### EFG Hellas plc Annual Report

For the year ended 31 December 2007

Registered No. 3798157

Registered office: 24 Grafton Street, London W1S 4EZ

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### Report of the Directors

The directors submit their report and the financial statements of EFG Hellas Plc ("the Company") for the year ended 31 December 2007.

#### 1. Business review and principal activities

The Company was incorporated as part of the strategy of its parent company EFG Eurobank Ergasias S.A., in order to establish a programme for the issuance of medium term debt instruments (EMTN). The programme was last updated in August 2007 at an aggregate amount of €20,000,000,000. The Company has also established a programme for the issuance of commercial paper that was last updated in August 2006 at an aggregate amount of €3,500,000,000. The debt instruments and issue of commercial paper have been guaranteed by EFG Eurobank Ergasias S.A. The net proceeds have been applied by the Company to meet part of the general financing requirements of the Company's immediate parent undertaking and its subsidiaries.

The profit for the year after taxation amounted to €9,068,000 (2006: €5,617,000). A dividend of € 5,617,000 (€ 112.34 per share) was paid to shareholders on 12 July 2007. (2006: €4,320,000 - € 86.40 per share). No further dividend is proposed.

#### 2. Strategy and future developments

The directors consider the financial position of the Company to be satisfactory, and expect the business to continue to develop in 2008. The directors monitor the progress of the Company by reference to financial and non-financial data available to them on a regular basis. Particular attention is paid to key performance indicators, including net interest margin, and loan notes outstanding at the reporting date. These are adjusted regularly in line with the requirements of the business and the nature of the monitoring activities.

#### 3. Creditor Payment Policy

The Company's policy concerning the payment of its trade creditors is to pay in accordance with its contractual and other legal obligations.

#### 4. Principal risks and uncertainties

The management of the business and the execution of the Company's strategy are subject to a number of risks. The key business risks affecting the Company and their management have been are set out in Note 16 to the financial statements.

#### 5. Directors

The directors of the Company who acted during the year were as follows:

**Dimosthenis Arhodidis** 

Anastasios loannidis

Nicholas Karamouzis

Fokion Karavias

Yasmine Ralli

Dimitra Spyrou

Alexandra Vogiatzi

Julia Zavakos

None of the directors has or had any notifiable interest in the shares of the Company or any member of the EFG Bank European Financial Group.

#### 6. Parent company

The immediate parent company is EFG Eurobank Ergasias SA, incorporated in Greece. The ultimate parent company is EFG Bank European Financial Group, a credit institution based in Switzerland. All voting rights at the general meetings of EFG Bank European Financial Group are held by the Latsis family.

#### 7. Directors' responsibilities in relation to the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable laws and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under the law the directors have elected to prepare financial statements in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union.

The financial statements are required by law and IFRS as adopted by the European Union ("EU") to give a true and fair view of the state of affairs of the Company and the profit or loss for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are prudent and reasonable;
- state whether they have been prepared in accordance with IFRSs as adopted by the EU; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### 8. Statement as to disclosure of information to auditors

Each of the directors confirms that:

- so far as the directors are aware, there is no relevant audit information of which the Company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

#### 9. Auditors

A resolution to reappoint PricewaterhouseCoopers LLP as auditors to the Company will be proposed at the forthcoming annual general meeting.

By order of the Board

Director (

J. Zavakos

15 May 2098-

Director

15 May 2008

## Independent auditors' report to the members of EFG Hellas plc

We have audited the financial statements of EFG Hellas plc for the year ended 31 December 2007 which comprise the income statement, the balance sheet, the statement of changes in equity, the cash flow statement, and the related notes. These financial statements have been prepared under the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

The directors' responsibility for preparing the Annual Report and the financial statements in accordance with applicable law and International Financial Reporting Standards ("IFRSs") as adopted by the European Union are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and have been properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion, the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. The other information comprises only the Directors' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

#### In our opinion:

- the financial statements give a true and fair view, in accordance with IFRSs as adopted by the European Union, of the state of the company's affairs as at 31 December 2007 and of its profit and cash flows for the year ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985;
- the information given in the Directors' Report is consistent with the financial statements.

