



**NOTES TO THE ACCOUNTS OF THE STAND ALONE AND CONSOLIDATED FINANCIAL STATEMENTS
OF EFG EUROBANK ERGASIAS SA
AS AT 31 DECEMBER 2003
Registration no 6068/06/B/86/07**

I. MERGERS VIA ABSORPTION OF COMPANIES BY EFG EUROBANK ERGASIAS SA

1. During 2003 the Bank absorbed the following entities: a) Ergoinvest SA on 10.4.2003 with a merger balance sheet date of 7.11.2002, b) Ergoadvisors SA on 7.10.03 with a merger balance sheet date of 30.4.2003, c) Investment Development Fund SA on 11.11.2003 with a merger balance sheet date of 30.4.2003, d) Unitbank SA on 15.12.03 with a merger balance sheet date of 31.12.2002.

In addition, the Bank has commenced the process of merger via absorption of EFG Quality Management Services SA with a merger balance sheet date of 30.11.2003. The process is expected to be completed in March 2004.

For accounting purposes, transactions performed by the absorbed entities in the period between the merger balance sheet date and the date of the legal completion of the merger are considered to have been performed on behalf of the Bank. Therefore, for accounting purposes, the results of the aforementioned transactions are included in the 2003 Profit and Loss account of the Bank except for the results of the transactions performed by Ergoinvest in the period between 8.11.02 and 31.12.02, which are included in the 2002 Profit and Loss account of the Bank.

2. It is reminded that EFG Eurobank Ergasias SA has been formed from the merger of the following banks: EFG Eurobank SA, Interbank of Greece SA, Bank of Athens SA, Cretabank SA, Ergasias Bank SA and TELESIS Investment bank SA.

II. BASIS OF PREPARATION OF FINANCIAL STATEMENTS

1. The annual stand alone and consolidated financial statements of the Bank have been prepared in accordance with the relevant requirements of Companies Act 2190/1920, except for the cases referred to in: a) chapter IV ASSETS, paragraphs 3, 4 and 10, b) chapter V LIABILITIES, paragraph 5.2 "Reserves" and 5.5 "Treasury shares" and c) chapter IX OTHER INFORMATION, paragraph "Impact on the financial statements of the application of IFRS for leasing companies".

2. The impact of the mergers referred to in I.1 on the Bank's Share Capital is analysed in Chapter V "Share capital and share premium" and "Reserves".

III. PRINCIPAL ACCOUNTING POLICIES

1. Fixed assets

Land and buildings are stated at acquisition cost (historic cost), as revalued in 2000 in accordance with the requirements of article 21 § 1 of Law 2065/92. The acquisition cost has been increased with the cost of additions and improvements and reduced by the accumulated depreciation and impairment provisions.

The remaining tangible fixed assets are stated at acquisition (historic cost), increased with the cost of additions and improvements and reduced by accumulated depreciation and impairment provisions.

Up to 31.12.2002 depreciation was calculated in accordance with the requirements of the Presidential Decree 100/1998. With effect from 2003 the Bank applied the Presidential Decree 299/2003.

2. Interest on deposits, loans and securities

Interest on deposits, loans and securities recorded in the profit and loss account relates to the period from 1-1 to 31-12-2003. Amounts receivable which have not yet been collected are included in amounts due from/to customers/banks respectively, whereas amounts accrued but not yet due are included in deferred income or accrued expenses accordingly.

3. Securities portfolios

Securities with maturity of over one year are classified as investment securities, when they are purchased with the intention to be held to maturity. Securities purchased with the intention to be held for a significant period of time, but not necessarily to their maturity, are classified as the available for sale securities. The remaining securities are classified as trading.

4. Fixed income securities

Fixed income securities classified as investment securities are stated at acquisition cost, increased or decreased by the accumulated amortisation of the premium or discount amounts up to the Balance Sheet date.

Fixed income securities classified as available-for-sale are valued at the lower of cost (as defined above) and market value on an aggregate basis.

Fixed income securities classified as trading are stated at their market value.

5. Shares and other variable-yield securities

Shares and other variable-yield securities classified as investment securities are stated at acquisition cost.

Shares and other variable-yield securities classified as available-for-sale are valued at the lower of cost and market value on an aggregate basis.

shares and other variable-yield securities classified as trading are stated at their market value.

6. Participations in affiliated and non-affiliated undertakings

Investments in affiliated and non-affiliated undertakings are stated at acquisition cost.

7. Consolidation differences

Consolidation differences are included in "Liabilities" as a special element of "Equity". These arise on the date control is passed or substantial influence is obtained as well as when the participation interest (%) changes.

8. Securities repurchase and resale agreements

Liabilities arising from sale and repurchase agreements of securities (repos) are stated at the initial selling price increased by the amortisation of the agreed interest yield up to 31-12-2003. The underlying securities remain on Balance Sheet and are valued in accordance with the Bank's accounting principles (4 above).

Reversely, receivables arising from purchase and resale agreements of securities (reverse repos) are stated at the initial purchase price increased by the amortisation of the agreed interest yield up to 31.12.2003. The underlying securities are recorded in Off Balance Sheet accounts.

9. Assets and liabilities in foreign currencies

Assets and liabilities denominated in foreign currencies are translated into euro at the market rates of exchange ruling at the balance sheet date, except for:

a) Assets and liabilities arising from forward transactions which, given that the Bank does not create a foreign exchange position, are accounted for based on the predetermined exchange rate and the time remaining from 31-12-2003 to the pre-determined date of sale or purchase, and

b) Assets and liabilities arising from currency swaps which, given that the currencies exchanged will be returned at pre-determined rates, are accounted for based on the currencies that will be re-exchanged, the predetermined exchange rate and the time remaining from 31-12-2003 to the pre-determined date of re-exchange.

Exchange differences (positive/negative) are accounted for in the profit and loss account.

10. Provision for doubtful debts

The provision for doubtful debts comprises the provision calculated as 1% of the average loan balances during the year, in accordance with the provisions of Law 396/68, as well as additional provision required to cover potential loan losses estimated by the Bank.

11. Provision for staff indemnity

In accordance with Greek labour legislation, if employees remain in the employment of the company until normal retirement age, they are entitled to a lump sum payment which is based on the number of years of service and the level of remuneration at the date of retirement.

The Bank makes a provision with respect to this lump sum payments on an annual basis, so that the cost is spread over the period of service of the employees. The pension obligation is calculated by reference to the current level of remuneration of the employees and is subsequently discounted using interest rates of government securities which have terms to maturities approximating the terms of the related liability.

12. Deferred tax

The Bank calculates deferred tax on temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. The deferred tax amount is added or deducted from profits available for distribution and a corresponding special reserve is created. This reserve will be offset against future income tax when the temporary differences are settled.

IV. ASSETS**1. Loans and advances to financial institutions**

	2003		2002	
	€ '000		€ '000	
Maturity	Group	Bank	Group	Bank
- Up to 3 months	863,960	830,804	1,282,477	1,318,982
- Over 3 months and up to 1 year	16,227	49,924	-	22,213
- Over 1 year and up to 5 years	5,994	-	10	-
Total	886,181	880,728	1,282,487	1,341,195

The consolidated balances include amounts due from related financial institutions totalling € 10.1 mil (2002: € 282.8 mil) and pledged deposits with foreign banks amounting to € 189.2 mil (2002: € 172.9 mil).

The Bank's balances include amounts due from connected and related financial institutions totalling € 150.4 mil (2002: € 237 mil) and pledged deposits with foreign banks amounting to € 189.2 mil (2002: € 172.9 mil).

2. Loans and advances to customers

	2003		2002	
	€ '000		€ '000	
Maturity	Group	Bank	Group	Bank
- Up to 3 months	2,551,820	2,415,532	2,061,905	1,908,731
- Over 3 months and up to 1 year	6,571,033	5,976,191	5,512,888	5,322,530
- Over 1 year and up to 5 years	3,138,589	2,678,936	2,895,760	2,593,658
- Over 5 years	4,543,205	4,311,746	3,288,060	3,089,311
	16,804,647	15,382,405	13,758,613	12,914,230
Minus: Provisions for doubtful debts	(471,660)	(431,077)	(397,833)	(382,341)
Total	16,332,987	14,951,328	13,360,780	12,531,889

The consolidated balances include amounts due from affiliated undertakings totalling € 36 mil (2002: € 73.8 mil).

The Bank's balances include amounts due from affiliated undertakings totalling € 378.7 mil (2002: € 392.8 mil).

