ERB Hellas Funding Limited

(formerly EFG Hellas Funding Limited)

Annual Report

For the year ended 31 December 2012

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Declaration of the Managers responsible for financial reporting

Pursuant to Article 3 of Luxembourg's Transparency Law, the undersigned Peter Gatehouse, Director of ERB Hellas Funding Limited (the "Company" or the "Issuer"), formerly EFG Hellas Funding Limited, to the best of his knowledge, hereby declares that the annual financial statements prepared in accordance with International Financial Reporting Standards (IFRSs) issued by the IASB, as endorsed by the European Union, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Issuer and that the Report of the Directors includes a fair review of the development and performance of the business and the position of the Issuer, together with a description of the principal risks and uncertainties that it faces.

Peter Gatehouse

Director

18 June 2013

Directors' Report

The Directors submit their report and the audited financial statements of the Company for the year ended 31 December 2012.

a. Business review and principal activities

The Company was incorporated on 4 March 2005. It is a public company limited by shares, incorporated and domiciled in Jersey, Channel Islands. The registered number of the Company is 89637 and the registered address is Ogier House, the Esplanade, St. Helier, Jersey JE4 9WG, Channel Islands. The Company's corporate name was amended on 12 October 2012 from "EFG Hellas Funding Limited" to "ERB Hellas Limited" (see note 16), following the Board of Directors Meeting on 3 October 2012 and the Written Resolution of the Parent Company (Sole Shareholder) on 4 October 2012.

The principal activity of the Company is to provide funding to its immediate Parent Company, Eurobank Ergasias S.A. (the "Parent Company" or the "Bank"), a bank incorporated in Greece, by the issue of non-cumulative guaranteed, non-voting preferred securities. The preferred securities issued by the Company have been guaranteed on a subordinated basis by the Parent Company.

The loss for the year amounted to € 84 ths (2011: loss € 3 ths). No dividend was paid to shareholders during 2012 (2011: nil).

b. Business environment, strategy and future outlook

The Company's business strategy and activities are linked to those of its Parent Company. The Greek sovereign debt crisis, which has severely impacted the Greek economy, and the negative consequences from the European debt crisis have adversely affected the Group's operations, which have been adjusted accordingly in order to be aligned to the prevailing conditions.

In May 2010, the Greek Government entered into an agreement with the European Commission (EC), the European Central Bank (ECB) and the International Monetary Fund (IMF) (collectively the Official Sector) for a three-year € 110 bn refinancing and restructuring program designed to cover Greece's funding needs until mid-2012.

Due to unfavourable developments and implementation issues, the May 2010 programme was abandoned and Greece entered into a new funding and restructuring programme with the EC, the ECB and the eurozone member-states in the Eurogroup meeting of 21 February 2012. The programme aimed at bringing the country's public debt-to-GDP ratio below 120% by 2020.

However, the implementation of the new programme stalled by April 2012 and developments on the public debt front were not encouraging. On the back of these developments, and after the implementation/legislation of a long list of structural reforms and fiscal austerity measures for 2013-16 by the Greek Government, the Eurogroup reached on 26 November 2012 an agreement on a set of new actions for the reduction of Greek public debt to 124% of GDP by 2020 and below 110% of GDP in 2022. The debt path was consistent with debt sustainability levels required by the IMF.

On 29 April 2013 the Euro Working Group permitted the disbursement of the last tranche € 2.8 bn of the € 49.1 bn and after the Greek government achieved significant progress on the legislation/implementation of the required reforms.

After the recently completed 3rd evaluation of the 2nd Stabilization Programme by representatives of the lenders, the Eurogroup on 13 May 2013 permitted the disbursement of the first tranche of the EFSF loan amounting to € 4.2 bn, after the government completed the legislation/implementation of an additional series of structural reforms.

The Eurogroup on 13 May 2013 approved the conditional disbursement of the second tranche of the EFSF loan amounting to € 3.3 bn.

Directors' Report (continued)

b. Business environment, strategy and future outlook (continued)

Regarding the outlook for the next 12 months, the main risks stem from the adverse macroeconomic environment in Greece, the developments on the eurozone sovereign debt crisis and the success, or otherwise, of the significant fiscal adjustment efforts and their impact on the Greek economy. The significant progress made to date could be compromised by external shocks from the global economy as well as implementation risks, political instability and reform fatigue in Greece. The attraction of new investments and the revival of economic growth remain key challenges of the Greek economy.

Continuation of the recession could adversely affect the region and could lead to lower profitability and deterioration of asset quality. In addition, increased funding cost remains a significant risk, as it depends on both the level of sovereign spreads as well as on foreign exchange rate risk, due to the unstable nature of some currencies. Relevant information relating to the Parent Company's going concern assessment, credit exposure to Greek sovereign debt and recapitalization process is available in notes 2, 6 and 7 of the Condensed Consolidated Interim Financial Statements of Eurobank Ergasias S.A. for 31 March 2013, which was signed on 31 May 2013 (available at website: www.eurobank.gr).

The Directors monitor the progress of the Company by reference to financial and non-financial data available to them on a regular basis. Particular attention is paid to key performance indicators, including net interest margin and the balances of debt instruments outstanding at the reporting date. These are adjusted regularly in line with the requirements of the business and the nature of the monitoring activities. Once the current market conditions and the perspective of Greek sovereign debt improve, the Directors expect the business to continue to develop.