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

censterhouse Coopers LL

London

Dated: 16 May 2008

# Income Statement for the year ended 31 December 2007

,	Note	2007 €'000	2006 €'000
Interest and similar income	4	553,222	293,900
Interest expense and similar charges	5	(539,949)	(285,642)
Net interest income		13,273	8,258
Net income from financial instruments designated at fair value	7	2	6
Operating expenses	6	(322)	(243)
Profit before income tax		12,953	8,021
Income tax expense	9	(3,885)	(2,404)
Profit for the year		9,068	5,617
Attributable to:			
The parent company	·	9,068	5,617

The notes on pages 10 to 19 form part of these financial statements

• 6

### Balance sheet at 31 December 2007

	Note	2007 €'000	2006 €'000
Current assets			···
Loans and advances to banks	10	5,716,395	3,927,441
Derivative financial instruments	15	2,133	9,076
Total current assets		5,718,528	3,936,517
Non-current assets			
Loans and advances to banks	10	8,099,039	6,249,790
Total assets		13,817,567	10,186,307
Current liabilities			
Liabilities evidenced by paper at amortised cost	11	5,083,970	3,506,420
Liabilities evidenced by paper designated at fair value	13	621,522	412,752
Derivative financial instruments	15	90,953	27,468
Other liabilities	12	1,975	2,470
Total current liabilities		5,798,420	3,949,110
Non-current liabilities			
Liabilities evidenced by paper at amortised cost	11	6,622,594	5,396,840
Liabilities evidenced by paper designated at fair value	13	1,387,451	834,706
Total liabilities		13,808,165	10,180,656
Equity			
Called up share capital	14	19	19
Retained earnings		9,083	5,632
Total equity		9,102	5,651
Total equity and liabilities		13,817,567	10,186,307

The financial statements on pages 6 to 19 were approved by the Board of Directors on 14 May 2008 and were signed on its behalf by:

J.Zavalyos

Director

15 May 2008

A. Vogiatzi

Director

15 May 2008

The notes on pages 10 to 19 form part of these financial statements

## Statement of changes in equity at 31 December 2007

	Share capital €'000	Retained earnings €'000	Total €'000
	€'000	€'000	€'000
At 1 January 2006	19	4,335	4,354
Dividend paid		(4,320)	(4.320)
Profit for the year		5,617	5,617
At 1 January 2007	19	5,632	5,651
Dividend paid		(5,617)	(5,617)
Profit for the year		9,068	9,068
At 31 December 2007	19	9,083	9,102

The notes on pages 10 to 19 form part of these financial statements

# Cash flow statement for the year ended 31 December 2007

	2007 €'000	2006 €'000
Cash flows from operating activities		
Interest received	467,299	273,688
Interest paid	(457,568)	(269,176)
Cash payments to employees and suppliers	(322)	(216)
Income taxes paid	(3,004)	(2,079)
Cash flows from operating activities before changes in operating assets and liabilities	6,405	2,217
Changing in operating assets and liabilities		
Net (increase) in other assets	-	(700)
Net increase / (decrease) in other liabilities	(1,425)	16,453
Net (increase) in loans and advances to banks	(3,847,453)	(2,308,454)
Net cash used in operating activities	(3,842,473)	(2,290,484)
Cash flows from financing activities		
Proceeds from issue of loan notes and commercial paper	13,980,585	9,860,875
Repayments of loan notes and commercial paper	(10,427,669)	(7,169,101)
Dividend paid	(5,617)	(4,320)
Net cash from financing activities	3,547,299	2,687,454
Net increase / (decrease) in cash and cash equivalents	(295,174)	396,970
Cash and cash equivalents at beginning of year	622,268	225,298
Cash and cash equivalents at end of year (note 10)	327,094	622,268

The notes on pages 10 to 19 form part of these financial statements

### Notes to the financial statements for the year ended 31 December 2007

#### 1. General information

EFG Hellas plc (the "Company") is a public limited company with registered number 3798157. The Company is a subsidiary of EFG Eurobank Ergasias S.A. (the "parent company"). EFG Hellas plc is a finance company, whose sole business is raising debt for the parent company via notes listed on Luxemburg Stock Exchange, purchased by institutional and private investors, and commercial paper. The listed notes and commercial papers outstanding are guaranteed by the parent company. EFG Hellas plc has no employees, executive Directors or audit committee.