The analysis of the group's customer loan portfolio by economic sector is set out below:

	2003	2002
	%	%
Government	1%	1%
Shipping	2%	2%
Construction	2%	2%
Manufacturing	15%	16%
Commerce and Services	37%	39%
Private individuals	41%	39%
Other	2%	1%
Total	100%	100%

The analysis of the group's customer loan portfolio by geographic sector is set out below:

	2003		2002	
	Group	%	Group	%
Greece	16,021,019	95%	13,386,091	98%
Other Western European countries	175,482	1%	185,435	1%
Other countries	608,146	4%	187,087	1%
	16,804,647	100%	13,758,613	100%

3. Debt securities including fixed income securities

	2003				2002			
	€ '000				€ '000			
	Group		Bank		Group		Bank	
	Carrying amount	Market value	Carrying amount	Market value	Carrying amount	Market value	Carrying amount	Market value
Listed on the Athens Stock Exchange	4,529,001	4,558,220	4,297,463	4,326,681	4,726,658	4,935,796	4,457,065	4,666,114
Listed on other stock exchanges	2,662,406	2,773,722	2,488,685	2,600,001	1,528,277	1,572,782	1,387,655	1,432,315
Unlisted	287,445	295,823	625,926	634,304	25,004	25,004	333,083	333,082
Total	7,478,852	7,627,765	7,412,074	7,560,986	6,279,939	6,533,583	6,177,803	6,431,511

The consolidated balances include:

- Pledged bonds with a total acquisition cost of € 423.6 mil (2002: € 1,089.9 mil) and unamortised premia totalling € 236 mil (2002: € 19.2 mil)
- Bonds amounting to € 1,264 mil (2002: € 690 mil) which mature within the next year

The Bank's balances include:

- Pledged bonds with a total acquisition cost of € 423.6 mil (2002: € 1,089.9 mil) and unamortized premia totalling € 234.5 mil (2002: € 19.2 mil).
- Bonds amounting to € 1,130 mil. (2002: € 474 mil) which mature within the next year.

The fixed income securities of the Bank classified as trading are stated at their market values. Had these securities been valued at the lower of cost and market value on an aggregate basis (with the remaining debt securities portfolios), the carrying amount of " Bonds and other fixed income securities" in 2003 would be their acquisition cost and would, therefore, be reduced by € 0.8 mil, whereas in 2002 it would be reduced by € 22.1 mil.

4. Shares and other variable-yield securities

	2003				2002			
	€ '000				€ '000			
	Group		Bank		Group		Bank	
	Carrying amount	Market value	Carrying amount	Market value	Carrying amount	Market value	Carrying amount	Market value
Listed on the Athens Stock Exchange	222,759	277,908	201,363	256,512	234,021	189,703	186,152	145,638
Listed on other stock exchanges	76,976	78,414	76,717	78,155	15,769	14,921	10,375	9,637
Unlisted	122,342	110,802	109,181	97,641	82,255	72,264	72,968	63,063
Total	422,077	467,124	387,261	432,308	332,045	276,889	269,495	218,338

The equities portfolio of the Bank classified as trading is stated at market value. Had these equities been valued at the lower of cost and market value on an aggregate basis (with the remaining equities securities portfolio), the carrying amount of " Shares and other variable-yield securities" in 2003 would be their acquisition cost and would, therefore, be reduced by € 1 mil, whereas in 2002 it would be reduced by € 51.2 mil.

The valuation of the subsidiaries securities portfolios as at 31.12.2003 gave rise to valuation differences (losses) of €0.8 million (2002:€30 million), of which €0.5 million (2002:€14.2 million) are attributable to the Group. The aforementioned losses were offset against valuation gains of €18.7 million, of which €7.6 million are attributable to the Group. The aggregate net balance of valuation differences attributed to the Group amounts to € 7.1million and directly increased the Group's net assets position.

IV. Assets (Continued)

5. Participations in non-affiliated undertakings

5.1. Associated undertakings

Name	Paid-Up Share Capital	2003				2002			
		€ '000				€ '000			
		Group		Bank		Group		Bank	
(%) holding	Net assets	(%) holding	Book Value	(%) holding	Net assets	(%) of participation	Book Value		
ATHENS AIRPORT HOTEL COMPANY SA	16,090	20%	2,031	20%	3,255	20%	2,712	20%	3,255
Alico CEH/Balkan Holdings Limited	-	-	-	-	-	50%	(791)	50%	33,258
TEFIN SA	4,395	50%	7,279	50%	2,201	50%	7,961	50%	2,201
Unit Bank SA	-	-	-	-	-	50%	5,552	50%	5,870
Unitfinance SA	120	40%	(516)	40%	49	-	-	-	-
KYDON SA	587	100%	753	100%	387	100%	760	100%	387
Bulgarian Post Bank AD	-	-	-	-	-	43%	16,400	-	-
GLOBAL INVESTMENT FINANCE SA	1,487	49.9%	2,854	10%	145	-	-	-	-
GLOBAL FUNDS MANAGEMENT AEPPEY	1,500	44%	681	15%	135	-	-	-	-
ZINON AKINITA SA	3,600	25%	2,088	-	-	-	-	-	-
Global Finance International Ltd	CYP 10,000	50%	4,155	-	-	-	-	-	-
Total			19,325		6,172		32,594		44,971

The above associated undertakings are accounted for in the consolidated financial statements using the equity method of accounting, except for: a) Unit Bank SA, which was merged via absorption by the Bank on 15.12.2003 b) Alico /CEH Balkan Holdings Limited and Bulgarian Post Bank AD, which are fully consolidated.

5.2. Other undertakings

	2003				2002			
	€ '000				€ '000			
	Group		Bank		Group		Bank	
(%) holding	Net assets	(%) holding	Book Value	(%) holding	Net assets	(%) holding	Book Value	
KANTOR Management Consultants SA	19%	2,715	19%	2,715	19%	2,715	19%	2,715
The Greek Progress Fund	16%	14,575	16%	14,575	15%	17,949	15%	17,949
DIAS EEEX	20%	4,644	20%	4,644	20%	19,927	20%	19,927
DIAS INTERBANK	10%	2,185	10%	2,185	10%	2,185	10%	2,185
LAMDA Development A.E.	12%	21,870	12%	21,870	10%	28,151	10%	28,151
Other undertakings	-	1	-	-	-	6,785	-	-
Σύνολο		45,990		45,989		77,712		70,927
Total participations in non-affiliated undertakings		65,315		52,161		110,306		115,898

Information with respect to participations in non affiliated undertakings (associated and other) is set out below:

ATHENS AIRPORT HOTEL COMPANY SA

The company was founded in 1999 in the municipality of Spata. The purpose of the company is to assign, construct and exploit the central hotel of the new international airport in Spata. The Bank participates in the company's share capital by 20.20%. The remaining shares are held by ALTE Constructions Company SA (30.3%), ACCOR SA (20.2%), Pallas Dynamiki SA (9.11%) and individuals (20.19%).

TEFIN SA

The company was founded in 1994, and is currently located in 455 Herakliou Ave. in the municipality of Heraklion, Attica. The purpose of the company is to import, trade and sell vehicles and machinery, in either cash or on credit, to merchants or consumers as well as to provide leasing facilities. The Bank participates in the company's share capital by 50%. The remaining 50% is held by TOYOTA Hellas SA.

Unitfinance SA

The company was founded on 27.5.2003 and is currently located at 455 Herakliou Ave., in the municipality of Heraklion, Attica. The purpose of the company is to promote banking products and services. The Bank participates in the company's share capital by 40%. The remaining 60% is held by INCHCAPE Overseas Investments B.V.

KYDON SA

The company was founded in 1985 and is located at 22 Voukourestou Str.& 3 Valaoritou Str. in Athens. The company is engaged in real estate and shipping activities. The Bank owns 100% of the company's share capital.

Global Investment Finance SA

The company was founded in 1991 in Athens. The purpose of the company is to manage investments in companies with significant growth potential as well as in companies involved in the development of new technologies in strategic sectors. The Bank owns 9.91% of the company's share capital, whereas "BERBERIS INVESTMENT LIMITED" participates by 39.94%.The remaining 50.15%, is held by Mr A. Plakopitas.

Global Fund Management AEPPEY

The company was founded in 1991 in Athens. The purpose of the company is to provide investment and other related services. The Bank owns 15% of the company's share capital , whereas "BERBERIS INVESTMENT LIMITED" owns 9.5% and " GLOBAL Investment Finance SA" owns 40%. The remaining 35.5% is held by Mr A.Plakopitas (25%) and other individuals (10.5%).

ZINON AKINITA SA

The company was founded in 2002 in Athens. The purpose of the company is to conduct all types of business in relation to real estate properties. EFG Eurobank Properties SA owns 50% of the company's share capital. The remaining 50% is held by REPEG HOLDING Company(Luxembourg).