The assessment by the Directors of the Company's ongoing business model is closely associated with the business decisions and operations of the Parent Company. On the basis of the analysis of the Bank's and the Company's capital solvency and liquidity, the successful completion of the Parent Company's recapitalization, the support so far of EC/ECB/IMF to the Greek Economy and assuming that (a) the Parent Company will complete within a specific timeframe all actions and initiatives scheduled to bring regulatory capital above minimum required (b) the Greek Government fiscal adjustment program will continue to be implemented (c) the ECB and BoG funding will continue to be available, the Directors are satisfied that the Company has adequate resources to continue in business for the foreseeable future. The Directors, therefore, consider it is appropriate to prepare the financial statements of the Company on a going concern basis.

c. Principal risks and uncertainties

The management of the business and the execution of the Company's strategy are subject to a number of risks. All of the key business risks affecting the Company, including credit risk, are managed in coordination with the Parent Company, and are set out in Note 2 in the Basis of preparation section and Note 3 to the financial statements.

The Company is a finance vehicle whose principal purpose is to raise debt to be deposited with the Parent Company and its financial position will be influenced by the Parent Company's financial condition. The principal risks and uncertainties of the Parent Company for 2012, which include those of the Company, are discussed in the notes to the Condensed Consolidated Interim Financial Statements of Eurobank Ergasias S.A. for 31 March 2013, which was signed on 31 May 2013, as well as, in the Report of Directors and the notes to the Consolidated Financial Statements included in the 2012 Annual Financial Report of Eurobank Ergasias S.A, which was signed on 27 March 2013 (available at website: www.eurobank.gr).

d. Creditor payment policy

The Company's policy concerning the payment of its creditors and service providers is to pay in accordance with its contractual and other legal obligations.

Directors' Report (continued)

e. Directors

The Directors of the Company who acted during the year are as follows:

Nicholaos Karamouzis (resigned on March 16, 2012) Fokion Karavias (resigned on March 16, 2012) Stephen Langan Peter Gatehouse Anastasios Ioannidis (resigned on March 16, 2012)

None of the Directors has or had any notifiable interest in the shares of the Company.

f. Parent Company

The Parent Company is Eurobank Ergasias S.A., incorporated in Greece. Parent Company's ownership is analyzed further in note 16.

g. Directors' responsibilities in relation to the financial statements

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable laws and regulations.

The Directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRSs) as endorsed by the European Union. The Directors must not approve the financial statements unless they are satisfied to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing the financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable accounting International Financial Reporting Standards (IFRSs) as endorsed by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statement comply with the Companies (Jersey) Law 1991. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

h. Statement of disclosure of information to auditors

Each director in office at the date of the director's report confirms that:

- so far as the Directors are aware, there is no relevant audit information of which the Company's auditors are unaware; and
- they have taken all steps that ought to have been taken as Directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

Directors' Report (continued)

i. Independent Auditors

A resolution to reappoint PricewaterhouseCoopers Greece as auditors of the Company will be proposed at the forthcoming annual general meeting.

j. Secretary

The secretary of the Company who held office for the year ended 31 December 2012 and up to the date of signature of the report and financial statements was Ogier SPV Services Limited.

By order of the Board

For and on behalf of Ogier SPV Services Limited Secretary

18 June 2013

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ERB HELLAS FUNDING LIMITED

Report on the financial statements

We have audited the accompanying financial statements of ERB Hellas Funding Limited (the "Company") which comprise the balance sheet as of 31 December 2012 and the statement of comprehensive income, the statement of changes in Equity and the cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

Directors' responsibility for the financial statements

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and with the requirements of Jersey law. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Company as of 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the requirements of the Companies (Jersey) Law 1991.

Emphasis of matter - going concern

Without qualifying our opinion, we draw attention to the disclosures in note 2 regarding the Company's ability to continue as a going concern. The recently completed Parent's recapitalisation, the adverse impact on the Parent's regulatory capital following the change in the Greek regulatory framework and the existing uncertainties arising from the expected completion of the planned actions by the Parent to fully restore its capital adequacy, indicate the existence of a material uncertainty that may cast significant doubt about the Parent's and therefore the Company's ability to continue as a going concern.

Report on other legal and regulatory requirements

We read the other information contained in the Annual Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. The other information comprises only the directors' report.

In our opinion the information given in the directors' report is consistent with the financial statements.

This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Article 113A of the Companies (Jersey) Law 1991 and for no other purpose. We do not, in

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ERB HELLAS FUNDING LIMITED (continued)

Report on other legal and regulatory requirements (continued)

giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.



Marios Psaltis
For and on behalf of PricewaterhouseCoopers SA
Chartered Accountants
Athens, Greece

18 June 2013

Statement of Comprehensive Income

		Year ended 31 December		
	Note	2012 €'000	2011 €'000	
Interest and similar income	5	69,339	70,923	
Interest expense and similar charges	6	(69,253)	(70,843)	
Net interest income		86	80	
Net gains/(losses) from financial instruments designated at fair value	7	0	0	
Operating expenses	8	(170)	(83)	
Profit/(loss) before income tax		(84)	(3)	
Income tax expense	9	:		
Net profit/(loss) for the year attributable to the owners of the Parent Company		(84)	(3)	
Other comprehensive income				
Total comprehensive income for the year attributable to the owners of the Parent Company		(84)	(3)	

