

**EUROBANK A.D. BEOGRAD**

**FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016  
AND INDEPENDENT AUDITOR'S REPORT**

## INDEPENDENT AUDITOR'S REPORT

### To the Shareholders of Eurobank a.d. Beograd

We have audited the accompanying financial statements of Eurobank a.d. Beograd (the "Bank") which comprise the balance sheet as of 31 December 2016 and the income statement, statement of other comprehensive income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

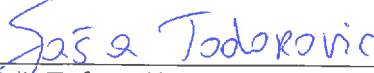
Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Law on Auditing and auditing regulation effective in the Republic of Serbia. This regulation requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Eurobank a.d. Beograd as of 31 December 2016, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

  
Saša Todorović  
Licensed Auditor



  
PricewaterhouseCoopers d.o.o., Beograd

Belgrade, 19 April 2017

**EUROBANK A.D.**

**FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**EUROBANK A.D.**

**Income statement and Statement of Comprehensive Income for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

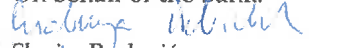
| Income statement   | Note | 2016             | 2015             |
|--|------|------------------|------------------|
| Interest income  | 6    | 7,472,472        | 8,649,361        |
| Interest expenses  | 6    | (1,033,784)      | (1,379,740)      |
| <b>Net interest income</b>   |      | <b>6,438,688</b> | <b>7,269,621</b> |
| Fee and commission income  | 7    | 2,381,548        | 2,185,120        |
| Fee and commission expense   | 7    | (397,536)        | (360,614)        |
| <b>Net fee and commission income</b>   |      | <b>1,984,012</b> | <b>1,824,506</b> |
| Net gains from financial assets held for trading   | 8    | 1,636            | 13,627           |
| Net foreign exchange gains   | 9    | 25,205           | 91,272           |
| Other operating income   | 10   | 61,684           | 179,611          |
| Net provisions and losses from impairment of financial asset and off-balance sheet credit risk items | 11   | (885,115)        | (1,003,798)      |
| <b>Total operating income</b>  |      | <b>7,626,110</b> | <b>8,374,839</b> |
| Salaries, benefits and other personnel expenses  | 12   | (1,818,653)      | (1,774,364)      |
| Depreciation and amortization  | 13   | (416,001)        | (410,257)        |
| Other expenses   | 14   | (3,244,670)      | (3,289,572)      |
| <b>Profit before tax</b>   |      | <b>2,146,786</b> | <b>2,900,646</b> |
| Deferred income tax profit / (loss)  | 15   | (85,461)         | 15,672           |
| <b>Profit for the year</b>   |      | <b>2,061,325</b> | <b>2,916,318</b> |
| <b>Earnings per share</b>  |      |                  |                  |
| Basic earnings per share (in RSD, without paras)   | 16   | 8,108            | 11,471           |
| <b>Statement of Other Comprehensive Income</b>   |      |                  |                  |
|  |      | 2016             | 2015             |
| <b>Profit for the period</b>   |      | <b>2,061,325</b> | <b>2,916,318</b> |
| <b>Items that will not be reclassified to profit and loss</b>  |      |                  |                  |
| Actuarial gains on defined benefit pensions plans  |      | 5,490            | 1,117            |
| <b>Items that may be reclassified subsequently to profit and loss</b>                                |      |                  |                  |
| Losses on fair value changes of financial assets available for sale                                  |      | (64,613)         | (82,970)         |
| Income tax relating to items that may be reclassified  |      | 8,868            | 12,277           |
| Other comprehensive income for the year, net of tax  |      | (50,255)         | (69,576)         |
| <b>Total comprehensive income for the year</b>   |      | <b>2,011,070</b> | <b>2,846,742</b> |
| <b>Total comprehensive income attributable to:</b>   |      |                  |                  |
| Owners of the parent   |      | 2,011,070        | 2,846,742        |

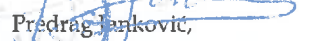
Belgrade, 19 April 2017

Report prepared by:

  
Vladimir Tofoski  
Chief Financial Officer

On behalf of the Bank:

  
Slavica Pavlović,  
President of the Executive Board

  
Predrag Janković,  
Member of the Executive Board



**EUROBANK A.D.****Balance Sheet as at 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

| <b>Balance sheet</b>   | <b>Note</b> | <b>2016</b>        | <b>2015</b>        |
|--|-------------|--------------------|--------------------|
| <b>Assets</b>  |             |                    |                    |
| Cash and balances with Central Bank  | 17          | 21,714,061         | 21,255,247         |
| Pledged financial assets   | 18          | 692,590            | -                  |
| Financial assets at fair value through profit and loss held for trading                    | 19          | 26,712             | 69,424             |
| Financial assets available for sale  | 20          | 14,993,529         | 15,681,791         |
| Loans and deposits to banks and other financial institutions                               | 21          | 12,245,083         | 10,417,397         |
| Loans and receivables from customers   | 22          | 94,819,179         | 87,023,653         |
| Investments in associates  | 23          | 20,479             | 20,479             |
| Intangible assets  | 24          | 1,846,161          | 1,815,493          |
| Property, plant and equipment  | 25          | 3,653,311          | 3,715,483          |
| Current tax assets   |             | 131,796            | 131,795            |
| Deferred tax assets  | 26          | 58,034             | 134,626            |
| Other assets   | 27          | 431,756            | 317,212            |
| <b>Total assets</b>  |             | <b>150,632,691</b> | <b>140,582,600</b> |
| <b>Equity and Liabilities</b>  |             |                    |                    |
| Financial liabilities at fair value through profit and loss held for trading               | 28          | 31,335             | 75,647             |
| Deposits and other liabilities due to banks, other financial institutions and central bank | 29          | 7,033,192          | 3,933,034          |
| Deposits and other liabilities due to customers  | 30          | 93,532,515         | 88,528,242         |
| Provisions   | 31          | 446,586            | 556,627            |
| Other liabilities  | 32          | 623,225            | 534,282            |
| <b>Total Liabilities</b>   |             | <b>101,666,853</b> | <b>93,627,832</b>  |
| <b>Shareholders' equity</b>  |             |                    |                    |
| Share capital  | 33          | 31,481,926         | 31,481,926         |
| Retained earnings  | 33          | 7,914,950          | 5,853,627          |
| Reserves   | 33          | 9,568,962          | 9,619,215          |
| <b>Total shareholders' equity</b>  |             | <b>48,965,838</b>  | <b>46,954,768</b>  |
| <b>Total Equity and Liabilities</b>  |             | <b>150,632,691</b> | <b>140,582,600</b> |

## EUROBANK A.D.

## Statement of changes in equity for the year ended 31 December 2016

All amounts are expressed in 000 RSD unless stated otherwise

| Statement of Changes in Equity       | Share and other capital | Share premium | Revaluation reserves | Other reserves | Retained earnings/ Accumulated loss | Total shareholder's equity |
|--------------------------------------|-------------------------|---------------|----------------------|----------------|-------------------------------------|----------------------------|
| As at 31 December 2014               | 25,429,927              | 6,051,999     | 130,456              | 9,558,335      | 2,937,309                           | 44,108,026                 |
| AFS portfolio revaluation            | -                       | -             | (82,970)             | -              | -                                   | (82,970)                   |
| Deferred tax on revaluation reserves | -                       | -             | 12,445               | -              | -                                   | 12,445                     |
| Actuarial gains                      | -                       | -             | 1,117                | -              | -                                   | 1,117                      |
| Deferred tax on actuarial gains      | -                       | -             | (168)                | -              | -                                   | (168)                      |
| Current period profit                | -                       | -             | -                    | -              | 2,916,318                           | 2,916,318                  |
| As at 31 December 2015               | 25,429,927              | 6,051,999     | 60,880               | 9,558,335      | 5,853,627                           | 46,954,768                 |
| AFS portfolio revaluation            | -                       | -             | (64,613)             | -              | -                                   | (64,613)                   |
| Deferred tax on revaluation reserves | -                       | -             | 9,692                | -              | -                                   | 9,692                      |
| Actuarial gains                      | -                       | -             | 5,490                | -              | -                                   | 5,490                      |
| Deferred tax on actuarial gains      | -                       | -             | (824)                | -              | -                                   | (824)                      |
| Current period profit                | -                       | -             | -                    | -              | 2,061,325                           | 2,061,325                  |
| As at 31 December 2016               | 25,429,927              | 6,051,999     | 10,625               | 9,558,335      | 7,914,952                           | 48,965,838                 |

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

| Cash Flow Statement   | 2016                | 2015                 |
|---|---------------------|----------------------|
| <b>Cash inflow from operating activities</b>  |                     |                      |
| Inflow from interest  | 6,828,481           | 7,604,274            |
| Inflow from fees and commissions  | 2,401,428           | 2,320,918            |
| Inflow from other operating income  | 119,327             | 252,701              |
| Inflow from dividends   | 532                 | 693                  |
|   | <b>9,349,768</b>    | <b>10,178,586</b>    |
| <b>Cash outflow from operating activities</b>   |                     |                      |
| Outflow from interests  | (1,094,639)         | (1,536,904)          |
| Outflow from fees and commissions   | (371,439)           | (394,651)            |
| Outflow from gross salaries, benefits and other personal expenses   | (1,786,860)         | (1,763,126)          |
| Outflow from taxes, contributions and other duties charged to income  | (691,383)           | (668,853)            |
| Outflow from other operating expenses   | (2,740,294)         | (2,976,837)          |
|   | <b>(6,684,615)</b>  | <b>(7,340,371)</b>   |
| <b>Net cash inflow for operating activities before increase or decrease in loans investments and deposits</b> | <b>2,665,153</b>    | <b>2,838,215</b>     |
| <b>Decrease in loans and investments, and increase in deposits</b>  |                     |                      |
| Decrease in loans and placements with banks and other financial organizations                                 | -                   | 954,816              |
| Decrease in securities  | 36                  | 76                   |
| Decrease in receivables for derivatives   | -                   | 25,673               |
|   | <b>5,154,656</b>    | <b>980,565</b>       |
| <b>Increase in loans and investments, and decrease in deposits</b>  |                     |                      |
| Increase in loans and placements with banks and other financial organizations                                 | (9,427,362)         | -                    |
| (Increase)/Decrease in liabilities for derivatives  | -                   | (39,276)             |
| Decrease in deposits  | -                   | (10,584,006)         |
|   | <b>(9,427,362)</b>  | <b>(10,623,282)</b>  |
| <b>Net cash inflow for operating activities before profit tax</b>   | <b>(1,607,553)</b>  | <b>(6,804,502)</b>   |
| Profit tax paid   | -                   | -                    |
| <b>Net cash inflow for operating activities</b>   | <b>(1,607,553)</b>  | <b>(6,804,502)</b>   |
| <b>Cash flow from investing activities</b>  |                     |                      |
| Inflow from selling of long term investments  | 14,127,658          | 12,780,217           |
| Inflow from selling of intangible assets and fixed assets   | 3,979               | 1,221                |
|   | <b>14,131,637</b>   | <b>12,781,438</b>    |
| <b>Cash outflow from investing activities</b>   |                     |                      |
| Outflow for purchase of long term investments   | (13,432,666)        | (9,348,468)          |
| Outflow for purchase of intangible assets and fixed assets  | (357,951)           | (316,751)            |
|   | <b>(13,790,617)</b> | <b>(9,665,219)</b>   |
| <b>Net cash flow from investing activities</b>  | <b>341,020</b>      | <b>3,116,219</b>     |
| <b>Cash inflow from financing activities</b>  |                     |                      |
| Increase in borrowings  | 15,884,290          | 81,023,943           |
|   | <b>15,884,290</b>   | <b>81,023,943</b>    |
| <b>Cash outflow from financing activities</b>   |                     |                      |
| Decrease in borrowings  | (14,052,064)        | (78,796,677)         |
|   | <b>(14,052,064)</b> | <b>(78,796,677)</b>  |
| <b>Net cash inflow from financing activities</b>  | <b>1,832,226</b>    | <b>2,227,266</b>     |
| <b>Cash inflow</b>  | <b>44,520,351</b>   | <b>104,964,532</b>   |
| <b>Cash outflow</b>   | <b>(43,954,658)</b> | <b>(106,425,549)</b> |



**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

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|   |                   |                   |
|---|-------------------|-------------------|
| Net cash inflow/(outflow)               | 565,693           | (1,461,017)       |
| Cash at the beginning of the year       | 14,698,021        | 16,968,138        |
| Foreign exchange gains                  | 8,318,173         | 13,119,071        |
| Foreign exchange losses                 | (8,342,710)       | (13,928,171)      |
| Cash at the end of the reporting period | <u>15,239,177</u> | <u>14,698,020</u> |

**1. General information**

Eurobank A.D. has been established by the merger of Eurobank EFG a.d. Beograd and Nacionalna Štedionica Banka a.d. that was completed on 20 October 2006.

The Bank is registered in Serbia for carrying out payment, credit and deposit operations in the country and abroad. The Bank operates in accordance with Law on Banks based on principles of liquidity, safety and profitability.

The registered office of the Bank is Vuka Karadžića 10, Belgrade.

As at 31 December 2016 the Bank had 1,450 employees (31 December 2015: 1,441 employees). The Bank's network comprises of 80 branches and business centres (31 December 2015: 85).

The Bank's Registration number is 17171178. The Bank's Tax identification number is 100002532.

These financial statements have been approved for issue by the Board of Directors on 28<sup>th</sup> April 2017.

**2. Summary of significant accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

**2.1. Basis of preparation**

The Bank prepares its financial statements in accordance with the accounting regulations prevailing in the Republic of Serbia, and with the National Bank of Serbia Regulations. Pursuant to the Law on Accounting (Official Gazette of the Republic of Serbia no. 62/2013), banks are required to maintain their books of account and to prepare financial statements in accordance with International Financial Reporting Standards (IFRS).

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). These financial statements have been prepared under the historical cost convention and on ongoing concern basis, as modified by the revaluation of available-for-sale financial assets and financial assets and liabilities at fair value through profit or loss.

The preparation of financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

The Bank's presentation currency is the RSD being the functional currency of the Bank.

The Bank's financial statements have been prepared on a going concern basis, which assumes that the Bank will continue in operational existence for the foreseeable future. In making this judgment management considered the Group's financial position, current intentions, profitability of operations and access to financial resources, and analyzed the impact of the recent financial crisis on future operations of the Group.

## 2. Summary of significant accounting policies (continued)

### a) New and amended Standards and Interpretations

The new and amended IFRS set out below are effective as of 1 January 2016:

**IAS 1, Amendment - Disclosure initiative.** The amendment clarifies that an entity need not provide in the financial statements, including the notes, a specific disclosure required by an IFRS if the information resulting from that disclosure is not material and also clarifies that additional disclosures may be necessary if the information required by IFRSs is not sufficient for an understanding of the impact of particular transactions and events on the entity's financial position and performance. The line items listed in IAS 1 for the balance sheet and the statement of profit or loss should be disaggregated if this is relevant to an understanding of the entity's financial position and additional guidance on the use of subtotals is provided. In the statement of comprehensive income the share of the other comprehensive income of equity -accounted associates and joint ventures should be presented in aggregate as a single line item, classified between those items that will or will not be subsequently reclassified to profit or loss and when determining a systematic approach to presenting notes, the entity should consider the understandability and comparability of its financial statements. The adoption of the amendment had no impact on the Bank's financial statements.

**IAS 16 and IAS 38, Amendments - Clarification of Acceptable Methods of Depreciation and Amortization.** The amendments clarify that the use of revenue-based methods to calculate the depreciation for property plant and equipment is not appropriate and they also clarify that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. The adoption of the amendment had no impact on the Bank's financial statements.

**IAS 27, Amendment-Equity Method in Separate Financial Statements.** This amendment allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements and clarifies the definition of separate financial statements. In particular, separate financial statements are those presented in addition to consolidated financial statements or in addition to the financial statements of an investor that does not have investments in subsidiaries but has investments in associates or joint ventures which are required by IAS 28 Investments in Associates and Joint Ventures to be accounted for using the equity method. The adoption of the amendment had no impact on the Bank's financial statements.

**IFRS 11, Amendment - Accounting for Acquisitions of Interests in Joint Operations.** This amendment requires an investor to apply the principles of business combinations accounting in IFRS 3 'Business Combinations' and other IFRSs, which do not conflict with IFRS 11, when it acquires an interest in a joint operation that constitutes a 'business' as defined in IFRS 3. The amendments, which also apply when an existing business is contributed to the joint operation on its formation, require the disclosure of information specified in IFRS 3 and other IFRSs for business combinations. The amendments are applicable to both the acquisition of the initial interest in a joint operation and the acquisition of additional interest in the same joint operation while the joint operator retains joint control. However, a previously held interest is not remeasured when the acquisition of an additional interest in the same joint operation results in retaining joint control. The adoption of the amendment had no impact on the Bank's financial statements.

**IFRS 10, IFRS 12 and IAS 28, Amendments - Investment Entities: Applying the Consolidation Exception.** The amendments clarify the application of the consolidation exception for the subsidiaries of investment entities. The adoption of the amendment had no impact on the Bank's financial statements.

2. Summary of significant accounting policies (continued)

a) New and amended Standards and Interpretations (continued)

*Annual Improvements to IFRSs 2012-2014 Cycle.* The amendments introduce key changes to four IFRSs following the publication of the results of the IASB's 2012-14 cycle of the annual improvements project. The topics addressed by these amendments are set out below:

- IFRS 5 'Non-current assets held for sale and discontinued operations': It is clarified that, when an asset (or disposal group) is reclassified from 'held for sale' to 'held for distribution', or vice versa, this does not constitute a change to a plan of sale or distribution, and does not have to be accounted for as such. Therefore the asset (or disposal group) does not need to be reinstated in the financial statements, as if it had never been classified as 'held for sale' or 'held for distribution', simply because the manner of disposal has changed.
- IFRS 7 'Financial instruments: Specific guidance is added to help management determine whether the terms of an arrangement to service a financial asset which has been transferred constitute continuing involvement. It is also clarified that the additional disclosure required by the amendments to IFRS 7, 'Disclosure - Offsetting financial assets and financial liabilities' is not specifically required for all interim periods, unless required by IAS 34 'Interim financial reporting'.
- IAS 19 'Employee benefits': When determining the discount rate for post-employment benefit obligations, it is the currency that the liabilities are denominated in that is important, and not the country where they arise.
- IAS 34 'Interim financial reporting': It is clarified that the reference in the standard to 'information disclosed elsewhere in the interim financial report' means some other statement (such as management commentary or risk report) that is available to users of the financial statements at the same time as the interim financial statements, requiring a cross - reference from the interim financial statements to the location of that information.

The adoption of the amendment had no impact on the Bank's financial statements.

b) Standards that have been issued but are not yet effective

*IAS 7, Amendment - Disclosure Initiative (effective 1 January 2017).* The amendment requires disclosure of information enabling users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes from cash flows and non-cash changes. The disclosure requirements also apply to changes in financial assets, such as assets that hedge liabilities arising from financing activities, if cash flows from those financial assets were or future cash flows will be, included in cash flows from financing activities. The adoption of the amendment is not expected to impact the Bank's financial statements.

*IAS 12, Amendment - Recognition of Deferred Tax Assets for Unrealized Losses (effective 1 January 2017).* The amendment clarifies that (a) unrealized losses on debt instruments measured at fair value in the financial statements and at cost for tax purposes may give rise to a deductible temporary difference irrespective of whether the entity expects to recover the carrying amount of the debt instrument by sale or use (b) estimates for future taxable profits exclude tax deductions resulting from the reversal of those deductible temporary differences (c) the estimate of probable future taxable profits may include the recovery of an asset for more than its carrying amount, if there is sufficient evidence that it is probable that this will be realized by the entity, and (d) a deferred tax asset is assessed in combination with all of the other deferred tax assets where the tax law does not restrict the sources of taxable profits against which the entity may make deductions on the reversal of that

2. Summary of significant accounting policies (continued)

b) Standards that have been issued but are not yet effective (continued)

deductible temporary differences may be reversed. Where restrictions apply, deferred tax assets are assessed in combination only with other deferred tax assets of the same type. The adoption of the amendment is not expected to impact the Bank's financial statements.

*IAS 40, Amendment - Transfers of Investment Property (effective 1 January 2018)*. The amendment clarifies that a transfer of property, including property under construction or development, into or out of investment property should be made only when there has been a change in use of the property. Such a change in use occurs when the property meets, or ceases to meet, the definition of investment property and should be supported by evidence. The adoption of the amendment is not expected to impact the Bank's financial statements.

*IFRS 2, Amendment - Classification and Measurement of Share-based Payment Transactions (effective 1 January 2018)*. The amendment addresses a) the measurement of cash-settled share-based payments, b) the accounting for modifications of a share-based payment from cash-settled to equity-settled and c) the classification of share-based payments settled net of tax withholdings. Specifically, the amendment clarifies that a cash-settled share-based payment is measured using the same approach as for equity-settled share-based payments. It also clarifies that the liability of cash-settled share-based payment modified to equity-settled one is derecognized and the equity-settled share-based payment is recognized at the modification date fair value of the equity instrument granted and any difference is recognized in profit or loss immediately. Furthermore, a share-based payment net by withholding tax on the employee's behalf (a net settlement feature) is classified as equity settled in its entirety, provided it would have been classified as equity-settled had it not included the net settlement feature. The adoption of the amendment is not expected to impact the Bank's financial statements.

*IFRS 4, Amendment - Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (effective 1 January 2018)*. The amendment addresses the accounting consequences of the different effective dates of IFRS 9 'Financial Instruments' and the forthcoming new insurance contracts Standard. The amendment introduces two options for entities that issue insurance contracts: a temporary exemption from applying IFRS 9 and an overlay approach. The optional temporary exemption from IFRS 9 is available to entities whose activities are predominantly connected with insurance, allowing them to continue to apply IAS 39 'Financial Instruments: Recognition and Measurement' while they defer the application of IFRS 9 until 1 January 2021 at the latest. The overlay approach is an option for entities that adopt IFRS 9 and issue insurance contracts, to adjust profit or loss for eligible financial assets, effectively resulting in IAS 39 accounting for those designated financial assets. This approach can be used provided that the entity applies IFRS 9 in conjunction with IFRS 4 and classifies financial assets as fair value through profit or loss in accordance with IFRS 9, when those assets were previously classified at amortized cost or as available-for-sale in accordance with IAS 39. The amendment is not relevant to the Bank's activities.

*IFRS 9, Financial Instruments (effective 1 January 2018)*

In July 2014, the IASB published the final version of IFRS 9 'Financial Instruments' which replaces IAS 39 'Financial Instruments: Recognition and Measurement'. IFRS 9 includes revised requirements on the classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting.

**2. Summary of significant accounting policies (continued)****b) Standards that have been issued but are not yet effective (continued)****Classification and measurement**

IFRS 9 applies a new classification and measurement approach for all types of financial assets that reflects the entity's business model for managing the assets and their contractual cash flow characteristics. IFRS 9 requires financial assets to be classified into one of the following measurement categories: amortised cost, fair value through other comprehensive income (FVOCI) or fair value through profit or loss (FVTPL). The standard eliminates the existing IAS 39 categories of held-to-maturity, loans and receivables and available for sale. Financial assets will be measured at amortised cost if they are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows, and their contractual cash flows represent solely payments of principle and interest ('SPPI'). Financial assets will be measured at FVOCI if they are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and their contractual cash flows represent solely payments of principle and interest. All other financial assets will be classified at FVTPL. An entity may at initial recognition, designate a financial asset at FVTPL if doing so eliminates or significantly reduces an accounting mismatch. Furthermore, on initial recognition of an equity instrument that is not held for trading, an entity may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.

Under IFRS 9, embedded derivatives in contracts where the host is a financial asset in the scope of the standard are no longer bifurcated. Instead, the hybrid financial instrument is assessed for classification as a whole. IFRS 9 retains most of the existing requirements for financial liabilities. However, for financial liabilities designated at FVTPL, gains or losses attributable to changes in own credit risk shall be presented in OCI and shall not be subsequently transferred to profit or loss unless such a presentation would create or enlarge an accounting mismatch. Under IAS 39, all fair value changes of liabilities designated at FVTPL are recognised in profit or loss unless this would create or enlarge an accounting mismatch.

**Business model assessment**

The business model reflects how the Bank manages the assets in order to generate cash flows. That is, whether the Bank's objective is solely to collect contractual cash flows from the asset, to realise cash flows from the sale of assets, or both, to collect contractual cash flows and cash flows from the sale of assets. Financial assets that are held for trading or that are managed on a fair value basis will be measured at FVTPL.