Global Finance International LTD

The company was founded in 1997 in Nicosia, Cyprus.The purpose of the company is to provide investment and other related services. GLOBAL Investment Finance SA owns 100% of the company's share capital.

Kantor Management Consultants SA

The company was founded in 1993 in Athens and is located at 4 Vas. Sofias Ave. The purpose of the company is the provide consultancy services. The Bank owns 18.97% of the company's share capital. The remaining share capital is held by Mr K. Mitropoulos (20.97%), Mr K. Kastinakis (20.97%), Mr X. Ntolkas (20.97%), the Cyprus Development Bank Ltd (10.9%) and other individuals (7.22%).

The Greek Progress Fund SA

The company was founded in 1990 in Athens and is located at 10 Stadiou Str. The purpose of the company is to manage portfolios of securities in accordance with the requirements of law 608/1970 for investment companies and mutual funds. The Bank owns 15.89% of the company's share capital. The remaining84.11% is widely held.

DIAS AEEX

It was founded in 1991in Athens and is located at 16 Voukourestiou Str.The purpose of the company is to manage securities portfolios in accordance with the requirements of law 608/1970 for investment companies and mutual funds. The Bank owns 19.64% of the company's share capital. The remaining80.36% is widely held.

IV. ASSETS (Continued)

5.2. Other undertakings (Continued)

DIAS SA Interbank Systems

The company was founded in 1989 following the initiative of the "Association of Greek Banks" with the participation of 15 financial institutions. At present, 36 Banks participate in DIAS. The purpose of the company is to provide its members with services which contribute to the modernisation of banking transactions, to improve the quality of banking services and reduce the cost of transactions. The Bank owns 10.22% of the company's share capital.

LAMDA Development SA

The company was formed following the acquisition of "Christoforos D. Konstantinidis Construction Firm" in 1999 and is currently located at 16 Laodikias Str. in Athens. The purpose of the company is the purchase, manage and sell shares and share options of any type of entities and of any economic sector; to purchase, manage, develop, construct, use and sell any kind of real estate properties; to provide business administration services; to provide research services; to provide services with respect to the construction, supervision and management of construction works; to provide operational support services to enterprises of any economic sector, such as airports and air transports, transportation of goods, resorts, hotels, yaughting, shopping malls e.t.c. and any other related activities. The Bank owns 12.28% of the company's share capital.

6. Participations in affiliated undertakings

6.1 Subsidiary undertakings

a. Fully consolidated entities

Name	Paid-up share capital	2003			2002		
		€ '000			€ '000		
		Group (%) holding	Bank (%) holding	Book Value	Group (%) holding	Bank (%) holding	Book Value
EFG Insurance Services SA	300	90%	85%	1,905	65%	65%	57
EFG Private Bank (Luxembourg) S.A.	70,000	75%	75%	52,672	75%	75%	52,672
EFG Hellas P.L.C.	GBP 12,500	100%	100%	19	100%	100%	19
Eurobank Cards A.E.	3,082	100%	100%	5,587	100%	100%	587
EFG Eurobank Leasing SA & Ergoleasing SA	47,000	100%	100%	62,922	100%	100%	62,922
EFG Eurobank Securities SA	12,000	100%	100%	67,339	100%	100%	67,339
EFG Factors SA	9,000	100%	100%	8,869	100%	100%	8,869
EFG Eurobank Properties SA	14,991	50%	50%	18,474	50%	50%	18,474
EFG Property and Casualty Insurance SA	352	100%	100%	2,509	100%	100%	2,509
EFG Life Insurance SA	1,468	100%	100%	2,031	100%	100%	2,031
EFG Mutual Fund Management Co. SA	1,115	88%	50%	558	88%	50%	558
Investment Development SA	-	-	-	-	35%	35%	59,941
EFG Telesis Finance SA	15,807	100%	100%	18,922	100%	100%	18,922
EFG Business Services SA	3,816	100%	100%	3,815	100%	100%	3,815
OPEN 24 SA	2,989	100%	-	-	100%	-	-
Autorental SA	587	100%	25%	293	100%	25%	293
Ergoinsurance Brokerage SA	-	-	-	-	65%	55%	48
EFG Eurobank Ergasias International (C.I) Ltd.	GBP 10,000,000	100%	99%	15,448	100%	99%	15,448
TELESIS Direct SA	63	100%	100%	880	100%	100%	880
EFG Eurobank Asset Management SA	1,465	100%	100%	1,695	100%	100%	1,695
EFG Euroinvest Development SA	29,300	51%	51%	14,943	50%	50%	14,650
EFG Business Exchanges SA	11,010	70%	65%	7,170	70%	60%	3,600
EFG Internet Services SA	4,403	100%	100%	4,403	100%	100%	4,403
Quality Management Services SA	294	100%	100%	221	51%	51%	150
ELDEPA	3,721	50%	0%	-	50%	0%	-
EFG Business Advisors SA	-	-	-	-	100%	100%	7,118
HELLAS ON LINE SA	6,000	100%	100%	16,291	100%	100%	16,291
EFG HELLAS (Cayman Islands) Ltd	USD 15,000	100%	100%	17	100%	100%	17
Banc Post S.A.	ROL 2,460 billion	53%	53%	62,976	36%	36%	35,376
Bulgarian Retail Services S.A.	BGN 700,000	100%	0%	-	100%	0%	-
EFG Eurobank AD BEOGRAD	YUM 519,200,000	92%	92%	11,510	-	-	-
Alico CEH/Balkan Holdings Limited	USD 55,111,110	100%	100%	65,866	-	-	-
Bulgarian Post Bank AD	BGN 107,969,000	92%	0%	-	-	-	-
BERBERIS INVESTMENT LTD (Guernsey)	USD 100	100%	100%	8,500	-	-	-
Eurocredit Retail Services Ltd	503	100%	0%	-	-	-	-
Total				455,835			398,684

IV. ASSETS (Continued)**6.1 Subsidiary undertakings (continued)****a. Fully consolidated entities (continued)**

The above entities are fully consolidated, except for: a) Investment Development SA and EFG Business Advisors SA which have been merged via absorption by EFG Eurobank Ergasias SA on 11.11.2003 and 7.10.2003 respectively, b) Ergoinsurance Brokerage SA which was merged via absorption by EFG Insurance Services SA on 1.4.2003 .

Information with respect to participations in subsidiary undertakings is set out below:

EFG Insurance Services SA

The company was founded in Kallithea, 194 Sygrou Ave. The purpose of the company is to conduct insurance brokerage businesses and co-ordinate the promotion of insurance products through the Bank's network. On 01.04.2003, the company absorbed via merger Ergoinsurance Brokerage SA. The Bank owns 60% of the company's share capital, whereas the Bank's subsidiary EFG Telesis Finance SA owns 5%. The minority interests of 35% are held by American Life Insurance Co (25%) and to N. Kanellopoulos - Χ.στην Ν. Adamantiadis General Insurance Co SA (10%). On 19.12.2003, the Bank signed an agreement with American Life Insurance Co. for the acquisition by the Bank of American Life Insurance Co's holding in EFG Insurance Services SA. As a result, EFG Insurance Services SA is included in the Bank's participations with a holding of 85% and in the group accounts with a 90% holding.

EFG Private Bank (Luxembourg) S.A.

The bank was founded in 1986 in Luxembourg, 5 Rue Jean Monnet L-2018, P.O. Box 897, Luxembourg. EFG Private Bank (Luxembourg) SA offers a variety of financial services and conducts all types of banking activities. The bank is primarily involved in Private Banking, while offering support services for mutual funds. The minority interest of 25% is held by EFG Bank European Financial Group.

EFG Hellas P.L.C.

The company was founded in 1999 in London. The purpose of the company is to raise funds from capital markets, by issuing euro medium term notes (E.M.T.N.), for the purpose of financing the activities of EFG Eurobank Ergasias SA and its subsidiaries.

Eurobank Cards SA

The company was founded in 1997 in Athens, 13 Petmeza Str. The company is engaged in printing, promotion and management of credit cards and the development of related software and support systems.

EFG Eurobank Ergasias Leasing SA

The company was founded in 1999, in Athens, 40-44 Praxitelous Str. On 11.2.2002 the company absorbed via merger Ergasias Leasing SA. The company is engaged in real estate and equipment leases.

EFG Eurobank Securities SA

The company was founded in 1999 in Athens, 10 Filellinon & 13 Xenofontos Str. On 30.11.2001 the company absorbed via merger Ergasias Securities SA and Telesis Securities SA. The purpose of the company is to perform stock and derivatives exchange transactions of all types, as well as to provide all primary and secondary investment services, in accordance with the prevailing rules and legislation.