Balance Sheet

		At 31 Dece	mber
	Note	2012 €'000	2011 €'000
Assets			
Deposits with banks Financial assets designated at fair value	10	61	146
through profit or loss	11	205,907	205,067
Held-to-maturity investment securities	12	803,544	804,632
Total assets		1,009,512	1,009,845
Liabilites Preferred securities designated at fair value			
through profit or loss	13	205,907	205,067
Preferred securities at amortised cost	14	803,518	804,611
Other liabilities		60	56_
Total liabilities		1,009,485	1,009,734
Equity			
Share capital	15	10	10
Retained earnings		17	101_
Total equity		27	111
Total equity and liabilities		1,009,512	1,009,845

The financial statements on pages 10 to 26 were approved by the Board of Directors on 18 June 2013 and signed on its behalf by:

Peter Gatehouse

Director

Statement of Changes in Equity for the year ended 31 December 2012

	Share capital €'000	Retained earnings €'000	Total €'000
Balance at 1 January 2011	10	104	114
Profit/(loss) for the year Other comprehensive income for the year	<u> </u>	(3)	(3)
Total comprehensive income for the year ended 31 December 2011		(3)	(3)
Balance at 31 December 2011	10	101	111
Balance at 1 January 2012	10	101	111
Profit/(loss) for the year Other comprehensive income for the year		(84)	(84)
Total comprehensive income for the year ended 31 December 2012		(84)	(84)
Balance at 31 December 2012	10	17	27

Cash Flow Statement for the year ended 31 December 2012

		Year ended 31 Decembe	
	Note	2012 €'000	2011 €'000
Cash flows from operating activities			
Interest received		70,426	70,306
Interest paid		(70,346)	(70,226)
Cash payments to suppliers		(165)	(67)
Net cash flows from/(used in) operating activities		(85)	13
Net increase/(decrease) in cash and cash equivalents		(85)	13
Cash and cash equivalents at beginning of year		146_	133
Cash and cash equivalents at end of year	10	61	146

Notes on pages 14 to 26 form an integral part of these financial statements

Notes to the Financial Statements for the year ended 31 December 2012

1. General information

ERB Hellas Funding Limited (the "Company"), formerly EFG Hellas Funding Limited, is a Jersey-based public limited. The Company is a subsidiary of Eurobank Ergasias S.A. (the "Parent Company" or the "Bank"). ERB Hellas Funding Limited is a finance company, whose sole business is raising debt for the Parent Company via notes listed on various European Stock Exchanges including London, Frankfurt, Luxembourg and Euronext Amsterdam, purchased by institutional and private investors. The listed notes outstanding are guaranteed by the Parent Company. ERB Hellas Funding Limited has no employees or audit committee.

The Company's corporate name was amended on 12 October 2012 from "EFG Hellas Funding Limited" to "ERB Hellas Limited" (see note 16), following the Board of Directors Meeting on 3 October 2012 and the Written Resolution of the Parent Company (Sole Shareholder) on 4 October 2012.

2. Accounting policies

Basis of preparation

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the IASB, as endorsed by the European Union (EU) and in particular with those IFRSs and IFRIC interpretations issued and effective as at the time of preparing these statements and in accordance with the Companies (Jersey) Law 1991.

Going concern considerations

The financial statements have been prepared on a going concern basis. In making its assessment of the Company's ability to continue as a going concern, the Directors have taken into consideration the impact of the following factors directly related with the Parent Company's operations:

Solvency risk

The Parent Company has incurred substantial impairment losses as a result of the Hellenic Republic's debt restructuring (PSI+). Such losses had a respective impact on the accounting and regulatory capital of the Parent Company as of 31 December 2011, which fell below the minimum capital requirements as determined by the Bank of Greece (BoG).

Capital needs of the Parent Company were assessed by BoG at the level of € 5,839 million, in order to be able to achieve the level of Core Tier I capital of 9% throughout the period to end of 2014. This assessment takes into account, inter alia, the PSI impairment losses, the results of Blackrock's diagnostic review and the Parent Company's business plan which also includes certain capital strengthening actions.

The Hellenic Financial Stability Fund (HFSF) has already advanced to the Parent Company EFSF notes of total € 5,839 million as advance payment of its participation in the share capital increase of the Parent Company, which qualifies as Tier I capital. The capital increase was certified on 31 May.

On 28 March 2013, the BoG issued an Executive Committee Act (13/28.03.2013) bringing the limit for the Core Tier I capital to 9% of Risk Weighted Assets and for Equity Core Tier I to 6%, effective from 31 March 2013. According to the new definition of Core Tier I capital, AFS reserve is fully recognized, while the deferred tax asset's recognition is limited to 20% of Core Tier I capital. According to the Parent Company's capital adequacy figures at 31 March 2013, and taking into consideration the total level of the share capital increase in the context of recapitalization, the minimum ratio of 9%, pursuant to the new definition, is not met. The Parent Company has examined and is implementing alternative ways of complying with the new regulation, such as the redemption of preferred securities and subordinated debt securities at par with an equivalent increase in the Parent Company's share capital (see also note 18), which is expected to have a positive impact on its capital and/or its risk weighted assets.

2. Accounting policies (continued)

Basis of preparation (continued)

Liquidity risk

The inability of the Greek banks to gain access to the international capital and money markets and the reduction of deposits due to heightened sovereign risk and deterioration of the Greek economy led to an increased reliance of the Parent Company to Eurosystem financing facilities. Although the dependence on Eurosystem funding has significantly decreased in the first quarter of 2013, as a result of some limited access to the markets and deposit inflows, these conditions pose a significant ongoing liquidity challenge for the Parent Company and the Greek Banking system in general. The Parent Company expects that the European Central Bank (ECB) and BoG facilities will continue to be available, until the normalization of market conditions.