#### 2. Accounting policies

#### Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and IFRIC interpretations as adopted by the European Union (EU) and with those parts of the Companies Act, 1985 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention as modified by the revaluation of financial assets and liabilities held at fair value through profit or loss, and all derivative contracts.

The Company mainly transacts in euros ("€"), therefore, the euro is its functional currency. Except where indicated, financial information presented in Euro has been rounded to the nearest thousand.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

The policied set out below have been consistently applied to the years 2006 and 2007. Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

(a) Amended and new standards and interpretations effective 1 January 2007

The application of the amended and new standards and interpretations listed below did not result in substantial changes to the Company's accounting policies:

- IFRS 7, Financial Instruments: Disclosures;
- IAS 1, Amendment Capital Disclosures;
- IFRS 4, Revised Guidance on Implementing IFRS 4, Insurance Contracts;
- IFRIC 8, Scope of IFRS 2;
- IFRIC 9, Reassessment of Embedded Derivatives;
- IFRIC 10, Interim Financial Reporting and Impairment.
- (b) Standards and Interpretations issued but not yet effective

The following standards and interpretations that were issued but not yet effective for accounting periods beginning on 1 January 2007 have not been early adopted:

- IAS 1, Presentation of Financial Statements (effective 1 January 2009);
- IAS 23, Borrowing costs (effective 1 January 2009);
- IAS 32 (amended) 'Financial Instruments- Presentation' (effective from 1 January 2009);

#### 2. Accounting policies (continued)

#### Basis of preparation (continued)

- IFRS 8, Operating Segments (effective 1 January 2009);
- IFRIC 11, IFRS 2 Group and Treasury Shares Transactions (effective for annual periods beginning on or after 1 March 2007);
- IFRIC 13, Customer Loyalty Programmes (effective for annual periods beginning on or after 1 July 2008);
- IFRIC 14, IAS 19 -The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction (effective 1 January 2008).

The application of the above mentioned standards and interpretations is not expected to have a material impact on the Company's financial statements in the period of the initial application. IAS 1 affects the presentation of owner changes in equity and of comprehensive income. It does not change the recognition, measurement or disclosure of specific transactions and other events required by other IFRSs.

#### a) Interest receivable/payable

Interest income and expense for all interest-bearing financial instruments, including for those designated at fair value through profit or loss, are recognised within 'interest income' and 'interest expense' in the income statement using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and commissions paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

#### b) Foreign currencies

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. Translation differences on financial assets and liabilities held at fair value through profit or loss are reported as part of the fair value gain or loss. Called up share capital denominated in sterling has been translated into euros at the prevailing rate at 31 December 2002, being the date the Company changed its reporting currency from sterling to euros.

#### c) Financial assets and financial liabilities

The Company classifies its financial assets as loans and receivables. The financial liabilities are classified in the following two categories: financial liabilities at fair value through profit or loss and financial liabilities at amortised cost. Management determines the classification of its liabilities at initial recognition.

The Company designates financial liabilities at fair value through profit or loss when either:

- a) it eliminates or significantly reduces measurement or recognition inconsistencies; or
- b) the financial liabilities share the same risks with financial assets and those risks are managed and evaluated on a fair value basis; or
- c) the financial liabilities relate to structured products containing embedded derivatives that could significantly modify the cash flows.

#### c) Financial assets and financial liabilities (continued)

Gains and losses arising from changes in the fair value of derivatives that are managed in conjunction with designated financial liabilities are included in 'net income from financial instruments designated at fair value'.

Financial assets and liabilities are initially recognised at fair value plus transaction costs for all financial assets and liabilities not carried at fair value through profit or loss. Financial liabilities carried at fair value through profit and loss are initially recognised at fair value, and transaction costs are expensed in the income statement.

Gains and losses arising from changes in the fair value of the "Financial liabilities at fair value though profit or loss" category are included in the income statement in the period in which they arise. Financial liabilities not carried at fair value through profit or loss are subsequently measured at amortised cost; any difference between proceeds net of transaction costs and redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Company has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or expires.