EFG Factors A.E.

The company was founded in 1999 and is currently located in the municipality of Agia Paraskevi, 3 Kapodistriou Str. The purpose of the company is to provide factoring services in accordance with Law 1905/90, as enforced, as well as any other services allowable by law to factoring companies

EFG Eurobank Properties SA

The company was founded in 1952 and is currently located in 16 Laodikias Str., Athens. The purpose of the company is to invest in real estate properties, manage properties, perform valuations as well as brokerage. Minority interests of 49.9% are held by Lamda Development SA, which is controlled by the Latsis group, (29.9%) and R.E.I.B. Europe Investments Limited (20%), which is a member of Deutsche Bank Group.

EFG Property & Casualty Insurance Co. SA

The company was founded in 1987 in Kallithea, 194 Sygrou Ave. The purpose of the company is to provide general insurance services.

EFG Life Insurane SA

The company was founded in 1988 in Kallithea, 194 Sygrou Ave. The purpose of the company is to provide life insurance services.

EFG Mutual Fund Management SA

The company was founded in 1996 in Athens, 10 Stadiou Str. The company is exclusively involved in mutual funds management in accordance with the regulations of Law 1969/1991. The Bank owns 50% of the company's share capital, while the remaining 50% is owned by EFG Private Bank (Luxembourg) S.A.

EFG Telesis Finance SA

The company was founded in 2000 in Athens, 6 Othonos Str. On 31.12.2002 the company absorbed via merger Ergasias AEDAK, Telesis AEDAK and Ergofinance SA with a merger balance sheet date of 31.5.2002. The purpose of the company is to provide primary and secondary investment services, in accordance with the relevant legislation.

EFG Business Services A.E.

Rthe company was founded in 2000 in Athens, 8-10 Tzireon Str., Athens. The purpose of the company is the set up systems and provide payroll and consulting services.

Open 24 SA

The company was founded in 2000 and is currently located in Kallithea, 188 Sygrou Ave. The purpose of the company is the promotion of and execution of sales of products and services on behalf of third parties, the provision of consulting and insurance advisory services. 100% of the company's share capital is owned by EFG Business Services A.E.

Autorental SA

The company was founded in 1998 and is currently located in Athens, 40-44 Praxitelous Str. The company is engaged in leasing, purchase and sale of vehicles and yaughts. The Bank participates in the company's share capital by 25%, while EFG Telesis Finance SA owns the remaining 75%.

EFG Eurobank Ergasias SA International (C.I.) Ltd

The company was founded in 1998 in Guernsey of Channel Islands. The company is engaged in banking activities and the provision of investment services. The Bank participates in the company's share capital by 99%, while EFG Telesis Finance SA owns the remaining 1%.

TELESIS Direct SA

The company was founded in 1999 and is currently located in Athens, 10 Filellinon Str & 13 Xenofontos Str. On 23.06.2003 the company was renamed to TELESIS Direct Consulting SA and its purpose is to provide consulting services to legal entities.

EFG Eurobank Asset Management SA

The company was founded in 2000 and is currently located in Athens, 6 Othonos Str. The purpose of the company is to provide investment and other related services.

EFG Euroinvestment Development SA

The company was founded in April 2001 in Athens, 40-44 Praxitelous Str. The purpose of the company is to manage securities portfolios in accordance with the regulations of Law 1969/1991. Following the absorption of Investment Development SA on 11.11.2003, the Bank's participation in the company increased by 1%, currently holding 51% of its share capital. The minority interests belong to 94 individuals and legal entities, whose participations do not exceed 1% individually. On 31.3.2003, the Extraordinary General Meeting decided the dissolution and liquidation of the company. The liquidation is expected to be completed within 2004.

Be-Business Exchanges SA

The company was founded in June 2001 in Athens, 16 Laodikias Str, Ilisia. The company is engaged in the field of electronic commerce via Internet. The Bank participates in the company's share capital by 65.12%, while the Bank's subsidiary Hellas on Line SA participates by 5.45%. The minority interests belong by 20.71% to Vodafone SA, by 2.59% to Fourlis Trade SA, by 2.38% to Radio A. Korasidis SA, by 2.38% to Micromedia Britannica SA and by 1.36% to Logic Dis SA. In October 2003, the company started the process of merger via absorption of Be 4 Retail SA.

EFG Internet Services SA

The company was founded in February 2001 in Athens, 16 Laodikias & 1-3 Nymfeou. The purpose of the company is to develop electronic commerce and electronic transactions systems.

Quality Management Services SA

The company was founded in May 2001 in Athens, Kallirois & Vouliagmenis Ave. The purpose of the company is to provide consulting services. In December 2003, the Bank acquired 24.5% holding from GRASS ROOTS GROUP PLC and 24.5% from TRADELINK SA and now owns 100% of the company's share capital. In addition, the process of merger via absorption of the company by the Bank commenced in December 2003 with a merger balance sheet date of 30.11.2003. The merger is expected to be completed within 2004.

ELDEPA SA

The company was founded in 2000 in Amarousio, Attica, 3 Evias Str. The purpose of the company is to perform all types of international trade and commercial transactions, in general. EFG Eurobank Properties SA owns 100% of the company. In December 2003 the process of merger via absorption of the company by EFG Eurobank Properties SA commenced.

HELLAS ON LINE SA

The company was founded in 1993 and is currently located in 59-61 Agiou Konstantinou Str., in the municipality of Amarousio, Attica. The purpose of the company is to provide internet services to individuals and legal entities.

EFG HELLAS (Cayman Islands) Ltd

The company was founded in 2002 in Cayman Islands. The purpose of the company is to raise of funds from the capital markets, by issuing euro medium term notes (E.M.T.N.), for the purpose of financing the activities of EFG Eurobank Ergasias SA and its subsidiaries.

Banc Post S.A.

Banc Post S.A. was founded in 1991 in Bucharest, Romania and has licence to perform all types of banking operations. In November 2003, EFG Eurobank Ergasias SA acquired an additional holding of 17% from Banco Portugues de Investimento (B.P.I.) and its holding increased to 53.25%. Minority interests of 46.75% belong to: a) General Electric Capital Corporation (8.75%), the Bank has a call option on this holding, b) employees and retired personnel of Bank Post (8%) and c) other shareholders (30%).

IV. ASSETS (continued)**6.1 Subsidiary undertakings (continued)****a. Fully consolidated undertakings (continued)****Bulgarian Retail Services S.A.**

The company was founded in 2002 in Bulgaria. The purpose of the company is to provide consulting and other services that relate to the setup, organisation and management of companies which are engaged in consumer credit products; the collection of doubtful debts on behalf of financial institutions and the provision to the market of the relative know-how. 100% of the company is owned by Eurobank Cards SA.

EFG Eurobank AD BEOGRAD

EFG Eurobank A.D. BEOGRAD was founded in 1997 and has licence to perform all types of banking operations. The Bank holds 90.87% of the total number of shares. Specifically, EFG Eurobank Ergasias SA owns 91.62% of common shares and 10.42% of the preference shares. The remaining 8.38% of common and 89.58% of preference shares are held by other shareholders.

Alico CEH/Balkan Holdings Limited

The company was founded in 1998 in Nicosia, Cyprus. The company's primary activity is the participation in other undertakings. The Bank participates in the company's share capital by 50%, while the remaining 50% belongs to American Life Insurance Company. The company participates by 91.71% in Bulgarian Post Bank AD. On 19.12.2003 the Bank signed an agreement with American Life Insurance Co. to acquire American Life Insurance Co's holding in Alico CEH / Balkan Holdings Limited. The completion of the transaction is subject to obtaining approvals by the relevant authorities. Bank of Greece has already approved the transaction and Alico CEH / Balkan Holdings Limited is, therefore, included in the bank's participations as a wholly owned subsidiary.

BERBERIS INVESTMENT LTD (Guernsey)

The company is located on Channel Islands. The purpose of the company is to provide investment and other related services. On 5.9.2003 the Bank acquired 99.99% of the company's share capital, while the remaining 0.01% is owned by EFG Eurobank Ergasias A.E International (C.I.) Ltd.

Eurocredit Retail Services Ltd

The company was founded in 2003 in Cyprus. The purpose of the company is issue, cancel and adminiser credit cards, to grant and manage personal consumer loans either on its own behalf or acting as representative of an another company or individual and the provide any other related services. 100% of the company is owned by Eurobank Cards SA.