The Bank's approach is to perform the business model assessment consistently with its operating model and the information provided to key management personnel. In making the above assessment the Bank will consider a number of factors including:

- The stated policies and objectives for each portfolio;
- How the performance of each portfolio is evaluated and reported;
- The risks associated with the performance of the business model and how those risks are managed;
- How managers are compensated; and
- Past experience on how the cash flows from those portfolios were collected, expectations about future sales activity and how the Bank's stated objective for managing the financial assets is achieved.

**2. Summary of significant accounting policies (continued)****b) Standards that have been issued but are not yet effective (continued)****SPPI assessment**

In assessing whether the contractual cash flows are solely payments of principle and interest, the Bank will consider whether the contractual terms of the instrument are consistent with a basic lending arrangement i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin. This will include an assessment of whether a financial asset contains a contractual term that could change the amount or timing of contractual cash flows in a way that it would not be consistent with the above condition. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset will be measured at FVTPL.

**Preliminary assessment of changes to the classification and measurement**

The Bank conducted a preliminary high-level assessment of possible changes to the classification and measurement of its portfolios based on its existing business models as at 31 December 2016. The Bank's current expectation is that:

- loans and advances to banks and customers that are classified as loans and receivables and measured at amortised cost under IAS 39 would also be measured at amortised cost under IFRS 9;
- held-to-maturity investment securities measured at amortised cost under IAS 39 would in general also be measured at amortised cost under IFRS 9;
- debt securities classified as available-for-sale under IAS 39, may under IFRS 9 be measured at amortised cost or FVOCI depending on the business model within which they are held;
- assets in the debt securities lending portfolio that are measured at amortised cost under IAS 39, may under IFRS 9 be measured at amortised cost or FVTOCI depending on the business model within which they are held;
- debt securities that are measured at FVTPL under IAS 39 would in general continue to be measured at FVTPL under IFRS 9;
- trading assets and derivative assets that are measured at FVTPL under IAS 39 would also be measured at FVTPL under IFRS 9; and
- equity securities classified as available-for-sale under IAS 39 would generally be measured at FVTPL under IFRS 9.

The above classification and measurement assessment may not be fully representative of the impact on the Bank's financial statements as at 1 January 2018 because IFRS 9 requires the business model assessment to be made based on the facts and circumstances that exist at the date of initial application. Moreover, the Bank's preliminary assessment has not included a detailed review of the contractual terms of all the financial assets which is in progress. The final impact will depend on the structure of the Bank's portfolios on initial application, which may not be the same as at 31 December 2016.

**Impairment of financial assets**

IFRS 9 introduces an expected credit loss ('ECL') model that replaces the incurred loss model in IAS 39. The new requirements eliminate the threshold in IAS 39 that required a credit event to have occurred before credit losses were recognised and will apply to a broader population of financial instruments compared to IAS 39. The measurement of ECL will require the use of complex models and significant judgment about future economic conditions and credit behaviour. The new impairment model will apply to financial assets that are not measured at FVTPL, including loans, lease receivables, debt securities, financial guarantee contracts and loan commitments issued. No impairment loss will be recognised on equity investments. The new standard uses a 'three stage approach' that will reflect changes in credit quality since initial recognition. At each reporting date, a loss allowance equal to 12-month ECL will be recognized for debt investment securities that are

**2. Summary of significant accounting policies (continued)****b) Standards that have been issued but are not yet effective (continued)**

determined to have a low credit risk at the reporting date, and for all other financial assets for which there is no significant increase in credit risk since initial recognition. 12-month ECL are the portion of ECL that result from default events that are possible within the next 12 months after the reporting date. For financial assets that have experienced a significant increase in credit risk since initial recognition where no specific loss event has been identified, a loss allowance equal to lifetime expected credit losses will be recognised. The loss allowance for purchased or originated credit impaired financial assets will always be measured at an amount equal to lifetime ECL. Financial assets where 12-month ECL are recognised are considered to be in 'stage-1'; financial assets which have experienced a significant increase in credit risk are in 'stage-2' and financial assets that are credit impaired are in 'stage-3'. The measurement of ECL will be a probability-weighted average amount that will reflect the time value of money. In measuring expected credit losses, information about past events, current conditions and reasonable and supportable forecasts of future conditions should be considered. The new impairment model is expected to result in a higher loss allowance for the Bank compared to IAS 39.

**Hedge accounting**

IFRS 9 includes a new general hedge accounting model which aligns hedge accounting more closely with risk management. Under the new model, more hedging strategies may qualify for hedge accounting, new hedge effectiveness requirements apply and discontinuation of hedge accounting will be allowed only under specific circumstances. The IASB currently has a separate project for the accounting of macro hedging activities. Until the above completion of the project is completed on macro hedging, entities have an accounting policy choice to continue applying the hedge accounting requirements in IAS 39.

**IFRS 9 Implementation Programme**

A Group-wide IFRS 9 Programme, led jointly by Group Risk and Group Finance, was initiated in 2015 to ensure a high quality implementation in compliance with the Standard and additional published regulatory guidance.

Overall governance is through a central Programme Management Office (PMO) that coordinates the implementation of the Programme among the various stakeholders and is responsible for the day-to-day management tasks, as well as two Management Committees, namely the Steering Committee and the Technical Committee. The Steering Committee, which comprises senior staff from all the main functions of the Group, is mandated to oversee the implementation in accordance with the Standard, monitors timelines and the quality of the Programme's deliverables, and regularly informs the Executive Board, the Board Risk Committee, the Audit Committee and the Board of Directors of the Programme's implementation progress. The Technical Committee is composed of Subject Matter Experts responsible for evaluating key technical issues and analysing proposed changes in accounting policies and risk management methodologies for the Steering Committee before they are submitted and approved by the competent bodies of the Bank.

Reflecting the scale and complexity of the implementation plan, the Programme is structured with various project teams (Group Finance, Group Risk Management, Information Systems, Lending Business Units, Troubled Assets Group, Operations and International General Division) dedicated to the various elements associated with the implementation of the Standard. These teams are supported by two external consultancy firms.



2. Summary of significant accounting policies (continued)

b) Standards that have been issued but are not yet effective (continued)

The implementation for the Bank is managed locally with the establishment of local PMOs and Steering Committees. Progress is monitored by the central PMO with Head Office providing support and guidance to ensure consistent implementation within the Group. Up to date the Bank, in cooperation with the Group, has performed a gap analysis on data and processes and has completed the design phase of the Programme. As part of the design phase of the implementation plan,

programme activities were focused on the definition of functional and technical requirements of the impairment model, setting out the business specifications for classification and measurement, and the designing of accounting policy changes. Educational workshops to the involved stakeholders across the Group are being continuously conducted on the impact of IFRS 9 in order to ensure that the new requirements are well understood.

The Programme has now progressed to the build phase with its focus on the development of IFRS 9 methodologies and accounting policy decisions in key areas. On conclusion of the build phase, the Bank intends to undertake a parallel run of IAS 39 and IFRS 9 in order to ensure a seamless transition to the new standard on the required effective date, while testing, model validation and refinement activities will continue up to the end of 2017.

The Group participates in the IFRS 9 thematic review conducted by the European Central Bank on the evaluation of the Group's preparedness, the impact of the new accounting rules on processes, infrastructure and regulatory capital. The Group has also carried out a preliminary impact assessment both for the classification and measurement and the impairment requirements within the context of the European Banking Authority's impact assessment on IFRS 9. The assessment was performed with reference date 31 December 2016 using information available as of that date as well as a number of assumptions on key policy choices that are yet to be determined since they are still being analysed by Management and their formulation is in progress.

The most significant impact on the Bank's financial statements from the implementation of IFRS 9 is expected to result from the new impairment requirements. However, management is not yet in a position to estimate reliably the expected impact, since the Bank is in the process of building models, assembling data and calibrating the impairment stage transfer criteria. Furthermore, potential changes to the prudential treatment of accounting provisions due to IFRS 9 that may affect regulatory capital, are yet to be determined. The impact is also dependent on finalizing the classification assessment and the facts and circumstances from the date of initial application. Management expects that this information will be disclosed no later than in the 2017 Annual Report.

*IFRS 15, Revenue from Contracts with Customers (effective 1 January 2018) and IFRS 15 Amendments (effective 1 January 2018).* IFRS 15 establishes a single, comprehensive revenue recognition model for determining when and how much revenue to recognize and replaces existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programs. IFRS 15 applies to all contracts with customers, except those in the scope of other standards such as:

- Financial instruments and other contractual rights or obligations within the scope of IFRS 9 Financial Instruments or IAS 39 Financial Instruments: Recognition and Measurement, IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements, IAS 27 Separate Financial Statements and IAS 28 Investments in Associates and Joint Ventures;
- Lease contracts within the scope of IAS 17 Leases (or IFRS 16 Leases);
- Insurance contracts within the scope of IFRS 4 Insurance Contracts.

**2. Summary of significant accounting policies (continued)****b) Standards that have been issued but are not yet effective (continued)**

Therefore, interest and fee income integral to financial instruments will continue to fall outside the scope of IFRS 15. IFRS 15 specifies that revenue should be recognized at an amount that reflects the consideration to which the entity expects to be entitled in exchange for transferring goods or services. It introduces the concept of recognizing revenue for performance obligations as they are satisfied and the control of a good or service (i.e. the ability to direct the use of and obtain the benefits from them), is obtained by the customer. Extensive disclosures will be required in relation to revenue recognized and expected from existing contracts. IFRS 15 was amended in April 2016 to provide several clarifications, including the identification of the performance obligations within a contract. The adoption of the amendment is not expected to impact the Bank's financial statements.

*IFRS 16, Leases (effective 1 January 2019).* IFRS 16, which supersedes IAS 17 Leases and related interpretations, introduces a single, on-balance sheet lease accounting model for lessees, under which the classification of leases for a lessee, as either operating leases or finance leases, is eliminated and all leases are treated similarly to finance leases under IAS 17. The new standard provides for the recognition of a 'right-of-use-asset' and a 'lease liability' upon lease commencement in case that there is a contract, or part of a contract, that conveys to the lessee the right to use an asset for a period of time in exchange for a consideration. The right-of-use-asset is, initially, measured at cost, consisting of the amount of the lease liability, plus any lease payments made to the lessor at or before the commencement date less any lease incentives received, the initial estimate of restoration costs and any initial direct costs incurred by the lessee and, subsequently, at cost less accumulated depreciation and impairment. The lease liability is initially recognized at an amount equal to the present value of the lease payments during the lease term that are not yet paid. Accordingly, the typical straight line operating lease expense of operating leases under IAS 17 is replaced by the depreciation charge of the 'right-of-use-asset' and the interest expense on the 'lease liability'. The recognition of assets and liabilities by lessees, as described above, is not required for certain short term leases and leases of low value assets. Additionally, the accounting treatment for lessors is not substantially affected by the requirements of IFRS 16.

*Annual Improvements to IFRSs 2014-2016 Cycle (effective 1 January 2017 and 1 January 2018).* The amendments introduce key changes to two IFRS following the publication of the results of the IASB's 2014-16 cycle of the annual improvements project. The topics addressed by these amendments are set out below:

- IFRS 12 'Disclosure of Interests in Other Entities': It is clarified that the disclosure requirements in IFRS 12 apply to an entity's interest in a subsidiary, a joint venture or an associate classified as held for sale except for the requirement for summarized financial information. The amendment applies for annual periods beginning on or after 1 January 2017.
- IAS 28 'Investments in Associates and Joint Ventures': It is clarified that venture capital organizations, mutual funds, unit trusts and similar entities are allowed to elect measuring their investments in associates or joint ventures at fair value through profit or loss. The amendment applies for annual periods beginning on or after 1 January 2018.

The adoption of the amendment is not expected to impact the Bank's financial statements.

All amounts are expressed in 000 RSD unless stated otherwise

2. Summary of significant accounting policies (continued)

b) Standards that have been issued but are not yet effective (continued)

*IFRIC 22, Foreign Currency Transactions and Advance Consideration (effective 1 January 2018).* IFRIC 22 provides requirements about which exchange rate to use in reporting foreign currency transactions that involve an advance payment or receipt. The interpretation clarifies that in this case, the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income is the date of the advance consideration, ie when the entity initially recognized the non-monetary asset (prepayment asset) or non-monetary liability (deferred income liability) arising from the advance consideration. If there are multiple payments or receipts in advance, the entity must determine a date of transaction for each payment or receipt. The adoption of the interpretation is not expected to impact the Bank's financial statements.

## 2. Summary of significant accounting policies (continued)

### c) *Position of the Group*

In June 2016, Greece, after the completion of a number of key prior actions, has successfully concluded the first review of the Third Economic Adjustment Program (TEAP), which permitted the disbursement of € 10.3 bn from the second instalment of the European Stability Mechanism (ESM) loan that allowed the country to cover its debt servicing needs and clear a part of the state's arrears to the private sector. In accordance with the agreement with the European partners, the authorities are committed to preserving sufficient liquidity in the banking system, as long as Greece meets its obligations under the ESM program.

The next key milestone for Greece is the timely and successful completion of the second review of the TEAP, currently in progress, which would help reinstating depositors' confidence and thus accelerate the return of deposits, it would facilitate the faster relaxation of capital controls and would allow for the participation in ECB's Quantitative Easing (QE) program, conditional on the decisions of the Institutions regarding the plan for the implementation of the medium-term debt relief measures. Moreover, the reduction of the short term uncertainty along with, the decisive implementation of the reforms agreed in the context of the ESM program and the mobilization of European Union (EU) funding to support domestic investment and job creation, would facilitate the restoration of confidence in the prospects of the Greek economy and the further stabilization of the domestic economic environment, which are necessary conditions for the return of the country to a sustainable growth path.

The main risks and uncertainties stem from the current macroeconomic environment in Greece and the further delays in the conclusion of the second review of the TEAP. In particular risks include (a) possible delays in the implementation of the reforms' agenda in order to meet the next targets and milestones of the TEAP, which in turn would lead to the delayed disbursement of the third instalment of the ESM loan of € 6.1 bn, (b) the impact on the level of economic activity from the uncertainty associated with the timing of the conclusion of the second review of the TEAP, (c) the impact on the level of economic activity from additional fiscal measures agreed under the first review of the TEAP, (d) the timing of a full lift of restrictions in the free movement of capital and the respective impact on the level of economic activity, (e) the possible acceleration of the deposits outflows observed in the first two months of 2017, and/or possible delays in the effective management of non-performing loans as a result of the continuing macroeconomic uncertainty, (f) a possible deterioration of the refugee crisis and its impact on the domestic economy and (g) the geopolitical conditions in the broader region and the external shocks from a slowdown in the global economy.

The Group, following the successful completion of its recapitalization in November 2015, exclusively from private sources, is focused on the organic strengthening of its capital position by the further expansion of pre-provision income while maintaining its robust risk management practices, and by proceeding to additional initiatives associated with the restructuring, transformation or optimization of operations, in Greece and abroad, that will generate or release further capital and/or reduce risk weighted assets. One of the key areas of focus is the active management of non-performing exposures at an accelerated pace, with the aim to substantially reduce their stock in accordance with the Eurobank Ergasias S.A. operational targets and taking advantage of the Group's internal infrastructure, the external partnerships and the important legislative changes that have taken or are expected to take place. The Group's Common Equity Tier 1 (CET1) ratio stood at 17.6% at the end of September 2016 and the net profit attributable to shareholders amounted to € 230 million for the period ended 30 September 2016.

All amounts are expressed in 000 RSD unless stated otherwise

**2. Summary of significant accounting policies (continued)**

*d) Position of the Bank*

As at 31 December 2016, the Bank does not rely on funding from the Parent bank but predominantly on locally collected deposits, its own capital base and, to a lesser extent, funding from international financial institutions. The bank's capital adequacy ratio (as prescribed by NBS) is higher than the regulatory minimum of 12% (Note 5.5).

Article 33 of the Law on Banks (RS Official Gazette No 107/05, 91/10 and 14/15) prescribes that a bank's exposure to all related parties must not exceed 25% of the bank's regulatory capital. As at 31 December 2016, 31 December 2015 and the date of approval of these financial statements, the Bank's exposures to the related parties of the Bank did not exceed the amount prescribed by the Law.

*e) Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement.

Assets and liabilities denominated in foreign currencies have been translated into the functional currency at the market rates of exchange ruling at the balance sheet date and exchange differences are accounted for in the income statement.

The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation are recognized in profit or loss.

*f) Functional and presentation currency*

Items included in the financial statements of the Bank are measured using the currency of the primary economic environment in which the entity operates ("the functional currency").

The financial statements are presented in RSD (Serbian dinar), which is the Bank's functional and presentation currency.

**2.2. Income statement**

*a) Interest income and expense*

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading or designated at fair value through profit or loss, are recognized within 'interest income' and 'interest expense' in the income statement using the effective interest method.

**2. Summary of significant accounting policies (continued)**

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been impaired as a result of a loss event, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

*b) Fee and commission income*

Fees and commissions, except for those, which form part of the effective interest rate of the instruments, are generally recognized on an accrual basis when the service has been provided. Fees and commissions mostly comprise of fees for payment operations services, issued guarantees and other services.

*(c) Net trading income*

Net trading income comprises gains less loss related to trading assets and liabilities, and includes all realised and unrealised fair value changes, interest and foreign exchange differences.

**2.3. Income tax expense**

Income tax expense comprises current and deferred tax. Current income tax presents the amount calculated and paid to the tax authorities based on legislations of Republic of Serbia. Estimated monthly instalments are calculated by the Bank and paid in advance on a monthly basis.

Income tax at the rate of 15% is payable based on the profit calculated as per the tax return. In order to arrive at the taxable profit, the accounting profit is adjusted for certain differences and reduced for certain investments made during the year. Tax return is submitted to tax authorities until the 30 June of the following year.

Deferred income tax is provided, using the liability method, for tax loss carry forwards and temporary differences arising between the tax basis of assets and liabilities and their carrying amounts in the financial statements. Deferred tax liabilities are recognized for all taxable temporary differences between the tax basis of assets and liabilities at the balance sheet date, and their amounts disclosed for reporting purposes, which will result in taxable amounts in future periods. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable profits will be sufficient to enable realization (utilization) of deductible temporary. The deferred tax asset on income tax losses carried forward is recognized as an asset when it is probable that future taxable profits will be available against which these losses can be utilized."

Deferred tax related to changes in fair values of available-for-sale investments and cash flow hedges which are recognised to other comprehensive income, is also recognised to other comprehensive income, and is subsequently recognised in the income statement together with the deferred gain or loss.

2. Summary of significant accounting policies (continued)

Deferred income tax is determined using tax rates that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Current and deferred income tax is recognized in the current year's income statement.

2.4. Employee benefits

a) *Employee's benefits*

Short term benefits to employees include salaries and social contributions. They are recognized as an expense in the period when they are incurred.

The Bank and its employees are obliged to make payments to the pension fund of Republic of Serbia in accordance with the defined contribution plan. The Bank has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions are recognized as employee benefit expense when they are due.

b) *Other employee's benefits*

The Bank provides other benefits for the retirement. An employee is usually entitled to these benefits if they were employees of the Bank until reaching the prescribed age for retirement and the minimum required years of employment. The above mentioned benefits are accumulated during the service. The defined retirement obligations are estimated annually by an independent certified actuary through the projected credit unit valuation method. The present value of benefit obligations is determined by discounting the expected future cash payments by reference to the interest rates of the high quality bonds expressed in the same currency, which mature approximately at the same period when retirement obligations are due.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

c) *Termination benefits*

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Bank recognizes termination benefits when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance sheet date are discounted to present value.

2. Summary of significant accounting policies (continued)

2.5. Financial assets

The Bank classifies its financial assets in the following categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

a) *Financial assets at fair value through profit or loss*

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorized as held for trading unless they are designated as hedging instruments.

Financial assets and financial liabilities are designated for at fair value through profit or loss when:

- Doing so significantly reduces an accounting mismatch that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases
- Certain investments, such as equity investments, are managed and evaluated on a fair value basis in accordance with a documented risk management or investment strategy and reported to key management personnel on that basis.

b) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

c) *Held-to-maturity financial assets*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. If the Bank was to sell other than an insignificant amount of held-to-maturity assets, the entire category would be reclassified as available for sale, and prevent the Bank from classifying investment securities as held-to-maturity for the current and the following two financial years.

Held-to-maturity investments are stated at amortized cost using effective interest rate method, less any provision for impairment. Interest earned whilst holding investment securities is reported as interest income. The amortized cost is calculated taking into consideration all discounts and premiums received at the date of purchase. The Bank assesses its intention and ability to hold to maturity its held-to-maturity investments not only when those financial assets are initially recognised, but also at each subsequent balance sheet date.

d) *Available-for-sale financial assets*

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.



2. Summary of significant accounting policies (continued)

e) *Financial instruments - accounting treatment*

Regular-way purchases and sales of financial assets at fair value through profit or loss, held to maturity and available for sale are recognized on trade-date - the date on which the Bank commits to purchase or sell the asset. Investments are initially recognized at fair value increased for transactions costs for all financial assets not held at fair value through profit or loss. Trading securities, derivatives and other financial instruments at fair value through profit or loss are initially recorded at fair value. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortized cost using the effective interest rate method. Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement in the period in which they arise. Gains and losses arising from changes in the fair value of available for-sale financial assets are recognized directly in equity, until the financial asset is derecognized or impaired at which time the cumulative gain or loss previously recognized in equity is recognized in profit or loss. However, interest calculated using the effective interest method is recognized in the income statement. Dividends on equity instruments are recognized in the income statement when the entity's right to receive payment is established.

The fair values of quoted investments in active markets are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Bank establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to the current fair value of another instrument that is substantially the same, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants.

2.6. Derivatives

Derivatives are financial instruments:

- (a) whose value is changed in response to the change in specified interest rate, financial instrument price, foreign exchange rate, index of prices and rates, credit rates or credit index or other variable;
- (b) that requires no initial net investment or an initial net investment is smaller than would be required for other types of contracts that would be expected to have a similar response to changes in market factors;
- (c) that are settled at a future date.

Derivative financial instruments, including foreign exchange contracts, forward currency agreements, currency swaps, and other derivative financial instruments are usually not recognised initially on the face of the balance sheet as they are often entered into at no cost (i.e. the net fair value of the receivables and payables is zero). When the net investment is not zero derivatives are initially recognized in the balance sheet at fair value on the date on which a derivative contract is entered into, and subsequently are re-measured at their fair value. Fair values are obtained from quoted market prices, including recent market transactions, discounted cash flow models as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. The changes in the fair value of derivatives are included in the income statement. The Bank does not apply hedge accounting.

*Offsetting financial instruments*

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

All amounts are expressed in 000 RSD unless stated otherwise

2. Summary of significant accounting policies (continued)

2.7. Impairment of financial assets

a) *Assets carried at cost and amortized cost*

The Bank establishes allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are: specific loss components related to individually significant exposures and a collective loan loss allowance established for groups with similar credit risk characteristic.

At each balance sheet Bank determines whether objective evidence that a financial asset or group of financial assets is impaired exists on individual basis for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is an objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Bank takes into consideration to determine that there is objective evidence of an impairment loss include:

- Delinquency in contractual payments of principal or interest;
- Significant financial difficulties experienced by the borrower;
- Breach of loan covenants or conditions;
- Initiation of bankruptcy proceedings;
- Deterioration of the borrower's competitive position;
- Deterioration in the value of collateral.

If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment of impairment.

The amount of the loss for individually assessed assets is calculated as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted using the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. The calculation of the present value of the estimated future cash flows from liquidation of collaterals reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the Bank's rating model and days in delay). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due, according to the contractual terms of the assets being evaluated.

All amounts are expressed in 000 RSD unless stated otherwise

**2. Summary of significant accounting policies (continued)**

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the historical data for assets with similar credit risk characteristics. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the Bank and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed and back tested regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the income statement in impairment charge for credit losses.

*b) Assets classified as available for sale*

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value – is removed from other comprehensive income and recognized in the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through the income statement.

**2.8. Cash and cash equivalents**

Cash and cash equivalents comprise of cash on Gyro and current accounts in dinars, cash in hand, other cash and cash equivalents in dinars, foreign currency account, cash in hand and other cash and cash equivalents in foreign currency.

**2.9. Sale and repurchase agreements**

Securities sold subject to repurchase agreements ('repos') are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or re-pledge the securities; the corresponding liability is included in amounts due to other banks, deposits from banks, other deposits or deposits due to customers, as appropriate. Securities purchased under agreements to purchase and sell ("reverse repos") are recorded as due from other banks or loans and advances to customers, as appropriate. The difference between purchase and sale price is treated as interest and accrued over the life of the agreements using the effective interest rate method.

