

ERB Hellas Funding Limited

Annual Report

**For the year ended 31 December 2016**

Company's registration number: 89637

<b>Index to the Annual report</b>	
<b>Declaration of the Directors responsible for financial reporting .....</b>	<b>3</b>
<b>Directors' Report .....</b>	<b>4</b>
<b>Independent Auditor's report to the members of ERB Hellas Funding Limited .....</b>	<b>9</b>
<b>Statement of Comprehensive Income .....</b>	<b>15</b>
<b>Balance Sheet .....</b>	<b>16</b>
<b>Statement of Changes in Equity .....</b>	<b>17</b>
<b>Cash Flow Statement .....</b>	<b>18</b>
<b>Notes to the Financial Statements.....</b>	<b>19</b>

**Declaration of the Directors responsible for financial reporting**

Pursuant to Article 3 of Luxembourg’s Transparency Law, the undersigned Stephen Langan, director of ERB Hellas Funding Limited (“the Company” or “the Issuer”), to the best of his knowledge, hereby declares that the annual financial statements prepared in accordance with International Financial Reporting Standards (IFRS) issued by the IASB, as endorsed by the European Union, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Issuer and that the Directors’ Report includes a fair review of the development and performance of the business and the position of the Issuer, together with a description of the principal risks and uncertainties to which the Company is exposed.

Stephen Langan



Director

26 April 2017

## Directors' Report

The directors submit their report and the audited financial statements of ERB Hellas Funding Limited ("the Company") for the year ended 31 December 2016.

### a. Business review and principal activities

The Company was incorporated on 4 March 2005. It is a public company limited by shares, incorporated and domiciled in Jersey, Channel Islands. The registered number of the Company is 89637 and the registered address is 44 Esplanade, St. Helier, Jersey, JE4 9WG, Channel Islands.

The principal activity of the Company is to provide funding to its immediate Parent Company, Eurobank Ergasias S.A. ("the Parent Company" or "the Bank"), a bank incorporated in Greece, by the issue of non-cumulative guaranteed, non-voting preferred securities. The preferred securities issued by the Company have been guaranteed on a subordinated basis by the Parent Company.

The loss for the year amounted to €66 thousand (ths) (2015: profit €38 ths). No dividend was paid to shareholders during 2016 (2015: nil). In May 2016, the Company proceeded with a share capital increase of €200 ths, covered by the Parent Company.

### b. Business environment, strategy and future outlook

The Company's business strategy and activities are linked to those of its Parent Company. In 2016, the macroeconomic environment in Greece remained challenging for the Greek banking system. Despite the signs of stabilization in the domestic economy, the delays in the implementation of the reforms agenda and the tight liquidity conditions hindered the economic expansion and business activity. In this demanding context, the Parent Company's group managed to return to profitability and to improve its capital and liquidity position.

In June 2016, Greece, after the completion of a number of key prior actions, successfully concluded the first review of the Third Economic Adjustment Program (TEAP), which permitted the disbursement of €10.3 bn from the second instalment of the European Stability Mechanism (ESM) loan in two sub-tranches. Accordingly, the European Central Bank (ECB), acknowledging the commitment of the Greek government to implementing the macroeconomic adjustment program, decided to reinstate the waiver for the instruments issued by the Hellenic Republic and the improvement of the advance rates for providing Eurosystem financing with Pillar II guarantees as collateral. Furthermore, the conclusion of the first review led to a positive ESM decision regarding the implementation of the short-term debt relief measures from 20 January 2017 onwards. The latter measures aim to reduce the interest rate risk for Greece, and to ease the country's repayment burden.

On the fiscal front, according to the 2017 Budget, the forecast for 2016 was for a primary surplus of 1.1% of GDP, according to the Adjustment Programme methodology. The respective target in the TEAP was for a surplus of 0.5%. According to the most recent ELSTAT / Eurostat data on fiscal balance and debt, the 2016 primary surplus was at 3.9% of GDP (European System of National and Regional Accounts - ESA2010). According to the Greek Government and the European Commission, the 2016 primary surplus in programme terms was at 4.2% of GDP outperforming both the TEAP and the budget target. Under the TEAP, the primary balance for 2017 and 2018 is expected at 1.75% and 3.5% of GDP respectively. The achievement of sustainable primary surpluses for the period ahead constitutes a necessary condition for the implementation of the medium and long term measures enhancing the sustainability of public debt, as decided on the Eurogroup of 24 May 2016.

## Directors' Report (continued)

The current account, according to the International Monetary Fund (IMF) was at -0.6% of GDP in 2016 from 0.1% of GDP in 2015. It continued on an improving pattern compared to its 2008 respective performance (deficit of 15.3% of GDP) due to tourism revenues, the decline of imports and the positive effect of the PSI (2012) debt relief measures on the income account. The current account is expected at -0.3%, 0.0%, 0.0% and 0.1% of GDP for 2017, 2018, 2019 and 2020 respectively.

Based on Hellenic Statistical Authority (ELSTAT) data, the unemployment rate in January 2017 was 23.5% (January 2016: 24.3%) and had decreased by approximately 4.5 percentage points (ppts) since the peak of July 2013 (27.9%), pointing towards a slow path of decline, conditional on no unforeseen negative developments in the upcoming period.

The ongoing deleveraging in the Greek economy can be considered as a major drag for recovery. According to the latest available data from the Bank of Greece (BoG), i.e. in February 2017, the private sector domestic credit balance stood at €193.6bn, lower by 4.5% compared to February 2016. Part of this decline was due to the reclassification of the Consignment Deposits and Loan Fund and the Hellenic Deposit and Investment Guarantee Fund from the private sector to the general government sector in December 2016. Finally, on the other side of the ledger, private sector domestic deposits amounted to €119.1 bn in February 2017 from €121.7 bn in February 2016, a decrease of 2.1%, part of which was due to the above reclassification. The recovery of deposits is closely related with the timely and successful conclusion of the upcoming reviews of the TEAP and the return of the country to a sustainable growth path.