Other economic uncertainties

The continued deterioration of the Greek economy has adversely affected the Parent Company's operations and presents significant risks and challenges for the years ahead. Currently, there are a number of material economic and market risks and uncertainties that impact the Greek Banking system. The main risks stem from the adverse macroeconomic environment, the developments on the eurozone sovereign debt crisis and the success, or otherwise, of the significant fiscal adjustment efforts and their impact on the Greek economy. The significant progress made to date could be compromised by external shocks from the global economy as well as implementation risks, political instability and reform fatigue in Greece. The attraction of new investments and the revival of economic growth remain key challenges of the Greek economy. On the other hand, as Greece has taken effective action towards fiscal consolidation, has made progress in the budgetary area and with reforms in other key sectors of the economy (as also noted in the latest Troika's progress report on the second macroeconomic adjustment program for Greece), upside risks also exist. Particularly if, first privatisation efforts, associated with the rapid improvement of the investment climate and the restoration of confidence, show resilience and are accompanied by sustained strong policy implementation.

Continuation of the recession could adversely affect the Parent Company's operations and could lead to lower profitability, deterioration of asset quality and a further reduction of deposits. In addition, increased funding cost remains a significant risk, as it is dependent on both the level of sovereign spreads as well as on foreign exchange rate risk, due to the unstable nature of some currencies.

Notwithstanding the conditions and material uncertainties that may cast significant doubt about the Company's ability to continue as a going concern, the Directors, having considered the mitigating factors set out below, as well as the successful completion of the Parent Company's recapitalisation have a reasonable expectation that the Parent Company will complete within a specific timeframe all actions and initiatives scheduled to bring regulatory capital above minimum required. Hence they are satisfied that the financial statements of the Company can be prepared on a going concern basis:

- (a) that the Parent Company continues the implementation of its medium term internal capital generating plan, which includes initiatives generating or releasing Core Tier I capital and/or reducing Risk Weighted Assets, such as the redemption of preferred securities and subordinated debt securities, which is expected to have a positive impact on the Core Tier I ratio,
- (b) should they become necessary, the availability of additional recapitalisation funds from the official sector that can support any capital needs on top of the amounts already committed by HFSF,
- (c) the existence of the comprehensive financial support program of the EC/ECB/IMF (including the € 50 bn recapitalisation facility), aiming to correct Greece competitiveness gap and restore growth, employment and public debt sustainability and secure the banking system's stability,
- (d) the Greek authorities' commitment to support the banking system and create a viable and well capitalised private banking sector, and
- (e) the Parent Company's continued access to Eurosystem funding (ECB and ELA liquidity facilities) over the foreseeable future.

2. Accounting policies (continued)

Basis of preparation (continued)

The policies set out below have been consistently applied to the years 2012 and 2011. Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

- (a) Amended and new standards and interpretations effective in 2012 for EU
- IFRS 7, Amendment Disclosures, Transfers of Financial Assets

The application of the above mentioned standards did not have a material impact on the Company's financial statements for the year ended 31 December 2012.

- (b) Standards and interpretations issued but not yet effective for EU
- IAS 1, Amendment Presentation of Items of Other Comprehensive Income (effective 1 January 2013)
- IAS 12, Amendment Deferred tax: Recovery of Underlying Assets (effective 1 January 2013)
- IAS 19, Amendment Employee Benefits (effective 1 January 2013)
- IAS 27, Amendment Separate Financial Statements (effective 1 January 2014)
- IAS 28, Amendment Investments in Associates and Joint Ventures (effective 1 January 2014)
- IAS 32, Amendment Offsetting Financial Assets and Financial Liabilities (effective 1 January 2014)
- IAS 36, Amendment Recoverable Amount Disclosures for Non Financial Assets (effective 1 January 2014, not yet endorsed by EU)
- IFRS 7, Amendment Disclosures, Offsetting Financial Assets and Financial Liabilities (effective 1 January 2013)
- IFRS 9, Financial Instruments (effective 1 January 2015, not yet endorsed by EU)
- IFRS 9 and IFRS 7, Amendment Mandatory Effective Date and Transition Disclosures (effective 1 January 2015, not yet endorsed by EU)
- IFRS 10, Consolidated Financial Statements (effective 1 January 2014)
- IFRS 11, Joint Arrangements (effective 1 January 2014)
- IFRS 12, Disclosure of Interests in Other Entities (effective 1 January 2014)
- IFRS 13, Fair Value Measurement (effective 1 January 2013)
- IFRS 10, 11 and 12 Amendments Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance (effective 1 January 2014)
- IFRS 10, 12 and IAS 27 Amendments Investment Entities (effective 1 January 2014, not yet endorsed by EU)
- Annual Improvements to IFRSs 2009-2011 Cycle (effective 1 January 2013)
- IFRIC 21, Levies (effective 1 January 2014, not yet endorsed by EU)

IFRS 9 is part of IASB's project to replace IAS 39 Financial Instruments which has not been finalized yet and as a result, it is not practicable to quantify its impact. The application of the other above mentioned standards and interpretations is not expected to have a material impact on the Company's financial statements in the period of the initial application.