All amounts are expressed in 000 RSD unless stated otherwise

## 2. Summary of significant accounting policies (continued)

### 2.10. Investments in associates

Associates are entities over which the Bank has significant influence (directly or indirectly), but not control, generally accompanying a shareholding of between 20 and 50 percent of the voting rights. Investments in associates are accounted for using the equity method of accounting, and are initially recognised at cost. The carrying amount of associates includes goodwill identified on acquisition less accumulated impairment losses, if any. Dividends received from associates reduce the carrying value of the investment in associates. Other post-acquisition changes in Bank's share of net assets of an associate are recognised as follows: (i) the Bank's share of profits or losses of associates is recorded in the profit or loss for the year as share of result of associates; (ii) the Bank's share of other comprehensive income is recognised in other comprehensive income and presented separately. However, when the Bank's share of losses in an associate equals or exceeds its interest in the associate, the Bank does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

### 2.11. Property and equipment

All property and equipment are carried at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to income statement of the financial period in which they are incurred.

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

|                               | 2016 in years | 2015 in years |
|-------------------------------|---------------|---------------|
| Buildings                     | 77            | 77            |
| Leasehold improvements        | up to 18      | up to 18      |
| Computer equipment            | 5-7           | 5-7           |
| Furniture and other equipment | 7-25          | 7-25          |
| Motor vehicles                | 5             | 5             |

The assets' residual value represents the estimated amount that the Bank might obtain at present through the sale of the asset, decreased by the estimated cost of sale. If the Bank expects to utilize the asset until the expiration of its useful life, the residual value amounts to zero. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in other operating income/expenses in the income statement.

All amounts are expressed in 000 RSD unless stated otherwise

## 2. Summary of significant accounting policies (continued)

### 2.12. Intangible assets

#### *Licenses*

Licenses are initially recognized at cost. They have limited useful life and are stated at cost less accumulated amortization. Amortization is calculated using the straight-line method over their estimated useful lives (from 1 to 15 years).

#### *Software*

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful lives.

Costs associated with developing or maintaining computer software are recognized as an expense as incurred. Costs that are directly associated with identifiable and unique software products controlled by the Bank and will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Direct costs include the costs of employees involved in software development.

Computer software development costs recognized as assets are amortized over their estimated useful lives from 3 to 15 years.

### 2.13. Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

### 2.14. Repossessed properties

Land and buildings repossessed through an auction process to recover impaired loans are, except where otherwise stated, included in "Other Assets". Assets acquired from an auction process are held temporarily for liquidation and are valued at the lower of cost and net realizable value. Any gains or losses on liquidation are included in "Other operating income".

### 2.15. Leases

#### *The Bank is a lessee*

Leases entered into by the Bank are primarily operating leases. With an operating lease, a significant part of both risk and benefits remains with the lessor. The total payments made under operating leases are charged to other operating expenses in the income statement on straight-line basis over period of the lease.

The Bank has entered into commercial leases for premises, equipment and motor vehicles. The majority of the Bank's leases are under long-term agreements, according to the usual terms and conditions of commercial leases of each jurisdiction, including renewal options. The Bank's lease agreements, do not include any clauses that impose any restriction on the Bank's ability to pay dividends, engage in debt financing transactions or enter into further lease agreements.

## 2. Summary of significant accounting policies (continued)

When an operating lease is terminated before lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.

*The Bank is a lessor*

A lease is an agreement whereby the lessor conveys to the lessee in return for a payment, or series of payments, the right to use an asset for an agreed period of time.

The Bank is leasing the assets under operating lease. The asset under operating lease is included in the balance sheet of the Bank based on the nature of the asset.

Lease income is recognised over the term of the lease on a straight-line basis.

### 2.16. Share capital

#### a) *Ordinary shares and share issue costs*

Ordinary shares are classified as equity. Share issue costs directly attributable to the issue of new shares are shown in equity as a deduction. Any excess of the fair value of consideration received over the par value of shares issued is recorded as share premium in equity.

#### b) *Dividends on ordinary shares*

Dividends are recognized as liabilities for the period in which the decision of their payment has been reached. Dividends approved for the year after the balance sheet date are dealt with in the subsequent events note.

#### c) *Earnings per share.*

Earnings per share are determined by dividing the profit or loss attributable to owners of the Bank by the weighted average number of participating shares outstanding during the reporting year.

### 2.17. Borrowings, including debt securities in issue

Borrowings are recognised initially at fair value, being their issue proceeds net of transaction costs incurred. Borrowings are subsequently stated at amortised cost and any difference between net proceeds and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest rate method.

### 2.18. Due to banks

Amounts due to banks are recorded when money or other assets are advanced to the Bank by counterparty banks. The non-derivative liability is carried at amortised cost.

### 2.19. Customer accounts

Customer accounts are non-derivative liabilities to individuals, state or corporate customers and are carried at amortised cost.

All amounts are expressed in 000 RSD unless stated otherwise

**2. Summary of significant accounting policies (continued)**

**2.20. Provisions**

Provisions for restructuring costs and legal claims are recognized when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and reliable estimates of the amount of the obligation can be made. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognised for future operating losses. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If, subsequently, it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

**2.21. Other liabilities**

Other liabilities are recognized initially at fair value net of transaction costs incurred. Other liabilities are subsequently stated at amortized cost.

Other liabilities are classified as current liabilities, unless the Bank has indisputable right to postpone the settlement of obligations for at least 12 months after the balance sheet date.

**2.22. Related party transactions**

Related parties include associates, fellow subsidiaries, directors, their close families, companies owned or controlled by them and companies whose financial and operating policies they can influence. Transactions of similar nature are disclosed on an aggregate basis. All banking transactions entered into with related parties are in the normal course of business and on an arm's length basis.

**2.23. Financial guarantees**

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and other bodies on behalf of customers to secure loans, overdrafts and other banking facilities.

Financial guarantees are initially recognized in the financial statements at fair value on the date the guarantee was given. Subsequent to initial recognition, the Bank's liabilities under such guarantees are measured at the higher of the initial measurement, less amortization calculated to recognize in the income statement the fee income earned on a straight line basis over the life of the guarantee and the best estimate of the expenditure required to settle any financial obligation arising at the balance sheet date. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of Management. Any increase in the liability relating to guarantees is taken to the income statement.

All amounts are expressed in 000 RSD unless stated otherwise

### 3. Critical accounting estimates and judgments

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### a) *Impairment losses on loans and advances*

The Bank reviews its loan portfolios to assess impairment on a monthly basis. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. The evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### b) *Impairment of available-for-sale investments*

The Bank determines that available-for-sale investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgement. In making this judgement, the Bank evaluates, among other factors, the volatility in price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, or operational or financing cash flows.

#### c) *Held-to-maturity financial assets.*

Management applies judgement in assessing whether financial assets can be categorised as held-to-maturity, in particular (a) its intention and ability to hold the assets to maturity and (b) whether the assets are quoted in an active market. If the Bank fails to keep these investments to maturity other than in certain specific circumstances – for example, selling an insignificant amount close to maturity – it will be required to reclassify the entire class as available-for-sale. The investments would, therefore, be measured at fair value rather than amortised cost. If the entire class of held-to-maturity investments is tainted, the carrying amount would not be changed significantly as amortized cost approximates fair value.



## 3. Critical accounting estimates and judgments (continued)

d) *Uncertain tax position*

The Bank's uncertain tax positions are reassessed by management at the end of each reporting period. Liabilities are recorded for income tax positions that are determined by management as more likely than not to result in additional taxes being levied if the positions were to be challenged by the tax authorities. The assessment is based on the interpretation of tax laws that have been enacted or substantively enacted by the end of the reporting period, and any known court or other rulings on such issues. Liabilities for penalties, interest and taxes other than on income are recognised based on management's best estimate of the expenditure required to settle the obligations at the end of the reporting period.

e) *Deferred income tax asset recognition.*

The recognized deferred tax asset represents income taxes recoverable through future deductions from taxable profits, and is recorded in the income statement. Deferred income tax assets are recorded to the extent that realization of the related tax benefit is probable. The future taxable profits and the amount of tax benefits that are probable in the future are based on a medium term business plan prepared by management and extrapolated results thereafter. The business plan is based on management expectations that are believed to be reasonable under the circumstances.

f) *Fair value of financial assets and liabilities*

The fair values of quoted investments in active markets are based on current bid prices (financial assets) or offer prices (financial liabilities). If there is no active market for a financial instrument, the Bank establishes fair value using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis and other valuation techniques commonly used by market participants. The valuation models reflect current market conditions at the measurement date which may not be representative of market conditions either before or after the measurement date. As at the balance sheet date, management has reviewed its models to ensure they appropriately reflect current market conditions, including the relative liquidity of the market and credit spreads.

Information about fair values of instruments that were valued using assumptions that are not based on observable market data is disclosed in Note 5.6.

## 4. Financial Assets per categories and classes

Financial assets per categories and classes are as follows:

|  | 2016               | 2015               |
|--|--------------------|--------------------|
| Cash and balances with Central bank                                    | 21,714,061         | 21,255,247         |
| Loans and receivables  | 107,064,262        | 97,441,050         |
| Financial assets at fair value through profit or loss held for trading | 26,712             | 69,424             |
| Financial assets available for sale                                    | 15,686,119         | 15,681,791         |
| Other asset (financial part)   | 76,254             | 100,520            |
| <b>Total</b>   | <b>144,567,408</b> | <b>134,548,032</b> |
| Pledged assets (Note 18)   | 692,590            | -                  |

## **5. Risk management policies**

The Bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of certain risk types or combination of risks. Risk management is done through specialized Risk management division. The Bank has defined procedures and methodologies for risk identification, measurement and risk management in accordance with regulations and best practices.

The Bank's risk management policies are designed to identify and analyse exposure to risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems.

The Bank is exposed to the following most important risks:

- 5.1. Credit risk
- 5.2. Market risk
- 5.3. Liquidity risk
- 5.4. Operational risks

Market risk includes:

- Foreign currency risk
- Interest rate risk
- Other price risks

### **5.1. Credit risk**

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and it arises principally from the Bank's loans and advances to customers and banks and from investment in securities. For risk management reporting purposes, the Bank considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, sector risk, repayment risk).

#### **5.1.1. Management of credit risk**

The Bank approves loans in accordance with credit policies. Maturity dates of loans approved and interest rates are aligned with the purpose of loans, type of the loan or client and creditworthiness of its clients.

For risk management purposes, credit risk arising on trading securities is managed independently, but reported as a component of market risk exposure.

The Board of Directors has delegated responsibility for the approval of credit exposures to several different levels in accordance with the limits set forth by the Board. The underlying foundation of the credit processes is the application of the "four-eye principle", on one side from the Business Units and on the other side from Risk Management for all exposures above the business unit level of approval. In case of exposures approved within the business unit level of approval, the "four-eye principle" is ensured within that business unit.

5. Risk management policies (continued)

Business Units, under the Corporate Banking Division, incorporate the following:

- Large Corporate (LC) Department
- Small & Medium Enterprises (SME) Department

Business Divisions, responsible for retail lending operations, incorporate the following:

- Household Lending Division
- Small Business Lending Division

The Risk Management Division (RMD) incorporates the following units handling credit risk:

- Credit Risk Department (CRD)
- Credit Control Department (CCD)
- Basel 2 and Modelling Department

Troubled Asset Sector is also involved in credit risk management, by handling Non-Performing Loans (NPL Department) and collection in Retail segment (Retail Collection Division).

Credit Control Department, Credit Risk Department and Basel 2 and Modelling Department are responsible for oversight of the Bank's credit risk, including:

- Formulating credit policies in consultation with business units, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements. This task is performed by Credit Control Department and Credit Risk Department.
- Credit Risk Department assesses all credit exposures in excess of designated limits, prior to facilities being committed to customers by the relevant business unit, and provides independent credit opinion. Renewals and reviews of facilities are subject to the same assessment process.
- Limiting concentrations of exposure to counterparties, countries and industries (for loans and advances), and by issuer, credit rating band and market liquidity (for investment securities).
- Developing and maintaining the Bank's risk grading (rating) policy in order to categorize exposures according to the level of exposure to credit enabling to put more focus on the observed risks. The rating system is maintained by Basel 2 and Modelling Department. The rating system is used in determining where impairment allowance may be required against specific credit exposures. The current risk grading framework for wholesale placements consists of eleven grades and for retail exposures of fourteen grades (delinquency based) reflecting the level of risk of default. Ratings are subject to regular reviews.

Reviewing compliance of business units with defined exposure limits, including those for selected industries and product types is the responsibility of Credit Control Department. Regular reports are provided to various Bank bodies on the credit quality of portfolios, based on which appropriate corrective actions are considered. One of its main tasks is providing advice, guidance and specialist skills to business units to promote best practice throughout the Bank in the management of credit risk.

**5. Risk management policies (continued)**

Each business unit is required to implement Bank's credit policies and procedures, with credit approval authorities delegated from the Board of Directors. Each business unit is responsible for the quality and performance of its credit portfolio and for monitoring and controlling all credit risks in its portfolios, including those subject to central approval.

The Bank has developed and adopted a credit policy for each lending business unit. Each credit policy of Eurobank a.d. (hereinafter: the Credit Policy) defines basic concepts, guidelines and rules that ensure the proper management of the process of approving, disbursing, monitoring and collecting of loans and other exposures.

Credit Policy includes:

- the goals of the credit policy,
- the basic concepts of credit policy,
- lending principles,
- the organization of credit operations,
- responsibilities and decision making,
- the procedure for granting loans and other placements,
- credit risk,
- collateral instruments,
- procedures for collecting outstanding amounts.

For the purposes of implementing the relevant Credit Policy, the Bank has also passed other necessary acts, decisions, rules, procedures, etc.

When assuming credit risk, the Bank applies a number of important fundamental rules.

A prerequisite for every financing transaction is the understanding of the economic background of the transaction.

A loan is granted only when the Bank has sufficient information on the borrower's creditworthiness. The Bank will not grant a loan (or increase an existing one) to a borrower who is unwilling or unable to provide sufficient information.

Collateral is accepted only to support an exposure. It cannot serve as a substitute for the borrower's ability to meet obligations (exception: Lombard loans, cash collateralized loans, etc.).

The large and largest exposures towards any borrower (or group of connected borrowers), exposures towards connected persons as well as the total exposure of the Bank (both on and off-balance sheet), is kept within limits prescribed by the Law on Banks and relevant decisions of the National bank of Serbia.

The Bank approves new loans or decides to extend or not to extend the existing ones based on creditworthiness of the client, as well as details and characteristics of the transaction.

All Bank credit facilities are based on relevant approvals, which lay down the terms and other conditions for their implementation. The approval levels and limits are defined by the relevant Board of Directors Decision on approval levels.

For wholesale placements, appropriate approval authority levels depending on exposures are defined, with the highest one being Board of Directors (or other nominated authority) in case of large exposures and exposures to related parties.

All amounts are expressed in 000 RSD unless stated otherwise

5. Risk management policies (continued)

For retail placements, there are also different approval levels depending on the type of business (consumer lending, mortgage lending or SBB lending), with the highest authority being specific Credit Commission for each business type.

In each committee/commission, risk management has the right of vote. All decisions must be unanimous.

In addition to the client's creditworthiness, risk limits are also determined taking into account various collateral instruments. Risk exposure to individual borrower, including banks, is limited and includes both balance and off-balance sheet risk exposures. The total risk exposure per individual client (or group of related parties) with regards to the limits, is considered and analysed prior to completion of the transaction.

In order to ensure the safety of the business operations, and based on the estimated risks of potential losses, the Bank calculates provisions, which arise from loans and off-balance sheet exposures. Levels of provision are related to the risk grade of the placement.

*Risk grading system for wholesale clients*

The 11 grade system derives the rating of the borrower (and not the credit facility) and it is based on the weighted average of the following risk parameters:

- Financials
- Sector
- Management
- Operations

In addition, other factors such as debt servicing, change in the borrower's ownership, etc., may affect the final rating of a customer.

The credit rating is based on a profound analysis of qualitative and quantitative factors:

Qualitative factors: are those that deal with the borrower's management, industry, operating conditions, etc.

Quantitative factors: are those that refer to a set of various ratios (main ratios: profitability, leverage, liquidity) emerging from the borrower's financial statements (balance sheet, income statement, notes to financial statements etc.)

*Credit related commitments*

The primary purpose of undrawn credit commitments is to ensure that funds are available to a customer in accordance with the agreement.

Guarantees and letter of credits carry the same credit risk as loans.

**5. Risk management policies (continued)**

**5.1.2. Impairment and provisioning policy**

Impaired loans and securities are loans and securities for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan / securities agreement(s). Exposures are treated as impaired in accordance with following rules:

**Consumer portfolio**

- All of the outstanding balances which are delinquent for more than 90 dpd;
- The outstanding balance of exposures that have been characterized as non-performing (non-accruing status/denounced contracts), regardless of dpd.

**MLU portfolio**

- All the outstanding balances which are delinquent for more than 90 dpd;
- The outstanding balance of exposures that have been characterized as non-performing (non-accruing status/denounced contracts), regardless of dpd.

**SBB portfolio**

- All the outstanding balances which are delinquent for more than 90 dpd;
- The outstanding balance of exposures that have been characterized as non-performing (non-accruing status/denounced contracts), regardless of dpd.

**Wholesale Banking portfolio**

- Outstanding balances are delinquent for more than 90 dpd;
- Rating categories 8-11;
- Exposures that have been classified as non-performing (non-accrual status, denounced contracts, exposures handled by NPL Unit).

**Forborne/Restructured loans**

For Forborne/Restructured loans following rules are applied when treated as impaired:

- A restructured (forborne) exposure if at the date of restructuring it was flagged as NPE (90+ or unlikely to pay etc.) and its current status is Non Performing Forborne;
- A performing Forborne exposure if it becomes Non Performing Forborne (> 90dpd, unlikely to pay or default, or in case of a second additional restructuring during Performing Forborne status);

A Cured Forborne NPE with Performing Forborne Status, if it is modified with additional Forbearance measures (second restructuring) or if it is in delay for more than 30 days and as a consequence it is treated as Non-Performing Forborne.

**5. Risk management policies (continued)**

*Past due but not impaired loans*

Loans and securities where contractual interest or principal payments are past due but the Bank believes that recognizing impairment loss is not appropriate on the basis of the level of security / collateral available and / or the stage of collection of amounts owed to the Bank. The term 'past due financial asset' is defined as 'day-1 delay' (that is when a counterparty has failed to make a payment when contractually due) but can include additional categories of loans as defined below. The criteria used by the Bank for the purpose of this disclosure are:

**Consumer portfolio**

- The outstanding balance of delinquent loans up to 89 days (1-89 dpd) which are not treated as impaired;

**MLU portfolio**

- The outstanding balance of delinquent loans up to 89 days (1-89 dpd) that are not treated as impaired;

**SBB portfolio**

- The outstanding balance of delinquent loans up to 89 days (1-89 dpd) that are not treated as impaired;

**Wholesale Banking portfolio**

- The outstanding balance of loans that are delinquent up to 89 dpd and are not treated as impaired;

**Forborne/Restructured loans**

- Performing Forborne loans that are delinquent less than 90 dpd.

*Allowances for impairment*

The Bank establishes allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. Components of this allowance are specific loss component that relates to individually significant exposures assessed as impaired, specific loss component related to exposures that are not individually significant, but assessed as impaired, and a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been reported.

*Impairment of wholesale placements*

Clients with materially significant exposure, in line with Bank's internal regulations and credit process, are individually assessed in order to identify existence of any impairment trigger. For exposures to borrowers assessed as impaired (with a rating 8 or worse), allowances for impairment are calculated on individual basis in accordance with IAS 39 requirements, depending on collateral, repayments from others sources and on "case by case" based analysis of the client. For other exposures (ratings 1-7), provisions are calculated on collective basis, taking into account Bank's historical experience on defaults and losses, as well as coverage of exposure with the eligible collateral. When calculating value of real estate collaterals that can be used for the purpose of credit risk mitigation, appropriate haircuts and realization periods are applied, calculated on the basis of the Bank's historical experience on collateral sales. If the estimated value of the allowance for impairment of the exposure under individual assessment equals 0, the above mentioned exposure is included in the calculation on collective basis i.e. the calculation of allowance for impairment based on historical experience, as defined by the internal regulations.

5. Risk management policies (continued)

*Impairment of retail placements*

The classification of retail clients is fully based on the delinquency analysis. The required impairment allowances are computed by applying the appropriate provisioning rate to the gross exposure per each product group and subgroup where exists and per each delinquency bucket. In addition, coverage of exposure with the eligible collateral is taken into account. When calculating value of real estate collaterals that can be used for the purpose of credit risk mitigation, appropriate haircuts and realization periods are applied, calculated on the basis of the Bank's historical experience on collateral sales. In case of individually assessed impaired loans, future expected cash-flows are discounted in accordance with IAS 39 requirements, in order to arrive to appropriate level of impairment.

*Special reserves*

For both wholesale and retail placements, as per the regulatory requirements of the National Bank of Serbia, the Bank also calculates reserves for estimated losses as defined by the Decision on the Classification of Banks Balance Sheet Assets and Off-Balance Sheet Items, and other relevant regulations of the National Bank of Serbia.

*Write-off policy*

The Bank writes off a loan/security balance (and any related allowances for impairment losses) when it is determined that the loans/securities are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer's financial position such that the borrower/issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to collect entire exposure. For unsecured retail loans, write off decisions generally are based on a product specific past due status. Any write-off is approved by the relevant body in accordance with the decision of Board of Directors.

5.1.3. Collaterals

For a majority of exposures, the Bank requires collateral. Collateral generally is not held over loans and advances to banks. Most often the collateral consists of one or more of the following collateral instruments (or instruments for credit support):

- cash deposits in dinars and foreign currencies,
- guarantees from the government, government funds or first class banks,
- guarantees from parent companies, other legal entities and individual persons,
- letters of comfort from parent companies,
- mortgage over real estate,
- pledge over movable property,
- own blank bills of exchange,
- pledge over shares or ownership stakes
- a pledge over other securities (e.g. bonds) or precious metals,
- assignment of receivables (with or without notification) etc.,
- assignment of insurance policies.

The Bank reserves the right to request any other type of instruments (or variation of the above instruments) which it may deem necessary.

Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are updated periodically in accordance with the relevant credit policy.



All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

### 5.1.4. Credit monitoring

The Bank constantly monitors the state of the borrower's business and any change in its creditworthiness. To this end, besides the regular evaluation of financial statements, the responsible business units carry out regular checks of the borrower's business operations. In addition, special monitoring mechanism is defined by the Credit Risk Management Policy, on individual client level for Corporate and materially significant Retail exposures, and on portfolio level for the rest of the portfolio, focusing on clients/portfolios with early indicators of increased credit risk.

The monitoring of the borrower is institutionalized through regular credit reviews. Credit reviews are prepared by the relevant business unit and approved by the relevant approval authority in accordance with Approval levels and Credit policies. In case of wholesale customers, the review frequency depends on their risk grade.

The Bank's maximum exposure to credit risk is reflected in the carrying amounts of financial assets on the Balance sheet. For guarantees and commitments to extend credit, the maximum exposure to credit risk is the amount of the commitment.

The table below represents the Group's maximum credit risk exposure as at 31 December 2016 and 31 December 2015 respectively, without taking account of any collateral.

|  | 2016               | 2015               |
|--|--------------------|--------------------|
| <b>Credit risk exposure relating to on balance sheet assets:</b>   |                    |                    |
| Loans and deposits to banks and other financial institutions       | 12,325,886         | 10,427,144         |
| Less: Impairment allowance   | (80,803)           | (9,747)            |
| <i>Financial instruments at fair value through profit or loss:</i> |                    |                    |
| Derivative financial instruments                                   | 26,712             | 72,346             |
| <i>Loans and advances to customers:</i>                            | 115,064,026        | 106,739,497        |
| - Corporate loans  | 43,671,745         | 38,617,714         |
| - Loans to small and medium enterprise                             | 10,324,948         | 10,352,017         |
| - Retail loans   | 53,980,632         | 50,247,770         |
| - Loans to entrepreneurs   | 7,086,701          | 7,521,996          |
| Less: Impairment allowance   | (20,244,847)       | (19,715,844)       |
| <i>Investment securities:</i>                                      |                    |                    |
| - Debt securities  | 15,668,507         | 15,665,593         |
| <b>Credit risk exposures relating to off balance sheet items:</b>  |                    |                    |
| - Guarantees and other irrevocable commitments                     | 22,898,425         | 20,702,013         |
| <b>Total</b>   | <u>145,657,905</u> | <u>133,881,002</u> |

All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

### 5.1.5. Loans and advances

#### Portfolio quality

The Bank manages the quality of financial assets through internal classification of loans and advances.

