4Q2013 Financial Results

- **Continued recovery of pre-provision income to €177m in 4Q2013, from €148m in 3Q2013 and €84m in 4Q2012.**
- **Net interest income (excluding TT) up 16% to €361m in 4Q2013, mainly driven by improving time deposit and funding costs.**
- **Ongoing cost rationalization; expenses down 7%y-o-y on a like-for-like basis in 2013. Successful completion of the voluntary exit scheme for 1,066 employees with annual cost savings of €61m.**
- **Significant progress on integration of Proton and TT (€89m of synergies achieved) as well as on the implementation of the Bank's transformation program.**
- **Cleaning up balance sheet, harmonization of credit policies for TT, Proton and strengthening credit loss provisions to €660m in 4Q2013. 90dpd loans coverage ratio increased by 130 bps to 50%.**
- **Shareholders' equity at €4.5bn. Core Tier 1 ratio at 11.3%.**
- **Loan / deposit ratio further improved to 110% in 4Q2013.**
- **Bottom-line result at -€913m in 4Q2013, which includes €563m one-off charges.**

"The Greek economy stabilized further in the last quarter of 2013. The achievement of a surplus in the balance of payments and the expected primary surplus in the budget of General Government constitute an important step towards the economy's return to positive growth in 2014.

Within this environment, Eurobank continued its steady course on the basis of the new strategic planning for the Group.

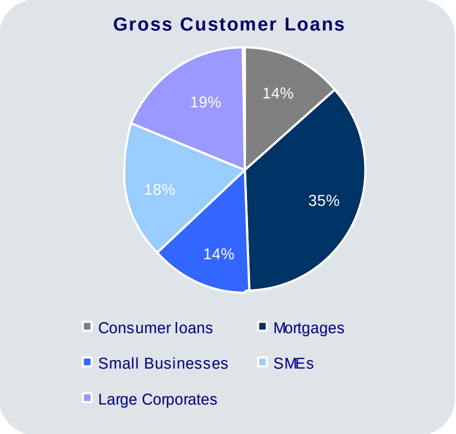
We completed the legal merger of the New TT and the full operational integration is expected to be completed soon and within schedule. We have already achieved a substantial part of the synergies arising from the integration of the New TT and the New Proton Bank.

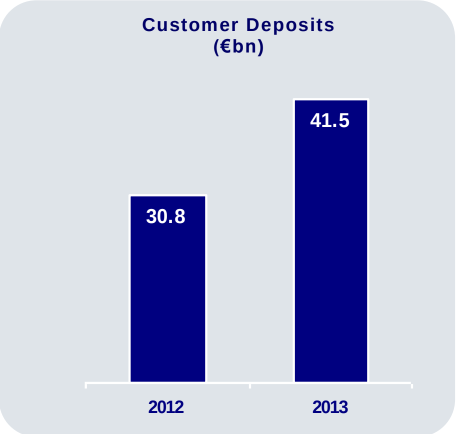
We proceed to further clean up and strengthen the balance sheet, following a conservative provisioning policy. We enhance the quality of the portfolio, significantly increasing the coverage ratio of non-performing loans. At an operational level, we achieved further cost reduction, a substantial increase in net interest income, liquidity enhancement (loans to deposits ratio below 110%) and improvement of pre-provision income.

We continue our initiatives to strengthen our capital position. Our aim is the completion of the second phase of recapitalization to find Eurobank in a strong position, enable it to finance the real economy and support the country's return into a sustainable growth path".

Christos Megalou – CEO

Balance Sheet Analysis





Total assets reached €77.6bn at the end of 2013. **Gross customer loans** stood at €53.5bn, of which €45.0bn in Greece and €8.5bn in international operations. Business loans amounted to €27.2bn and accounted for 51% of total Eurobank loans, while loans to households totaled €26.3bn, with mortgages constituting 35% and consumer loans 14% of the total portfolio.

Customer deposits amounted to €41.5bn at the end of 2013 (€32.9bn in Greece and €8.6bn in international operations). Time deposits including repos accounted for 67% of total deposits, or €27.9bn, while savings and sight deposits represented 33%, or €13.7bn.