The financial statements have been prepared under the historical cost convention as modified by the revaluation of financial assets and financial liabilities at fair value through profit or loss. The Company's presentation currency is the Euro (€) being the functional currency of the Company. Except as indicated, financial information presented in Euros has been rounded to the nearest thousand.

The preparation of financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

2. Accounting policies (continued)

a) Interest income and expense

Interest income and expenses are recognised in the statement of comprehensive income for all interest bearing instruments on an accruals basis, using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts.

b) Financial assets

The Company classifies its financial assets in the following IAS 39 categories: financial assets at fair value through profit or loss, loans and receivables and held to maturity investments. Management determines the classification of its financial instruments at initial recognition.

(i) Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss upon initial recognition. A financial asset is classified as held for trading if acquired principally for the purpose of selling or repurchasing in the short term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.

The Company designates certain financial assets upon initial recognition as at fair value through profit or loss when any of the following apply:

- it eliminates or significantly reduces measurement or recognition inconsistencies; or
- financial assets share the same risks with financial liabilities and those risks are managed and evaluated on a fair value basis; or
- structured products containing embedded derivatives that could significantly modify the cash flows of the host contract.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Company upon initial recognition designates as at fair value through profit or loss.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Company's management has the positive intention and ability to hold to maturity. If the Company were to sell other than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available-for-sale.

Accounting treatment and calculation

Purchases and sales of financial assets are recognised on trade-date, the date on which the Company commits to purchase or sell the asset. Loans originated by the Company are recognised when cash is advanced to the borrowers. Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Company has transferred substantially all risks and rewards of ownership.

The fair values of quoted investments in active markets are based on current bid prices. If the market for a financial asset is not active, the Company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to the current fair value of another instrument that is substantially the same, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants.

2. Accounting policies (continued)

c) Impairment of financial assets

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Company about the following loss events:

- a) significant financial difficulty of the issuer or obligor;
- b) a breach of contract, such as a default or delinquency in interest or principal payments
- c) the Company granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- d) it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- e) the disappearance of an active market for that financial asset because of financial difficulties; or
- f) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
 - -adverse changes in the payment status of borrowers in the group; or
 - -national or local economic conditions that correlate with defaults on the assets in the group.

Assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement.

If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the entity may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

d) Financial Liabilities

The Company classifies its financial liabilities in the following categories: financial liabilities measured at amortized cost and financial liabilities at fair value through profit or loss. Financial liabilities at fair value through profit or loss have two sub categories: financial liabilities held for trading and financial liabilities designated at fair value through profit or loss upon initial recognition.

The Company designates financial liabilities at fair value through profit or loss when any of the following apply:

- a) it eliminates or significantly reduces measurement or recognition inconsistencies; or
- b) financial liabilities share the same risks with financial assets and those risks are managed and evaluated on a fair value basis; or
- structured products containing embedded derivatives that could significantly modify the cash flows of the host contract.

Financial liabilities are derecognized when the obligation specified in the relevant contract is discharged, cancelled or expires.

2. Accounting policies (continued)

e) Cash and cash equivalents

Cash and cash equivalents include sight accounts and deposits held with banks with original maturity of three month or less.

f) Related party transactions

Related parties include the Parent Company, fellow subsidiaries and Directors. Transactions of similar nature are disclosed on an aggregate basis. All transactions entered into with related parties are in the normal course of business and on an arm's length basis.

g) Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and reliable estimates of the amount of the obligation can be made.

h) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax.

Dividend distribution on shares is recognized as a deduction in the Company's equity when approved by the Company's shareholders. Interim dividends are recognized as a deduction in the Company's equity when approved by the Directors.

3. Principal risks and uncertainties

The Directors are responsible for the overall financial risk approach of the Company. In this regard, the Directors coordinate all financial risk management activities closely with the Parent Company's risk managers to ensure that all significant financial risks of the Company are minimised. The Directors have a financial risk management programme in place the main objective of which is minimising such risks as follows:

a) Credit risk: The Company takes on exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. The aggregate carrying amount of deposits with banks, financial assets designated at fair value and held-to-maturity investment securities approximates the maximum exposure to credit risk. Proceeds from the issue of preferred securities are placed on notes issued by the Parent Company. Financial assets are neither past due nor impaired.

Macroeconomic Environment Uncertainty

As noted in the Directors' Report and in the basis of preparation section the main risks of the Parent Company stem from the adverse macroeconomic environment, the developments on the eurozone sovereign debt crisis and the success, or otherwise, of the significant fiscal adjustment efforts and their impact on the Greek economy.

Due to the Greek sovereign debt crisis, Greek banks obtained part of their funding through the European Central Bank (ECB) and the Bank of Greece (BoG). As at 31 December 2012, the Parent Company's net funding from these sources totalled € 29 bn (2011: € 31 bn) while deposit inflows and some limited access to the markets have enabled the relevant balance to stand at € 22.4 bn by the end of March 2013.

The update of the Memorandum of Economic and Financial Policies (MEFP), dated 21 December 2012, includes the commitment that banks, as part of their new restructuring plans, will set out their intentions to broaden their funding base and reduce over time their reliance on emergency liquidity provided by the Eurosystem. The BoG, following the procedures and rules of the Eurosystem, will stand ready to continue disbursing adequate and appropriate emergency liquidity support in a timely manner if needed.