The following table presents the quality of the portfolio (gross loans, payable and performance guarantees, as well as irrevocable commitments i.e. credit risk bearing balance sheet assets and off balance exposures) per types of exposure based on the Bank's classification system as at 31 December 2016:

|  | Neither past due nor impaired |                     |               | Past due but not impaired | Impaired          | Total 2016         |
|--|-------------------------------|---------------------|---------------|---------------------------|-------------------|--------------------|
|  | Satisfactory quality          | Substandard quality | Other         |                           |                   |                    |
| Loans and deposits to banks                  | 12,325,886                    | -                   | -             | -                         | -                 | 12,325,886         |
| Loans and receivables from customers:        | 73,875,211                    | 2,193,190           | 28,305        | 5,493,846                 | 33,473,474        | 115,064,026        |
| <i>Corporate loans</i>                       | 27,511,099                    | 1,274,631           | 28,305        | 2,641,212                 | 12,216,498        | 43,671,745         |
| <i>Loans to small and medium enterprises</i> | 3,364,800                     | 38,014              | -             | 164,489                   | 6,757,645         | 10,324,948         |
| <i>Retail loans</i>                          | 42,066,463                    | 873,767             | -             | 2,580,788                 | 8,459,614         | 53,980,632         |
| <i>Loans to entrepreneurs</i>                | 932,849                       | 6,778               | -             | 107,357                   | 6,039,717         | 7,086,701          |
| Guarantees and other irrevocable commitments | 19,997,813                    | 44,729              | 3,809         | 43,257                    | 2,808,817         | 22,898,425         |
| <b>Total</b>                                 | <b>106,198,910</b>            | <b>2,237,919</b>    | <b>32,114</b> | <b>5,537,103</b>          | <b>36,282,291</b> | <b>150,288,337</b> |

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**5. Risk management policies (continued)**

Portfolio quality per types of placements based on the Bank classification system as at 31 December 2015 is presented in the table below:

|  | Neither past due nor impaired |                     |                   | Past due but not impaired |                   | Total 2015         |
|--|-------------------------------|---------------------|-------------------|---------------------------|-------------------|--------------------|
|  | Satisfactory quality          | Substandard quality | Other             | Impaired                  | Impaired          |                    |
| Loans and deposits to banks                  | 10,427,144                    | -                   | -                 | -                         | -                 | 10,427,144         |
| Loans and receivables from customers:        | 59,486,589                    | 3,947,206           | 4,267,618         | 5,369,652                 | 33,668,432        | 106,739,497        |
| <i>Corporate loans</i>                       | 23,422,267                    | 166,929             | 2,342             | 1,727,875                 | 13,298,301        | 38,617,714         |
| <i>Loans to small and medium enterprises</i> | 84,228                        | -                   | 3,058,517         | 283,843                   | 6,925,429         | 10,352,017         |
| <i>Retail loans</i>                          | 35,980,094                    | 3,780,277           | -                 | 3,113,688                 | 7,373,711         | 50,247,770         |
| <i>Loans to entrepreneurs</i>                | -                             | -                   | 1,206,759         | 244,246                   | 6,070,991         | 7,521,996          |
| Guarantees and other irrevocable commitments | 11,814,073                    | -                   | 7,534,654         | 81,873                    | 1,271,413         | 20,702,013         |
| <b>Total</b>                                 | <b>81,727,806</b>             | <b>3,947,206</b>    | <b>11,802,272</b> | <b>5,451,525</b>          | <b>34,939,845</b> | <b>137,868,654</b> |

Overdue analysis of loans and placements to banks and customers that are past due but not impaired as at 31 December 2016:

|                                  | Up to 30 days    | 31 - 60 days   | 61 - 90 days   | Over 90 days | Total 2016       |
|----------------------------------|------------------|----------------|----------------|--------------|------------------|
| Placements to clients:           | 4,357,485        | 858,856        | 277,503        | -            | 5,493,844        |
| - Corporate lending              | 2,641,212        | -              | -              | -            | 2,641,212        |
| - SBB lending                    | 109,523          | 29,264         | 25,702         | -            | 164,489          |
| - Mortgage lending               | 83,128           | 231,359        | 7,826          | -            | 322,313          |
| - Other retail placements        | 1,523,624        | 598,233        | 243,975        | -            | 2,365,832        |
| Guarantees and other commitments | 34,460           | 8,398          | 399            | -            | 43,257           |
| <b>Total</b>                     | <b>4,391,945</b> | <b>867,254</b> | <b>277,902</b> | <b>0</b>     | <b>5,537,103</b> |

In 2016 the Bank has implemented new regulatory framework related to forbearance and non-performing exposures. As a consequence, the Bank has implemented definition of NPE, impaired and default status, according to which all exposures in delay over 90 days are treated as impaired.

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**5. Risk management policies (continued)**

Maturity analysis of loans and placements to banks and customers that are past due but not impaired as at 31 December 2015:

|                                     | Up to 30<br>days | 31 - 60<br>days  | 61 - 90 days   | Over 90<br>days  | Total 2015       |
|-------------------------------------|------------------|------------------|----------------|------------------|------------------|
| Placements to clients:              | 2,723,567        | 1,115,720        | 285,879        | 1,244,486        | 5,369,652        |
| - Corporate lending                 | 857,748          | 47,755           | -              | 822,371          | 1,727,874        |
| - SBB lending                       | 170,293          | 57,960           | 28,443         | 27,148           | 283,844          |
| - Mortgage lending                  | 104,948          | 418,100          | 11,364         | 394,967          | 929,379          |
| - Other retail placements           | 1,590,578        | 591,905          | 246,072        | -                | 2,428,555        |
| Guarantees and other<br>commitments | 53,795           | 17,298           | 10,780         | -                | 81,873           |
| <b>Total</b>                        | <b>2,777,362</b> | <b>1,133,018</b> | <b>296,659</b> | <b>1,244,486</b> | <b>5,451,525</b> |

The structure of classified balance and off balance assets and allowances for impairment, determined in accordance with Bank internal methodology stated as at 31 December 2016 is presented in the table below:

|                | Individual assessment               |                                | Group assessment                    |                                | Total                               |                                |
|----------------|-------------------------------------|--------------------------------|-------------------------------------|--------------------------------|-------------------------------------|--------------------------------|
|                | Classified<br>balance<br>assets     | Allowance<br>for<br>impairment | Classified<br>balance<br>assets     | Allowance<br>for<br>impairment | Classified<br>balance<br>assets     | Allowance<br>for<br>impairment |
| Individuals    | 156,774                             | 12,126                         | 53,823,858                          | 3,014,149                      | 53,980,632                          | 3,026,275                      |
| Legal entities | 11,837,867                          | 8,075,209                      | 42,158,826                          | 5,030,617                      | 53,996,693                          | 13,105,826                     |
| Entrepreneurs  | 186,190                             | 138,366                        | 6,900,511                           | 3,974,380                      | 7,086,701                           | 4,112,746                      |
|                | <b>12,180,831</b>                   | <b>8,225,701</b>               | <b>102,883,196</b>                  | <b>12,019,146</b>              | <b>115,064,026</b>                  | <b>20,244,847</b>              |
|                | Classified off<br>balance<br>assets | Provisions                     | Classified off<br>balance<br>assets | Provisions                     | Classified off<br>balance<br>assets | Provisions                     |
| Individuals    | -                                   | -                              | 6,660,691                           | 5,360                          | 6,660,691                           | 5,360                          |
| Legal entities | 456,430                             | 145,680                        | 15,403,016                          | 76,236                         | 15,859,445                          | 221,916                        |
| Entrepreneurs  | -                                   | -                              | 378,288                             | 1,941                          | 378,288                             | 1,941                          |
|                | <b>456,430</b>                      | <b>145,680</b>                 | <b>22,441,995</b>                   | <b>83,537</b>                  | <b>22,898,425</b>                   | <b>229,217</b>                 |
| <b>Total</b>   | <b>12,637,261</b>                   | <b>8,371,381</b>               | <b>125,325,191</b>                  | <b>12,102,685</b>              | <b>137,962,451</b>                  | <b>20,474,066</b>              |

All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

As at 31 December 2015:

|                | Individual assessment         |                          | Group assessment              |                          | Total                         |                          |
|----------------|-------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------------|--------------------------|
|                | Classified balance assets     | Allowance for impairment | Classified balance assets     | Allowance for impairment | Classified balance assets     | Allowance for impairment |
| Individuals    | 350,269                       | 122,379                  | 49,897,501                    | 2,630,391                | 50,247,770                    | 2,752,770                |
| Legal entities | 14,284,392                    | 8,001,794                | 34,685,338                    | 4,902,795                | 48,969,730                    | 12,904,589               |
| Entrepreneurs  | 185,968                       | 143,243                  | 7,336,029                     | 3,915,242                | 7,521,997                     | 4,058,485                |
|                | <b>14,820,629</b>             | <b>8,267,416</b>         | <b>91,918,868</b>             | <b>11,448,428</b>        | <b>106,739,497</b>            | <b>19,715,844</b>        |
|                | Classified off balance assets | Provisions               | Classified off balance assets | Provisions               | Classified off balance assets | Provisions               |
| Individuals    | -                             | -                        | 7,086,150                     | 6,194                    | 7,086,150                     | 6,194                    |
| Legal entities | 960,920                       | 219,224                  | 12,352,723                    | 85,793                   | 13,313,643                    | 305,017                  |
| Entrepreneurs  | -                             | -                        | 302,220                       | 2,483                    | 302,220                       | 2,483                    |
|                | <b>960,920</b>                | <b>219,224</b>           | <b>19,741,093</b>             | <b>94,470</b>            | <b>20,702,013</b>             | <b>313,694</b>           |
| <b>Total</b>   | <b>15,781,549</b>             | <b>8,486,640</b>         | <b>111,659,961</b>            | <b>11,542,898</b>        | <b>127,441,510</b>            | <b>20,029,538</b>        |

*Restructured loans*

In order to protect from the risk of borrower default, the Bank undertakes the following measures in managing receivables: restructuring, repossession of assets in collection of receivables, initiation of court proceedings, and other measures. The Bank approves restructuring of receivables to the borrowers who experience certain setbacks in their business operations.

| 2016             | Individually impaired |                  | Other             |                  |
|------------------|-----------------------|------------------|-------------------|------------------|
|                  | Gross                 | Net              | Gross             | Net              |
| Public companies | -                     | -                | 71,562            | 56,802           |
| Companies        | 7,937,183             | 3,325,453        | 4,746,158         | 2,587,817        |
| Entrepreneurs    | 174,743               | 43,535           | 3,343,494         | 1,217,223        |
| Retail           | 156,774               | 144,648          | 4,840,797         | 4,080,261        |
| <b>Total</b>     | <b>8,268,700</b>      | <b>3,513,636</b> | <b>13,002,011</b> | <b>7,942,103</b> |

| 2015             | Individually impaired |                  | Other            |                  |
|------------------|-----------------------|------------------|------------------|------------------|
|                  | Gross                 | Net              | Gross            | Net              |
| Public companies | -                     | -                | -                | -                |
| Companies        | 3,342,702             | 2,285,089        | 1,797,846        | 1,786,692        |
| Entrepreneurs    | 234,352               | 220,850          | 2,450            | 2,427            |
| Retail           | 1,171,490             | 1,138,614        | 459,859          | 456,422          |
| <b>Total</b>     | <b>4,748,544</b>      | <b>3,644,553</b> | <b>2,260,155</b> | <b>2,245,541</b> |

## 5. Risk management policies (continued)

Total amount of restructured loans of legal entities in 2016 amounted to RSD 12,754,903 thousand (allowance for impairment stood at RSD 6,784,831 thousand). Total amount of restructured loans of retail clients amounted to RSD 8,515,808 thousand (allowance for impairment stood at RSD 3,030,141 thousand). Comparing to 2015, significant increase of restructured loans is registered, mainly due to methodological changes, upon implementation of the regulatory framework for forbearance and NPE, based on new regulations issued by NBS.

Forbearance is a modification of contract terms and conditions, which is considered as concession due to financial difficulties of the obligor. According to internal definition, the Bank distinguishes between Performing and Non-performing category of Forbearance loans as follows:

a) *Exposures are considered as Forborne Performing in the following cases :*

- Modified contract with more favorable terms than other debtors with similar risk profile
- Total or partial refinancing of a troubled debt contract due to financial difficulties
- Modified contract which has been more than 30 dpd even if the clause was included in the original contract
- The exposure is not under Non Performing status
- Forborne Non Performing Exposures for which conditions to be treated as cured have been met, after at least one year from the date of modification.

b) *The following cases are considered as Forborne Non Performing exposure:*

- Modification of contract terms and conditions or refinancing, when the client was under Non Performing status and for at least one year after the last concession
- A Forborne Performing exposure, which during the Forborne Performing probation period met the criteria for Non Performing status
- Modifications of exposures which were Non Performing and after one year under Forborne Non Performing probation period met the criteria for entering the Forborne Performing („cured“) status, but during the Forborne Performing probation period, the exposure was either re-modified or more than 30 days past due
- Renewals of forbearance coming from Forborne Performing exposure (less than 90 days past due and not unlikely to pay/defaulted/impaired), will be classified as Forborne Performing if there has been more than one additional concession during probation period.

### Segmentation of Forbearance measures (indicative):

1. **Short-term forbearance measures (duration up to 2 years):** Arrears Capitalization, Arrears Repayment Plan, Reduced Payment above interest only, Interest only, Reduced Payment below interest only and Grace Period
2. **Long-term forbearance measures (duration > 2 years):** Interest Rate Reduction, Loan term extension, Split balance, Partial Debt Forgiveness/Write Down, Operational Restructuring and Debt/Equity Swap

All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

The following table presents a summary of the types of the Bank's forbore activities as at 31 December 2016 and 31 December 2015:

|   | 2016              | 2015             |
|---|-------------------|------------------|
| <b>Forbearance measures:</b>                    |                   |                  |
| Interest only schedule                          | 1,482,463         | 598,086          |
| Reduced payment schedule                        | 777,284           | -                |
| Payment moratorium/Holidays                     | 1,708             | 218              |
| Term extension                                  | 2,541,163         | 1,988,668        |
| Arrears capitalization                          | 170,428           | 24,791           |
| Partial debt write-off                          | -                 | -                |
| Hybrid (i.e. combination of more than one type) | 3,684,313         | 2,150,257        |
| Other   | 2,798,378         | 1,128,074        |
| <b>Total net amount</b>                         | <b>11,455,737</b> | <b>5,890,094</b> |

### *Credit risk mitigation (collaterals)*

The amount and type of the requested collateral depends on each client's estimated credit risk. Conditions for each collateral are determined by the analysis of the client's solvency, type of credit risk exposure, placement maturity, as well as the placement amount.

Through its internal methodology, the Bank determined acceptable types of collateral and the parameters of their valuations.

Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and are updated periodically in accordance with the relevant internal regulations.

The Bank monitors the movements in the collateral market value and demands additional collateral in accordance with the loan agreements (where it is applicable).

### Collateral overview

|                                      | 2016              | 2015              |
|--------------------------------------|-------------------|-------------------|
| <b>Neither past due nor impaired</b> |                   |                   |
| - Real estate property               | 34,494,648        | 37,176,802        |
| - Financial assets                   | 1,026,952         | 772,235           |
| <b>Past due but not impaired</b>     |                   |                   |
| - Real estate property               | 1,819,399         | 2,497,457         |
| - Financial assets                   | 31,264            | 28,239            |
| <b>Individually impaired</b>         |                   |                   |
| - Real estate property               | 16,386,756        | 13,645,682        |
| - Financial assets                   | 209,619           | 215,465           |
| <b>Total</b>                         | <b>53,968,638</b> | <b>54,335,880</b> |

## 5. Risk management policies (continued)

## Receivables in default

The Bank pays particular attention to monitoring of defaulted exposures, by monitoring the total balance and trend of these receivables.

Bank's default definition is aligned with NBS definition stated in the Decision on Capital Adequacy of Banks. Defaults are observed on individual client (or in exceptional cases exposure) level and monitored per each portfolio in accordance with Bank's internal segmentation.

|                                     | Value of<br>receivable | Default<br>receivable |
|-------------------------------------|------------------------|-----------------------|
| Private companies sector            | 53,996,693             | 18,974,143            |
| Retail sector                       | 53,980,632             | 8,459,614             |
| Entrepreneurs sector                | 7,086,701              | 6,039,717             |
| Finances and insurance sector       | 12,325,887             | -                     |
| <b>Total as at 31 December 2016</b> | <b>127,389,913</b>     | <b>33,473,474</b>     |
| <b>Total as at 31 December 2015</b> | <b>117,166,641</b>     | <b>33,668,432</b>     |

## 5.1.6. Securities, treasury bills and other eligible bills

As at 31 December 2016, the Bank has dinar bonds of Republic of Serbia Ministry of Finance in the total amount of RSD 12,117,793 thousand (31 December 2015: RSD 11,685,340 thousand), and foreign currency bonds of Republic of Serbia Ministry of Finance in the amount of RSD 3,550,714 thousand (31 December 2015: frozen saving bonds RSD 3,980,252 thousand) – (Note 20). The above mentioned bonds and trading securities are not rated. The rating of country is BB- stable based on Standard and Poor's rating. As of 31.12.2016 part of the RS Ministry of Finance bills in dinars in amount of RSD 692,590 thousand are used as pledge given as collateral for deposits taken from companies in bankruptcy.

## 5.1.7. Repossessed collateral

As at 31 December 2016 Bank had the following assets that were obtained by taking possession of collateral held as security:

| Nature of assets     | Carrying amount |        |
|----------------------|-----------------|--------|
|                      | 2016            | 2015   |
| Residential property | 6,183           | 11,510 |

## 5.1.8. Concentration of risks of financial assets with credit risk exposure

## a) Geographical sectors

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by the geographical sectors of counterparties:



**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**5. Risk management policies (continued)**

|   | Serbia             | Greece           | Western Europe   | Total              |
|---|--------------------|------------------|------------------|--------------------|
| Financial assets at fair value through profit and loss held for trading | 26,712             | -                | -                | 26,712             |
| Financial assets available for sale                                     | 15,686,119         | -                | -                | 15,686,119         |
| Loans and deposits to banks and other financial institutions            | 3,505,908          | 3,402,726        | 5,417,252        | 12,325,886         |
| <b>Loans and advances to customers:</b>                                 | <b>114,978,009</b> | <b>8,083</b>     | <b>77,934</b>    | <b>115,064,026</b> |
| - Corporate lending   | 43,671,744         | -                | -                | 43,671,745         |
| - Consumer lending  | 32,059,309         | 2,756            | 4,930            | 32,066,995         |
| - Mortgages   | 21,835,306         | 5,327            | 73,004           | 21,913,637         |
| - Small business lending  | 17,411,650         | -                | -                | 17,411,650         |
| Other assets  | 431,756            | -                | -                | 431,756            |
| <b>As at 31 December 2016</b>   | <b>134,628,504</b> | <b>3,410,809</b> | <b>5,495,186</b> | <b>143,534,499</b> |
| <b>As at 31 December 2015</b>   | <b>127,337,943</b> | <b>267,854</b>   | <b>5,629,271</b> | <b>133,235,068</b> |

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**5. Risk management policies (continued)**

*b) Industry sectors*

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by the industry sectors of counterparties:

|   | Commerce and services | Construction     | Financial services | Manufacturing     | Private individuals | Other             | Total              |
|---|-----------------------|------------------|--------------------|-------------------|---------------------|-------------------|--------------------|
| Financial assets at fair value through profit and loss held for trading | -                     | -                | -                  | -                 | -                   | 26,712            | 26,712             |
| Financial assets available for sale                                     | -                     | -                | -                  | -                 | -                   | 15,686,119        | 15,686,119         |
| Loans and deposits to banks and other financial institutions            | -                     | -                | 11,417,280         | -                 | -                   | 908,606           | 12,325,886         |
| Loans and advances to customers:  | 28,772,892            | 3,370,633        | -                  | 12,326,727        | 60,938,753          | 9,655,021         | 115,064,026        |
| - Corporate lending   | 24,555,906            | 2,720,045        | -                  | 10,436,074        | -                   | 5,959,719         | 43,671,744         |
| - Consumer lending  | -                     | -                | -                  | -                 | 32,066,995          | -                 | 32,066,995         |
| - Mortgages   | -                     | -                | -                  | -                 | 21,913,636          | -                 | 21,913,636         |
| - Small business lending  | 4,216,986             | 650,588          | -                  | 1,890,653         | 6,958,122           | 3,695,302         | 17,411,651         |
| Other assets  | -                     | -                | -                  | -                 | -                   | 431,756           | 431,756            |
| <b>As at 31 December 2016</b>   | <b>28,772,892</b>     | <b>3,370,633</b> | <b>11,417,280</b>  | <b>12,326,727</b> | <b>60,938,753</b>   | <b>26,708,214</b> | <b>143,534,499</b> |
| <b>As at 31 December 2015</b>   | <b>25,476,760</b>     | <b>3,975,689</b> | <b>10,427,144</b>  | <b>9,977,218</b>  | <b>57,348,282</b>   | <b>26,029,975</b> | <b>133,235,068</b> |

All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

### 5.2. Market Risk

The Bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific movements and changes in the level of volatility of market rates or prices such as interest rates, foreign exchange rates and equity prices.

#### 5.2.1. Foreign exchange risk

The Bank is necessarily exposed to foreign exchange risk, i.e. to the risk of changes in FX rates since it has been working with different foreign currencies. Daily FX transactions cause the possible loss to the Bank due to uncertainty of the FX rate at which an open FX position can be closed, as well as in terms of negative effects of the revaluation of net open FX positions in individual currencies in the event of adverse movements in foreign exchange rates.

In order to protect Bank's equity and financial result the Bank identify, measure, monitor and manage exposure to foreign exchange risk on daily basis.

The Bank manages the exposure to foreign exchange risk in a manner that will ensure compliance of currency structure of its assets and liabilities with the risk ratios prescribed by the National Bank of Serbia, as well as with the limits prescribed in the internal acts enacted by the Bank's management and Risk Committee. Bank is using scenario analysis for measurement of FX risk.

The table below summarises the Bank's exposure to foreign currency exchange rate risk at the end of the reporting period:

|              | At 31 December 2016       |                                |              |                  | At 31 December 2015       |                                |              |                  |
|--------------|---------------------------|--------------------------------|--------------|------------------|---------------------------|--------------------------------|--------------|------------------|
|              | Monetary financial assets | Monetary financial liabilities | Derivatives  | Net position     | Monetary financial assets | Monetary financial liabilities | Derivatives  | Net position     |
| Euros        | 66,701,296                | 66,441,938                     | 14,540,313   | (14,799,671)     | 59,069,056                | 74,999,498                     | 16,320,855   | (390,412)        |
| CHF          | 16,824,411                | 16,823,330                     | (14,625,574) | 14,624,493       | 18,656,906                | 2,328,049                      | (16,385,265) | 56,408           |
| Other        | 2,609,762                 | 2,608,603                      | -            | (1,158)          | 1,705,628                 | 1,644,541                      | -            | (61,087)         |
| RSD          | 58,939,716                | 64,312,233                     | 85,261       | 5,287,256        | 55,485,409                | 61,053,884                     | 64,410       | 5,504,066        |
| <b>Total</b> | <b>145,075,185</b>        | <b>150,186,105</b>             | <b>-</b>     | <b>5,110,920</b> | <b>134,916,998</b>        | <b>140,025,973</b>             | <b>-</b>     | <b>5,108,975</b> |

All amounts are expressed in 000 RSD unless stated otherwise

5. Risk management policies (continued)

5.2.2. Interest rate risk

Interest rate risk is defined as Bank's exposure to adverse movements in interest rates which can cause negative effects on Bank's earning and economic value of capital. Interest rate risk could come in the variety of forms, including reprising risk, yield curve risk, basis and optionality risk.

In order to protect Bank's equity and financial result the Bank identify, measure, monitor and manage exposure to interest rate risk on monthly basis separately for all major currencies.

In measuring and assessing interest rate risk the Bank applies the following techniques:

- Gap analysis of interest rate risk,
- Scenario analysis,
- Stress testing,
- Analysis of embedded options.