As a result of the balance sheet deleveraging and the strengthening of deposits following the consolidation of TT and Proton, the **loans to deposits ratio** (L/D) improved substantially to 109.8% in 4Q2013, from 140.4% a year ago. International operations deposits exceeded net loans, with the relevant L/D ratio standing at 88.4%.

The stabilization of the domestic macroeconomic environment, the gradual increase in customer deposits and the strengthening of the Bank's liquidity position, resulting from the acquisition of the TT, led to a 50% decrease in the **eurosystem funding** exposure versus June 2012 levels. Thus, total exposure dropped to €17bn at the end of 2013, from €34bn, of which €11.4bn was ECB funding and €5.6bn came through BoG's ELA facility.

Total equity reached €4.5bn as at December 31st. Pro-forma for the adoption of the I.R.B. methodology for TT, the **Core Tier I ratio** and the total capital adequacy ratio stood at 11.3% and 12.2% respectively at the end of 2013.

Financial Results Analysis

The decrease in the cost of deposits and eurosystem funding coupled with improving lending spreads drove net interest income expansion for a third consecutive quarter. In more detail, **net interest income** stood at €393m in 4Q2013, from €323m in 3Q2013 (up 21.4% or 15.5% excluding TT), mainly benefited by a 37 basis points q-o-q improvement in time deposit spreads, a 16 basis points q-o-q increase in lending spreads and lower eurosystem funding costs. Total net interest margin also expanded in the quarter from 1.7% to 2.0% in 4Q2013.

Total fees and commissions were up for four straight quarters, reaching €71m at the end of 4Q2013. 47% of fees and commissions stems from lending activities, 15% from mutual funds and asset management, 11% from capital markets, 7% from network activities, 8% from insurance business and 12% from other non-banking services.

Non-core income amounted to €27m in 4Q2013, against €16m the previous quarter, mostly due to higher gains from equities and foreign exchange.

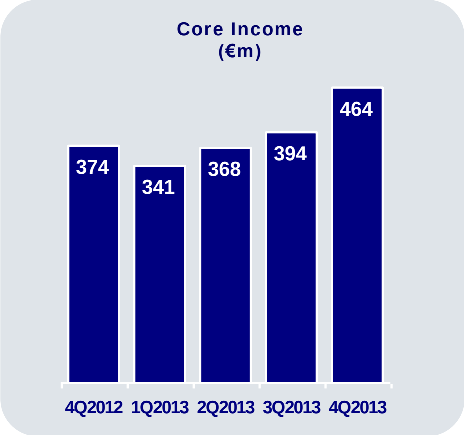
Total operating income reached €491m during the same period, versus €409m in 3Q2013, recording an increase of 19.9% or 15.8% excluding TT. In Greece total revenues rose to €339m, from €275m in 3Q2013, and represented 69% of total income, while revenues from international operations expanded to €152m, from €134m, accounting for 31% of total income.

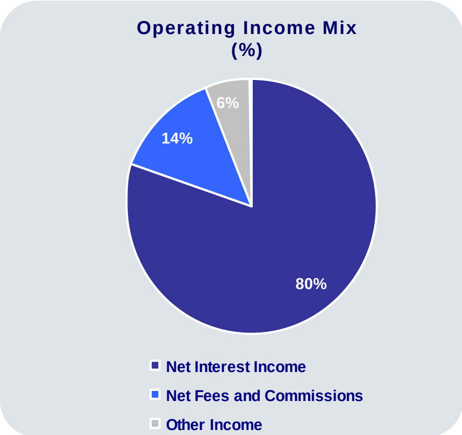
Cost containment successfully continued during the year, as on a like-for-like basis (excluding TT, Proton and the incremental cost of the resolution scheme of the Deposit Guarantee Fund), operating expenses decreased by 7.2% in 2013 versus 2012. It is worth noting that the successful completion of the voluntary exit scheme for 1,066, which burdened 4Q2013 results by €86m, leads to further annual cost savings of €61m.