Funds from recapitalisation, gradual recovery of private sector deposits, as a result of return to a sustainable path, and restoration of market access over the next two or three years (IMF notes that banks are expected to

3. Principal risks and uncertainties (continued)

be able to re-access markets before the sovereign, mainly due to their high capitalisation and low sovereign exposures post-recapitalisation), enhanced by the Parent Company's undertaken initiatives to strengthen its liquidity position, establish the conditions for a substantial reduction of Eurosystem exposure in the medium term.

- b) Interest rate risk: The Company takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial positions and cash flows. Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. Interest rate risk is managed by placing funds on debt securities at interest rate which changes on the same basis and on the same dates as the interest rate applied on the preferred securities. Consequently, shifts in interest rates do not have an impact on the net income of the Company.
- c) Capital risk management: The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for the shareholder and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to the shareholder, return capital to the shareholder, issue new shares or sell assets to reduce debt. The Company is not subject to any external capital requirements except for the minimum requirement under the Companies (Jersey) Law 1991. The Company has not breached the minimum requirement.

The Company is not exposed to currency or liquidity risk because all of its transactions are in euro, and the maturity of its assets and liabilities, as well as, the underlying cash flows are substantially the same. Information relating to the undiscounted cash flows up to the securities call dates for the years 2012 and 2011 is presented in notes 13 and 14.

Fair value of financial assets and liabilities

Fair value is the amount for which an asset or liability settled, between knowledgeable, willing parties in an arm's length transaction. A market price, where an active market (such as a recognized stock exchange) exists, is the best evidence of the fair value of a financial instrument. Where market prices are not available, the fair value of financial assets and liabilities is estimated using present value or other estimation and valuation techniques where all significant inputs are observable. These inputs are mainly related to interest rate curves, fx rates, equity prices, credit spreads and implied volatilities obtained from internationally recognized market data providers. The values derived using these techniques are significantly affected by underlying assumptions concerning both the amounts and timing of future cash flows and the discount rates used. In addition, the fair values reported, may be materially different from the values actually realised upon sale or settlement.

All financial instruments that are measured at fair value are categorized into one of the three fair value hierarchy levels at year-end; based on whether the inputs to their fair values are market observable.

- i) Level 1 Quoted prices in active markets for identical assets or liabilities. Quoted prices must be readily and regularly available from an exchange or active index/market location and prices must represent actual and regularly occurring market transactions on an arm's length basis.
- ii) Level 2 Financial instruments measured using valuation techniques where all significant inputs are market observable.
- iii) Level 3 Financial instruments measured using valuation techniques with significant non observable inputs.

4. Critical accounting estimates and judgement

In the process of applying the Company's accounting policies, the Company's Directors make various judgments, estimates and assumptions that affect the reported amounts of assets and liabilities recognized in the financial statements within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. There were no significant estimates used in preparing the financial statements. However the most significant judgment applied is as follows:

Fair value of financial instruments

The fair values of Company's financial instruments that are not quoted in active markets are obtained from the Parent Company. The Parent Company determines the fair values by using valuation techniques which are validated and periodically reviewed by qualified personnel independent of the personnel that created them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practicable, models use only observable data (see also note 3).

5. Interest and similar income		
	2012 €' 000	2011 €' 000
Interest on financial assets designated at fair value through profit or loss Interest on held-to-maturity investment securities	33,000 36,339	33,000 37,923
interest on neid-to-maturity investment securices	69,339	70,923
6. Interest expense and similar charges		
	2012 €' 000	2011 €' 000
Interest on preferred securities designated at fair value		
through profit or loss Interest on preferred securities at amortised cost	33,000 36,253	33,000 37,843
interest on preferred essentials at afficiation essen	69,253	70,843
7. Net gains/(losses) from financial instruments designated at fai	ir value	
	2012	2011
	€' 000	€' 000
Changes in fair value of financial liabilities designated at fair value	(840)	58,736
Changes in fair value of financial assets designated at fair value	840	(58,736)
		0
8. Operating expenses		
	2012 €' 000	2011 €' 000
Fees payable to the Company's auditor for the statutory audit of the Company's annual financial statements	57	28
Secretarial and administration services	113	55
	170	83

9. Income tax expense

The Company is liable to pay Jersey income tax at 0%.

10. Deposits with banks

	2012 €' 000	2011 €' 000
Deposits with the Parent Company	<u>61</u>	146 146

The deposits have original maturity of less than 90 days, are interest bearing, and have been considered as cash and cash equivalents for the purposes of the cash flow statement.

11. Financial assets designated at fair value through profit or loss

	Fair va	lue
First Call	2012	2011
Date	€' 000	€' 000
October 2014	154,935	154,305
February 2015	50,972	50,762
,,,	205,907	205,067

The financial assets represent convertible bonds issued by the Parent Company and, accordingly, the Directors do not consider there has been any impairment in their value due to credit risk. The securities may be redeemed prior to final maturity, at the option of the issuer, on the dates presented above and annually thereafter. In addition the principal amount, subject to certain conditions, is convertible at the option of the holder or the issuer into ordinary shares of the Parent Company on the dates presented above and annually thereafter.

The bonds have been classified at Level 2 of fair value hierarchy, as their fair value has been determined based on valuation techniques where all significant inputs are market observable.