The Bank manages the exposure to interest rate risk by applying the following techniques, which are executed on open interest rate positions recognized in the gap analysis:

- The natural hedge - is achieved by adjusting dates and re-pricing tenor of new products, which should influence decrease of an open gap in specific time bucket,
- Hedging an open interest rate position with OTC derivatives such as: interest rate swaps and options on interest rates.

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**5. Risk management policies (continued)**

The table below summarises the Bank's exposure to interest rate risks. The table presents the aggregated amounts of the Bank's financial assets and liabilities at carrying amounts, categorised by the earlier of contractual interest repricing or maturity dates:

|  | Demand and less than 1 month | From 1 to 6 months | From 6 to 12 months | More than 1 year | Non-interest bearing | Total       |
|--|------------------------------|--------------------|---------------------|------------------|----------------------|-------------|
| <b>31 December 2016</b>                          |                              |                    |                     |                  |                      |             |
| Total financial assets                           | 111,416,390                  | 12,424,874         | 5,387,700           | 15,846,221       | 5,557,506            | 150,632,691 |
| Total financial liabilities                      | 43,430,681                   | 15,608,231         | 12,405,901          | 29,775,453       | 49,412,425           | 150,632,691 |
| Net interest sensitivity gap at 31 December 2016 | 67,985,709                   | (3,183,357)        | (7,018,201)         | (13,929,232)     | (43,854,919)         | -           |
|  | Demand and less than 1 month | From 1 to 6 months | From 6 to 12 months | More than 1 year | Non-interest bearing | Total       |
| <b>31 December 2015</b>                          |                              |                    |                     |                  |                      |             |
| Total financial assets                           | 93,386,606                   | 18,442,248         | 3,096,643           | 19,991,501       | 5,665,602            | 140,582,600 |
| Total financial liabilities                      | 33,287,953                   | 17,441,940         | 19,660,415          | 22,680,896       | 47,511,396           | 140,582,600 |
| Net interest sensitivity gap at 31 December 2015 | 60,098,653                   | 1,000,308          | (16,563,771)        | (2,689,396)      | (41,845,794)         | -           |

For purpose of measurement of interest rate risk, Bank is using sensitivity analysis by applying duration-based sensitivity weights, followed with stress tests incorporating various changes in interest rate variables. The Bank is managing interest rate risk through set of interest rate exposure limits.

**5.2.3. Sensitivity analysis**

The management of interest rate risk and currency risk against gap limits is supplemented by monitoring the sensitivity of the Bank's income statements to various interest rate and foreign currency rate scenarios. The sensitivity of the income statement is the effect of the assumed changes in interest rates and FX rate on the net interest income for one year.

An analysis of the Bank's sensitivity to an increase or decrease in market interest rates and FX rates (assuming no asymmetrical movements in yield curves and constant balance sheet position) is as follows:

|                              | Sensitivity of income statement |         |
|------------------------------|---------------------------------|---------|
|                              | 2016                            | 2015    |
| Interest rate sensitivity    |                                 |         |
| Increase in basis points     |                                 |         |
| +100 bps parallel shift      | 529,452                         | 350,558 |
| Foreign exchange sensitivity |                                 |         |
| 10% depreciation of RSD      | 10,657                          | (891)   |

All amounts are expressed in 000 RSD unless stated otherwise

5. Risk management policies (continued)

5.3. Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations when they come due, which can have a negative result on the Bank's financial results and equity. Liquidity risk is imminent in the banking business which arises from the nature of the basic activity of the Bank and maturity transformation necessary performed by the Bank.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest bearing liabilities as they mature, are important factors in assessing the liquidity of the Bank and its exposure to changes in interest rates and exchange rates.

Liquidity management of the Bank represents a continuous process of perceiving liquidity needs and maintaining a satisfactory liquidity level in a variety of business scenarios, as well as contingency planning. In order to implement these activities most attention is directed to analyse stability and level of deposits concentration and other sources of funding of the Bank that include:

- customer's deposits with different maturities,
- deposits from the money market and available lines with financial institutions,
- available lines from the majority shareholder,
- share capital.

Sources of liquidity are regularly reviewed so as to maintain a wide diversification by currency, geography, provider, product and term.

Diversity and stability of core deposit base involves an analysis allowing the Bank to more effectively controls and measures deposit based liquidity and more accurately measures liquidity risk by defining deposit inputs.

Liquidity requirements to support calls under guarantees and standby letters of credit are considerably less than the amount of the commitment because the Bank does not generally expect the third party to draw funds under the agreement. The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, as many of these commitments will expire or terminate without being funded.

Liquidity risk measurement includes assessment of the risk under normal market conditions and under stress scenarios. Scenarios, which are defined based on historical data and case studies, should allow the bank to evaluate the potential adverse impact these factors can have on its liquidity position. Liquidity risk is monitored through set of short term limits. Following NBS methodology, the Bank had defined minimum level of liquidity expressed as short term liquidity ratio. For internal methodology purposes, limit framework includes ratios as limit definition of acceptable levels of short term liquidity mismatches.

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**5. Risk management policies (continued)**

**Non - derivative cash flow**

The amounts disclosed in the table below are the contractual undiscounted cash flows for liabilities and discounted cash flows for assets for the years 2016 and 2015.

*a) Balance sheet items*

|  | Up to 1<br>month  | 1-3 months        | 3-12<br>months    | 1-5 years         | Over 5<br>years   | Total              |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| <b>As at 31 December 2016</b>  |                   |                   |                   |                   |                   |                    |
| Due to banks, central bank and other financial institutions                              | 7,513,907         | -                 | -                 | -                 | -                 | 7,513,907          |
| Due to customers   | 18,090,423        | 6,408,976         | 18,581,733        | 51,016,910        | 166,765           | 94,264,807         |
| Other liabilities  | 623,225           | -                 | -                 | -                 | -                 | 623,225            |
| <b>Total liabilities (contractual maturity dates)</b>                                    | <b>26,227,555</b> | <b>6,408,976</b>  | <b>18,581,733</b> | <b>51,016,910</b> | <b>166,765</b>    | <b>102,401,939</b> |
| <b>Assets held for managing liquidity risk (contractual maturity dates)</b>              | <b>50,588,054</b> | <b>4,012,287</b>  | <b>20,355,730</b> | <b>22,702,986</b> | <b>52,973,634</b> | <b>150,632,691</b> |
|  | Up to 1 month     | 1-3 months        | 3-12<br>months    | 1-5 years         | Over 5 years      | Total              |
| <b>As at 31 December 2015</b>  |                   |                   |                   |                   |                   |                    |
| Deposits and other liabilities from banks, other financial institutions and central bank | 278,508           | 12,839            | 3,094,608         | 88,787            | 651,673           | 4,126,414          |
| Deposits and other liabilities towards customers   | 48,651,051        | 5,920,326         | 28,487,627        | 5,101,061         | 416,112           | 88,576,176         |
| Other liabilities  | 534,285           | -                 | -                 | -                 | -                 | 534,285            |
| <b>Total liabilities (contractual maturity dates)</b>                                    | <b>49,463,844</b> | <b>5,933,165</b>  | <b>31,582,234</b> | <b>5,189,848</b>  | <b>1,067,784</b>  | <b>93,236,875</b>  |
| <b>Assets held for managing liquidity risk (contractual maturity dates)</b>              | <b>40,114,000</b> | <b>17,167,970</b> | <b>11,497,650</b> | <b>20,876,663</b> | <b>50,926,317</b> | <b>140,582,600</b> |

All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

## b) Off-balance sheet items

| As at 31 December 2016        | No later than    |                   |                  | Total             |
|-------------------------------|------------------|-------------------|------------------|-------------------|
|                               | 1 year           | 1-5 years         | Over 5 years     |                   |
| Loan commitments              | 4,918,546        | 7,860,840         | 793,150          | 13,572,536        |
| Guarantees and acceptances    | 2,131,953        | 2,509,836         | 4,830,202        | 9,471,991         |
| Other irrevocable commitments | 917,527          | -                 | -                | 917,527           |
| Operating lease               | 71,810           | -                 | -                | 71,810            |
| Capital commitments           | 36,803           | -                 | -                | 36,803            |
| <b>Total</b>                  | <b>8,076,639</b> | <b>10,370,676</b> | <b>5,623,352</b> | <b>24,070,667</b> |

| As at 31 December 2015        | No later than 1  |                   |                  | Total             |
|-------------------------------|------------------|-------------------|------------------|-------------------|
|                               | year             | 1-5 years         | Over 5 years     |                   |
| Loan commitments              | 2,330,363        | 7,621,303         | 916,464          | 10,868,130        |
| Guarantees and acceptances    | 1,094,921        | 2,944,524         | 5,276,350        | 9,315,795         |
| Other irrevocable commitments | 1,048,473        | 534,159           | -                | 1,582,631         |
| Operating lease               | 70,251           | -                 | -                | 70,251            |
| Capital commitments           | 28,930           | -                 | -                | 28,930            |
| <b>Total</b>                  | <b>4,572,938</b> | <b>11,099,986</b> | <b>6,192,814</b> | <b>21,865,738</b> |

## Derivative cash flow

The Bank's derivatives that are to be settled on gross basis include foreign exchange swaps over-the-counter (OTC). As at 31 December 2016 the Bank did not have derivatives that are to be settled on gross basis.

The table below analyses the Bank's derivative financial assets and liabilities that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

## Derivatives settled on gross basis

As at 31 December 2015 the contractual undiscounted cash flows are presented below:

| Financial liabilities as at 31 December 2015 | Less than        | Between        | Between        | Between       | Over 5   |
|--|------------------|----------------|----------------|---------------|----------|
|  | 1 month          | 1 and 3 months | 3 and 12 month | 1 and 5 years |          |
| Currency swaps                               | 6,941,994        | -              | -              | -             | -        |
| <b>Total</b>                                 | <b>6,941,994</b> | <b>-</b>       | <b>-</b>       | <b>-</b>      | <b>-</b> |

| Financial assets as at 31 December 2015 | Less than        | Between        | Between        | Between       | Over 5   |
|---|------------------|----------------|----------------|---------------|----------|
|   | 1 month          | 1 and 3 months | 3 and 12 month | 1 and 5 years |          |
| Currency swaps                          | 6,884,037        | -              | -              | -             | -        |
| <b>Total</b>                            | <b>6,884,037</b> | <b>-</b>       | <b>-</b>       | <b>-</b>      | <b>-</b> |



**5. Risk management policies (continued)**

**5.4. Operational risk**

Operational risk is the risk of possible negative effects on the financial result and capital of the bank caused by human error, inadequate internal procedures and processes, inadequate management of the information management of the information system and other systems in the bank, as well as by unforeseeable external events and includes legal risk. Legal risk is the risk of loss caused by penalties or sanctions originating from court disputes due to breach of contractual and legal obligations, and penalties and sanctions pronounced by a regulatory body.

Operational risk processes consist of risk identification, exposure assessment (including measurement and valuation), control management and risk mitigation, operational risk reporting and performance improvement applying following operational risk methods: Risk and Control Self-Assessment (RCSA), Key Risk Indicators (KRI), Operational Risk Events Management, Operational Risk Reporting, Operational Risk Capital Charge Calculation and Allocation and Operational Risk Stress Testing.

The Bank includes in its risk management system all risks that arise from outsourcing activities and from launching of new products and services.

**5.5. Capital management**

The Bank actively manages capital base to cover risk inherent to the business. The Bank's objectives, when managing capital, which is a broader concept than "equity" on the face of the balance sheet, are:

- To comply with the capital requirements set by the National Bank of Serbia
- To provide an adequate level of capital so as to enable the Bank to continue its operations as a going concern
- To maintain a strong capital base to support the development of its business.

Capital adequacy, as well as the use of the Bank's capital is monitored on a monthly basis by the Bank's management.

The National Bank of Serbia has defined the following capital limits:

- The minimum amount of the capital of EUR 10 million
- Capital adequacy ratio of 12%

The Bank's total capital comprises of tier 1 and tier 2 capital and deductible items.

Tier 1 capital: share capital from ordinary shares, share premium, statutory reserves and retained loss. Tier 1 deductible items comprise intangible assets and regulatory adjustments i.e. required reserve for estimated losses as prescribed by relevant NBS regulations.

Tier 2 capital: share capital from preference shares, share premium from preference shares, part of positive revaluation reserves arising from effects of changes in fair value of fixed assets, securities and other assets, subordinated debt up to 50% of tier 1 capital, and acquired own preference shares as Tier 2 capital deductible items.

Deductible items: direct or indirect investments in banks or other financial institutions in excess of 10% of the capital of these banks or other entities, the amount of the tier 2 capital of the bank which exceeds its tier 1 capital and other items. Deductions are subtracted from the capital in following manner: 50% of the total amount of deductible items is being deducted from the Tier II capital and the rest of the Tier I capital.

All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

The risk weighted balance and off-balance assets are determined in accordance with the prescribed risk weights for all types of assets. When calculating the capital adequacy ratio, and in accordance with the regulations of the National Bank of Serbia, the overall credit risk-weighted balance and off-balance assets are increased for the calculated foreign currency and price risk capital requirements divided by 12%.

The table below summarizes the structure of the Bank's capital as at 31 December 2016, as well as the capital adequacy ratio:

|                                   | 2016              | 2015              |
|-----------------------------------|-------------------|-------------------|
| Shareholders' equity              | 25,422,400        | 25,422,400        |
| Share premium                     | 6,051,999         | 6,051,999         |
| Retained earnings                 | 9,558,335         | 9,558,335         |
| Intangible assets                 | (1,846,161)       | (1,815,492)       |
| Net regulatory provisions         | (21,837,284)      | (23,557,706)      |
| Losses from previous years        | -                 | (2,664,792)       |
| Other Tier I deductible items     | (10,240)          | (10,240)          |
| <b>Total Tier I capital</b>       | <b>17,339,049</b> | <b>12,984,504</b> |
| Preference shares                 | 4,800             | 4,800             |
| Revaluation reserves              | 7,360             | 62,282            |
| Tier II deductible items          | (10,239)          | (10,239)          |
| <b>Total Tier II capital</b>      | <b>1,921</b>      | <b>56,843</b>     |
| <b>Total regulatory capital</b>   | <b>17,340,970</b> | <b>13,041,347</b> |
| <b>Risk weighted assets</b>       |                   |                   |
| Credit and counterparty risk      | 81,414,458        | 68,022,521        |
| Market risk                       | 637,695           | 2,050,308         |
| Operational risk                  | 11,490,285        | 11,938,992        |
| <b>Total risk weighted assets</b> | <b>93,542,438</b> | <b>82,011,821</b> |
| <b>Capital adequacy</b>           | <b>18.54%</b>     | <b>15.90%</b>     |

### 5.6. Fair value of financial assets and liabilities

Fair value presented in financial statements is the amount for which an asset may be exchanged, or a liability settled, between informed, willing parties in an arm's length transaction.

Fair value is calculated using market information available as at the reporting date as well as the individual assessment methods of the Bank.

Fair value of a financial instrument presented at nominal value is approximately equal to its bookkeeping value. This includes cash as well as liabilities and receivables without defined maturity or fixed interest rate. For other liabilities and receivables the expected future cash flow is discounted up to their present value by means of current interest rate. Bearing in mind that the variable interest rates are contractual for the majority of Bank assets and liabilities, changes in the current interest rates lead to changes in the agreed interest rates.

**5. Risk management policies (continued)**

Quoted market prices are used for trading securities. Fair value of other securities is calculated as net present value of the future expected cash flows.

Fair value of irrevocable loan obligations and potential obligations is the same as their bookkeeping values.

**Assessment of financial instruments**

Bank measures fair value by means of the following fair value hierarchy reflecting the importance of the inputs used in measurement.

**Level 1:** quoted market prices (uncorrected) in active markets for identical instrument.

**Level 2:** Assessment techniques based on the observable inputs that are not the quoted prices from the level 1, whether directly (as prices) or indirectly (derived from prices). This category includes instruments valued through their use: quoted prices in active markets for similar instruments; stated prices for same or similar instruments in the markets considered as less active; or other assessment techniques in which all important inputs are directly or indirectly observable from the market data.

**Level 3:** Assessment techniques used for non-observable inputs. This category includes all instruments relative to which the valuation techniques include inputs not based on observable data and non-observable inputs that have a significant effect on the valuation of the instruments. This category includes instruments valued on the basis of quoted prices of similar instruments with significant non observable adjustments or assumptions necessary to maintain the difference between the instruments.

Fair value of financial assets and liabilities traded in active markets is based on quoted market prices or prices quoted by dealers. For all other financial instruments the Bank determines fair value by means of assessment techniques.

Assessment techniques include net present value and discounted cash flow models, comparisons with similar instruments for which there is an observable market price and other assessment models. Assumptions and inputs used in assessment techniques include risk free and benchmark interest rates, loan margins and other premiums used in assessment of discount rate, bond and share prices, foreign currency exchange rates, capital and capital indexed prices and expected oscillations of the prices and correlations. The aim of assessment techniques is to determine the fair value which reflects the price of a financial instrument as at the reporting date that would be defined by market participants in free transactions carried out at an arm's length.

The Bank uses widely accepted assessment models in determining the fair value of common and simpler financial instruments such as interest rates and currency swaps which make use only of observable market data and require little judgement and assessment by the management. Quoted prices and model inputs are usually available in the market for quoted debt and proprietary securities, trading derivatives and simple derivatives such as interest rate swaps.

The availability of the observable market prices and model inputs decreases the need for assessment by management and reduces the uncertainty arising from determining the fair value. The availability of the observable market data and inputs varies based on the product and market and is prone to change due to particular occurrences and general condition of the future markets.

All amounts are expressed in 000 RSD unless stated otherwise

#### 5. Risk management policies (continued)

Table below analyses financial instruments measured at fair value at the end of the reporting period according to the fair value hierarchy within which the fair value measurement takes place:

| Financial assets at fair value                         | 31.12.2016        | 31.12.2016        |
|--|-------------------|-------------------|
|  | Book value        | Fair value        |
| Financial assets at fair value through profit and loss | 26,712            | 26,712            |
| Financial assets available for sale (Note 20)          | 15,686,119        | 15,686,119        |
| <b>Total</b>   | <b>15,712,831</b> | <b>15,712,831</b> |

| Financial assets at fair value                         | 31.12.2015        | 31.12.2015        |
|--|-------------------|-------------------|
|  | Book value        | Fair value        |
| Financial assets at fair value through profit and loss | 69,424            | 69,424            |
| Financial assets available for sale                    | 15,681,792        | 15,681,792        |
| <b>Total</b>   | <b>15,751,217</b> | <b>15,751,217</b> |

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**5. Risk management policies (continued)**

| <b>31 December 2016</b>                                       | <b>Level 1</b>   | <b>Level 2</b>    | <b>Level 3</b> | <b>Total</b>      |
|---|------------------|-------------------|----------------|-------------------|
| <b>Financial assets at fair value through profit and loss</b> |                  |                   |                |                   |
| Equities (Note 19)  | 559              | -                 | -              | 559               |
| Treasury bonds  | -                | -                 | -              | -                 |
| Derivative assets (Note 19)                                   | -                | 26,153            | -              | 26,153            |
| <b>Financial assets available for sale</b>                    |                  |                   |                |                   |
| Frozen bonds (Note 20)  | -                | -                 | -              | -                 |
| Equities (Note 20)  | 17,612           | -                 | -              | 17,612            |
| Treasury bonds (Note 20)                                      | -                | 15,668,507        | -              | 15,668,507        |
| <b>Total assets</b>   | <b>18,171</b>    | <b>15,694,660</b> | <b>-</b>       | <b>15,712,831</b> |
| Derivative liabilities (Note 28)                              | -                | 31,335            | -              | 31,335            |
| <b>Total liabilities</b>                                      | <b>-</b>         | <b>31,335</b>     | <b>-</b>       | <b>31,335</b>     |
| <br>  |                  |                   |                |                   |
| <b>31 December 2015</b>                                       | <b>Level 1</b>   | <b>Level 2</b>    | <b>Level 3</b> | <b>Total</b>      |
| <b>Financial assets at fair value through profit and loss</b> |                  |                   |                |                   |
| Equities (Note 19)  | 585              | -                 | -              | 585               |
| Treasury bonds  | -                | -                 | -              | -                 |
| Derivative assets (Note 19)                                   | -                | 68,839            | -              | 68,839            |
| <b>Financial assets available for sale</b>                    |                  |                   |                |                   |
| Frozen bonds (Note 20)  | 3,980,252        | -                 | -              | 3,980,252         |
| Equities (Note 20)  | 16,199           | -                 | -              | 16,199            |
| Treasury bonds (Note 20)                                      | -                | 11,685,341        | -              | 11,685,341        |
| <b>Total assets</b>   | <b>3,997,037</b> | <b>11,754,180</b> | <b>-</b>       | <b>15,751,217</b> |
| Derivative liabilities (Note 28)                              | -                | 75,647            | -              | 75,647            |
| <b>Total liabilities</b>                                      | <b>-</b>         | <b>75,647</b>     | <b>-</b>       | <b>75,647</b>     |

All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

The following table presents the fair value of financial instruments not measured at fair value and analyses them according to the fair value hierarchy within which the fair value measurement takes place:

|  | 31.12.2016         |                    | 31.12.2015         |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | Book value         | Fair value         | Book value         | Fair value         |
| <b>Financial (monetary) assets</b>   |                    |                    |                    |                    |
| Cash and balances with Central bank  | 21,714,061         | 21,714,061         | 21,255,247         | 21,255,247         |
| Assets held to maturity  | -                  | -                  | -                  | -                  |
| Loans and receivables from banks and other financial organizations             | 12,245,083         | 12,245,083         | 10,417,397         | 10,417,397         |
| Loans and receivables from customers   | 94,819,179         | 99,779,447         | 87,023,653         | 94,442,845         |
| Other assets (financial part)  | 76,254             | 76,254             | 100,520            | 100,520            |
| <b>Total</b>   | <b>128,854,577</b> | <b>133,814,845</b> | <b>118,796,817</b> | <b>126,216,009</b> |
| <b>Financial (monetary) liabilities</b>  |                    |                    |                    |                    |
| Deposits and other liabilities towards banks and other financial organizations | 7,033,192          | 7,033,192          | 3,933,034          | 3,933,034          |
| Deposits and other liabilities towards customers                               | 93,532,515         | 93,532,515         | 88,528,245         | 88,528,245         |
| Other liabilities (suppliers)  | 181,508            | 181,508            | 162,257            | 162,257            |
| <b>Total</b>   | <b>100,747,215</b> | <b>100,747,215</b> | <b>92,995,563</b>  | <b>92,995,563</b>  |

| 31.12.2016   | Fair value |                    |         | Total              |
|--|------------|--------------------|---------|--------------------|
|  | Level 1    | Level 2            | Level 3 |                    |
| <b>Assets</b>  |            |                    |         |                    |
| Loans and receivables from clients   | -          | 99,779,447         | -       | 99,779,447         |
| Loans and receivables from banks and other financial organizations             | -          | 12,245,083         | -       | 12,245,083         |
| <b>Total</b>   | -          | <b>112,024,530</b> | -       | <b>112,024,530</b> |
| <b>Liabilities</b>   |            |                    |         |                    |
| Deposits and other liabilities towards banks and other financial organizations | -          | 7,033,192          | -       | 7,033,192          |
| Deposits and other liabilities towards clients                                 | -          | 93,532,515         | -       | 93,532,515         |
| <b>Total</b>   | -          | <b>100,565,707</b> | -       | <b>100,565,707</b> |

## 5. Risk management policies (continued)

| 31.12.2015                                     | Level 1 | Fair value         |         | Total              |
|--|---------|--------------------|---------|--------------------|
|  |         | Level 2            | Level 3 |                    |
| <b>Assets</b>                                  |         |                    |         |                    |
| Loans and receivables from clients             | -       | 94,442,845         | -       | 94,442,845         |
| Loans and receivables from banks               | -       | 10,417,397         | -       | 10,417,397         |
| <b>Total</b>                                   | -       | <b>104,860,242</b> | -       | <b>104,860,242</b> |
| <b>Liabilities</b>                             |         |                    |         |                    |
| Deposits and other liabilities towards banks   | -       | 3,933,034          | -       | 3,933,034          |
| Deposits and other liabilities towards clients | -       | 88,528,245         | -       | 88,528,245         |
| <b>Total</b>                                   | -       | <b>92,461,279</b>  | -       | <b>92,461,279</b>  |

Where possible, fair value of borrowings and advances is based on the observable market transactions. If observable market transactions are not available, fair value is assessed by means of assessment models such as cash flow discount techniques. Assessment technique inputs include the expected loan losses over the course of loan duration, interest rates, advances, and source data or secondary market data. For collateral dependant reduced (impaired) loans, fair value is measured based on the value of the attending collateral. Model inputs may include data by third party brokers based on the OTC trading activity, and information obtained from other market participants which include observable primary and secondary transactions.