Risks continue to surround the near-term domestic economic outlook. The unemployment rate remains very high and follows a slowly decreasing path. At the same time, the country was in a deflationary territory for 39 out of the last 49 consecutive months. According to the most recent data, the general price level (the harmonized index of consumer prices "HICP") recorded an increase of ca 1.7% in March 2017 from -0.7% in March 2016. In 2015, the increased uncertainty over the conclusion of the last review of the Second Economic Adjustment Programme (SEAP), the expiration of the programme at the end of June 2015 without tangible positive results, the imposition of capital controls, and the need for a new bank recapitalization process led to a return to recession in 2015, i.e. a 0.2% decline of real GDP. The recession continued in the first half of 2016. According to the ELSTAT announcement on 06 March 2017, real GDP shrank in the first and second quarter of 2016 by 0.7% and 0.4% year - on - year respectively. In the third quarter of 2016, real GDP turned positive at 2.0% year - on - year. However, real GDP growth returned to negative territory at -1.1% year - on - year in the fourth quarter of 2016. On an annual basis GDP for 2016 was at 0.0%, lower relative to the respective 2017 Winter EC forecast. According to the Winter EC forecast, real GDP growth for 2016, 2017 and 2018 is expected at 0.3%, 2.7% and 3.1% respectively conditional on the prompt TEAP implementation, the timely successful conclusion of the 2nd and subsequent reviews of the programme, ownership of reforms and a benign external environment.

Regarding the outlook for the next 12 months, the main risks and uncertainties stem from the current macroeconomic environment in Greece and the further delays in the conclusion of the second review of the TEAP. In particular, main risks include: a) possible delays in the implementation of the reforms' agenda in order to meet the next targets and milestones of the TEAP, which would lead to the disbursement of the third instalment of the ESM loan of €6.1bn, b) the impact on the level of economic activity from the uncertainty associated with the timing of the conclusion of the 2nd review of the TEAP, c) the impact on the level of economic activity from additional fiscal measures agreed under the first review of the TEAP, d) the timing of a full lift of restrictions in the free movement of capital and the respective impact on the level of economic activity and e) an acceleration of deposit outflows observed in the first two months of 2017 and/or delays in the effective management of non-performing loans (NPLs) as a result of the continuing macroeconomic

**Directors' Report (continued)**

uncertainty. Materialization of those risks would have potentially adverse effects on the liquidity and solvency of the Greek banking sector. Continuation of the weak economic activity could affect the prospects of the Greek banking system leading to the deterioration of asset quality, prolongation of increased dependence on Eurosystem funding, particularly on the expensive Emergency Liquidity Assistance (ELA) mechanism, and further pressures on the revenue side from increased funding cost and lower fees and commission income.

On the other hand, the successful and timely completion of the 2nd review of the TEAP, would help reinstating depositors' confidence and thus accelerate the return of deposits, it would facilitate the faster relaxation of capital controls and would allow for the participation in ECB's Quantitative Easing (QE). Moreover, the reduction of the short term uncertainty along with the decisive implementation of the reforms agreed in the context of the ESM program, would facilitate the restoration of confidence in the prospects of the Greek economy and the further stabilization of the domestic environment, which are necessary conditions for the achievement of a strong growth target for 2017.

The assessment by the directors of the Company's ongoing business model is closely associated with the business decisions and operations of the Parent Company. On the basis of the analysis of the Parent Company's and the Company's capital solvency and liquidity, the uncertainties relating to the macroeconomic environment in Greece and having considered the mitigating factors set out in note 2 of the Financial Statements, the directors have been satisfied that the Company has the ability to continue as a going concern into the foreseeable future and that it is appropriate to prepare the financial statements of the Company on a going concern basis.

**c. Principal risks and uncertainties**

The management of the business and the execution of the Company's strategy are subject to a number of risks. All of the key business risks affecting the Company, including credit risk, are managed in coordination with the Parent Company, and are set out in Note 2 and Note 3.

The Company is a finance vehicle whose principal purpose is to raise debt to be deposited with the Parent Company and its financial position is influenced by the Parent Company's financial condition.

The principal risks and uncertainties of the Parent Company for 2016, which include those of the Company, are discussed in the Report of Directors and the notes to the consolidated financial statements included in the 2016 Annual Financial Report of Eurobank Ergasias S.A., which was signed on 28 March 2017 (available at website: [www.eurobank.gr](http://www.eurobank.gr)).

**d. Creditor payment policy**

The Company's policy concerning the payment of its creditors and service providers is to pay in accordance with its contractual and other legal obligations.

**e. Directors**

The directors of the Company who were in office during the year and up to the date of signing the Financial Statements were as follows:

Peter Gatehouse  
Stephen Langan

None of the directors has or had any notifiable interest in the shares of the Company or the Group.

**Directors' Report (continued)****f. Parent Company**

The Parent Company is Eurobank Ergasias S.A., incorporated in Greece. The Parent Company's ownership is analysed further in Note 16.

**g. Statement of Directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable laws and regulations.

The directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. The directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting International Financial Reporting Standards (IFRS) as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies (Jersey) Law 1991. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are also responsible for ensuring that the Annual Report includes information required by the Listing Rules of the Financial Conduct Authority and disclosure Transparency Rules.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

**h. Statement of disclosure of information to auditors**

Each director in office at the date of the directors' report confirms that:

- so far as the directors are aware, there is no relevant audit information of which the Company's auditors are unaware; and
- they have taken all steps that ought to have been taken as directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

**i. Independent Auditors**

A resolution to reappoint PricewaterhouseCoopers CI LLP as auditors to the Company will be proposed at the forthcoming shareholders' Annual General Meeting.