12. Held-to-maturity investment securities

		2012		2011	
First Call	Nominal value €' 000	Carrying amount €' 000	Fair value €' 000	Carrying amount €' 000	Fair value €' 000
March 2013	200,000	201,725	62,353	203,258	85,586
November 2015	400,000	402,168	118,008	401,863	163,000
July 2012	200,000	199,651	58,484	199,511	82,738
•	800,000	803,544	238,845	804,632	331,324

In May 2012, the Company replaced held-to-maturity investment securities issued by a Parent Company's subsidiary, ERB Hellas PLC, guaranteed by the Parent Company, with securities issued directly by the Parent Company. The purchased securities bear the same terms as the replaced notes issued by ERB Hellas PLC. The Directors do not consider there has been any impairment in their value due to credit risk. The investments may be redeemed prior to final maturity, at the option of the issuer, on the dates presented above and annually or quarterly (subject to the terms of each issue) thereafter. The investments are classified as held-to-maturity as the Company's management has the positive intention and ability to hold to maturity.

13. Preferred securities designated at fair value through profit or loss

	Fair va	Fair value		
First Call	2012	2011		
Date	€' 000	€' 000		
October 2014	154,935	154,305		
February 2015	50,972_	50,762		
•	205,907	205,067		

On 29 July 2009, the Company issued € 300 million of non-voting, non-cumulative preferred securities. The preferred securities have no fixed redemption date and give the issuer the right to call the issue on the dates presented above and annually thereafter. In addition the securities, subject to certain conditions, are convertible at the option of the holder or the issuer into the ordinary shares of the Parent Company on the dates presented above and annually thereafter at a 12% discount to the share market price during the measurement period preceding the exchange. All obligations of the issuer in respect of the preferred securities are guaranteed on a subordinated basis by the Parent Company. The securities pay fixed non-cumulative dividend. Preferred dividends on the preferred securities are declared by the Directors of the Company and paid by the Company subject to the provisions relating to compulsory payments as set out in "Description of the Preferred Securities", and to certain limitations as set out in "Limitations on Payments" on the Prospectus of each issue, available at the Parent Company's website (www.eurobank.gr). The preferred securities are listed on the London Stock Exchange.

On 30 November 2009, the Company issued € 100 million of preferred securities. The terms and conditions of the issue are similar to the preferred securities issued on 29 July 2009 and the conversion option applies from February 2015. The preferred securities are listed on the London Stock Exchange.

The cumulative change in the fair value of preferred securities amounts to € 199,160 ths gain (2011: € 200,000 ths gain), which takes into account the credit risk of the Parent Company. The changes in the fair value of preferred securities are offset in the income statement against changes in the fair value of financial assets designated at fair value.

The preferred securities have been classified at Level 2 of fair value hierarchy, as their fair value has been determined based on valuation techniques where all significant inputs are market observable.

The Company has not had any defaults of interest or other breaches with respect to the above securities during the year (2011: nil). Contractual undiscounted cash flows (coupon payments) on preferred securities up to first call dates, based on spot rates at 31 December:

	Less than	1 year -	Over 5
	1 year	5 years	years
	€' 000	€' 000	€' 000
31 December 2012	33,048	35,079	<u>-</u>
	Less than	1 year -	Over 5
	1 year	5 years	years
	€' 000	€' 000	€' 000
31 December 2011	33,139	68,079	_

14. Preferred securities at amortised cost

	_	2012		2011	
First Call Date	Nominal value €' 000	Carrying amount €' 000	Fair value €' 000	Carrying amount €' 000	Fair value €' 000
March 2010	200,000	201,709	62,337	203,242	85,570
November 2015	400,000	402,162	118,002	401,857	162,993
January 2011	200,000	199,647	58,479	199,512	82,739
•	800,000	803,518	238,818	804,611	331,302

Preferred Securities are perpetual, non-voting, non-cumulative securities that have no fixed redemption date. However, they may be redeemed, at the option of the Company, in whole, if certain conditions mentioned in the Offering Circular are met. The first redemption opportunity for each security is shown above and thereafter they may be redeemed on any annual or quarterly (subject to the terms of each issue) preferred dividend payment date. Preferred dividends on the preferred securities are declared by the Directors of the Company and paid by the Company subject to the provisions relating to compulsory payments as set out in "Description of the Preferred Securities", and to certain limitations as set out in "Limitations on Payments" on the Prospectus of each issue, available at the Parent Company's website (www.eurobank.gr). All obligations of the issuer in respect of the preferred securities are guaranteed on a subordinated basis by the Parent Company. The preferred securities are listed on various European Stock Exchanges, including London, Frankfurt, Luxembourg and Euronext Amsterdam.

The Company has not had any defaults of interest or other breaches with respect to the above securities during the year (2011: nil). Contractual undiscounted cash flows (coupon payments) on preferred securities up to call dates, based on spot rates at 31 December:

	Less than 1 year €' 000	1 year <i>-</i> 5 years €' 000	Over 5 years €' 000
31 December 2012	32,289	41,528	
	Less than	1 year -	Over 5
	1 year	5 years	years
	€' 000	€' 000	€' 000
31 December 2011	34,455	61,866	-
Share capital			

2012

2012

1,000

10

10

15. Share capital

	Number	€'000
Authorised ordinary shares of € 1 each	1,000,000	1,000
Issued ordinary shares of € 1 each	10,000_	1
Allotted on 4 March 2005 and fully paid ordinary shares of € 1 each	10,000	1

2011

Number

1,000,000

10,000

10,000

2011 €,000

1,000

10

10

16. Related party transactions

The Company's results are included in the consolidated financial statements of Eurobank Ergasias S.A., which is incorporated in Greece.