In order to improve the accuracy of retail loans and smaller commercial loans assessment, homogenous loans are grouped into portfolios according to similar characteristics such as origin, LTV ratios, quality of collateral, type of product and debtor, advances and non-performance, and standard probability.

Fair value of bank and client deposits is determined by cash flows discount technique by applying rates offered for deposits of similar maturity and conditions. Fair value of payable *a vista* deposits is the payment amount as at the reporting date.

All amounts are expressed in 000 RSD unless stated otherwise

## 5. Risk management policies (continued)

Table below presents Bank classification for each class of financial assets and liabilities and their fair value as at 31 December 2016:

|   | Fin. assets<br>at fair<br>value<br>through<br>P&L | Held<br>to<br>matu-<br>-rity | Loans and<br>receiva-<br>bles | Available<br>for sale | Amortized<br>cost  | Total book<br>value | Fair value         |
|---|---|------------------------------|-------------------------------|-----------------------|--------------------|---------------------|--------------------|
| Cash and assets held at<br>NBS  | -   | -                            | 21,714,061                    | -                     | -                  | 21,714,061          | 21,714,061         |
| Assets held to maturity   | -   | -                            | -                             | -                     | -                  | -                   | -                  |
| Available-for-sale financial<br>assets  | -   | -                            | -                             | 15,686,119            | -                  | 15,686,119          | 15,686,119         |
| Financial assets at fair value<br>through profit and loss                               | 26,712  | -                            | -                             | -                     | -                  | 26,712              | 26,712             |
| Loans and receivables from<br>banks and other financial<br>organizations                | -   | -                            | 12,245,083                    | -                     | -                  | 12,245,083          | 12,245,083         |
| Loans and receivables from<br>clients   | -   | -                            | 94,819,179                    | -                     | -                  | 94,819,179          | 99,779,447         |
| Other assets  | -   | -                            | -                             | -                     | 431,756            | 431,756             | 431,756            |
| <b>Total assets</b>   | <b>26,712</b>                                     | <b>-</b>                     | <b>128,778,323</b>            | <b>15,686,119</b>     | <b>431,756</b>     | <b>144,922,910</b>  | <b>149,883,178</b> |
| Financial liabilities at fair<br>value through profit and<br>loss                       | 31,335  | -                            | -                             | -                     | -                  | 31,335              | 31,335             |
| Deposits and other<br>liabilities towards banks<br>and other financial<br>organizations | -   | -                            | -                             | -                     | 7,033,192          | 7,033,192           | 7,033,192          |
| Deposits and other<br>liabilities towards clients                                       | -   | -                            | -                             | -                     | 93,532,515         | 93,532,515          | 93,532,515         |
| Other liabilities   | -   | -                            | -                             | -                     | 623,225            | 623,225             | 623,225            |
| <b>Total liabilities</b>  | <b>31,335</b>                                     | <b>-</b>                     | <b>-</b>                      | <b>-</b>              | <b>101,188,932</b> | <b>101,220,267</b>  | <b>101,220,267</b> |



**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**5. Risk management policies (continued)**

Table below presents Bank classification for each class of financial assets and liabilities and their fair value as at 31 December 2015:

|   | Fin.<br>assets<br>at fair<br>value<br>through<br>P&L | Held to<br>maturity | Loans and<br>receivables | Available<br>for sale | Amortized<br>cost | Total book<br>value | Fair value         |
|---|--|---------------------|--------------------------|-----------------------|-------------------|---------------------|--------------------|
| Cash and assets held at NBS   | -  | -                   | 21,255,247               | -                     | -                 | 21,255,247          | 21,255,247         |
| Assets held to maturity   | -  | -                   | -                        | -                     | -                 | -                   | -                  |
| Available-for-sale financial<br>assets  | -  | -                   | -                        | 15,681,791            | -                 | 15,681,791          | 15,681,791         |
| Financial assets at fair value<br>through profit and loss                           | 69,424   | -                   | -                        | -                     | -                 | 69,424              | 69,424             |
| Loans and receivables from<br>banks and other financial<br>organizations            | -  | -                   | 10,417,397               | -                     | -                 | 10,417,397          | 10,417,397         |
| Loans and receivables from<br>clients   | -  | -                   | 87,023,653               | -                     | -                 | 87,023,653          | 94,442,845         |
| Other assets  | -  | -                   | -                        | -                     | 317,212           | 317,212             | 317,212            |
| <b>Total assets</b>   | <b>69,424</b>  | <b>-</b>            | <b>118,696,297</b>       | <b>15,681,791</b>     | <b>317,212</b>    | <b>134,764,725</b>  | <b>142,183,917</b> |
| Financial liabilities at fair<br>value through profit and<br>loss                   | 75,647   | -                   | -                        | -                     | -                 | -                   | 75,647             |
| Deposits and other liabilities<br>due to banks and other<br>financial organizations | -  | -                   | -                        | -                     | 3,933,034         | 3,933,034           | 3,933,034          |
| Deposits and other liabilities<br>towards clients                                   | -  | -                   | -                        | -                     | 88,528,242        | 88,528,242          | 88,528,242         |
| Other liabilities   | -  | -                   | -                        | -                     | 534,282           | 534,282             | 534,282            |
| <b>Total liabilities</b>  | <b>75,647</b>  | <b>-</b>            | <b>-</b>                 | <b>-</b>              | <b>92,995,557</b> | <b>92,995,557</b>   | <b>93,071,204</b>  |

Methodologies and assumptions used in determining fair value of those financial instruments not yet recorded at fair value in the financial statements are described below.

*Assets whose fair value approximates their bookkeeping value*

For financial assets and liabilities that are liquid or have short term maturity (less than one year), the assumption is that their bookkeeping value approximates their fair value. This assumption is also applied to a vista deposits, non-term savings accounts, and financial instruments with variable rate.

5. Risk management policies (continued)

*Financial instruments with fixed rate*

Fair value of financial assets and liabilities with fixed rate recorded at amortized value is assessed by comparison with market interest rates at initial recognition based on the current market rates offered for similar financial instruments.

The assessed fair value of deposits with fixed interest rate is based on the discount of cash flows by applying the prevailing interest rates to money market debt with similar risk and maturity.

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**6. Interest income and expense**

|   | <u>2016</u>        | <u>2015</u>        |
|---|--------------------|--------------------|
| <b>Interest income</b>                                    |                    |                    |
| <i>Interest income from dinar assets</i>                  |                    |                    |
| Loans   | 6,212,181          | 6,946,414          |
| Deposits  | 142,871            | 267,814            |
| Securities  | 590,209            | 723,935            |
| Other placements  | 56,478             | 57,892             |
| <i>Interest income from foreign currency assets</i>       |                    |                    |
| Loans   | 160,238            | 259,425            |
| Deposits  | 58,266             | 5,192              |
| Securities  | 105,042            | 276,413            |
| Other placements  | 147,187            | 112,276            |
|   | <u>7,472,472</u>   | <u>8,649,361</u>   |
| <b>Interest expense</b>                                   |                    |                    |
| <i>Interest expense from dinar liabilities</i>            |                    |                    |
| Borrowings  | -                  | (19,521)           |
| Deposits  | (253,757)          | (428,388)          |
| Other liabilities   | (1)                | -                  |
| <i>Interest expense from foreign currency liabilities</i> |                    |                    |
| Borrowings  | (78,864)           | (48,319)           |
| Deposits  | (628,522)          | (839,739)          |
| Other liabilities   | (72,640)           | (43,773)           |
|   | <u>(1,033,784)</u> | <u>(1,379,740)</u> |
| <b>Net interest income</b>                                | <u>6,438,688</u>   | <u>7,269,621</u>   |

**7. Fee and commission income and expense**

|   | <u>2016</u>      | <u>2015</u>      |
|---|------------------|------------------|
| <b>Fees and commissions income</b>                    |                  |                  |
| Fees for banking services                             | 2,041,943        | 1,899,204        |
| Commissions from issued guarantees and other sureties | 100,029          | 146,394          |
| Other fees and commissions                            | 239,576          | 139,522          |
|   | <u>2,381,548</u> | <u>2,185,120</u> |
| <b>Fees and commissions expense</b>                   |                  |                  |
| Fees for domestic payment transactions                | (19,421)         | (26,548)         |
| Fees for payment transactions abroad                  | (39,431)         | (28,946)         |
| Commissions for received guarantees and sureties      | (133)            | (153)            |
| Other fees and commissions                            | (338,551)        | (304,967)        |
|   | <u>(397,536)</u> | <u>(360,614)</u> |
| <b>Net fees and commissions income</b>                | <u>1,984,012</u> | <u>1,824,506</u> |

All amounts are expressed in 000 RSD unless stated otherwise

8. Net gains(losses) from financial assets held for trading

Net gains/ (losses) from sale of securities at fair value through profit and loss are as follows:

|   | 2016         | 2015          |
|---|--------------|---------------|
| Gain from financial assets held for trading   | 10           | 43            |
| Gains from change of value of derivatives     | 1,626        | 13,603        |
| Losses from financial assets held for trading | -            | (19)          |
| <b>Net gains / (losses)</b>                   | <b>1,636</b> | <b>13,627</b> |

9. Net foreign exchange gains

|  | 2016          | 2015          |
|--|---------------|---------------|
| Foreign exchange gains                 | 151,207,561   | 52,752,364    |
| Foreign exchange losses                | (151,182,356) | (52,661,092)  |
| <b>Net foreign exchange rate gains</b> | <b>25,205</b> | <b>91,272</b> |

10. Operating and other income

|   | 2016          | 2015           |
|---|---------------|----------------|
| Release of provisions for legal cases and client damages<br>(Note 31) | 17,112        | 16,174         |
| Release of other provisions (Note 31)                                 | -             | 34,979         |
| Lease of premises   | 3,933         | 4,884          |
| Gains from sale of fixed assets and intangible<br>investments         | 926           | 3,557          |
| Gains from sale of other placements                                   | -             | 52,730         |
| Collected damages and lawsuits  | 13,899        | 13,066         |
| Other income  | 25,814        | 54,221         |
| <b>Total</b>  | <b>61,684</b> | <b>179,611</b> |

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**11. Net provisions and impairment losses on loans and advances**

|   | <u>2016</u>        | <u>2015</u>        |
|---|--------------------|--------------------|
| <b>Income from reversal of provisions and impairment losses</b> |                    |                    |
| Loans and receivables from customers (Note 22)                  | 206,095            | 703,658            |
| Other assets (Note 27)  | 821                | 72,074             |
| Off balance sheet items (Note 31)                               | 92,226             | 805                |
| Banks   | 7,393              | -                  |
| Collected written off loans and receivables                     | 69,205             | 91,112             |
| <b>Subtotal</b>   | <u>375,740</u>     | <u>867,649</u>     |
| <b>Expenses for provisions and Impairment charge</b>            |                    |                    |
| Loans and receivables from customers (Note 22)                  | (1,153,896)        | (1,663,146)        |
| Other assets (Note 27)  | (1,537)            | (4)                |
| Off balance sheet items (Note 31)                               | (2,032)            | (176,321)          |
| Banks   | (78,980)           | (9,086)            |
| Direct write off  | (24,412)           | (22,890)           |
| <b>Subtotal</b>   | <u>(1,260,855)</u> | <u>(1,871,447)</u> |
| <b>Net provisions and impairment</b>                            | <u>(885,115)</u>   | <u>(1,003,798)</u> |

**12. Salaries, benefits and other personnel expenses**

|  | <u>2016</u>        | <u>2015</u>        |
|--|--------------------|--------------------|
| Salaries                                   | (1,280,293)        | (1,244,173)        |
| Tax on salaries and benefits               | (161,902)          | (158,477)          |
| Contributions on salaries and benefits     | (332,216)          | (323,095)          |
| Other personnel expenses                   | (29,741)           | (46,003)           |
| Expenses for temporary and occasional work | -                  | (503)              |
| Loss on retirement benefits                | (14,501)           | (2,113)            |
| <b>Total</b>                               | <u>(1,818,653)</u> | <u>(1,774,364)</u> |

**13. Depreciation and amortization expenses**

|   | <u>2016</u>    | <u>2015</u>    |
|---|----------------|----------------|
| Intangible assets (Note 24)             | 233,732        | 209,663        |
| Property, plant and equipment (Note 25) | 182,269        | 200,594        |
| <b>Total</b>                            | <u>416,001</u> | <u>410,257</u> |

All amounts are expressed in 000 RSD unless stated otherwise

## 14. Operating and other expenses

|   | 2016             | 2015             |
|---|------------------|------------------|
| Administrative expenses                                   | 1,460,656        | 1,439,389        |
| Non-material expenses (excluding taxes and contributions) | 1,128,319        | 1,164,617        |
| Contributions   | 302,229          | 293,964          |
| Materials   | 149,257          | 149,142          |
| Taxes   | 54,191           | 56,997           |
| Disposals and write-offs of intangible assets and PPE     | 274              | 7,405            |
| Legal expenses and taxes                                  | 40,507           | 37,535           |
| Other expenses  | 87,168           | 110,139          |
| Provisions for legal cases (Note 31)                      | 22,069           | 30,384           |
| <b>Total</b>  | <b>3,244,670</b> | <b>3,289,572</b> |

Detailed breakdown of administrative expenses is presented in the table below:

|                             | 2016             | 2015             |
|-----------------------------|------------------|------------------|
| Transportation services     | 73,877           | 76,409           |
| Communication services      | 123,325          | 128,466          |
| Telephone                   | 22,626           | 24,483           |
| Software maintenance        | 422,654          | 404,550          |
| Hardware maintenance        | 61,093           | 48,819           |
| Maintenance of fixed assets | 37,492           | 36,533           |
| ATM maintenance             | 15,055           | 15,587           |
| Marketing and advertising   | 219,239          | 197,329          |
| Donations                   | 14,494           | 15,658           |
| Rent                        | 380,336          | 385,298          |
| Other services              | 90,465           | 106,257          |
| <b>Total</b>                | <b>1,460,656</b> | <b>1,439,389</b> |

As of 31 December 2016, non-material expenses in the amount of RSD 1,128,319 thousand comprise of the following expenses: deposit insurance expenses in the amount of RSD 472,871 thousand, expenses for legal services in the amount of RSD 202,675 thousand, employee transportation expenses in the amount of RSD 44,268 thousand, cleaning services in the amount of RSD 25,297 thousand, safeguarding expenses in the amount of RSD 33,406 thousand, expenses for printing statements for cards in the amount of RSD 33,580 thousand, services of youth organization in the amount of RSD 6,590, collection services in the amount of RSD 28,065 thousand, information system services in the amount of RSD 29,456 thousand, intellectual services in the amount of RSD 34,165 thousand and other expense.

As of 31 December 2015, non-material expenses in the amount of RSD 1,164,617 thousand comprise of the following expenses: deposit insurance expenses in the amount of RSD 499,167 thousand, expenses for legal services in the amount of RSD 204,857 thousand, employee transportation expenses in the amount of RSD 47,347 thousand, cleaning services in the amount of RSD 26,727 thousand, safeguarding expenses in the amount of RSD 34,168 thousand, expenses for printing statements for cards in the amount of RSD 28,519 thousand, services of youth organization in the amount of RSD 3,817, collection services in the amount of RSD 31,945 thousand, information system services in the amount of RSD 26,028 thousand, intellectual services in the amount of RSD 70,746 thousand and other expense.

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**15. Income tax**

Income tax:

|                    | 2016            | 2015          |
|--------------------|-----------------|---------------|
| Current income tax | -               | -             |
| Deferred tax       | (85,461)        | 15,672        |
| <b>Total</b>       | <b>(85,461)</b> | <b>15,672</b> |

The tax on the Bank's profit or loss before tax differs from the theoretical amount that would arise by using prescribed tax rate:

|   | 2016             | 2015             |
|---|------------------|------------------|
| Profit before tax   | 2,146,786        | 2,900,646        |
| Tax calculated at the rate of 15%                                   | (322,018)        | (435,097)        |
| Tax effect of non-deductible expenses and non-taxable revenues      | 17,623           | 161,702          |
| <b>Tax effect from the current year result</b>                      | <b>(304,395)</b> | <b>(273,395)</b> |
| Tax effect of temporary differences                                 | 22,567           | (33,212)         |
| Tax effect of deferred tax on tax credits                           | (87,879)         | -                |
| Utilized tax losses   | 304,395          | 273,395          |
| (Utilized)/Recognized deferred tax assets on losses carried forward | (20,149)         | 48,884           |
| <b>Income tax</b>   | <b>(85,461)</b>  | <b>15,672</b>    |

As at 31 December 2016, the Bank has tax profit in the amount of RSD 2,029,301 thousand (2015: tax profit of RSD 1,822,633 thousand). As at 31 December 2016, the Bank has utilized part of the previous year losses, while the Bank has total unutilized tax losses from previous years in the amount of RSD 859,574 thousand. The Bank has recognized all deferred tax assets on losses carried forward in the amount of RSD 128,936 thousand. Therefore, there are no unrecognized deferred tax assets on losses carried forward (2015: RSD 284,246 thousand).

**16. Earnings per share**

Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the Bank by the weighted average number of ordinary shares in issue during the year.

As at 31 December 2016, the Bank has 48 preference shares issued. No preference dividends are declared, therefore there is no effect on basic earnings per share.

|  | 2016          | 2015          |
|--|---------------|---------------|
| Profit attributable to equity holders of the Company         | 2,061,324,967 | 2,916,317,720 |
| Weighted average number of ordinary shares in issue          | 254,224       | 254,224       |
| <b>Basic earnings per share (expressed in RSD per share)</b> | <b>8,108</b>  | <b>11,471</b> |

## 17. Cash and balances with Central Bank

|                                  | 2016              | 2015              |
|----------------------------------|-------------------|-------------------|
| <i>In dinars</i>                 |                   |                   |
| Current account                  | 8,424,147         | 7,372,038         |
| Cash in hand                     | 1,007,613         | 970,759           |
| Revocable loans and deposits     | -                 | 1,500,000         |
| <i>In foreign currency</i>       |                   |                   |
| Cash in hand                     | 2,483,496         | 1,822,486         |
| Other cash and cash equivalents  | 1,549             | 10,041            |
| Required reserve at Central Bank | 9,797,256         | 9,579,923         |
| <b>Total</b>                     | <b>21,714,061</b> | <b>21,255,247</b> |

Mandatory reserves in local currency and in foreign currency are calculated by Bank in accordance with the Decision of the National bank of Serbia (Official Gazette of Republic of Serbia no. 3/2011, 31/2012, 57/2012, 78/2012, 87/2012, 107/2012, 62/2013, 125/2014, 135/2014 and 4/2015, 78/2015 and 102/2015), and "Guidelines for Implementing the Decision on mandatory reserves with the National Bank of Serbia" (Official Gazette of Republic of Serbia no. 8/2011, 43/2011, 57/2012, 65/2013, 118/2013, 127/2014 and 141/2014).

As at 31 December 2016 calculated mandatory reserves in local currency amounted to RSD 6,465,308 thousand (in 2015: RSD 6,558,885 thousand). Mandatory reserves in local currency are included in the balance of the current account, therefore not presented separately. The Bank can use mandatory reserves to maintain its liquidity.

As at 31 December 2016 calculated mandatory reserves in foreign currency amounted to EUR 77,337 thousands (in December 2015: EUR 80,355 thousands). Pursuant to NBS Decision on mandatory reserves the Bank is obligated to set aside funds for mandatory reserves in foreign currency on the separate account with NBS.

From January 2016, foreign currency mandatory reserves on deposits with maturity up to 2 years stand at 20%. The reserves should be maintained as follows: 38% of the reserve should be maintained in dinars and 62% of reserve should be maintained in euros. Local currency mandatory reserves on deposits with maturity up to 2 years stand at 5%.

Foreign currency mandatory reserves on deposits with maturity over 2 years stand at 13%. This reserve should be maintained as follows: 30% of the reserve should be maintained in dinars and 70% of the reserve should be maintained in euros. Local currency mandatory reserves on deposits with maturity over 2 years do not require any reserves.



**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**Cash and balances with Central Bank**

For the purpose of the cash flow statement, cash and cash equivalents comprise the following balances with less than 90 days maturity:

|   |                   |                   |
|---|-------------------|-------------------|
| <i>Cash and balances with the Central bank (Note 17)</i>                | <b>2016</b>       | <b>2015</b>       |
| <i>In dinars</i>  |                   |                   |
| Current account   | 8,424,146         | 7,372,038         |
| Cash in hand  | 1,007,613         | 970,759           |
| <i>In foreign currency</i>  |                   |                   |
| Cash in hand  | 2,483,496         | 1,822,486         |
| Other cash and cash equivalents   | 1,549             | 10,041            |
| <i>Loans, advances and deposits to Financial Institutions (Note 21)</i> |                   |                   |
| Foreign currency account  | 3,322,373         | 4,522,696         |
| <b>Total cash flow</b>  | <b>15,239,177</b> | <b>14,698,020</b> |

**18. Pledged financial assets**

As at 31 December 2016 the Bank has pledged financial assets in the amount of RSD 692,590 thousand relate to the pledged RS Ministry of Finance bills in dinars (Note 20) that was given as collateral for deposits taken from companies in bankruptcy. As at 31 December 2015 the Bank did not have pledged financial assets.