**Directors' Report (continued)**

**j. Secretary**

The secretary of the Company who held office for the year ended 31 December 2016 and up to the date of signature of the report and financial statements was Intertrust SPV Services Limited.

The Directors' Report was approved by the Board of Directors on 26 April 2017 and was signed on its behalf by:

A handwritten signature in blue ink, consisting of a large, stylized 'C' followed by a series of loops and a horizontal line ending in a small dot.

Company Secretary – Intertrust SPV Services Limited

26 April 2017



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ERB HELLAS FUNDING LIMITED

## Report on the audit of the financial statements

### Our opinion

In our opinion, the financial statements give a true and fair view of the financial position of ERB Hellas Funding Limited (the "Company" or "ERB") as at 31 December 2016, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and have been properly prepared in accordance with the requirements of the Companies (Jersey) Law 1991.

### What we have audited

The Company's financial statements comprise:

- the company balance sheet as at 31 December 2016;
- the statement of comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- the cash flow statement for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code"). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

### Material Uncertainty Relating to Going Concern

Without qualifying our opinion, we draw attention to the disclosures made in Note 2.1 of the financial statements, which refer to the material uncertainties associated with the current economic conditions in Greece, and the ongoing developments that affect the banking sector. These material uncertainties could adversely impact the Company's going concern assumption. Our opinion is not modified in respect of this matter.

### Our audit approach

#### Overview



#### Materiality

- Overall materiality was EUR 283,500 which represents 1% of the Company's total assets

#### Audit scope

- We performed our audit of the Company, as a stand-alone Jersey entity, in the Channel Islands.

#### Key audit matters

- Carrying value of investments held to maturity
- Valuation of investments held at fair value through profit or loss

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ERB HELLAS FUNDING LIMITED (CONTINUED)

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the financial statements. In particular, we considered where the directors made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls including, among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the financial statements as a whole, taking into account the structure of the Company and the Eurobank Group, the accounting processes and controls, and the industry in which the Company operates.

### *Materiality*

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Company materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate on the financial statements as a whole.

<i>Overall Company materiality</i>	EUR 283,500
<i>How we determined it</i>	1% of total assets
<i>Rationale for the materiality benchmark</i>	Total assets is a generally accepted benchmark for a capital funding structured finance vehicle.

We agreed with the those charged with governance that we would report to them misstatements identified during our audit above EUR 14,175, as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.

### *Key audit matters*

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the Material Uncertainty Related to Going Concern section, we have determined the matters described below to be the key audit matters to be communicated in our report.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ERB HELLAS FUNDING LIMITED (CONTINUED)

Key audit matter	How our audit addressed the Key audit matter
<p><b>Carrying value of investments held to maturity (“HTM”)</b></p> <p>The Company issued non-convertible notes (liabilities), and utilised the proceeds to purchase HTM bonds (assets). Refer to page 29 (Notes 3 and 4.1 to the Financial Statements) and page 33 (Note 12 to the Financial Statements).</p> <p>Significant judgement is required over the recoverability of the HTM bonds issued by Eurobank Ergasias S.A (“Eurobank”) due to uncertain economic conditions in Greece and the corresponding financial performance of Eurobank.</p> <p>The impairment assessment of the HTM assets is one of the key judgemental areas that our audit concentrated on due to the inherent uncertainty in estimating the present value of expected future cashflows.</p> <p>In particular, judgement arises over the estimation of future cashflows of capital and interest and the discount rate for the calculation of the present value of future cashflows at the reporting date.</p> <p>The determination of the carrying amount of the HTM assets is subject to impairment assessments which involve complex and subjective judgements about future events, both internal and external to the business, for which small changes in assumptions may result in a material impact on the impairment.</p>	<p>The HTM assets held and the non-convertible preferred securities issued have the same face value and principal terms. In addition, the interest generated from the HTM assets is used to pay the non-convertible preferred security holders on a limited recourse basis. Consequently the carrying values for the two financial instruments are expected to be approximately equal and opposite.</p> <p>We have performed the following procedures over the valuation of the preferred securities and considered the appropriateness of using the same value for the assets:</p> <ul style="list-style-type: none"><li>• We held discussions with management to understand management’s controls and the procedures in place to assess the recoverability of the assets.</li><li>• We obtained and read the audited financial statements of Eurobank Ergasias S.A. to ascertain its financial condition as the guarantor and issuer of the bonds.</li><li>• We read and challenged management's impairment assessment including any indicators of impairment, assumptions and inputs used.</li><li>• We corroborated management’s comments and calculations including agreeing the inputs used to Bloomberg, an independent financial source.</li><li>• We obtained a confirmation from Eurobank Ergasias S.A. to support the year end balances.</li></ul> <p>Based on the above procedures, we found the carrying values adopted by the Company and the disclosures to be appropriate and the assumptions used to be supportable and within a reasonable range.</p>

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ERB HELLAS FUNDING LIMITED (CONTINUED)

Key audit matter	How our audit addressed the Key audit matter
<p><b>Valuation of investments held at fair value through profit or loss ("FVTPL")</b></p> <p>The Company issued convertible preferred notes (liabilities) and utilised the proceeds to purchase bonds (assets) held at FVTPL. Refer to page 27 and 29 (Note 3 to the Financial Statements), page 30 (Note 4.2 to the Financial Statements) and page 32 (Note 11 to the Financial Statements).</p> <p>Since there is no listed price available, the valuation of financial assets at FVTPL is judgemental due to the subjectivity of the valuation model and the inherent uncertainty in estimations used as inputs to that model.</p>	<p>The FVTPL assets held and the convertible preferred securities issued have the same face value and principal terms. In addition, the interest generated from the FVTPL assets is used to pay the convertible preferred security holders on a limited recourse basis. Consequently the fair values for the two financial instruments are expected to be approximately equal and opposite.</p> <p>We have performed the following procedures over the valuation of the preferred securities and considered the appropriateness of using the same value for the assets:</p> <ul style="list-style-type: none"><li>• We updated and reconfirmed our understanding and evaluation of management's controls and procedures in place to assess the fair value of investments.</li><li>• We engaged the services of internal valuation experts to assist us in assessing the reasonableness of the fair value of the convertible preferred securities.</li><li>• We obtained the report from our valuation experts, and discussed the assumptions and findings of the valuation experts.</li><li>• We obtained a separate confirmation from Eurobank Ergasias S.A. to support the year end balances.</li></ul> <p>Based on the above procedures, we found the fair values adopted by the Company and the disclosures to be appropriate and the assumptions used to be supportable and within a reasonable range.</p>