Bulgarian Post Bank AD

Bulgarian Post Bank AD was founded in 1991 in Sofia, Bulgaria and has licence to perform all types of banking operations. The company's main shareholder was, in 2002, Alico CEH / Balkan Holdings Limited, which owned 86.24% of the share capital. On 15.7.2003 Alico CEH / Balkan Holdings Limited acquired an additional 5.4% of Post bank AD and currently participates in the bank's share capital by 91.71%.

b. Non consolidated undertakings

Name	2003				2002			
	Group		Bank		Group		bank	
	(%) Holding	Book Value	(%) Holding	Book Value	(%) Holding	Book Value	(%) Holding	Book Value
International Insurance Brokerage SA	100%	29	100%	29	100%	29	100%	29
Athens Insurance Brokerage Ltd (Under liquidation).	100%	-	100%	-	100%	-	100%	-
Security Services Systems Ltd (Under liquidation)	100%	-	100%	-	100%	-	100%	-
Hotels of Greece SA (Under liquidation)	75%	-	75%	-	75%	-	75%	-
Other	-	-	-	-	-	233	-	-
Total		29		29		262		29
Total participations in affiliated undertakings		29		455,864		262		398,713

The undertakings included in table b) are not consolidated either because their operations have ceased or because they are immaterial.

7. Intangible assets

	2003				2003			
	€ '000				€ '000			
	Group		Bank		Group		Bank	
	Set-up Costs	Fixed assets acquisition costs	Software	Total	Set-up Costs	Fixed assets acquisition costs	Software	Total
Cost								
Balance as at 1-1-2003	112,318	44,380	66,620	223,318	88,934	12,322	52,698	153,954
Transfers	12,427	122	(4,667)	7,882	15,769	123	4,696	20,588
Additions	21,278	881	10,055	32,214	21,228	769	7,249	29,246
Disposals and write-offs	(19,236)	(21,752)	(29)	(41,017)	(1,648)	(517)	(31)	(2,196)
Balance as at 31-12-2003	126,787	23,631	71,979	222,397	124,283	12,697	64,612	201,592
Accumulated depreciation								
Balance as at 1-1-2003	(42,413)	(34,799)	(36,918)	(114,130)	(25,501)	(9,036)	(32,159)	(66,696)
Transfers	(183)	141	1,560	1,518	(2,247)	-	(963)	(3,210)
Additions	(53)	-	(47)	(100)	-	-	-	-
Charge for the year	(30,282)	(3,549)	(11,456)	(45,286)	(30,060)	(1,361)	(9,653)	(41,074)
Disposals and write-offs	14,886	21,517	23	36,426	1,643	438	13	2,094
Balance as at 31-12-2003	(58,045)	(16,690)	(46,838)	(121,573)	(56,165)	(9,959)	(42,762)	(108,886)
Net book value as at 31-12-2003	68,742	6,941	25,141	100,824	68,118	2,738	21,850	92,706
Net book value as at 31-12-2002	69,905	9,581	29,702	109,188	63,433	3,286	20,539	87,258

The cost of harmonizing the pension fund program for the employees of the merged companies with that of the Bank was finalized in 2003. In addition to an amount of € 4.5 mil recorded in the 2002 profit and loss account, an amount of € 9.8 mil was capitalized in 2003 and is being amortized over a period of 5 years. The 2003 profit and loss account includes an amortization charge of € 2 mil.

8. Tangible assets

	2003					
	€ '000					
	Group					
	Land	Buildings	Furniture and Equipment	Electronic equipment	Other	Fixed assets under construction
Cost						
Balance as at 1-1-2003	65,710	506,034	97,949	114,565	9,680	123,903
Transfers	167	(65,057)	42,171	39,197	883	(61,377)
Additions	4,035	36,488	19,924	21,236	855	10,931
Disposals and write-offs	(1,247)	(37,660)	(5,947)	(6,265)	(160)	(14,277)
Balance as at 31-12-2003	68,665	439,805	154,097	168,733	11,258	59,180
Accumulated depreciation						
Balance as at 1-1-2003	-	(162,816)	(56,616)	(80,191)	(1,567)	-
Transfers	-	39,218	(19,287)	(18,861)	(31)	-
Additions	-	(743)	(190)	(2,018)	-	-
Charge for the year	-	(22,691)	(17,896)	(19,771)	(1,332)	-
Disposals and write-offs	-	7,201	4,586	4,733	91	-
Balance as at 31-12-2003	-	(139,831)	(89,403)	(116,108)	(2,839)	-
Net book value as at 31-12-2003	68,665	299,974	64,694	52,625	8,419	59,180
Net book value as at 31-12-2002	65,710	343,218	41,333	34,374	8,113	123,903

IV. ASSETS (continued)
8. Tangible assets (continued)

	2003						Total
	€ '000						
	Land	Buildings	Furniture and Equipment	Electronic equipment	Other	Fixed assets under construction	
Cost							
Balance as at 1-1-2003	36,592	228,898	82,429	94,405	258	32,821	475,403
Transfers	167	4,942	2,367	6,734	-	(28,322)	(14,112)
Additions	3,918	14,676	6,922	8,382	61	3,449	37,408
Disposals and write-offs	(707)	(9,920)	(3,110)	(3,240)	(75)	(497)	(17,549)
Balance as at 31-12-2003	39,970	238,596	88,608	106,281	244	7,451	481,150
Accumulated depreciation							
Balance as at 1-1-2003	-	(100,678)	(48,724)	(66,449)	(168)	-	(216,019)
Transfers	-	(39)	(969)	485	(6)	-	(529)
Additions	-	-	-	-	-	-	-
Charge for the year	-	(14,901)	(9,168)	(13,207)	(27)	-	(37,303)
Disposals and write-offs	-	6,134	2,770	3,191	60	-	12,155
Balance as at 31-12-2003	-	(109,484)	(56,091)	(75,980)	(141)	-	(241,696)
Net book value as at 31-12-2003	39,970	129,112	32,517	30,301	103	7,451	239,454
Net book value as at 31-12-2002	36,592	128,220	33,706	27,956	89	32,821	259,384

In 2003, using the provisions of Presidential Decree 299/2003, depreciation was calculated by applying depreciation rates which more appropriately reflect the useful economic lives for each class of assets. As a result, the depreciation charge for the year was lower by approximately € 13.5 million, of which €10.5 million relate to the Bank. The goodwill calculation on acquisition of Banc Post S.A. has not yet been finalized due to the fact that the valuation of certain fixed assets has not yet been completed.

9. Other assets

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Greek government	101,105	82,450	116,697	92,656
Repossessed properties	66,513	64,916	72,143	70,546
Amounts due from connected undertakings	-	4,174	57,933	51,288
Other	151,182	14,547	225,246	132,931
Total	318,800	166,087	472,019	347,421

Changes in repossessed properties during 2003 are shown below:

	2003				
	€ '000				
	Land	Buildings	Furniture and Equipment	Prepayments	Total
Cost					
Balance as at 1-1-2003	36,785	34,744	409	3,346	75,284
Transfers	201	257	-	(1,141)	(683)
Additions	241	160	-	878	1,279
Disposals and write-offs	(3,098)	(3,041)	-	-	(6,139)
Balance as at 31-12-2003	34,129	32,120	409	3,083	69,741
Accumulated depreciation					
Balance as at 1-1-2003	-	(3,128)	(13)	-	(3,141)
Transfers	-	44	-	-	44
Charge for the year	-	(357)	-	-	(357)
Disposals and write-offs	-	226	-	-	226
Balance as at 31-12-2003	-	(3,215)	(13)	-	(3,228)
Net book value as at 31-12-2003	34,129	28,905	396	3,083	66,513
Net book value as at 31-12-2002	36,785	31,616	396	3,346	72,143

	2003				
	€ '000				
	Land	Buildings	Furniture and Equipment	Prepayments	Total
Cost					
Balance as at 1-1-2003	36,785	33,103	409	3,346	73,643
Transfers	201	257	-	(1,141)	(683)
Additions	241	160	-	878	1,279
Disposals and write-offs	(3,098)	(3,041)	-	-	(6,139)
Balance as at 31-12-2003	34,129	30,479	409	3,083	68,100
Accumulated depreciation					
Balance as at 1-1-2003	-	(3,084)	(13)	-	(3,097)
Transfers	-	44	-	-	44
Charge for the year	-	(357)	-	-	(357)
Disposals and write-offs	-	226	-	-	226
Balance as at 31-12-2003	-	(3,171)	(13)	-	(3,184)
Net book value as at 31-12-2003	34,129	27,308	396	3,083	64,916
Net book value as at 31-12-2002	36,785	30,019	396	3,346	70,546

10. Prepaid expenses and accrued income

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Prepaid expenses	12,018	10,949	9,421	6,574
Accrued income	480,434	463,697	455,249	434,268
Debit differences from spot and forward transactions in foreign currency	70,415	69,693	17,049	17,049
Deferred tax	47,941	42,605	31,402	31,402
Total	610,808	586,944	513,121	489,293

Deferred tax is consistently calculated in accordance with International Financial Reporting Standards (IFRS). This tax will be off set against future income tax when the relevant timing differences are settled.