**19. Financial assets at fair value through profit and loss held for trading**

|                                       |               |               |
|---------------------------------------|---------------|---------------|
|                                       | <b>2016</b>   | <b>2015</b>   |
| <i>In dinars</i>                      |               |               |
| Shares                                | 559           | 585           |
| <i>In foreign currency</i>            |               |               |
| Increase in fair value of derivatives | 26,153        | 68,839        |
| <b>Total</b>                          | <b>26,712</b> | <b>69,424</b> |

Derivative assets and liabilities:

|                                     | 31 December 2016         |               |               | 31 December 2015         |               |               |
|-------------------------------------|--------------------------|---------------|---------------|--------------------------|---------------|---------------|
|                                     | Contract/notional amount | Fair values   |               | Contract/notional amount | Fair values   |               |
| Assets                              |                          | Liabilities   | Assets        |                          | Liabilities   |               |
| <b>Derivatives held for trading</b> |                          |               |               |                          |               |               |
| Currency swaps                      | -                        | -             | -             | 6,884,037                | -             | 623           |
| Interest rate swaps                 | 23,872,241               | 26,153        | 31,335        | 24,475,952               | 68,839        | 75,024        |
| <b>Total</b>                        | <b>23,872,241</b>        | <b>26,153</b> | <b>31,335</b> | <b>31,359,990</b>        | <b>68,839</b> | <b>75,647</b> |

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**20. Financial assets available for sale**

|                                    | <u>2016</u>              | <u>2015</u>              |
|------------------------------------|--------------------------|--------------------------|
| <i>In dinars</i>                   |                          |                          |
| RS Ministry of Finance bills       | 12,117,793               | 11,685,340               |
| <i>In foreign currency</i>         |                          |                          |
| Frozen savings bonds               | -                        | 3,980,252                |
| RS Ministry of Finance bills       | 3,550,714                | -                        |
| Shares                             | 17,612                   | 16,199                   |
| Pledged financial assets (Note 18) | (692,590)                | -                        |
| <b>Total</b>                       | <b><u>14,993,529</u></b> | <b><u>15,681,791</u></b> |

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**21. Loans and deposits to banks and other financial institutions**

|                                       | 2016             |                  |                        |                         | 2015              |
|---------------------------------------|------------------|------------------|------------------------|-------------------------|-------------------|
|                                       | Domestic banks   | Foreign banks    | Financial institutions | National Bank of Serbia | Total             |
| <i>Repo in dinars</i>                 | -                | -                | -                      | -                       | 3,500,504         |
| <i>Deposits in dinars</i>             |                  |                  |                        |                         |                   |
| Other deposits                        | 940,000          | -                | -                      | -                       | 940,000           |
| <i>Deposits in foreign currency</i>   |                  |                  |                        |                         |                   |
| Foreign banks accounts                | -                | 3,322,373        | -                      | -                       | 3,322,373         |
| Other deposits                        | 2,531,182        | 4,612,427        | -                      | -                       | 7,143,609         |
| Other special purpose deposits        | -                | -                | 869,897                | -                       | 869,897           |
| <i>Placements in dinars</i>           |                  |                  |                        |                         |                   |
| Investment loans                      | -                | -                | -                      | -                       | -                 |
| Other loans                           | 157              | -                | 683                    | -                       | 840               |
| Accrued interest receivables          | -                | -                | -                      | -                       | 12670             |
| <i>Placements in foreign currency</i> |                  |                  |                        |                         |                   |
| Other placements                      | -                | -                | 28,960                 | -                       | 28,960            |
| Accrued interest receivables          | 14               | 400              | 19,793                 | -                       | 20,207            |
| <b>Loans and placements, gross</b>    | <b>3,471,353</b> | <b>7,935,200</b> | <b>919,333</b>         | <b>-</b>                | <b>12,325,886</b> |
| Less: Provisions                      | (1,732)          | (76,228)         | (2,843)                | -                       | (80,803)          |
| <b>Loans and placements, net</b>      | <b>3,469,621</b> | <b>7,858,972</b> | <b>916,490</b>         | <b>-</b>                | <b>12,245,083</b> |
|                                       |                  |                  |                        |                         | <b>10,427,144</b> |
|                                       |                  |                  |                        |                         | <b>(9,747)</b>    |
|                                       |                  |                  |                        |                         | <b>10,417,397</b> |

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**22. Loans and receivables from customers**

|   | 2016              |                  |                   |                  |                | 2015               |                    |
|---|-------------------|------------------|-------------------|------------------|----------------|--------------------|--------------------|
|   | Companies         | Entrepreneurs    | Individuals       | Foreign entities | Other clients  | Total              | Total              |
| <i>Deposits in dinars</i>                     |                   |                  |                   |                  |                |                    |                    |
| Other special purpose deposits                | -                 | -                | 25,000            | -                | -              | 25,000             | 12,000             |
| <i>Deposits in foreign currency</i>           |                   |                  |                   |                  |                |                    |                    |
| Other special purpose deposits                | -                 | -                | -                 | -                | -              | -                  | -                  |
| <i>Placements in dinars</i>                   |                   |                  |                   |                  |                |                    |                    |
| Interest and fee receivables                  | 676,119           | 511,412          | 276,952           | 13               | 121,264        | 1,585,760          | 1,689,245          |
| Investment loans                              | 1,039,015         | 452,550          | -                 | -                | 24,113         | 1,515,678          | 1,526,225          |
| Overdrafts                                    | 507,656           | 47,711           | 696,898           | -                | 756            | 1,253,020          | 1,049,552          |
| Working capital loans                         | 36,625,393        | 4,958,534        | -                 | -                | 19,126         | 41,603,055         | 36,272,344         |
| Mortgage loans                                | -                 | -                | 21,459,781        | 68,710           | 7              | 21,528,497         | 22,314,874         |
| Other loans                                   | 5,391,448         | 1,046,146        | 4,969,571         | -                | 27             | 11,407,192         | 10,370,615         |
| Cash loans                                    | -                 | -                | 26,171,509        | -                | -              | 26,171,509         | 21,312,632         |
| Consumer loans                                | -                 | -                | 174,202           | -                | -              | 174,202            | 343,518            |
| Other placements                              | 1,714,724         | 2,714            | 4,087             | -                | 4,484          | 1,726,008          | 1,373,115          |
| Accrued interest receivables                  | 95,974            | 32,445           | 216,286           | 99               | 47,790         | 392,594            | 463,154            |
| <i>Placements in foreign currency</i>         |                   |                  |                   |                  |                |                    |                    |
| Interest and fee receivables                  | 25,823            | -                | -                 | -                | -              | 25,823             | 28,475             |
| Import loans                                  | 3,766,663         | -                | -                 | -                | -              | 3,766,663          | 5,922,624          |
| Other loans                                   | 49,111            | -                | -                 | -                | -              | 49,111             | 48,720             |
| Other placements                              | 4,014,126         | -                | -                 | -                | -              | 4,014,126          | 4,215,840          |
| Accrued interest receivables                  | 2,571             | -                | -                 | -                | -              | 2,571              | 21,507             |
| Income deferral using effective interest rate | (91,261)          | -                | (85,522)          | -                | -              | (176,783)          | (224,939)          |
| <b>Loans and placements, gross</b>            | <b>53,817,361</b> | <b>7,051,512</b> | <b>53,908,764</b> | <b>68,822</b>    | <b>217,567</b> | <b>115,064,026</b> | <b>106,739,499</b> |
| Less: Provisions                              | (13,030,270)      | (4,130,333)      | (3,026,554)       | (436)            | (57,254)       | (20,244,847)       | (19,715,848)       |
| <b>Loans and placements, net</b>              | <b>40,787,091</b> | <b>2,921,179</b> | <b>50,882,210</b> | <b>68,386</b>    | <b>160,313</b> | <b>94,819,179</b>  | <b>87,023,651</b>  |

Translation of the official financial statements and related notes originally issued in Serbian 72  
 Notes on pages 6 to 89 form an integral part of these financial statements

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**22. Loans and receivables from customers (continued)**

Interest rates for indexed loans to legal entities ranged between 2.00% and 4.28% per annum and for RSD loans between 3.75% and 5.68% per annum. The Bank approves indexed loans to retail customers, where the interest rate ranges from 2.18%-16.48% per annum and RSD loans with interest rates between 4.47%-34.51%

Movements in impairment allowance for loans and receivables from customers are presented below:

|                             | Corporate        | Consumer         | Mortgage         | SBB              | Other placements | Interest         | Total             |
|-----------------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| <b>Closing balance 2014</b> | <b>4,507,082</b> | <b>2,489,176</b> | <b>1,848,296</b> | <b>7,324,271</b> | <b>2,939,529</b> | <b>1,098,008</b> | <b>20,206,362</b> |
| Impairment charge (Note 11) | 73,317           | 36,877           | -                | 453,054          | 965,392          | 134,506          | 1,663,146         |
| Release (Note 11)           | (19,355)         | (500,526)        | (156,826)        | (19,247)         | -                | (7,703)          | (703,658)         |
| BAN 2 implementation        | -                | (45,781)         | (1,178,708)      | -                | -                | -                | (1,224,489)       |
| Net foreign exchange        | 44,078           | 7,198            | 39,350           | 387,124          | 57,210           | 15,889           | 550,850           |
| Write off                   | (2,165)          | (10,873)         | -                | (28,896)         | (732,546)        | (1,231)          | (775,712)         |
| Other                       | (656)            | -                | -                | -                | -                | -                | (656)             |
| <b>Closing balance 2015</b> | <b>4,602,301</b> | <b>1,976,071</b> | <b>552,112</b>   | <b>8,116,306</b> | <b>3,229,586</b> | <b>1,239,469</b> | <b>19,715,843</b> |
| Impairment charge (Note 11) | 370,734          | 228,469          | 182,118          | 172,181          | 162,289          | 38,105           | 1,153,896         |
| Release (Note 11)           | -                | (12,858)         | (18,984)         | (77,204)         | -                | (97,048)         | (206,095)         |
| BAN 2 implementation        | -                | -                | (31,267)         | -                | -                | -                | (31,267)          |
| Net foreign exchange        | 55,821           | 7,644            | 12,652           | 127,425          | 50,528           | 21,324           | 275,394           |
| Write off                   | (609,501)        | (19,032)         | -                | (33,141)         | -                | (1,252)          | (662,925)         |
| Other                       | -                | -                | -                | -                | -                | -                | -                 |
| <b>Closing balance 2016</b> | <b>4,419,355</b> | <b>2,180,293</b> | <b>696,631</b>   | <b>8,305,568</b> | <b>3,442,403</b> | <b>1,200,598</b> | <b>20,244,847</b> |

**23. Investments in associates**

|               | 2016          | 2015          |
|---------------|---------------|---------------|
| Equity shares | 20,479        | 20,479        |
|               | <b>20,479</b> | <b>20,479</b> |

As at 31 December 2016 the Bank is holding 25.56% of the voting rights of the ERB Leasing a.d. Beograd (31 December 2015: 25.56%).

## 24. Intangible assets

|                                    | Intangible<br>assets | In course of<br>construction<br>and<br>advances | Total            |
|------------------------------------|----------------------|---|------------------|
| <b>As at December 2014</b>         |                      |   |                  |
| Cost                               | 3,396,426            | 68,420  | 3,464,846        |
| Accumulated amortization           | (1,666,354)          | -   | (1,666,354)      |
| <b>Net book value</b>              | <b>1,730,072</b>     | <b>68,420</b>                                   | <b>1,798,492</b> |
| <b>Year ended 31 December 2015</b> |                      |   |                  |
| Opening net book value             | 1,730,072            | 68,420  | 1,798,492        |
| Additions                          | -                    | 238,136   | 238,136          |
| Disposals/ write offs              | (11,472)             | -   | (11,472)         |
| Transfers                          | 223,225              | (223,225)                                       | -                |
| Amortization (Note 13)             | (209,663)            | -   | (209,663)        |
| <b>Closing net book value</b>      | <b>1,732,161</b>     | <b>83,331</b>                                   | <b>1,815,493</b> |
| <b>At 31 December 2015</b>         |                      |   |                  |
| Cost                               | 3,527,369            | 83,331  | 3,610,700        |
| Accumulated amortization           | (1,795,207)          | -   | (1,795,207)      |
| <b>Net book value</b>              | <b>1,732,162</b>     | <b>83,331</b>                                   | <b>1,815,493</b> |
| <b>Year ended 31 December 2016</b> |                      |   |                  |
| Opening net book value             | 1,732,162            | 83,331  | 1,815,493        |
| Additions                          | -                    | 264,400   | 264,400          |
| Transfers                          | 290,588              | (290,588)                                       | -                |
| Amortization (Note 13)             | (233,732)            | -   | (233,732)        |
| <b>Closing net book value</b>      | <b>1,789,018</b>     | <b>57,143</b>                                   | <b>1,846,161</b> |
| <b>At 31 December 2016</b>         |                      |   |                  |
| Cost                               | 3,808,857            | 57,143  | 3,866,000        |
| Accumulated amortization           | (2,019,839)          | -   | (2,019,839)      |
| <b>Net book value</b>              | <b>1,789,018</b>     | <b>57,143</b>                                   | <b>1,846,161</b> |

Book value of intangible assets does not materially differ from fair value.

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**25. Property, plant and equipment**

|   | Land and<br>buildings | Equipment<br>and other<br>assets | In course of<br>construction<br>and<br>advances | Total            |
|---|-----------------------|----------------------------------|---|------------------|
| <b>At 31 December 2014</b>              |                       |                                  |   |                  |
| Cost                                    | 4,154,947             | 1,848,184                        | 42,234  | 6,045,365        |
| Accumulated depreciation and impairment | (824,442)             | (1,303,858)                      | -   | (2,128,300)      |
| <b>Net book value</b>                   | <b>3,330,505</b>      | <b>544,326</b>                   | <b>42,234</b>                                   | <b>3,917,065</b> |
| <b>Year ended 31 December 2015</b>      |                       |                                  |   |                  |
| Opening net book amount                 | 3,330,505             | 544,326                          | 42,234  | 3,917,065        |
| Additions                               |                       |                                  | 59,976  | 59,976           |
| Transfers                               | 30,991                | 58,202                           | (89,193)  | -                |
| Disposal/Write off                      | (19,699)              | (41,265)                         | -   | (60,964)         |
| Depreciation (Note 13)                  | (84,146)              | (116,448)                        | -   | (200,594)        |
| <b>Closing net book value</b>           | <b>3,257,651</b>      | <b>444,815</b>                   | <b>13,017</b>                                   | <b>3,715,483</b> |
| <b>At 31 December 2015</b>              |                       |                                  |   |                  |
| Cost                                    | 4,033,480             | 1,599,511                        | 13,017  | 5,646,008        |
| Accumulated depreciation and impairment | (775,829)             | (1,154,696)                      | -   | (1,930,525)      |
| <b>Net book value</b>                   | <b>3,257,651</b>      | <b>444,815</b>                   | <b>13,017</b>                                   | <b>3,715,483</b> |
| <b>Year ended 31 December 2016</b>      |                       |                                  |   |                  |
| Opening net book amount                 | 3,257,651             | 444,815                          | 13,017  | 3,715,483        |
| Additions                               | 6,169                 |                                  | 114,905   | 121,074          |
| Transfers                               | 11,801                | 59,219                           | (71,020)  | -                |
| Disposal/Write off                      | (13)                  | (966)                            |   | (979)            |
| Depreciation (Note 13)                  | (79,101)              | (103,168)                        | -   | (182,269)        |
| <b>Closing net book value</b>           | <b>3,196,507</b>      | <b>399,901</b>                   | <b>56,903</b>                                   | <b>3,653,311</b> |
| <b>At 31 December 2016</b>              |                       |                                  |   |                  |
| Cost                                    | 4,042,824             | 1,447,495                        | 56,903  | 5,547,222        |
| Accumulated depreciation and impairment | (846,317)             | (1,047,594)                      | -   | (1,893,911)      |
| <b>Net book value</b>                   | <b>3,196,507</b>      | <b>399,901</b>                   | <b>56,903</b>                                   | <b>3,653,311</b> |

Rental expenses in the amount of RSD 380,336 thousand (2015: RSD 385,298 thousand) in relation to the rental of property are included in the operating expenses (Note 14).

As at 31 December 2016 there are no charges over the Bank's fixed assets.

All amounts are expressed in 000 RSD unless stated otherwise

## 26. Deferred tax assets and liabilities

Deferred tax assets and liabilities as at 31 December:

|                          | 2016          | 2015           |
|--------------------------|---------------|----------------|
| Deferred tax assets      | 227,741       | 310,661        |
| Deferred tax liabilities | (169,707)     | (176,035)      |
|                          | <b>58,034</b> | <b>134,626</b> |

Deferred tax is recognized on temporary differences, losses carried forward and unused tax credits.

Movements in net deferred tax assets

|  | 2016          | 2015           |
|--|---------------|----------------|
| Opening balance of deferred tax (assets)   | 134,626       | 106,676        |
| Changes during the year:   |               |                |
| Decrease/(increase) of deferred tax liabilities and (decrease)/ increase of deferred tax assets related to temporary differences | 22,567        | (33,212)       |
| Deferred tax assets on losses carried forward  | (20,149)      | 48,884         |
| Deferred tax assets on tax credits   | (87,878)      | -              |
| Total deferred tax (expense)/income for the year   | (85,461)      | 15,672         |
| Deferred tax on revaluation reserves   | 9,692         | 12,446         |
| Deferred tax on actuarial losses   | (824)         | (168)          |
| Net deferred tax assets  | <b>58,034</b> | <b>134,626</b> |

As at 31 December 2016 the Bank has no unrecognized deferred tax assets on losses carried forward (31 December 2015: RSD 284,246 thousand).

Deferred tax income/ (expense) relates to the following items:

|                        | 2016            | 2015          |
|------------------------|-----------------|---------------|
| Depreciation           | (2,787)         | (33,361)      |
| Long term provisions   | 25,354          | 149           |
| Losses carried forward | (20,149)        | 48,884        |
| Tax credits            | (87,878)        | -             |
|                        | <b>(85,461)</b> | <b>15,672</b> |



**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**27. Other assets**

|   | <b>2016</b>    | <b>2015</b>    |
|---|----------------|----------------|
| <i>Prepayments and accrued income in dinars</i>           |                |                |
| Accrued interest  | 127            | 158            |
| Prepayments   | 241,591        | 111,101        |
| Other prepayments and accrued income                      | 65,411         | 66,375         |
| <i>Prepayments and accrued income in foreign currency</i> |                |                |
| Accrued interest  | 119            | 375            |
| Other prepayments and accrued income                      | -              | 625            |
|   | <u>307,248</u> | <u>178,634</u> |
| <i>Other receivables in dinars</i>                        |                |                |
| Employees   | 5              | 31             |
| Advances for current assets                               | 11,168         | 11,412         |
| Advances for property, plant and equipment                | 39,372         | 13,205         |
| For prepaid taxes and contributions                       | 120            | 1,098          |
| Suspense and temporary accounts                           | (14,897)       | (5,034)        |
| Other fee receivables                                     | 47,206         | 57,805         |
| Other receivables   | 54,010         | 57,008         |
| <i>Other receivables in foreign currency</i>              |                |                |
| Advances for current assets                               | 2,318          | 2,587          |
| Suspense and temporary accounts                           | 2,382          | 1,364          |
| Other fee receivables                                     | 5,200          | 19,210         |
| Other receivables   | 119,915        | 114,236        |
|   | <u>266,799</u> | <u>272,922</u> |
| <i>Inventory</i>  |                |                |
| Assets received in collection of claims                   | 12,415         | 12,415         |
| Material  | 3,016          | 3,284          |
|   | <u>15,431</u>  | <u>15,699</u>  |
| <b>Other assets, gross</b>                                | <u>589,477</u> | <u>467,255</u> |
| Less: Impairment  | (151,489)      | (149,139)      |
| Less: Provisions for repossessed collateral               | (6,232)        | (904)          |
| <b>Other assets, net</b>                                  | <u>431,756</u> | <u>317,212</u> |

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**27. Other assets (continued)**

Movements in impairment allowance are presented below:

|                             | <u>2016</u>    | <u>2015</u>    |
|-----------------------------|----------------|----------------|
| Opening balance             | 149,139        | 212,765        |
| Impairment charge (Note 11) | 1,534          | 4              |
| Release (Note 11)           | (821)          | (72,074)       |
| Net foreign exchange        | 1,863          | 9,036          |
| Write off                   | (226)          | (592)          |
| Other                       | -              | -              |
| Closing balance             | <u>151,489</u> | <u>149,139</u> |

**28. Financial liabilities at fair value through profit and loss for trading**

|  | <u>2016</u>   | <u>2015</u>   |
|--|---------------|---------------|
| <i>Liabilities in dinars</i>           |               |               |
| Increase in fair value of derivatives  | 5,182         | 6,808         |
| <i>Liabilities in foreign currency</i> |               |               |
| Increase in fair value of derivatives  | 26,153        | 68,839        |
| Total (Note 19)                        | <u>31,335</u> | <u>75,647</u> |

EUROBANK A.D.

Notes to the financial statements for the year ended 31 December 2016

All amounts are expressed in 000 RSD unless stated otherwise

29. Deposits and other liabilities due to banks, other financial institutions and Central Bank

|   | 2016           |                |                        | 2015             |                  |
|---|----------------|----------------|------------------------|------------------|------------------|
|   | Foreign banks  | Domestic banks | Financial institutions | Total            | Total            |
| <i>Transaction deposits in dinars</i>                     | 27,480         | -              | 181,927                | 209,407          | 134,775          |
| <i>Transaction deposits in foreign currency</i>           | 355            | 5,910          | 106,795                | 113,060          | 17,208           |
| <i>Other deposits and liabilities in dinars</i>           |                |                |                        |                  |                  |
| Special purpose deposits                                  | 210            | -              | -                      | 210              | 230              |
| Other deposits  | -              | -              | 175,000                | 175,000          | 83,355           |
| Other financial liabilities                               | -              | 48             | 0                      | 48               | -                |
| Interest and fees accruals in dinars                      | -              | -              | 153                    | 153              | 81               |
| <i>Other deposits and liabilities in foreign currency</i> |                |                |                        |                  |                  |
| Special purpose deposits                                  | 190,743        | -              | 1,464                  | 192,207          | 6,093            |
| Other deposits  | -              | 175,706        | -                      | 175,706          | 48,650           |
| Received loans  | -              | -              | 6,174,356              | 6,174,356        | 3,660,946        |
| Interest and fees accruals                                | 211            | 12             | 7,290                  | 7,513            | 4,278            |
| Deferred costs using effective interest rate              | -              | -              | (14,468)               | (14,468)         | (22,582)         |
| <b>Total</b>  | <b>218,999</b> | <b>181,676</b> | <b>6,632,517</b>       | <b>7,033,192</b> | <b>3,933,034</b> |

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**30. Deposits and other liabilities due to customers**

|   | 2016           |                   |                  |                     |                  | 2015             |                   |
|---|----------------|-------------------|------------------|---------------------|------------------|------------------|-------------------|
|   | Public sector  | Companies         | Entrepreneurs    | Private individuals | Foreign entities | Other clients    | Total             |
| <i>Transaction deposits in dinars</i>                     | 756            | 2,558,938         | 1,086,930        | 2,813,177           | 38,075           | 355,163          | 6,853,039         |
| <i>Transaction deposits in foreign currency</i>           | -              | 2,987,921         | 58,575           | 17,849,900          | 908,335          | 112,770          | 21,917,501        |
| <i>Other deposits and liabilities in dinars</i>           |                |                   |                  |                     |                  |                  | 16,762,843        |
| Savings deposits  | -              | -                 | -                | 1,053,882           | 10,114           | -                | 1,063,996         |
| Special purpose deposits                                  | -              | 197,935           | 61               | 29,710              | 2,429            | -                | 230,135           |
| Deposits pledged as collateral                            | -              | 75,438            | 1,200            | 7,602               | -                | -                | 84,240            |
| Other deposits  | -              | 3,086,263         | 34,080           | -                   | -                | 4,081,789        | 7,202,132         |
| Overnight   | -              | -                 | -                | -                   | -                | -                | 34,000            |
| Other financial liabilities                               | -              | 125               | -                | 36,560              | -                | 76               | 36,761            |
| Interest, provisions and fees payable                     | -              | 145               | 53               | 41                  | 1                | -                | 240               |
| Interest accruals   | -              | 1,588             | 88               | 12,955              | 286              | 10,826           | 25,743            |
| Deferred costs using effective interest rate              | -              | -                 | -                | -                   | -                | -                | -                 |
| <i>Other deposits and liabilities in foreign currency</i> |                |                   |                  |                     |                  |                  | 50,188,048        |
| Savings deposits  | -              | -                 | -                | 47,343,666          | 1,008,941        | -                | 48,352,607        |
| Special purpose deposits                                  | -              | 270,633           | 661              | 77,148              | 16,492           | 47,003           | 411,937           |
| Deposits pledged as collateral                            | -              | 458,153           | 5,717            | 574,585             | 68,431           | -                | 1,106,886         |
| Other deposits  | -              | 4,558,432         | -                | -                   | -                | 533,965          | 5,092,397         |
| Received loans  | 941,214        | -                 | -                | -                   | -                | -                | 941,214           |
| Other financial liabilities                               | -              | 48,467            | -                | -                   | -                | 3,692            | 52,159            |
| Interest, provisions and fees payable in foreign currency | -              | -                 | -                | 310                 | 1                | -                | 311               |
| Interest accruals   | 536            | 2,571             | 15               | 149,376             | 8,562            | 157              | 161,217           |
| <b>Total</b>  | <b>942,506</b> | <b>14,246,609</b> | <b>1,187,380</b> | <b>69,948,912</b>   | <b>2,061,667</b> | <b>5,145,441</b> | <b>93,532,515</b> |
|   |                |                   |                  |                     |                  |                  | <b>88,528,242</b> |

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**30. Deposits and other liabilities due to customers (continued)**

The interest rate calculated on demand corporate deposits in local currency up to 0.63% per annum, while interest rate on foreign currency deposits is up to 0,40%. Term corporate deposits in local currency carry interest rate from 1.90% to 2.90% per annum and corporate foreign currency term deposits carry interest rate from 0.64% to 1.03% per annum.

The interest rate on the current and demand deposits of citizens range up to 2.72% per annum for EUR and up to 4.89% for RSD (stock of old products). New production of current and demand deposits is up to 0.10% for EUR and 2.44%RSD. Interest rate on foreign currency term deposits varied from 0.13% to 0.93% in EUR while interest rate on RSD term deposits of citizens ranged from 1.47% to 3.65% per annum.