### Other information

The directors are responsible for the other information. The other information comprises the Declaration of the Directors responsible for financial reporting and the Directors' report (but does not include the financial statements and our auditor's report thereon).

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the directors for the financial statements

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union, the requirements of Jersey law and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ERB HELLAS FUNDING LIMITED (CONTINUED)

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ERB HELLAS FUNDING LIMITED (CONTINUED)

### Report on other legal and regulatory requirements

Under the Companies (Jersey) Law 1991 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit;
- proper accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records.

We have no exceptions to report arising from this responsibility.

This report, including the opinion, has been prepared for and only for the members as a body in accordance with Article 113A of the Companies (Jersey) Law 1991 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.



James de Veulle  
For and on behalf of PricewaterhouseCoopers CI LLP  
Chartered Accountants and Recognized Auditor  
Jersey, Channel Islands  
27 April 2017

- a. The maintenance and integrity of the ERB Hellas Funding Limited website is the responsibility of the directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website.
- b. Legislation in Jersey governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



## Statement of Comprehensive Income

	Note	Year ended 31 December	
		2016 €'000	2015 €'000
Interest and similar income	5	1,609	15,971
Interest expense and similar charges	6	(1,607)	(15,939)
Net interest income		2	32
Net gains/(losses) from financial instruments designated at fair value	7	0	0
Reversal of impairment on held-to-maturity investment securities	12	-	779
Adjustment to carrying value of preferred securities	14	-	(778)
Net gains on redemption of investment and preferred securities		-	36
Operating expenses	8	(68)	(31)
<b>(Loss)/profit before income tax</b>		<b>(66)</b>	<b>38</b>
Income tax expense	9	-	-
<b>Net (loss)/profit for the year</b>		<b>(66)</b>	<b>38</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>(66)</b>	<b>38</b>

The notes on pages 19 to 41 form an integral part of these financial statements.

**Balance Sheet**

	Note	At 31 December	
		2016 €'000	2015 €'000
<b>Assets</b>			
Deposits with banks	10	167	33
Financial assets designated at fair value through profit or loss	11	5,351	8,742
Held-to-maturity investment securities	12	22,833	54,090
<b>Total assets</b>		<b>28,351</b>	<b>62,865</b>
<b>Liabilities</b>			
Preferred securities designated at fair value through profit or loss	13	5,351	8,742
Preferred securities at amortised cost	14	22,835	54,093
Other liabilities		32	31
<b>Total liabilities</b>		<b>28,218</b>	<b>62,866</b>
<b>Equity</b>			
Share capital	15	310	110
Accumulated losses		(177)	(111)
<b>Total equity</b>		<b>133</b>	<b>(1)</b>
<b>Total equity and liabilities</b>		<b>28,351</b>	<b>62,865</b>

The financial statements on pages 15 to 41 were approved and authorized for issue by the Board of Directors on 26 April 2017 and signed on their behalf by:

Stephen Langan



Director

The notes on pages 19 to 41 form an integral part of these financial statements.



**Statement of Changes in Equity**

	<b>Share capital €'000</b>	<b>Accumulated losses €'000</b>	<b>Total €'000</b>
Balance at 1 January 2015	110	(149)	(39)
Profit for the year	-	38	38
Total comprehensive income	-	38	38
Balance at 31 December 2015	<u>110</u>	<u>(111)</u>	<u>(1)</u>
<b>Balance at 1 January 2016</b>	<b>110</b>	<b>(111)</b>	<b>(1)</b>
Loss for the year	-	(66)	(66)
Total comprehensive income	-	(66)	(66)
Share capital increase (note 15)	<u>200</u>	<u>-</u>	<u>200</u>
<b>Balance at 31 December 2016</b>	<b><u>310</u></b>	<b><u>(177)</u></b>	<b><u>133</u></b>

The notes on pages 19 to 41 form an integral part of these financial statements.

**Cash Flow Statement**

	<b>Year ended 31 December</b>	
	<b>2016</b>	<b>2015</b>
<b>Note</b>	<b>€'000</b>	<b>€'000</b>
<b>Cash flows from operating activities</b>		
Cash payments to service providers	(66)	(45)
<b>Net cash flows used in operating activities</b>	<b>(66)</b>	<b>(45)</b>
<b>Cash flows from financing activities</b>		
Proceeds from share capital increase	200	-
<b>Net cash flows from financing activities</b>	<b>200</b>	<b>-</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>134</b>	<b>(45)</b>
Cash and cash equivalents at beginning of year	33	78
<b>Cash and cash equivalents at end of year</b>	<b>167</b>	<b>33</b>
	10	

The notes on pages 19 to 41 form an integral part of these financial statements.

## Notes to the Financial Statements

### 1. General information

ERB Hellas Funding Limited (“the Company”) is a Jersey-based public company. The Company is a subsidiary of Eurobank Ergasias S.A. (the “Parent Company” or the “Bank”). The Company is a finance company, whose sole business is raising debt for the Parent Company via preferred securities listed on various European Stock Exchanges including London, Frankfurt, Luxembourg and Euronext Amsterdam, purchased by institutional and private investors. The listed preferred securities outstanding are guaranteed by the Parent Company. ERB Hellas Funding Limited has no employees or audit committee.