Until 23 July 2012, the Parent Company was a member of the EFG Group, having as operating parent company the "European Financial Group EFG (Luxembourg) S.A." and ultimate parent company the "Private Financial Holdings Limited", the latter owned and controlled indirectly by members of the Latsis family. In particular, the EFG Group held 44.70% of the Parent Company's ordinary shares and voting rights, through wholly owned subsidiaries of the ultimate parent company and the remaining ordinary shares and voting rights were held by institutional and retail investors, none of which, to the knowledge of the Bank, held 5% or more.

On 23 July 2012, 43.55% of the ordinary shares and voting rights held by EFG Group were transferred to ten legal entities, each of which acquired approximately 4.4%, while the EFG Group retained the remaining 1.15%. These entities have formally stated they are independent from each other. As a result, from 23 July 2012, onwards, Eurobank ceased to be under EFG Group's control and will no longer be consolidated in the financial statements of the EFG Group. In addition, the Parent Company's corporate and trade name have already been amended in order to no longer include the "EFG" suffix (see also note 18).

The financial statements of Eurobank Ergasias S.A. are available from its head office: 8 Othonos Street, 105 57 Athens, Greece, and from its website www.eurobank.gr.

The volume of related party transactions and the outstanding balances at the period/year end are as follows:

	31 December 2012		31 Decer	31 December 2011	
	Parent Company €' 000	Parent Company's Subsidiaries €' 000	Parent Company €' 000	Parent Company's Subsidiaries €' 000	
Deposits with banks	61	•	146	-	
Financial assets designated at fair value through profit or loss Held-to-maturity investment securities	205,907 803,544	-	205,067 -	- 804,632	
Preferred securities designated at fair value through profit or loss Preferred securities at amortised cost	57,024 395,565	- 328,812	30,585 388,826	-	
Interest and similar income Interest expense and similar charges	64,349 23,584	4,990 12,794	33,000 20,593	37,923 -	

The following are the additional related party relationships:

The emoluments of the Directors resigned on March 16, 2012 were paid by the Parent Company and were attributable to their services to a number of group companies.

Peter Gatehouse is a director of Ogier Fiduciary Services (Jersey) Limited and certain of its subsidiaries, incuding Ogier SPV Services Limited which provides administrative services to the Company.

Stephen Langan is an associate director of Ogier Fiduciary Services (Jersey) Limited and a director of certain of its subsidiaries, including Ogier SPV Services Limited.

17. Segmental reporting

The Company operates in one business segment i.e. providing funding to its immediate parent company, Eurobank Ergasias S.A. through the purchase of financial instruments directly issued by the parent company, funded by the issue of preferred securities listed on various European Stock Exchanges.

18. Other significant and post balance sheet events

National Bank of Greece S.A. (NBG) Voluntary Tender Offer (VTO) and merger

On 15 February 2013, the National Bank of Greece SA (NBG) acquired 84.35% of Parent Company's voting shares following the completion of a Voluntary Tender Offer (VTO) launched on 11 January 2013. The VTO would have been followed by the merger of the two banks, the process of which initiated on 19 March 2013.

On 28 March 2013, BoG sent letters to all viable banks, including the Parent Company and NBG, stating that each bank should proceed with its recapitalization by the end of April 2013 and requesting them to proceed with the relevant necessary actions. On 7 April 2013, as the joint banks' request for the extension of the recapitalization process up to 20 June 2013 was not granted, the relevant regulatory authorities with the consent of the management of both banks decided that the Parent Company and NBG will be independently recapitalized in full. As a consequence, the merger process of the two banks was suspended.

In this respect, the Extraordinary General Meeting of shareholders of the Parent Company, convened on 30 April 2013, decided the increase of the Parent Company's ordinary share capital, in order to raise € 5,839 million, subscribed by way of contribution in kind from HFSF, in accordance with Law 3864/2010 and Act of Cabinet 38/9.11.2012.

Liability Management Exercise

On 29 April 2013, the Board of Directors of the Parent Company decided to proceed with a liability management exercise ("LME") in respect of the five series of preferred securities (Lower Tier I-Series A,B,C,D,E) issued and the single subordinated medium term note (Lower Tier II) (the "Securities") issued by the Bank through its special purpose entities "ERB Hellas Funding Limited" and "ERB Hellas Cayman", respectively. In particular, the Board of Directors decided to execute the LME on a voluntary basis as follows:

- (a) repurchase of the tendered Securities at their nominal value; and
- (b)undertaking by holders tendering Securities to participate in the new share capital increase, for cash, with the proceeds of the repurchase, at a share issue price equal to the issue price of the share capital increase of € 5,839 million which was fully subscribed by the HFSF, within the framework of Law 3864/2010, i.e. 1.54091078902977 per share.

On 17 June 2013, the Parent Company announced that the tender period for Lower Tier II and Lower Tier I-Series A,B,D,E was expired on 14 June 2013 and that the final amount of the Securities tendered by the holders and accepted by the Parent Company was € 308 million. The tender period for the repurchase of Tier I-Series C by ERB Hellas Funding for an amount up to € 60 million expires on 19 June 2013.

The decision on the Bank's share capital increase related to the LME program will be taken by the Annual General Meeting of the Bank's shareholders, which is expected to take place on 27 June 2013. The new capital increase is expected to be completed following the required approvals.

Details of significant post balance sheet events are also provided in the following notes:

Note 2-Accounting Policies