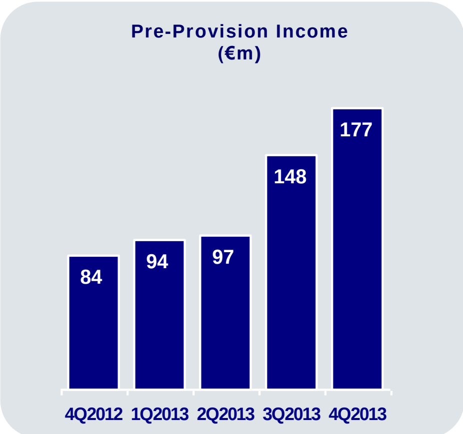
Pre-provision income continued improving for one more quarter to €177m, from €148m in 3Q2013, with Greece contributing by 62% and international business by 38%. The uplift in pre-provision income performance has been mainly driven by net interest margin improvement, synergies achieved and cost control initiatives.

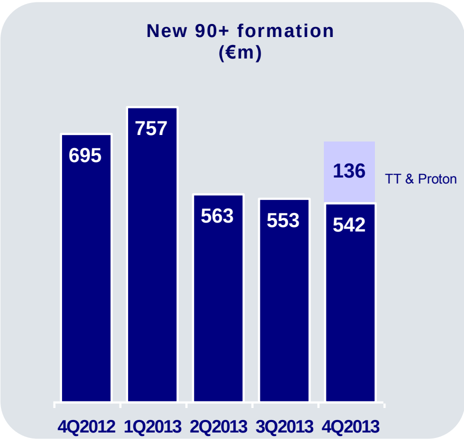
Within a challenging environment, Eurobank is cleaning up its balance sheet, harmonizing credit policies for TT and Proton and increasing the coverage of non-performing loans. Thus, **credit provisions** grew to €660m in 4Q2013, from €420m the previous quarter, driving the **90dpd coverage ratio** up by 130 basis points to 50.1%. **90dpd ratio** reached 29.4%, from 27.7% at the end of September. New 90+ formation excluding TT and Proton decreased to €542m in 4Q2013, from €553m in 3Q2013. This was driven by household and international portfolios, while some volatility persisted in business lending formation.

Despite the recovery of pre-provision income, the **net result** was burdened by one-off losses of €563m, reaching -€913m in 4Q2013 and -€1,154m in 2013.









Integration of Proton, TT and Strategic Transformation Program

Significant progress has been made on the integration of the two banks which were acquired in 2013, Proton and TT. The legal and operational merger of Proton has already been completed with success, while the legal merger of TT was also completed on December 27th. The operational merger of TT is proceeding according to plan and is expected to be completed within the second quarter of the current year. The synergies arising from the integration of both banks are quite substantial and are targeted to reach €203m per annum in 2015. On an annual basis, funding synergies of €56m have been realized, while all relevant actions to reap €33m of cost synergies have been completed. At the same time, the implementation of the Dual Brand Strategy is in progress, to capitalize on the competitive strengths of TT.

The Strategic Transformation Program of the Bank has also been launched with success and is based upon three pillars:

1. Focus on risk management and remedial / NPL management.
2. Enhancement of the client relationship business model to maximize revenues and liquidity.
3. Transformation of the operational model to increase efficiency and reduce costs.

For every single pillar, the Bank has already undertaken a number of actions, such as the centralization of supporting functions, the reorganization of business centers and the restructuring of the non-performing customers' unit.

Eurobank Financial Results

Major Financial Figures	4Q2013[1]	3Q2013[2]	2Q2013	1Q2013	2013	2012
Net Interest Income	€393m	€323m	€301m	€277m	€1,294m	€1,461m
Net Fee & Commission Income	€71m	€70m	€67m	€65m	€273m	€262m
Total Operating Income	€491m	€409m	€344m	€343m	€1,587m	€1,756m
Total Operating Expenses	€314m	€261m	€248m	€249m	€1,072m	€1,052m
Pre-Provision Income	€177m	€148m	€97m	€94m	€516m	€703m
Credit Loss Provisions	€660m	€420m	€422m	€418m	€1,920m	€1,655m
Net Income before one-off charges	-€350m	-€211m	-€244m	-€245m	-€1,049m	-€767m
Net Result after one-off charges	-€913m	-€285m	-€331m	€375m	-€1,154m	-€1,453m