### 2. Accounting policies

#### 2.1 Basis of preparation

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (“IFRS”) issued by the International Accounting Standards Board (“IASB”), as endorsed by the European Union (“EU”) and in particular with those IFRS and IFRS Interpretation Committee’s (IC) interpretations issued and effective as at the time of preparing these statements, and in accordance with the Companies (Jersey) Law 1991.

The financial statements are prepared under the historical cost convention as modified by the revaluation of financial assets and financial liabilities at fair value through profit or loss.

The preparation of financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management’s best knowledge of current events and actions, actual results ultimately may differ from those estimates.

The Company’s presentation currency is the Euro (€) being the functional currency of the Company. Except as indicated, financial information presented in Euros has been rounded to the nearest thousand.

#### Going concern considerations

The financial statements have been prepared on a going concern basis. In making their assessment of the Company’s ability to continue as a going concern, the directors have taken into consideration the impact of the following factors directly related to the Parent Company’s operations:

#### Macroeconomic environment

In June 2016, Greece, after the completion of a number of key prior actions, successfully concluded the first review of the Third Economic Adjustment Program (TEAP), which permitted the disbursement of €10.3 bn from the second instalment of the European Stability Mechanism (ESM) loan in two sub-tranches. The first sub-tranche of €7.5 bn was disbursed in late June 2016. The second sub-tranche of €2.8 bn was disbursed in late October 2016 after a series of prerequisites was implemented. Both sub-tranches allowed the country to cover its debt servicing needs and clear a part of the state’s arrears to the private sector. Accordingly, the European Central Bank (ECB), acknowledging the commitment of the Greek government to implementing the macroeconomic adjustment program, decided to reinstate the waiver for the instruments issued by the Hellenic Republic and the improvement of the advance rates for providing Eurosystem financing with Pillar II guarantees as collateral. Furthermore, the conclusion of the first review led to a positive ESM decision regarding the implementation of the short-term debt relief measures from 20 January 2017 onwards. The latter measures aim to reduce the interest rate risk for Greece, and to ease the country’s repayment burden.

## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.1 Basis of preparation (continued)

##### Going concern considerations (continued)

The next key milestone for Greece is the timely and successful completion of the second review of the TEAP, currently in progress, which would help reinstating depositors' confidence and thus accelerate the return of deposits, it would facilitate the faster relaxation of capital controls and would allow for the participation in ECB's Quantitative Easing (QE) program, conditional on the decisions of the Institutions regarding the plan for the implementation of the medium-term debt relief measures. Moreover, the reduction of the short term uncertainty along with, the decisive implementation of the reforms agreed in the context of the ESM program and the mobilization of European Union (EU) funding to support domestic investment and job creation, would facilitate the restoration of confidence in the prospects of the Greek economy and the further stabilization of the domestic economic environment, which are necessary conditions for the return of the country to a sustainable growth path.

The main risks and uncertainties stem from the current macroeconomic environment in Greece and the further delays in the conclusion of the second review of the TEAP. In particular risks include (a) possible delays in the implementation of the reforms' agenda in order to meet the next targets and milestones of the TEAP, which in turn would lead to the delayed disbursement of the third instalment of the ESM loan of €6.1 bn, (b) the impact on the level of economic activity from the uncertainty associated with the timing of the conclusion of the second review of the TEAP, (c) the impact on the level of economic activity from additional fiscal measures agreed under the first review of the TEAP, (d) the timing of a full lift of restrictions in the free movement of capital and the respective impact on the level of economic activity, (e) the possible acceleration of the deposits outflows observed in the first two months of 2017, and/or possible delays in the effective management of non-performing loans as a result of the continuing macroeconomic uncertainty, (f) a possible deterioration of the refugee crisis and its impact on the domestic economy and (g) the geopolitical conditions in the broader region and the external shocks from a slowdown in the global economy.

##### Liquidity risk

In accordance with the agreement with the European partners, the authorities are committed to preserving sufficient liquidity in the banking system, as long as Greece meets its obligations under the ESM program. The decisive implementation of the measures agreed in the context of the current ESM program permitted ECB to reinstate the waiver for the instruments issued by the Hellenic Republic and decrease the haircuts applied for Pillar II guarantees. These developments have enabled Greek banks to reduce their dependence on the expensive Emergency Liquidity Assistance (ELA) mechanism and increase their liquidity buffers. The stabilization of the macroeconomic environment and a recovery of the domestic economic sentiment would further facilitate the deposits inflows in the banking system and the re-access to the markets for liquidity.

During 2016, the Parent Company has managed to reduce its dependence on Eurosystem funding amounting to €13.9 bn at the end of December 2016 (2015: €25.3 bn), mainly through the increase in repo transactions in the interbank market, the selective assets deleveraging, the deposit inflows and the utilization of a part of foreign subsidiaries' surplus liquidity. In the same context, following the positive developments mentioned above, the Parent Company also managed to significantly reduce its participation in the second stream of the Hellenic Republic's liquidity support plan (bonds guaranteed by the Greek Government) from a face value of €13 bn on 31 December 2015 to a face value of €2.5 bn on 31 December 2016.

## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.1 Basis of preparation (continued)

##### Solvency risk

Notwithstanding the direct and indirect exposure of the banking system to sovereign risk, the successful completion of the Parent Company's and other Greek systemic banks' recapitalization process in 2015 constituted a key milestone for rebuilding trust in the banking system and in the economy in general.

The Parent Company's group, following the successful completion of its recapitalization in November 2015, exclusively from private sources, is focused on the organic strengthening of its capital position by the further expansion of pre-provision income while maintaining its robust risk management practices, and by proceeding to additional initiatives associated with the restructuring, transformation or optimization of operations, in Greece and abroad, that will generate or release further capital and/or reduce risk weighted assets.