V. LIABILITIES**1. Due to Credit Institutions**

	2003		2002	
	€ '000		€ '000	
Maturity	Group	Bank	Group	Bank
- Up to 3 months	5,074,327	5,184,000	3,645,720	3,836,104
- Over 3 months and up to 1 year	134,732	78,408	189,391	189,265
- Over 1 year and up to 5 years	15,150	15,150	7,072	6,734
Total	5,224,209	5,277,558	3,842,183	4,032,103

The consolidated balances include amounts due to affiliated financial institutions totaling € 0.4 mil. (2002: € 74mil.).
The Bank's balances include amounts due to affiliated financial institutions totaling € 240.7 mil. (2002: € 373 mil.).

2. Due to customers

	2003		2002	
	€ '000		€ '000	
Maturity	Group	Bank	Group	Bank
Deposits				
- Up to 3 months	11,408,610	11,453,359	10,782,750	10,572,042
- Over 3 months and up to 1 year	1,118,994	802,601	792,500	714,186
- Over 1 year and up to 5 years	2,646,855	4,008,701	2,954,113	2,954,023
	15,174,459	16,264,661	14,529,363	14,240,251
Other liabilities				
- Up to 3 months	2,131,341	2,078,129	2,483,122	2,375,642
- Over 3 months and up to 1 year	3,323	3,322	20,485	20,485
	2,134,664	2,081,451	2,503,607	2,396,127
Total	17,309,123	18,346,112	17,032,970	16,636,378

The consolidated balances include amounts due to affiliated undertakings totaling € 50.2 mil. (2002: € 50.2 mil.).
The Bank's balances include amounts due to affiliated undertakings totaling € 2,764.2 mil. (2002: € 921 mil.).

3. Other liabilities

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Greek government	115,814	95,697	82,865	74,208
Suppliers	90,579	77,733	101,102	55,591
Dividends payable	201,242	199,664	181,018	155,872
Amounts due to insurance organizations	10,807	8,630	9,729	8,386
Amounts due for share capital increase	2,655	2,655	6,035	3,035
Other	269,105	142,724	282,745	232,417
Total	690,202	527,103	663,494	529,509

4. Accruals and deferred income

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Deferred income	8,927	5,157	24,783	2,414
Accrued expenses	211,895	209,995	235,456	228,203
Credit differences from spot and forward transactions in foreign currency	32,636	30,185	37,187	34,576
Total	253,458	245,337	297,426	265,193

5. Share capital and share premium account**5.1. Share capital and share premium account**

	€ '000	
	Share Capital	Share Premium
Share capital on 31.12.2001 (312,538,426 common shares with nominal value of € 2.74 each)	856,355	504,269
11-3-2002 - EFG Eurobank Ergasias A.E.		
Completion of the merger and exchange of 41,720,000 of former Telesis Investment Bank ordinary shares with 18,963,636 EFG Eurobank Ergasias SA new shares with a nominal value of € 2.74 each	-	-
15-3-2002 - EFG Eurobank Ergasias SA		
Issuance of 21,922 ordinary shares with nominal value of € 2.74 each to staff at a price of approximately € 13.52 each, due to the exercise of shares options	60	236
22-4-2002 - EFG Eurobank Ergasias SA		
- Issuance of 750,000 shares with a nominal value of € 2.74 each via capitalization of 2001 retained earnings and distribution of bonus shares to staff.	2,055	-
- Increase of the nominal value of ordinary shares from € 2.74 to € 2.76 each via capitalization of the special fixed assets revaluation reserve	6,266	-
2-12-2002 - EFG Eurobank Ergasias SA		
Issuance of 190,537 shares with a nominal value of € 2.76 each to staff at the price of approximately € 7.98 each, due to the exercise of share options	526	994
10-04-2003 - EFG Eurobank Ergasias SA		
Completion of the merger of Ergo Investments SA with EFG Eurobank Ergasias SA with simultaneous changes in the share capital and increase in the nominal value of shares of the Bank from € 2.76 to € 2.89 each.	-	-
Specifically, the following occurred:		
- Contribution of Investment Development SA's share capital and share premium, after the deduction of the share capital and premium amount which corresponds to 42,023,264 shares of Investment Development SA already owned by EFG Eurobank Ergasias SA and, which, therefore, are not exchangeable	67,323	243,328
- Reduction of EFG Eurobank Ergasias SA share capital, equal to the total nominal value of 2,027,000 shares of EFG Eurobank Ergasias SA shares held by Ergoinvestment SA, which are obligatorily cancellable	(5,594)	(3,268)
- Reduction of EFG Eurobank Ergasias SA share capital equal to the total nominal value of 8,081,526 treasury shares due to their cancellation in order to avoid the increase of total number of shares after the merger.	(22,305)	(13,031)
- Increase of share capital with an equivalent decrease of share premium due to rounding of the nominal value of shares.	1,331	(1,331)
- Offset of merger difference against the share premium.	-	(26,517)
- Offset of losses arising from the cancellation of 10,108,526 treasury shares against the share premium.	-	(106,127)
Ordinary share capital on 31.12.2002, after the merger (313,500,885 shares with nominal value of € 2.89 each)	906,017	598,553

V. LIABILITIES (continued)

5.1. Share capital and share premium (continued)

	€ '000	
	Share capital	Share premium
19-5-2003 - EFG Eurobank Ergasias SA		
Issuance of 1,050,000 shares with nominal value of € 2.89 each via capitalization of 2002 retained earnings and distribution of bonus shares to staff by decision of the Annual General Meeting	3,034	-
11-11-2003 - EFG Eurobank Ergasias SA		
Completion of the merger of Investment Development SA with EFG Eurobank Ergasias SA with simultaneous change in the share capital and the nominal value of the Bank's shares from € 2.89 to € 2.95 each.	-	-
Specifically, the following occurred:		
- Contribution of the share capital and share premium of Investment Development SA, after the deduction of the amount of share capital and premium which corresponds to 12,653,928 shares of Investment Development already held by EFG Eurobank Ergasias SA and 380,000 treasury shares of Investment Development SA which, therefore, are not exchangeable.	23,871	23,274
- Reduction of EFG Eurobank Ergasias SA share capital by an amount equal to the total nominal value of 448,500 shares of EFG Eurobank Ergasias SA held by Investment Development SA, which are obligatorily cancellable	(1,296)	(854)
- Reduction of EFG Eurobank Ergasias SA share capital by an amount equal to the nominal value of 2,088,749 EFG Eurobank Ergasias SA treasury shares due to their cancellation in order to avoid the increase of total number of shares after the merger.	(6,036)	(3,975)
- Increase of share capital with an equivalent decrease of share premium due to rounding of the nominal value of shares.	2,335	(2,335)
- Offset of merger difference against the share premium.	-	(30,240)
- Offset of losses arising from the cancellation of 2,537,249 treasury shares against the share premium.	-	(21,605)
15-12-2003 - EFG Eurobank Ergasias SA		
Completion of the merger with Unit Bank SA, which is a wholly owned subsidiary and offset of the merger difference against the share premium.	-	(4,528)
17-12-2003 - EFG Eurobank Ergasias SA		
Issuance of 933,952 shares with nominal value of € 2.95 each to staff due to exercise of share options as follows: 32,110 shares at the price of € 13.46 per share, 148,321 shares at the price of € 7.96 per share, and 753,521 shares at the price of € 5.99 per share.	2,755	3,371
Ordinary share capital on 31.12.2003 (315,484,837 shares with nominal value of € 2.95)	930,680	561,661

5.2. Reserves

In addition to the impact on the share capital and share premium analysed in chapter 5.1, the merger of the Bank with Ergoadvisors, Investment Development Fund SA and Unitbank SA, has also resulted in the decrease of special reserves by € 35.9 mil due to the fact that certain of the absorbed companies included in their reserves up to the merger dates unrealised valuation losses on their securities portfolios. During 2003 the Bank sold and bought back certain shares and recorded the negative result of €56.3 million directly in special reserves. Had participations and securities been valued at the lower of cost and market value on an aggregate basis, the aforementioned amount would not have affected the net assets of the Bank.