#### i) Loans and advances to banks

Loans and advances to banks are deposits placed with the parent company (not quoted in an active market) and carried at amortised cost using the effective interest method.

#### ii) Liabilities evidenced by paper

Liabilities evidenced by paper are comprised of loan notes issued under the Company's EMTN programme and commercial paper.

#### d) Taxation

Income tax payable on profits, based on the applicable tax law is recognised as an expense in the period in which profits arise.

#### e) Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with banks with less than three months maturity from the date of acquisition.

#### f) Derivative financial instruments

Derivative financial instruments are initially recognised in the balance sheet at fair value on the date on which a derivative contract is entered and subsequently are re-measured at their fair value. Fair values are obtained from quoted market prices, including recent market transactions, discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in the fair value of any derivative financial instrument are recognized immediately in the income statement.

#### g) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is presented in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### 3. Critical accounting estimates and judgement

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### a) Fair value of derivative financial instruments and loan notes designated at fair value through profit or loss

A majority of the fair values of company's financial instruments are not quoted in active markets and are obtained from the parent company. The parent company uses valuation techniques to determine the fair values. These valuation techniques (for example, models) are validated and periodically reviewed by the qualified personnel independent of the area that created them. All models are certified before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data.

#### 4. Interest and similar income

	2007 €'000	2006 €'000
Interest income on loans and advances to parent company	553,082	292,271
Other interest income	140	1,629
	553,222	293,900
5. Interest expense and similar charges		
•	2007	2006
	€'000	€'000
Interest payable	532,454	281,025
Amortised deferred interest and issue costs	7,495	4,617
*	539,949	285,642

#### 6. Operating expenses

The profit before income tax is after charging the following items. All other administrative costs were borne by the parent company.

		2007 €'000	€'000
Auditors remuneration	Audit of the statutory financial statements of the		
	Company	36	43
	Tax services	8	11
•	Other audit services	20	44
Secretarial & administra	tion services	5	-
EMTN update costs		253	145
·	<del>-</del>	322	243
	<del>-</del>	<del></del>	

### 7. Net income from financial instruments designated at fair value

	2007 €'000	2006 €'000
Changes in fair value of Liabilities evidenced by paper	19,637	13,132
Changes in fair value of Derivative instruments managed with liabilities evidenced by paper	(19,635)	(13,126)
	2	6

#### 8. Emoluments of directors and employment statistics

The directors received no emoluments for their services (2006: nil). The emoluments of all directors are paid by the parent company. All the directors' services to this company are of a non-executive nature and their emoluments are deemed to be wholly attributable to their services to other group companies. Accordingly, these financial statements include no emoluments in respect of any director as it is not practicable to apportion the salary element. The Company employed no staff during the year (2006: nil).

#### 9. Tax on profit on ordinary activities

Analysis of charge in period

	2007 €'000	2006 €'000
Current tax:		
United Kingdom		
Current tax	3,885	2,404
	3,885	2,404
•		

The tax for the year is as expected (2006: 30%) compared to the standard rate of corporation tax in the UK (30%) as explained below:

	2007 €'000	2006 €'000
Profit before tax	12,953	8,021
Profit before tax multiplied by standard rate of corporation tax in the UK of 30%	3,885	2,406
Other timing differences	-	(2)
Total tax charge for period	3,885	2,404
10. Loans and advances to banks		
	2007 €'000	2006 €'000
EFG Eurobank Ergasias S.A.	13,815,434	10,177,231
- -	13,815,434	10,177,231
- with original maturity of more than 90 days	5,389,301	3,305,173
- with original maturity of less than 90 days (cash and cash equivalents)	327,094	622,268
Current	5,716,395	3,927,441
Non-current	8,099,039	6,249,790

Amounts are placed on time deposit with the parent company on a rolling basis and earn interest at a margin above relevant currency floating or fixed rates payable on loan notes and commercial paper.