One of the key areas of focus is the active management of non-performing exposures at an accelerated pace, with the aim to substantially reduce their stock in accordance with the Parent Company's operational targets and taking advantage of the Parent Company's group internal infrastructure, the external partnerships and the important legislative changes that have taken or are expected to take place. The Parent Company's group Common Equity Tier 1 (CET1) ratio stood at 17.6% at 31 December 2016 and the net profit attributable to shareholders amounted to €230 million for the year ended 31 December 2016.

##### Going concern assessment

The Board of Directors, taking into consideration the above factors relating to the adequacy of the Parent Company's group capital position and its anticipated continued access to Eurosystem funding over the foreseeable future, and despite the existing uncertainties relating to the completion of the second review of Greece's current economic adjustment program, has been satisfied that the financial statements of the Company can be prepared on a going concern basis.

The policies set out below have been consistently applied to the years 2016 and 2015, except as described below. Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

#### (a) Amendments to standards adopted by the Company

The following amendments to existing standards as issued by the International Accounting Standards Board (IASB) and endorsed by the European Union (EU), which are relevant to the Company, apply from 1 January 2016:

##### **IAS 1, Amendment-Disclosure initiative**

The amendment clarifies that an entity need not provide in the financial statements, including the notes, a specific disclosure required by an IFRS if the information resulting from that disclosure is not material and also clarifies that additional disclosures may be necessary if the information required by IFRS is not sufficient for an understanding of the impact of particular transactions and events on the entity's financial position and performance.

The line items listed in IAS 1 for the balance sheet and the statement of profit or loss should be disaggregated if this is relevant to an understanding of the entity's financial position and additional guidance on the use of subtotals is provided. In the statement of comprehensive income the share of the other comprehensive income of equity-accounted associates and joint ventures should be presented in aggregate as a single line item, classified between those items that will or will not be subsequently

## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.1 Basis of preparation (continued)

reclassified to profit or loss and when determining a systematic approach to presenting notes, the entity should consider the understandability and comparability of its financial statements.

The adoption of the amendment had no impact on the Company's financial statements.

#### Annual Improvements to IFRS 2010-2012 Cycle

The amendments introduce key changes to seven IFRS following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project. The topics addressed by these amendments refer, among others, to the following:

- IFRS 13 'Fair Value Measurement': It is clarified that short-term receivables and payables with no stated interest rates can be held at invoice amounts when the effect of discounting is immaterial; and
- IAS 24 'Related Party Disclosures': It is clarified that an entity that provides key management personnel services to the reporting entity or to its parent (the management entity) is a related party to the reporting entity and the amounts charged to it for services provided should be disclosed.

The adoption of the amendments had no impact on the Company's financial statements.

#### Annual Improvements to IFRS 2012-2014 Cycle

The amendments introduce key changes to four IFRS following the publication of the results of the IASB's 2012-14 cycle of the annual improvements project. The topics addressed by these amendments refer, among others, to the following:

- IFRS 7 'Financial instruments': Specific guidance is added to help management determine whether the terms of an arrangement to service a financial asset which has been transferred constitute continuing involvement. It is also clarified that the additional disclosure required by the amendments to IFRS 7, 'Disclosure-Offsetting financial assets and financial liabilities' is not specifically required for all interim periods, unless required by IAS 34 'Interim financial reporting'; and
- IAS 34 'Interim financial reporting': It is clarified that the reference in the standard to 'information disclosed elsewhere in the interim financial report' means some other statement (such as management commentary or risk report) that is available to users of the financial statements at the same time as the interim financial statements, requiring a cross-reference from the interim financial statements to the location of that information.

The adoption of the amendments had no impact on the Company's financial statements.

#### (b) New standards, amendments to standards and interpretations not yet adopted by the Company

A number of new standards, amendments to existing standards and interpretations are effective after 2016, as they have not yet been endorsed by the European Union or have not been early applied by the Company. Those that may be relevant to the Company are set out below:

#### IAS 7, Amendment – Disclosure Initiative (effective 1 January 2017, not yet endorsed by EU)

The amendment requires disclosure of information enabling users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes from cash flows and non-cash changes. The disclosure requirements also apply to changes in financial assets, such as assets that hedge liabilities arising from financing activities, if cash flows from those financial assets were or future cash flows will be, included in cash flows from financing activities.

## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.1 Basis of preparation (continued)

The adoption of the amendment is not expected to impact the Company's financial statements.

#### IFRS 9, Financial Instruments (effective 1 January 2018)

In July 2014, the IASB published the final version of IFRS 9 'Financial Instruments' which replaces IAS 39 'Financial Instruments: Recognition and Measurement'.

IFRS 9 includes revised requirements on the classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting.

#### Classification and measurement

IFRS 9 applies a new classification and measurement approach for all types of financial assets that reflects the entity's business model for managing the assets and their contractual cash flow characteristics. IFRS 9 requires financial assets to be classified into one of the following measurement categories: amortized cost, fair value through other comprehensive income (FVOCI) or fair value through profit or loss (FVTPL). The standard eliminates the existing IAS 39 categories of held-to-maturity, loans and receivables and available for sale.

Financial assets will be measured at amortized cost if they are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows, and their contractual cash flows represent solely payments of principle and interest (SPPI). Financial assets will be measured at FVOCI if they are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and their contractual cash flows represent solely payments of principle and interest. All other financial assets will be classified at FVTPL.

An entity may at initial recognition, designate a financial asset at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise. Furthermore, on initial recognition of an equity instrument that is not held for trading, an entity may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.

Under IFRS 9, embedded derivatives in contracts where the host is a financial asset in the scope of the standard are no longer bifurcated. Instead, the hybrid financial instrument is assessed for classification as a whole.