Balance Sheet Items	2013	2012
Consumer Loans	€7,326m	€6,355m
Mortgages	€18,953m	€14,182m
Small Business Loans	€7,429m	€7,498m
Large Corporates & SMEs	€19,729m	€19,711m
Total Gross Loans	€53,498m	€47,841m
Total Customer Deposits	€41,535m	€30,752m
Total Assets	€77,586m	€67,653m

Financial Ratios	2013	2012
Net Interest Margin	1.76%	2.05%
Cost to Income	67.5%	59.9%
90 Days Past Due Loans (90dpd)	29.4%	22.8%
90dpd Coverage	50.1%	42.8%
Provisions to average Net Loans	4.02%	3.69%
Core Tier I	11.3%[3]	10.8%[4]

[1] Includes TT and Proton for 3 months
[2] Includes TT and Proton for 1 month
[3] Pro-forma for the adoption of I.R.B. for TT
[4] After the €5.8bn recap by the HFSF

EUROBANK ERGASIAS S.A.
Company Registration No: 000223001000

CONSOLIDATED BALANCE SHEET

	In € million	
	31 Dec 2013	**31 Dec 2012**
ASSETS		
Cash and balances with central banks	**1,986**	2,065
Loans and advances to banks	**2,567**	4,693
Financial instruments at fair value through profit or loss	**375**	710
Derivative financial instruments	**1,264**	1,888
Loans and advances to customers	**45,610**	43,171
Investment securities	**18,716**	9,469
Property, plant and equipment	**770**	690
Investment property	**728**	616
Intangible assets	**266**	406
Deferred tax asset	**3,063**	2,106
Other assets	**2,241**	1,839
Total assets	**77,586**	67,653
LIABILITIES		
Due to central banks	**16,907**	29,047
Due to other banks	**10,192**	2,772
Derivative financial instruments	**1,558**	2,677
Due to customers	**41,535**	30,752
Debt issued and other borrowed funds	**789**	1,365
Other liabilities	**2,082**	1,695
Total liabilities	**73,063**	68,308
EQUITY		
Ordinary share capital	**1,641**	1,222
Share premium and other reserves	**1,574**	(3,471)
Preference shares	**950**	950
Total equity attributable to shareholders of the Bank	**4,165**	(1,299)
Preferred securities	**77**	367
Non controlling interest	**281**	277
Total equity	**4,523**	(655)
Total equity and liabilities	**77,586**	67,653

CONSOLIDATED INCOME STATEMENT

	In € million	
	1 Jan - 31 Dec 2013	1 Jan - 31 Dec 2012
Net interest income	**1,294**	1,461
Net banking fee and commission income	**203**	200
Net insurance income	**36**	30
Income from non banking services	**34**	32
Dividend income	**3**	4
Net trading income/(losses)	**(15)**	51
Gains less losses from investment securities	**41**	(22)
Other operating income/(losses)	**(9)**	(1)
Operating income	**1,587**	1,755
Operating expenses	**(1,071)**	(1,052)
Profit from operations before impairments and non recurring losses	**516**	703
Impairment losses on loans and advances	**(1,920)**	(1,655)
Impairment and other losses on Greek sovereign exposure	**65**	(363)
Impairment losses on goodwill asset	**(142)**	(42)
Other impairment losses	**(189)**	(319)
Restructuring costs and other non recurring losses	**(254)**	(12)
Share of results of associated undertakings and joint ventures	**(2)**	(0)
Profit/(loss) before tax	**(1,926)**	(1,688)
Income tax	**458**	334
Non recurring tax adjustments	**329**	-
Profit/(loss) for the year from continuing operations	**(1,139)**	(1,354)
Profit/(loss) for the year from discontinued operations	**(18)**	(86)
Net profit/(loss) for the year	**(1,157)**	(1,440)
Net profit/(loss) for the year attributable to non controlling interest	**(3)**	13
Net profit/(loss) for the year attributable to shareholders	**(1,154)**	(1,453)

Notes:

1. The results of both New TT Hellenic Postbank group and New Proton Bank S.A. were incorporated in the Eurobank group's financial statements prospectively, as of 1 September 2013. Comparative information is not restated.
2. The consolidated income statement for the year 2012, presented above, has not been restated by € 5m loss, after tax, due to retrospective application of IAS 19 amendment.

Athens, 28 February 2014