#### 11. Liabilities evidenced by paper at amortised cost

	2007 €'000	2006 €'000
Loan notes	10,075,599	7,137,499
Less: Un-amortised discount and issue costs	(17,233)	(17,498)
Book value of loan notes	10,058,366	7,120,001
Commercial paper	1,648,198	1,783,259
	11,706,564	8,903,260
Current	5,083,970	3,506,420
Non-current	6,622,594	5,396,840

The loan notes, bearer in form, are issued on either subordinated or unsubordinated bases, are listed on the Luxembourg Stock Exchange and carry interest at relevant currency floating rates plus an additional margin or at fixed rates.

Both loan notes and commercial paper are secured by guarantees issued by the parent company. Under the program for issuance of debt instruments, loan notes are unconditionally and irrevocably guaranteed by the parent company on a subordinated or an unsubordinated basis, as specified in the relevant Final Terms. For the Commercial paper program, the guarantee is of a senior unsecured obligation of the parent company ranking at least pari-passu with all of its present and future unsecured and unsubordinated obligations save for such obligations as may be preferred by mandatory provisions of law that are of general application.

The Company has not had any defaults on principal, interest or any other breaches with respect to their liabilities during the period.

At 31 December 2007, the aggregate of loan notes and commercial papers held by related parties amounted to €1,155,662,765 (2006: €1,177,719,000).

The Company's risk management strategy for financial instruments is covered in note 16.

#### 12. Other liabilities

1,975	1,220
-	1,159
-	91
1,975	2,470
-	

#### 13. Liabilities evidenced by paper designated at fair value

	2007 €'000	2006 €'000
Loan notes	2,008,973	1,247,458
	2,008,973	1,247,458
Current	621,522	412,752
Non-current	1,387,451	834,706

Certain loan notes have been matched with interest rate swaps as part of a documented interest rate risk management strategy. An accounting mismatch would arise if the loan notes were accounted for at amortised cost, because the related derivatives are measured at fair value with movements in fair value taken through the income statement. By designating the loan notes at fair value, the movement in the fair value of the loan notes will be recorded in the income statement.

Certain structured loan notes pay interest which is calculated by reference to the future value of an index. However all loan notes, with the exception of those denominated in Japanese Yen, effectively pay floating rate interest based on a spread over the relevant currency rate because, in the case of the structured loan notes, the interest rate risk is fully hedged by interest rate swaps. In the case of Japanese Yen, although the loan notes bear interest at a fixed rate, the interest rate risk is matched by lending the proceeds to the parent company at the same fixed rate and for the same maturity.

Structured loan notes are fair valued by reference to market prices and the difference between their carrying amount and the fair value is included in the income statement.

#### 14. Called up share capital

	2007 Number	2007 £000	2006 Number	2006 £000
Authorised Ordinary shares of £1 each	50,000	50	50,000	50
Issued, allotted and paid up at 25p per ordinary share of £1 each	50,000	13	50,000	13

The issued share capital of £12,500 is reflected in the financial statements as €19,216 based on the prevailing exchange rate at 31 December 2002 (€/£ 0.6505) being the date the Company changed its functional and reporting currency from sterling to euros.

#### 15. Derivative Financial Instruments

#### Interest rate risk; nominal and fair values

In all cases interest rate swaps hedge the interest rate risk in the structured loan notes as set out in note 16, such that the structured loan notes effectively bear interest at floating rates. The fair values of derivative instruments held are set out in the following table:

·	2007		
Derivatives held for trading	Contract/		
	notional	Fair values	
	amount	Assets	Liabilities
	€'000	€'000	€'000
Interest rate swaps	2,199,422	2,133	90,953
	2006		
Derivatives held for trading	Contract/		
	notional	Fair values	
	amount	Assets	Liabilities
	€'000	€′000	€'000
Interest rate swaps	1,259,619	9,076	27,468

#### 16. Principal risks and uncertainties

The directors are responsible for the overall financial risk approach of the Company. In this regard they liaise with the parent company risk managers to ensure financial risks are minimised. The directors have a financial risk management programme in place which has as its main objective the minimising of such risks as follows:

