors The offering addresses The offering addresses investors The offering addresses investors INVESTMENT conservative investors who wish who wish to invest in the global who wish to invest in the global with an appetite for medium-risk to invest in the global market market universe, aiming for market universe with appetite for investments in global bond markets, targeting superior universe, aiming for superior medium-risk investments returns, but are sensitive to targeting superior returns. returns.

Medium

(20% Im Euribor)

Bond MFs and/or ETFs 40%

Cash 20%

Medium

superior returns whilst remaining tolerant to market volatility.

ALLOCATION / BENCHMARK

INVESTMENT RISK

(50% Im Euribor) Bond MFs and/or ETFs 30% (30% BofA ML Global Broad Market Index) Equity MFs and/or ETFs 20%

(40% BofA ML Global Broad Market Index) Equity MFs and/or ETFs 40% (40% MSCI AC World) (20% MSCI AC World)

Cash IO% (10% Im Euribor)

Bond MFs and/or ETFs 90% (90% BofA ML Global Broad Market Index)

Cash 20% (20% Im Euribor) Equity MFs and/or ETFs 80% (80% MSCI AC World)

High

BENCHMARK / TRADING RANGE

Bond MFs and/or ETFs Equity MFs and/or ETFs

0.50%

Bond MFs and/or ETFs Equity MFs and/or ETFs

1,00%

Bond MFs and/or ETFs

1.00%

Equity MFs and/or ETFs

1.50%

MANAGEMENT FEE PERFORMANCE FEE

10%

Based on the portfolio's positive return versus the performance benchmark when the portfolio shows positive returns since the launch date.

BENCHMARK

Im Euribor + 1,00%

Im Euribor + 2,00%

Im Euribor + 2,00%

Im Euribor + 4,00%