**31. Provisions**

|  | <b>2016</b>    | <b>2015</b>    |
|--|----------------|----------------|
| Provisions for off-balance sheet exposures | 229,218        | 313,694        |
| Provisions for legal cases (Note 34 b)     | 168,963        | 202,534        |
| Provisions for retirement                  | 36,759         | 36,699         |
| Provision for bonuses and other - IAS 19   | 11,646         | 3,700          |
| Provisions for restructuring               | -              | -              |
| <b>Total</b>                               | <b>446,586</b> | <b>556,627</b> |

Movements in total provisions:

|  | <b>Bonuses<br/>and<br/>other -<br/>IAS 19</b> | <b>Retirement</b> | <b>Legal<br/>cases</b> | <b>Provision<br/>s for<br/>restructu-<br/>ring</b> | <b>Off<br/>balance<br/>sheet</b> | <b>Total</b>   |
|--|---|-------------------|------------------------|--|----------------------------------|----------------|
| <b>Opening balance 2015</b>            | <b>3,700</b>                                  | <b>35,704</b>     | <b>222,749</b>         | <b>213,249</b>                                     | <b>137,124</b>                   | <b>612,526</b> |
| Provisions paid during<br>the year     | -   | (1,118)           | (36,153)               | (178,269)  | -                                | (215,541)      |
| New provisions                         | -   | 2,113             | 30,384                 | -  | 176,321                          | 208,818        |
| Release of provisions<br>(Note 11, 10) | -   | -                 | (16,174)               | (34,979)   | (805)                            | (51,959)       |
| Net exchange gain/loss                 | -   | -                 | 1,729                  | -  | 1,054                            | 2,783          |
| <b>Closing balance 2015</b>            | <b>3,700</b>                                  | <b>36,699</b>     | <b>202,534</b>         | <b>-</b>   | <b>313,694</b>                   | <b>556,627</b> |
| Provisions paid during<br>the year     | -   | (1,004)           | (39,407)               | -  | -                                | (40,411)       |
| New provisions                         | 7,946   | 6,554             | 22,069                 | -  | 2,032                            | 38,601         |
| Release of provisions<br>(Note 10, 11) | -   | (5,490)           | (17,112)               | -  | (92,226)                         | (114,828)      |
| Net exchange gain/loss                 | -   | -                 | 879                    | -  | 5,717                            | 6,596          |
| <b>Closing balance 2016</b>            | <b>11,646</b>                                 | <b>36,759</b>     | <b>168,963</b>         | <b>-</b>   | <b>229,217</b>                   | <b>446,586</b> |

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**31. Provisions (continued)**

Principal actuarial assumptions used for retirement indemnities (expressed as weighted averages):

|                                  | <u>2016</u> | <u>2015</u> |
|----------------------------------|-------------|-------------|
| Discount rate                    | 5.2%        | 6.2%        |
| National average salary increase | 1.8%        | 1.8%        |
| Inflation rate                   | 3.5%        | 3.5%        |

**32. Other liabilities**

|   | <u>2016</u>           | <u>2015</u>           |
|---|-----------------------|-----------------------|
| <i>Liabilities for salaries and benefits</i>            |                       |                       |
| Temporary and occasional assignments                    | 6,255                 | 3,795                 |
| Other liabilities towards employees                     | 15,910                | 15,758                |
|   | <u>22,165</u>         | <u>19,553</u>         |
| <i>Other liabilities in dinars</i>                      |                       |                       |
| Operations managed on behalf of third parties           | 5,964                 | 5,995                 |
| Advances received                                       | 2,131                 | 1,916                 |
| Suppliers   | 137,364               | 112,741               |
| Temporary and suspense accounts                         | 37,235                | 6,021                 |
| Liabilities from profit                                 | 700                   | 700                   |
| Other liabilities                                       | 26,786                | 22,058                |
| Liabilities for interest and fees                       | 9,888                 | 3,447                 |
| <i>Other obligations in foreign currency</i>            |                       |                       |
| Advances received                                       | 45,342                | 34,739                |
| Suppliers   | 44,144                | 49,516                |
| Temporary and suspense accounts                         | 560                   | 242                   |
| Other liabilities                                       | 4,448                 | 5,431                 |
|   | <u>314,562</u>        | <u>242,806</u>        |
| Value added tax   | 45,920                | 40,831                |
| Other taxes and contributions                           | 9,573                 | 6,607                 |
|   | <u>55,493</u>         | <u>47,438</u>         |
| <i>Accruals and deferred income in dinars</i>           |                       |                       |
| Other accrued expenses                                  | 49,291                | 43,955                |
| Deferred income from fees                               | 16,561                | 9,632                 |
| Deferred interest income                                | 6,807                 | 33,336                |
| Other accruals and deferred income                      | 152,886               | 132,609               |
| <i>Accruals and deferred income in foreign currency</i> |                       |                       |
| Other accrued expenses                                  | 3,079                 | 4,032                 |
| Other accruals and deferred income                      | 2,381                 | 921                   |
|   | <u>231,005</u>        | <u>224,485</u>        |
| <b>Total</b>  | <u><u>623,225</u></u> | <u><u>534,282</u></u> |

## 33. Shareholder's equity

Capital of the bank comprises share capital, share premium, statutory reserves, revaluation reserves and accumulated gains and losses:

|   | 2016              | 2015              |
|---|-------------------|-------------------|
| <i>Share capital and other capital</i>        |                   |                   |
| Share capital common shares                   | 25,422,400        | 25,422,400        |
| Share capital preference shares               | 4,800             | 4,800             |
| Share premium                                 | 6,051,999         | 6,051,999         |
| Other capital                                 | 2,727             | 2,727             |
|   | <b>31,481,926</b> | <b>31,481,926</b> |
| <i>Statutory and other reserves</i>           |                   |                   |
|   | 9,558,335         | 9,558,335         |
|   | <b>9,558,335</b>  | <b>9,558,335</b>  |
| <i>Revaluation reserves</i>                   |                   |                   |
| Revaluation reserves - AFS securities         | 7,360             | 62,280            |
| Actuarial loss on defined retirement benefits | 3,266             | (1,400)           |
|   | <b>10,626</b>     | <b>60,880</b>     |
| <i>Accumulated gains</i>                      |                   |                   |
| Accumulated gains                             | 5,853,626         | 5,602,100         |
| Accumulated losses                            | -                 | (2,664,791)       |
| Current year profit                           | 2,061,325         | 2,916,318         |
|   | <b>7,914,950</b>  | <b>5,853,627</b>  |
| <b>Total shareholder's equity</b>             | <b>48,965,838</b> | <b>46,954,768</b> |
| <b>Number of issued shares</b>                | <b>254,272</b>    | <b>254,272</b>    |

Nominal value of the shares amounts to RSD 100,000 per share.

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

**33. Shareholder's equity**

The shareholders structure of the Bank as at 31 December 2016 is presented in the table below:

| Shareholder                            | Ordinary shares |                | Preference shares |                | Total shares   |                |
|--|-----------------|----------------|-------------------|----------------|----------------|----------------|
|  | shares          | %              | shares            | %              | shares         | %              |
| Eurobank Ergasias                      | 141,868         | 55.80%         | 17                | 35.42%         | 141,885        | 55.80%         |
| Berberis Investments Limited           | 3,690           | 1.45%          | -                 | 0.00%          | 3,690          | 1.45%          |
| ERB N.E. BV Holding Company<br>Holland | 108,666         | 42.74%         | -                 | 0.00%          | 108,666        | 42.74%         |
| Agromerkantilija z. zadruga            | -               | 0.00%          | 3                 | 6.25%          | 3              | 0.00%          |
| AKT                                    | -               | 0.00%          | 1                 | 2.08%          | 1              | 0.00%          |
| Bambi banat                            | -               | 0.00%          | 3                 | 6.25%          | 3              | 0.00%          |
| Buducnost                              | -               | 0.00%          | 2                 | 4.17%          | 2              | 0.00%          |
| Dunav AD                               | -               | 0.00%          | 1                 | 2.08%          | 1              | 0.00%          |
| Habit pharm                            | -               | 0.00%          | 5                 | 10.42%         | 5              | 0.00%          |
| Kopaonicka ZP                          | -               | 0.00%          | 2                 | 4.17%          | 2              | 0.00%          |
| Saobracajniinstitut CIP                | -               | 0.00%          | 3                 | 6.25%          | 3              | 0.00%          |
| Siemens IT solutions and service       | -               | 0.00%          | 2                 | 4.17%          | 2              | 0.00%          |
| Stem                                   | -               | 0.00%          | 1                 | 2.08%          | 1              | 0.00%          |
| TP Beogradelektro                      | -               | 0.00%          | 6                 | 12.50%         | 6              | 0.00%          |
| Trustex                                | -               | 0.00%          | 1                 | 2.08%          | 1              | 0.00%          |
| ZZ BajinaBasta                         | -               | 0.00%          | 1                 | 2.08%          | 1              | 0.00%          |
| <b>Total</b>                           | <b>254,224</b>  | <b>100.00%</b> | <b>48</b>         | <b>100.00%</b> | <b>254,272</b> | <b>100.00%</b> |

The reconciliation of the movements in number of common and preference shares is as follows:

|                      | Common shares | Preference shares |
|----------------------|---------------|-------------------|
| Closing balance 2016 | 254,224       | 48                |
| Closing balance 2015 | 254,224       | 48                |

***Share issues and the changes in the Eurobank's share capital structure***

During 2016 the Bank did not perform any capital increase.

***Share premium***

Share premium represents amounts issued over par. As at 31 December 2016 the Bank's share premium was RSD 6,051,999 thousand (31 December 2015: RSD 6,051,999).

***Statutory reserves***

As at 31 December 2016 statutory reserves and other reserves in total amount of RSD 9,558,335 thousand (31 December 2015: RSD 9,558,335 thousand) are formed in accordance with regulations and the Statute of the Bank.



All amounts are expressed in 000 RSD unless stated otherwise

### 34. Contingent liabilities and commitments

#### a) Operating lease commitments

Non-cancellable operating lease rentals are payable as follows:

|  | 2016          | 2015          |
|--|---------------|---------------|
| Not later than one year                          | 71,810        | 70,251        |
| Later than one year but no later than five years | -             | -             |
| Later than five years                            | -             | -             |
|  | <u>71,810</u> | <u>70,251</u> |

#### b) Litigations

As at 31 December 2016, the Bank has provisions for legal cases in the amount of RSD 168,963 thousand (31 December 2015: RSD 202,534 thousand). Provisions in the amount of RSD 96,814 thousand relate to litigations for the unilateral increase in interest rates that was performed in the past (31 December 2015: RSD 123,029 thousand). The Bank also has two legal claims filed against the Bank in respect of payments of frozen bonds made to unauthorized persons based on forged documents. Although, the Bank acts as an Agent of the Government of the Republic of Serbia, servicing "old foreign currency savings bonds" the Bank has made provision for claims related to the frozen bonds payments in the amount of RSD 62,309 thousand (31 December 2015: 61,377 thousand).

As at 31 December 2016, the Bank has RSD 19,704,223 thousand loans in CHF. In September 2016 there was one first instance verdict in favour of the client against one Serbian bank for termination of CHF mortgage loan contract due to significant change of market conditions (strengthening of CHF exchange rate comparing to RSD). This resulted in increased number of litigations of clients with claims for contract termination against the Bank. Despite this one verdict of the contract termination, there is still great uncertainty related to the decision of higher instance court and how this will affect the relationship between banks and client. Management continue to monitor the issue and will decide on the need for a provision to be booked in accordance with IAS 37 once more information is available, given the issue is quite recent.

### 35. Compliance with regulatory requirements

The Bank is obliged to comply with ratios defined by the Law on Banks. As at 31 December 2016, the Bank's ratios were in compliance with the prescribed levels:

| Business indicators  | Regulatory<br>Limit | 2016    | 2015    |
|--|---------------------|---------|---------|
| Capital adequacy   | min 12%             | 18.54%  | 15.90%  |
| Long term investments indicator                              | max 60%             | 21.07%  | 28.49%  |
| Largest exposure of the Bank to the group of related persons | max 25%             | 24.63%  | 22.81%  |
| Large exposures indicator                                    | max 400%            | 119.67% | 160.71% |
| Liquidity indicator:   |                     |         |         |
| first month of reporting period                              | min 1               | 1.48    | 1.49    |
| second month of reporting period                             | min 1               | 1.85    | 2.25    |
| last month of reporting period                               | min 1               | 1.80    | 2.40    |
| Currency risk  | max 20%             | 1.31%   | 1.29%   |

As at 31 December 2016, the Bank was in compliance with all regulatory requirements.

**36. Related parties transactions**

Eurobank a.d. Beograd is a subsidiary of Eurobank Ergasias ('Eurobank') which is listed on the Athens Stock Exchange.

In November 2015, following the completion of the Bank's share capital increase, fully covered by investors, institutional and others the percentage of the Bank's ordinary shares with voting rights held by the Hellenic Financial Stability Fund (HFSF) decreased from 35.41% to 2.38%.

Despite the aforementioned significant decrease of its percentage, the HFSF is still considered to have significant influence over the Bank. In particular, in the context of the Law 3864/2010, as in force, HFSF exercises its voting rights in the Bank's General Assembly only for decisions concerning the amendment of the Bank's Articles of Association, including the increase or decrease of the Bank's capital or the granting of a corresponding authorization to the Bank's Board, decisions concerning the mergers, divisions, conversions, revivals, extension of duration or dissolution of the Bank, the transfer of assets (including the sale of subsidiaries), or any other issue requiring approval by an increased majority as provided for in Company Law 2190/1920. In addition, the Bank has entered into a new Relationship Framework Agreement (RFA) with the HFSF on 4 December 2015 replacing the previous one, signed on 26 August 2014, which regulates, among others, (a) the Bank's corporate governance, (b) the restructuring plan and its monitoring, (c) the monitoring of the implementation of the Bank's Non-Performing Loans (NPL) management framework and of the Bank's performance on NPL resolution, (d) the Material Obligations and the switch to full voting rights, (e) the monitoring of the Bank's actual risk profile against the approved Risk and Capital Strategy, (f) the HFSF's prior written consent for the Bank's Group Risk and Capital Strategy and for the Bank's Group Strategy, Policy and Governance regarding the management of its arrears and non-performing loans and any amendment, extension, revision or deviation thereof, and (g) the duties, rights and obligations of HFSF's Representative in the Bank's Board.

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Transactions with related parties for the year ended on 31 December 2016 are presented in the table below:

|                                   | Eurobank Ergasias | Be-Business Exchanges S.A. | IMO Property Investments | ERB Property services | ERB Leasing    | RECO Real Property | ERB Asset Fin | ERB IT Shared Services | ERB New Europe Funding BV | ERB New Europe Holding B.V. | Eurobank private bank Luxembourg S.A | Eurobank Bulgaria A.D |
|-----------------------------------|-------------------|----------------------------|--------------------------|-----------------------|----------------|--------------------|---------------|------------------------|---------------------------|-----------------------------|--------------------------------------|-----------------------|
| <b>Assets</b>                     |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                      |                       |
| Foreign currency account          | 31,579            | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Interest and fee receivables      | 355               | -                          | -                        | -                     | -              | 132                | -             | -                      | 4,938                     | -                           | -                                    | 4                     |
| Loans to clients                  | 3,370,794         | -                          | 681,730                  | -                     | -              | 24,694             | -             | -                      | -                         | -                           | -                                    | -                     |
| Investment in shares              | -                 | -                          | -                        | -                     | 20,479         | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Derivative assets                 | 6,571             | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Other receivables                 | -                 | -                          | 17                       | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| <b>Total assets</b>               | <b>3,409,299</b>  | <b>681,747</b>             | <b>681,747</b>           | <b>-</b>              | <b>20,479</b>  | <b>24,826</b>      | <b>-</b>      | <b>-</b>               | <b>4,938</b>              | <b>-</b>                    | <b>-</b>                             | <b>4</b>              |
| <b>Liabilities</b>                |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                      |                       |
| Due to customers                  | 203,077           | -                          | 341,372                  | 33,656                | 124,087        | 100,564            | 89,696        | -                      | -                         | 47,079                      | 5,535                                | 10,175                |
| Interest and fee payables         | -                 | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Suppliers                         | 2,563             | 3,334                      | -                        | 5,587                 | -              | 363                | -             | -                      | -                         | -                           | -                                    | -                     |
| Derivative liabilities            | 19,581            | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| <b>Total Liabilities</b>          | <b>225,222</b>    | <b>3,334</b>               | <b>341,372</b>           | <b>39,243</b>         | <b>124,087</b> | <b>100,927</b>     | <b>89,696</b> | <b>-</b>               | <b>-</b>                  | <b>47,079</b>               | <b>5,535</b>                         | <b>10,175</b>         |
| <b>Income</b>                     |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                      |                       |
| Interest income                   | 52,792            | -                          | 16,189                   | -                     | -              | 1,038              | -             | -                      | -                         | -                           | -                                    | -                     |
| Interest income on derivatives    | 6,364             | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| MtM                               | 26,233            | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Fee and commission income         | 10,562            | -                          | 348                      | 68                    | 210            | 6,932              | 26            | -                      | 4,918                     | -                           | -                                    | 62                    |
| Services                          | -                 | -                          | -                        | -                     | 1,837          | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Other                             | -                 | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| <b>Total income</b>               | <b>95,951</b>     | <b>-</b>                   | <b>16,537</b>            | <b>68</b>             | <b>2,047</b>   | <b>7,970</b>       | <b>26</b>     | <b>-</b>               | <b>4,918</b>              | <b>-</b>                    | <b>-</b>                             | <b>62</b>             |
| <b>Expenses</b>                   |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                      |                       |
| Interest expense                  | 2                 | -                          | 2,371                    | 280                   | 2,007          | 554                | 1,346         | -                      | -                         | -                           | -                                    | -                     |
| Interest expense from derivatives | 41,207            | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Fee and commission expense        | 27,234            | 4,452                      | -                        | 11,697                | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Services                          | 14,477            | -                          | 6,801                    | 2,890                 | 19             | 62,326             | -             | 131,924                | -                         | -                           | -                                    | -                     |
| Other                             | -                 | -                          | -                        | 6,719                 | -              | 40                 | -             | -                      | -                         | -                           | -                                    | -                     |
| <b>Total expenses</b>             | <b>82,920</b>     | <b>4,452</b>               | <b>9,172</b>             | <b>24,586</b>         | <b>2,026</b>   | <b>62,920</b>      | <b>1,346</b>  | <b>131,924</b>         | <b>-</b>                  | <b>-</b>                    | <b>-</b>                             | <b>-</b>              |
| <b>Off balance sheet</b>          |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                      |                       |
| Guarantees                        | -                 | -                          | -                        | -                     | -              | 298,260            | -             | -                      | -                         | -                           | -                                    | -                     |
| Derivatives                       | -                 | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |
| Other                             | 3,730,406         | -                          | -                        | 257                   | -              | -                  | -             | -                      | -                         | -                           | -                                    | -                     |

**EUROBANK A.D.**

**Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

Transactions with related parties for the year ended on 31 December 2015 are presented in the table below:

|                                   | Eurobank Ergasias | Be-Business Exchanges S.A. | IMO Property Investments | ERR Property services | ERR Leasing    | RFCO Real Property | ERR Asset Fin | ERR IT Shared Services | ERR New Europe Funding BV | ERR New Europe Holding B.V. | Eurobank private bank Luxembourg S.A. | Eurobank Bulgaria A.D. |
|-----------------------------------|-------------------|----------------------------|--------------------------|-----------------------|----------------|--------------------|---------------|------------------------|---------------------------|-----------------------------|---------------------------------------|------------------------|
| <b>Assets</b>                     |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                       |                        |
| Foreign currency account          | 245,224           | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Interest and fee receivables      | 49                | -                          | -                        | -                     | -              | 154                | -             | -                      | 8,757                     | -                           | -                                     | 6                      |
| Loans to clients                  | -                 | -                          | -                        | 218                   | -              | 36,488             | -             | -                      | -                         | -                           | -                                     | -                      |
| Investment in shares              | -                 | -                          | -                        | -                     | 20,479         | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Derivative assets                 | 16,480            | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Other receivables                 | -                 | -                          | -                        | -                     | 17             | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| <b>Total assets</b>               | <b>261,753</b>    | -                          | -                        | <b>218</b>            | <b>20,496</b>  | <b>36,642</b>      | -             | -                      | <b>8,757</b>              | -                           | -                                     | <b>6</b>               |
| <b>Liabilities</b>                |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                       |                        |
| Due to customers                  | 17,251            | -                          | 824,838                  | 42,906                | 109,784        | 384,421            | 88,767        | -                      | -                         | 46,376                      | 5,452                                 | 1,466                  |
| Interest and fee payables         | 95                | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Suppliers                         | 2,864             | -                          | -                        | -                     | -              | -                  | -             | 18,791                 | -                         | -                           | -                                     | -                      |
| Derivative liabilities            | 110,948           | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| <b>Total liabilities</b>          | <b>131,158</b>    | -                          | <b>824,838</b>           | <b>42,906</b>         | <b>109,784</b> | <b>384,421</b>     | <b>88,767</b> | <b>18,791</b>          | -                         | <b>46,376</b>               | <b>5,452</b>                          | <b>1,466</b>           |
| <b>Income</b>                     |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                       |                        |
| Interest income                   | 4,201             | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Interest income on derivatives    | 77,772            | -                          | -                        | -                     | -              | 1,500              | -             | -                      | -                         | -                           | -                                     | -                      |
| MM                                | 13,653            | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Fee and commission income         | 3,294             | -                          | 293                      | 50                    | 334            | 2,315              | 72            | -                      | 8,695                     | -                           | -                                     | 62                     |
| Services                          | -                 | -                          | 74                       | 915                   | 2,083          | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Other                             | -                 | -                          | -                        | -                     | 91             | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| <b>Total income</b>               | <b>98,920</b>     | -                          | <b>367</b>               | <b>965</b>            | <b>2,508</b>   | <b>3,815</b>       | <b>72</b>     | -                      | <b>8,695</b>              | -                           | -                                     | <b>62</b>              |
| <b>Expenses</b>                   |                   |                            |                          |                       |                |                    |               |                        |                           |                             |                                       |                        |
| Interest expense                  | -                 | -                          | 21,429                   | 1,115                 | 8,565          | 3,755              | 2,777         | -                      | -                         | -                           | -                                     | -                      |
| Interest expense from derivatives | 51,673            | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Fee and commission expense        | 27,761            | 3,622                      | -                        | 17,511                | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Services                          | 34,979            | -                          | 6,583                    | 4,591                 | -              | 57,960             | -             | 227,256                | -                         | -                           | -                                     | -                      |
| Other                             | -                 | -                          | -                        | 17                    | -              | 33                 | -             | -                      | -                         | -                           | -                                     | -                      |
| <b>Total expenses</b>             | <b>114,413</b>    | <b>3,622</b>               | <b>28,012</b>            | <b>23,234</b>         | <b>8,565</b>   | <b>61,748</b>      | <b>2,777</b>  | <b>227,256</b>         | -                         | -                           | -                                     | -                      |
| Off balance sheet                 | -                 | -                          | -                        | -                     | -              | 302,229            | -             | -                      | -                         | -                           | -                                     | -                      |
| Guarantees                        | 10,957,302        | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Derivatives                       | -                 | -                          | -                        | -                     | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |
| Other                             | -                 | -                          | -                        | 82                    | -              | -                  | -             | -                      | -                         | -                           | -                                     | -                      |

**EUROBANK A.D.****Notes to the financial statements for the year ended 31 December 2016**

All amounts are expressed in 000 RSD unless stated otherwise

As at 31 December 2016, loans to employees amounted to RSD 2,207,849 thousand (31 December 2015: RSD 2,197,424 thousand). All loans are given under terms defined in the Bank's lending policy and interest rates were in range from 1.7% to 5.7% for mortgage loans in EUR and from -0.4% to 3% for mortgage loans in CHF, while for consumer loans interest rates for RSD loans were in range from 4.5% to 14.8%.

a) *Payments to directors and key management personnel*

|                                  | 2016   | 2015    |
|----------------------------------|--------|---------|
| Salaries and other contributions | 78,232 | 110,392 |
|                                  | 78,232 | 110,392 |

37. **Foreign Exchange rates**

The official exchange rates of major currencies which were used for translation of balance sheet items as at 31 December were as follow:

|     | 31 December |          |
|-----|-------------|----------|
|     | 2016        | 2015     |
| USD | 117.1353    | 111.2468 |
| EUR | 123.4723    | 121.6261 |
| CHF | 114.8473    | 112.5230 |

38. **Reconciliation of loans, deposits and other liabilities with clients**

As required by the Accounting and Auditing Law, the Bank has performed reconciliation of loans, deposits and other liabilities with clients as at 31 December 2016.




39. **Board of directors**

Members of the Board of directors of Eurobank as at 31 December 2016 are listed below:

| Chairman         | Members              |
|------------------|----------------------|
| Michalakis Louis | Karakasis Theodoros  |
|                  | Stavros Ioannou      |
|                  | Angelos Tsichrintzis |
|                  | Anastasios Nikolaou  |
|                  | Michail Vlastarakis  |
|                  | Ivan Vujacic         |

40. **Events after the reporting period**

There were no significant events after balance sheet date that would require disclosure in the Financial Statements.

|   |   |   |
|---|---|---|
|  |  |  |
| Slavica Pavlovic  | Predrag Janković  | Vladimir Tofoski  |
| President of the Executive Board  | Member of the Executive Board   | Chief Financial Officer   |