- a) Credit risk: All cash proceeds generated from the programme are placed with the parent company. The aggregate carrying amount of loans and advances to the parent company and derivative financial instruments with positive fair values approximates to the maximum amounts exposed to credit risk. Derivatives are entered into with third parties. The credit quality of all counterparties is continuously monitored and assessed by the directors. None of the financial assets are either past due nor impaired.
- b) Market risk: The Company is exposed into interest rate and currency risk of which the latter is not considered to be significant. The management has a policy of minimising such risks as follows:
  - Interest rate risk: interest rate risk is managed either by placing funds on deposit at a variable interest rate
    which changes on the same basis as the interest rate applied on the variable rate loan notes and
    commercial paper, or by the use of interest rate swaps to eliminate the interest rate risk on the
    structured loan notes. Expected shifts in interest rates do not have a material impact on the net income
    of the Company.
  - Currency risk: currency risk has been eliminated by placing funds on deposit in the same currency as the loan notes and commercial paper issued.
- c) Liquidity Risk: The Company is not exposed to liquidity or cash flow risk because the maturity of its assets and liabilities, and the underlying cash flows, are substantially the same. All proceeds of each loan notes issuance, less certain costs, are placed directly in matching deposits with EFG Eurobank Ergasias S.A., on

#### 16. Principal risks and uncertainties (continued)

the same terms and in the same currency. Any difference for interest rate risk is covered by swaps entered into with third parties.

The amounts disclosed in the table below are the contractual undiscounted cash flows for the years 2007 and 2006.

	(1,000,420)	(1,073,330)	(4,004,213)	(5,691,934)	(4,374,795)	(16,206,923)
	(1,056,425)	(1,079,556)	(4,004,213)	/E CO4 02 A)	(4.274.705)	(40.000.000)
elabilities estaeliced by paper	(46,978)	(593,379)	(3,831,428)	(5,691,934)	(4,374,795)	(14,538,514)
-Commercial paper - Liabilities evidenced by paper	(1,009,447)	(486,177)	(172,785)		-	(1,668,409)
Non-derivative liabilities:						
	€'000	€'000	€.000	€′000	€'000	€′000
	1 month	months	to 1 year	years	years	(outflow)
	Less than	1-3	3 months	1-5	Over 5	inflow /
		, arakan asikin		11 10 10 10 10 10 10 10 10 10 10 10 10 1		Gross nominal
			31 December	2007	galia di ja	

	(1,230,336)	(981,804)	(1,933,853)	(4,693,276)	(3,142,466)	(11,981,735)
Non-derivative liabilities: -Commercial paper - Liabilities evidenced by paper	(967,081) (263,255)	(531,518) (450,286)	(280,250) (1,653,603)	(4,693,276)	- (3,142,466)	(1,778,849) (10,202,886)
	Less than 1 month	1 - 3 months €'000	31 December 3 months to 1 year €'000	1 - 5 years €'000	Over 5 years E'000	Gross nominal inflow / (outflow)

d) Capital risk management: The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for the shareholder and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to the shareholder, return capital to the shareholder, issue new shares or sell assets to reduce debt. The Company is not subject to any external capital requirements except for the minimum requirement under the Companies Act. The Company has not breached the minimum requirement.

#### Fair value of financial assets and liabilities

The financial liabilities designated at fair value through profit or loss are measured at fair value (see note 13). The fair values are estimated using valuation techniques based on observable market data. All of the company's other financial assets and liabilities are at floating rates of interest, which re-price at frequent intervals. Therefore, the Company has no exposure to fair value fluctuations and the carrying value of the financial assets and liabilities is substantially equivalent to their fair values.

#### 17. Ultimate parent company and controlling party

The ultimate parent company is EFG Bank European Financial Group, a bank incorporated in Switzerland. All the voting rights in EFG Bank European Financial Group are held by Latsis family interests. The Company's results are consolidated in the group by EFG Eurobank Ergasias S.A., its immediate parent undertaking, which is incorporated in Greece. The financial statements of EFG Eurobank Ergasias S.A. are available from its head office: 8 Othonos Street, 105 57 Athens, Greece.

#### 18. Segmental reporting

The Company operates one business segment i.e. providing funding to its immediate parent company, EFG Eurobank Ergasias S.A., through floating rate loan notes issued to a wide range of investors.