5.3. Main shareholders

The Bank's main shareholders are:

	No of Shares	Percentage
EFG Consolidated Holdings S.A.	117,653,468	37.3%
EFG Exchange Holdings Limited	12,070,422	3.8%
EFG Eurobank Ergasias (Treasury shares)	9,320,959	3.0%
Other shareholders with less than 2% holdings	176,439,988	55.9%
	315,484,837	100.0%

5.4. Share Options

5.4.1 - 1st Program (2001-2003). The Annual General Meeting of the shareholders of former EFG Eurobank SA approved on 24 May 2000, a share options scheme to the bank's management and staff, under the condition that they will continue to provide their services to the Bank at the time of the share options can be exercised. The options relate to 140,000 shares and can be exercised in December of 2001 to 2003 at an exercise price of € 17.608 (Drs 6,000) per share.

Following the decision of the Extraordinary General Meeting of shareholders on 10.11.2000 to distribute 3 new bonus shares for every 10 old shares, the aforementioned program was accordingly adjusted. As a result, the stock options after the adjustment related to 182,000 shares at the price of € 13.544 (Drs 4,615) per share. Following the decision of the Annual General Meeting on 15.5.2001 to distribute bonus shares to staff, the Board of Directors decided on 9.11.2001, to adjust the number of shares from 182,000 to 182,287 and the exercise price from € 13.544 (Drs 4,615) to € 13.523 (Drs 4,608). On 31.12.2001 stock options relating to 21,922 shares, (listed in Athens Stock Exchange on 21.5.2002) were exercised.

Following the decision of the Annual General Meeting on 22.4.2002 to distribute bonus shares to staff, the Board of Directors decided, on 7.11.200, to adjust the number of unexercised options for the 2001-2003 program from 160,365 to 160,758 and the exercise price was reduced from € 13.52 to € 13.49. No stock options were exercised in December 2002.

Following the decision of the Annual General Meeting on 19.5.2003 to distribute bonus shares to staff, the Board of Directors decided, on 13.11.2003, to adjust the number of unexercised stock options for the 2001-2003 program from 160,758 to 161,117 and the exercise price from € 13.49 to € 13.46. On 15.12.2003 stock options for 32,110 shares were exercised. The shares were listed in Athens Stock Exchange on 20.1.2004. The unexercised options for 129,007 shares were cancelled due to lapse of the period within which they could be exercised.

5.4.2 - 2nd Program (2002-2004). The Annual General Meeting of the shareholders on 15 May 2001 approved a stock options program to the members of the staff and management, employed by the Bank as at 31.12.2000, under the condition that will continue to provide their services to the Bank at the time the share options can be exercised. The stock options relate to 355,200 shares and can be exercised in December of years 2002 to 2004 at an exercise price of € 8 per share.

Following the decision of Annual General Meeting of 22.4.2002 to distribute bonus shares to staff, the Board of Directors decided on 7.11.2002, to adjust the number of unexercised options for the 2002-2004 program from 355,200 to 356,090 and the exercise price from € 8 to € 7.98. On 2.12.2002, stock options for 190,537 shares (listed in Athens Stock Exchange on 30.1.2003) were exercised.

Following the decision of the Annual General Meeting on 19.5.2003, to distribute bonus shares to staff, the Board of Directors decided to adjust the number of unexercised options for the 2002-2004 program from 165,553 to 165,970 and the exercise price from € 7.98 to € 7.96. On 15.12.2003 stock options for 148,321 shares (listed in Athens Stock Exchange on 20.1.2004) were exercised. As a result, there are currently options for 17,649 shares, which can be exercised during December of 2004.

5.4.3 - 3rd Program (2003-2005). The Annual General Meeting of the shareholders on 22 April 2002 approved a stock options scheme to members of the staff and the group's Boards of Directors, employed by the group as at 31.12.2001, under the condition that they will continue to provide their services to the group, at the time of the stock options can be exercised. The options relate to 860,000 shares and can be exercised in December of the years 2003 until 2005 at an exercise price of € 6 per share.

Following the decision of the Annual General Meeting of the shareholders on 19.5.2003 to distribute bonus shares to staff, the Board of Directors decided on 13.11.2003, to adjust the number of unexercised options of the 2003-2005 program from 860,000 to 861,436 and the exercise price from € 6 to € 5.99. On 15.12.2003 stock options for 753,521 shares (listed in Athens Stock Exchange on 20.1.2004) were exercised. As a result, there are currently options for 107,915 shares, which can be exercised in December of 2004 and 2005.

5.4.4 - 4th Program (2004-2006). The Annual General Meeting of the shareholders on 19 May 2003 approved a stock options scheme to members of the staff and the Boards of Directors of the group, under the condition that they will continue to provide their services to the group, at the time the options can be exercised. The options relate to 1,355,000 shares and can be exercised in December of 2004 to 2006 at an exercise price of € 5.5 per share.

V. LIABILITIES (continued)**5.5. Treasury shares**

In accordance with the provisions of article 16 § 5 of Companies Act 2190/1920, the Extraordinary General Meeting of the shareholders held on 14.9.2001 approved the purchase of up to 20,712,479 treasury shares, in addition to the shares that had already been purchased following the decision of the Annual General Meeting on 24.5.2000. The minimum purchase price was set at € 5 per share whereas the maximum purchase price was set at € 27.09 per share.

The Extraordinary General Meeting of the shareholders on 4.9.2002, approved the purchase of up to 31,331,034 treasury shares, taking into account shares in circulation as at 15.9.2002, which correspond to 10% of the total number of shares. The minimum purchase price was set at € 5 per share, while the maximum purchase price was set at € 27.09 per share.

The Extraordinary General Shareholders Meeting as at 11.9.2003, has approved the purchase of up to 31,455,088 treasury shares, that correspond to 10% of the total number of shares of the Bank, at the aforementioned date. The minimum purchase price was set at € 5 per share and the maximum purchase price was set at € 27.09 per share.

During 2003, the Bank purchased 6,667,130 treasury shares and cancelled 2,088,749 shares. The number of treasury shares as at 31.12.2003 is, therefore, 9,320,959 shares (2002: 4,742,578), which represent 2.95% (2002: 1.5%) of the share capital. The average acquisition cost is € 13.74 per share (2002: € 14.87 per share) .

Treasury Shares are deducted from Shareholders Equity in accordance with IFRS whereas according to Companies Act 2190/1920 these should be disclosed as a separate category of "Assets".

The Group's treasury shares are analysed as follows:

Company	2003			2002		
	No of shares	€ '000 Book Value	Market value	No of shares	€ '000 Book Value	Market value
EFG Eurobank Ergasias SA	9,320,959	128,045	143,915	4,742,578	70,527	53,117
EFG Life Insurance SA	90,000	1,343	1,389	-	-	-
EFG Telesis Finance SA	-	-	-	480,494	5,943	5,381
EFG Property and Casualty Insurance SA	4,160	149	64	4,160	149	47
Investment Development SA	-	-	-	448,500	12,913	5,023
Total	9,415,119	129,537	145,368	5,675,732	89,532	63,568

6. Consolidation differences

	2003	2002
	€ '000	
EFG Insurance Services SA	(1,451)	(8)
EFG Private Bank (Luxembourg) S.A.	889	889
Investment Development SA	-	(3,064)
EFG Eurobank Properties SA	(1,117)	(1,117)
EFG Property and Casualty Insurance SA	1,547	1,547
EFG Life Insurance SA	580	580
EFG Mutual Fund Management SA	(171)	(171)
EFG Eurobank Ergasias Leasing SA	(7,698)	(7,698)
EFG Eurobank Securities SA	(30,562)	(30,562)
Ergobank International Ltd	(1,306)	(1,306)
EFG Telesis Finance SA	(2,801)	(2,801)
TELESIS Direct Consulting SA	(148)	(148)
EFG HELLAS PLC	14	14
ELDEPA SA	(193)	(193)
Autorental SA	(99)	(99)
HELLAS ON LINE SA	(8,194)	(8,194)
Banc Post S.A.	(14,228)	(72)
Alico CEH/Balkan Holdings Limited	(7,942)	(5,694)
EFG Eurobank Asset Management SA	(196)	(196)
Bulgarian Post Bank AD	(21,737)	(12,675)
Be-Business Exchanges SA	(40)	-
Quality Management Services SA	(94)	-
BERBERIS INVESTMENT LTD (Guernsey)	(7,833)	-
Global Fund Management SA	20	-
Global Investment Finance SA	1,965	-
Global Finance International LTD	4,331	-
EFG Eurobank AD BEOGRAD	861	-
Total	(95,603)	(70,968)

The goodwill calculation on acquisition of Banc Post S.A. has not yet been finalized due to the fact that the valuation of certain fixed assets has not yet been completed. In addition, the calculation of consolidation differences arising on the acquisition of Alico CEH/Balkan Holdings Limited and EFG Insurance Services SA will be finalized as soon as the valuation of these companies is completed and the purchase price to be paid to American Life Insurance Co for the acquisition of these companies is finalized.

7. Liabilities evidenced by paper

	2003	2002
	€ '000	
	Group	
	2,514,635	719,943

As at 31.12.2003 EFG Hellas PLC had issued Euro Medium Term Notes (EMTN) with nominal value of € 250mil due in 2004, € 270mil due in 2005, € 545mil due in 2006, € 50 mil due in 2007, € 500mil due in 2008, and European Commercial Paper (ECP) with nominal value of € 915mil due in 2004.

As at 31.12.2003 EFG HELLAS (Cayman Islands) Ltd. had issued Euro Medium Term Notes (EMTN) with nominal value of € 11mil due in 2022 (callable in August 2007 or annually thereafter), € 7 mil, € 4 mil (5 mil in USD) due in 2005, € 3mil due in 2006 (unless redeemed in September 2004 or September 2005 if the Eurostoxx index is equal to or greater than the index start level) and € 20mil due in 2023 (callable in October 2013 or annually thereafter).

VI. PROFIT AND LOSS ACCOUNT**1. Provisions for loans and advances, contingent liabilities and commitments**

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Provision for doubtful debts	142,646	136,418	104,906	100,989
Provision for general banking risks	7,053	7,053	5,085	5,085
Provision for staff indemnity	6,800	6,159	566	541
Other provisions	104	-	261	257
Total	156,603	149,630	110,818	106,872

2. Extraordinary income, expenses and profit/(loss)

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Extraordinary income	1,851	858	1,194	351
Extraordinary expenses	(13,441)	(11,993)	(17,941)	(12,196)
Extraordinary profit/(loss)	(499)	(578)	2,250	2,087
Total	(12,089)	(11,713)	(14,497)	(9,758)

VII. OFF BALANCE SHEET ITEMS**1. Items in custody and safekeeping**

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Beneficiaries of securities in custody	49,592,600	45,307,166	47,280,800	43,641,896
Other beneficiaries	277,049	276,969	693,011	286,040
Total	49,869,649	45,584,135	47,973,811	43,927,936

2. Commitments from bilateral agreements

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Forward contracts in foreign currencies	3,717,539	3,717,539	3,417,529	3,417,529
Forward securities transactions	4,647,238	4,647,238	1,994,031	1,994,031
Foreign currency swaps interest rate swaps and index options	4,873,385	4,168,361	4,291,228	3,848,547
Letters of credit	73,203	73,203	102,052	102,052
Other commitments from bilateral agreements	36,095	23,395	109,556	33,681
Total	13,347,460	12,629,736	9,914,396	9,395,840

The balances above include a letter of guarantee issued by the Bank in favor of EFG Ora Funding Limited, amounting to € 461 mil, for which an unconditional and unrevocable counter-guarantee has been issued by the Bank's parent company.

VIII. Assets and liabilities analysed in local and foreign currency

	2003		2002	
	€ '000		€ '000	
	Group	Bank	Group	Bank
Assets				
Balances in EUR	24,240,671	23,716,796	20,607,184	20,212,373
Foreign currency balances in EUR	3,789,245	2,497,734	4,015,054	3,153,825
Total	28,029,916	26,214,530	24,622,238	23,366,198
Liabilities				
Balances in EUR	25,304,075	24,625,209	20,940,581	20,836,316
Foreign currency balances in EUR	2,725,841	1,589,321	3,681,657	2,529,882
Total	28,029,916	26,214,530	24,622,238	23,366,198

IX. OTHER INFORMATION**1. Turnover by geographical sector**

The majority (92%) of the Bank's and group's turnover in 2003 relates to activities carried out in Greece.

2. Average number of employees

The average number of employees of the Bank was 6,876 in 2003(2002: 6,925), while the average number of employees of the group (i.e. of the companies that are fully consolidated) in the same period was 12,304 (2002: 9,332).

3. Directors' remuneration

In 2003, the remuneration of management and directors amounted to € 5.6 mil. (2002: € 4.9 mil), of which € 0.6 mil to non-executive members of the Board of Directors.

Of the aforementioned members, those who are actively involved in the bank's management owned as at 31.12.2003 1,344,638 of the Bank's shares (2002: 467,618 shares), were beneficiaries of stock options for 547,003 shares (2002: 554,527) and exercised options in order to acquire 566,607 shares (2002: 80,431 shares).

Members who were not actively involved in management owned as at 31.12.2003 614,317 of the Bank's shares (2002: 551,320 shares).

The total amount of loans granted by the Bank to members of management as at 31.12.2003 was € 3.5 mil.(2002: € 0.9 mil.)

4. Taxation issues**4.1. EFG Eurobank Ergasias SA**

During 2003 a tax audit for the fiscal years 2000 and 2001 took place. The tax differences that arose were resolved via negotiated settlement.

4.2. TELESIS Investment Bank SA (Absorbed by EFG Eurobank Ergasias SA - Merger Balance Sheet of 31.12.2000).

The last regular tax audit was carried out in 2001 and covered the fiscal years from 1997 to 1998. The tax differences that arose were resolved via negotiated settlement.

4.3. TELESIS CAPITAL SA. (Absorbed by TELESIS Investment Bank SA-merger balance sheet of 10.4.2001)

The last regular tax audit was carried out in 1999 and covered the fiscal years from 1993 to 1999. The tax differences that arose were resolved via negotiated settlement.

4.4 Ergoinvestment SA (Absorbed by EFG Eurobank Ergasias SA - merger balance sheet of 7.11.2002)

During 2003 the tax audit for the fiscal years 1999 up to 2001 took place. The tax differences that arose were resolved via negotiated settlement.

4.5 Ergoinvestment Advisors SA (Absorbed by Τράπεζα EFG Eurobank Ergasias SA- merger balance sheet of 30.4.2003)

During 2002 the tax audit for the fiscal years 1999 up to 2001 took place. The tax differences that arose were resolved via negotiated settlement.

4.6 INVESTMENT DEVELOPMENT SA (Absorbed by EFG Eurobank Ergasias SA - merger balance sheet of 30.4.2003)

The last tax audit was carried out in 2002 and covered the fiscal years from 1992 up to 1997. The tax differences that arose were resolved via negotiated settlement.

4.7 UNITBANK SA (Absorbed by EFG Eurobank Ergasias SA-merger balance sheet of 31.12.2002)

The company has not been audited by the tax authorities since its establishment in 2000 and up to the merger balance sheet date of 31.12.2002.

5. Impact on financial statements due to application of IFRS for leasing companies

Due to the application of IFRS instead of the requirements of Companies Act 2190/1920 in the consolidation of leasing companies, amounts due from customers appear increased by € 678.7 mil and fixed assets appear equally reduced (2002: Amounts due from customers appear increased by € 537 mil and fixed assets appear equally reduced). In addition, net interest income appears increased by 44.4 mil. (2002: € 41.5 mil.), other operating income appears reduced by € 188.9 mil.(2002: € 154 mil) and depreciation charge appears reduced by € 149.4 mil. (2002: € 126 mil.).

Had these balances not been restated to comply with IFRS, current period's profit would be lower by € 7.4 million (2002: € 9.8 million).

6. Pending litigations

The Bank's management and its legal advisors believe that the outcome of the pending legal cases, including the lawsuit by Piraeus Bank against former Ergobank S.A and certain members of its Board of Directors, will not have a material effect on the financial statements of the Bank.

7. Previous year's auditors

The 2002 financial statements of EFG Eurobank Ergasias SA had been audited by PricewaterhouseCoopers SA (Certified Auditors Accountants: Mr K. Kotsilinis and Ms L. Skaramanga). The relevant audit reports have been provided and published.

8. Ultimate parent company

The ultimate parent company of the Bank is the Swiss financial institution "EFG BANK EUROPEAN FINANCIAL GROUP", located at 24 Quai du Seujet, 1211 Geneve 2, Switzerland. The financial statements of the Bank are included in the parent company's consolidated financial statements.

Athens, February 24, 2004

THE CHAIRMAN OF THE BOARD OF DIRECTORS
Xenophon C. Nickitas

THE CHIEF EXECUTIVE OFFICER
Nicholaos C. Nanopoulos

THE CHIEF FINANCIAL OFFICER
Paula N. Hadjisotiriou

THE CHIEF ACCOUNTANT
Dimitrios K. Mitrotolis

It is certified that the above notes to the accounts, comprising of 12 pages, are the ones referred to in the audit report dated 26 February, 2004.

The Certified Auditors Accountants

PricewaterhouseCoopers SA

Kyriakos Riris
SOEL Reg. No 12111



Antonis Papageorgiou
SOEL Reg. No11691