IFRS 9 retains most of the existing requirements for financial liabilities. However, for financial liabilities designated at FVTPL, gains or losses attributable to changes in own credit risk shall be presented in OCI and shall not be subsequently transferred to profit or loss unless such a presentation would create or enlarge an accounting mismatch. Under IAS 39, all fair value changes of liabilities designated at FVTPL are recognized in profit or loss unless this would create or enlarge an accounting mismatch.

#### Business model assessment

The business model reflects how the entity manages the assets in order to generate cash flows. That is, whether the entity's objective is solely to collect contractual cash flows from the asset, to realize cash flows from the sale of assets, or both to collect contractual cash flows and cash flows from the sale of assets. Financial assets that are held for trading or that are managed on a fair value basis will be measured at FVTPL.

The Company's approach is to perform the business model assessment consistently with its operating model and the information provided to key management personnel.



## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.1 Basis of preparation (continued)

##### SPPI assessment

In assessing whether the contractual cash flows are solely payments of principle and interest, the entity will consider whether the contractual terms of the instrument are consistent with a basic lending arrangement i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin. This will include an assessment of whether a financial asset contains a contractual term that could change the amount or timing of contractual cash flows in a way that it would not be consistent with the above condition. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset will be measured at FVTPL.

##### Impairment of financial assets

IFRS 9 introduces an expected credit loss (ECL) model that replaces the incurred loss model in IAS 39. The new requirements eliminate the threshold in IAS 39 that required a credit event to have occurred before credit losses were recognized and will apply to a broader population of financial instruments compared to IAS 39.

The new impairment model will apply to financial assets that are not measured at FVTPL, including loans, lease receivables, debt securities, financial guarantee contracts and loan commitments issued. No impairment loss will be recognized on equity investments.

The new standard uses a 'three stage approach' that will reflect changes in credit quality since initial recognition. At each reporting date, a loss allowance equal to 12-month ECL will be recognized for financial assets for which there is no significant increase in credit risk since initial recognition. 12-month ECL are the portion of ECL that result from default events that are possible within the next 12 months after the reporting date. For financial assets that have experienced a significant increase in credit risk since initial recognition where no specific loss event has been identified, a loss allowance equal to lifetime expected credit losses will be recognized. The loss allowance for purchased or originated credit impaired financial assets will always be measured at an amount equal to lifetime ECL. Financial assets where 12-month ECL are recognized are considered to be in 'stage-1'; financial assets which have experienced a significant increase in credit risk are in 'stage-2' and financial assets that are credit impaired are in 'stage-3'.

The measurement of expected credit losses will be a probability-weighted average amount that will reflect the time value of money. In measuring ECL, information about past events, current conditions and reasonable and supportable forecasts of future conditions should be considered. The new impairment model is expected to result in an increase in the total level of impairment allowances since all financial assets will be assessed for at least 12-month ECL.

##### Hedge accounting

IFRS 9 includes a new general hedge accounting model which aligns hedge accounting more closely with risk management. Under the new model, more hedging strategies may qualify for hedge accounting, new hedge effectiveness requirements apply and discontinuation of hedge accounting will be allowed only under specific circumstances. The IASB currently has a separate project for the accounting of macro hedging activities. Until the above project is completed, entities have an accounting policy choice to continue applying the hedge accounting requirements in IAS 39.



## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.1 Basis of preparation (continued)

##### Transition

The Company is currently assessing the impact of the IFRS 9 requirements that will be applied retrospectively by adjusting the Company's balance sheet on the date of transition, i.e. 1 January 2018. The Company intends to apply the exemption not to restate comparative figures for prior periods, therefore the Company's 2017 comparatives will be presented on an IAS 39 basis.

The IFRS 9 implementation program that is monitored centrally by the Parent Company has currently progressed to the built phase focusing on the key processes, methodologies and accounting policies for all IFRS 9 areas.

##### **IFRIC 22, Foreign Currency Transactions and Advance Consideration (effective 1 January 2018, not yet endorsed by EU)**

IFRIC 22 provides requirements about which exchange rate to use in reporting foreign currency transactions that involve an advance payment or receipt. The interpretation clarifies that in this case, the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income is the date of the advance consideration, i.e. when the entity initially recognized the non-monetary asset (prepayment asset) or non-monetary liability (deferred income liability) arising from the advance consideration. If there are multiple payments or receipts in advance, the entity must determine a date of transaction for each payment or receipt.

The adoption of the interpretation is not expected to impact the Company's financial statements.

#### 2.2 Interest income and expense

Interest income and expense are recognised in the statement of comprehensive income for all interest bearing instruments on an accruals basis, using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts. Once a financial asset has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### 2.3 Foreign currencies

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions are recognised in the statement of comprehensive income.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rates prevailing at each reporting date and exchange differences are recognized in the statement of comprehensive income. Exchange differences on financial assets and liabilities measured at fair value through profit or loss are reported as part of the fair value gain or loss.

## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Financial assets

The Company classifies its financial assets in the following IAS 39 categories: financial assets at fair value through profit or loss, loans and receivables and held to maturity investment securities. Management determines the classification of its financial instruments at initial recognition.

##### (i) Financial assets at fair value through profit or loss

This category includes financial assets designated at fair value through profit or loss upon initial recognition. The Company designates certain financial assets upon initial recognition as at fair value through profit or loss when any of the following apply:

- a) it eliminates or significantly reduces measurement or recognition inconsistencies; or
- b) financial assets share the same risks with financial liabilities and those risks are managed and evaluated on a fair value basis; or
- c) structured products containing embedded derivatives that could significantly modify the cash flows of the host contract.

##### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Company upon initial recognition designates as at fair value through profit or loss.

##### (iii) Held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Company's management has the positive intention and ability to hold to maturity. If the Company were to sell other than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available-for-sale.

#### *Accounting treatment and calculation*

Purchases and sales of financial assets are recognised on trade-date, which is the date the Company commits to purchase or sell the assets. Loans originated by the Company are recognised when cash is advanced to the borrowers. Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss.

Financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest rate method. Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the statement of comprehensive income in the period in which they arise.

The Company derecognizes a financial asset when its contractual cash flows expire, or the rights to receive those cash flows are transferred in an outright sale in which substantially all the risks and rewards of ownership have been transferred. In addition, a financial asset is derecognized even if rights to receive cash flows are retained but at the same time the Company assumes an obligation to pay the received cash flows without a material delay (pass through agreement) or when substantially all the risks and rewards are neither transferred nor retained but the Company has transferred control of the asset. The control is considered to be transferred if, and only if, the transferee has the practical ability to sell the asset in its entirety to unrelated third party.

## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Financial assets (continued)

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the consideration received, including any new asset obtained less any new liability assumed is recognised in profit or loss.

#### 2.5 Fair value measurement of financial instruments

Fair value of financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions in the principal or, in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Company measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. If there is no quoted price in an active market, then the Company uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The Company has elected to use mid-market pricing as a practical expedient for fair value measurements within a bid-ask spread.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price i.e. the fair value of the consideration given or received unless the Company determines that the fair value at initial recognition differs from the transaction price. In this case, if the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e. Level 1 input) or based on a valuation technique that uses only data from observable markets, a day one gain or loss is recognised in the profit or loss. On the other hand, if the fair value is evidenced by a valuation technique that uses unobservable inputs, the financial instrument is initially measured at fair value adjusted to defer the difference between the fair value at initial recognition and the transaction price (day one gain or loss). Subsequently the deferred gain or loss is amortised on an appropriate basis over the life of the instrument or released earlier if a quoted price in an active market or observable market data become available or the financial instrument is closed out.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement as a whole (note 3).

For assets and liabilities that are measured at fair value on a recurring basis, the Company recognises transfers into and out of the fair value hierarchy levels at the beginning of the semester in which a financial instrument's transfer was effected.

#### 2.6 Impairment of financial assets

The Company assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets, not carried at fair value through profit or loss, is impaired. A financial asset or a group of financial assets is impaired and an impairment loss is incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.6 Impairment of financial assets (continued)

Objective evidence that a financial asset or group of financial assets is impaired refers to observable data that comes to the attention of the Company about the following loss events:

- (a) significant financial difficulty of the issuer or borrower;
- (b) a default or breach of contract;
- (c) significant changes in the financial performance of the borrower that affect the borrower's ability to meet its debt obligations, such as:
  - operating losses;
  - working capital deficiencies;
  - the borrower having a negative equity;
- (d) other facts indicating a deterioration of the financial performance of the borrower, such as a breach of terms, or a partial write-off of the borrower's obligations due to economic or legal reasons relating to his financial status;
- (e) the Company granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- (f) it is becoming probable that the borrower will enter into bankruptcy or other financial reorganization;
- (g) significant adverse changes in the borrower's industry or geographical area that could affect his ability to meet its debt obligations;
- (h) market related information including the status of the borrower's other debt obligations; and
- (i) a significant downgrade in the internal or external credit rating of the borrower's financial instruments when considered with other information;

If there is objective evidence that an impairment loss on a financial asset carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of its estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account for loans and receivables or directly for other financial assets and the amount of the loss is recognised in the statement of comprehensive income ("SOCl").

If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Company may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account or the asset's carrying amount, as appropriate. The amount of the reversal is recognised in the SOCl.

A financial asset is written off when there is no realistic prospect of recovery. The Company considers all relevant information including the occurrence of a significant change in the issuer's/borrower's financial position to such extent that the borrower can no longer pay their obligation.

## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.7 Financial liabilities

The Company classifies its financial liabilities in the following categories: financial liabilities measured at amortised cost and financial liabilities at fair value through profit or loss. Financial liabilities at fair value through profit or loss includes financial liabilities designated at fair value through profit or loss upon initial recognition.

The Company designates financial liabilities at fair value through profit or loss when any of the following apply:

- (a) it eliminates or significantly reduces measurement or recognition inconsistencies; or
- (b) financial liabilities share the same risks with financial assets and those risks are managed and evaluated on a fair value basis; or
- (c) structured products containing embedded derivatives that could significantly modify the cash flows of the host contract.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. When an existing financial liability of the Company is replaced by another from the same counterparty on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as an extinguishment of the original liability and the recognition of a new liability, and any difference arising is recognised in the SOCI.

The Company considers the terms to be substantially different, if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original financial liability.

If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment. If the exchange or modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortised over the remaining term of the modified liability.

Similarly, when the Company repurchases any debt instruments issued by the Company, it accounts for such transactions as an extinguishment of debt.

In case that the Company revises its estimates of payments on its financial liabilities at amortised cost, it adjusts the carrying amount of the financial liability to reflect actual and revised estimated cash flows. Accordingly, the Company recalculates the carrying amount by computing the present value of estimated future cash flows at the financial instrument's effective interest rate and recognises the adjustment in SOCI.

#### 2.8 Cash and cash equivalents

Cash and cash equivalents include sight accounts deposits (deposits that can be withdrawn immediately without any notice or penalty).

#### 2.9 Offsetting

Financial assets and liabilities are offset and the net amount is presented in the balance sheet when, and only when, the Company currently has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.



## Notes to the Financial Statements (continued)

### 2. Accounting policies (continued)

#### 2.10 Related party transactions

Related parties of the Company include:

- (a) the Parent Company and entities controlled, jointly controlled or significantly influenced by the Parent Company;
- (b) an entity that has control over the Parent Company and entities controlled, jointly controlled or significantly influenced by this entity;
- (c) members of key management personnel of the Company or its parents, their close family members and entities controlled or jointly controlled by the above mentioned persons.

Transactions of similar nature are disclosed on an aggregate basis. All transactions entered into with related parties are in the normal course of business and are conducted on an arm's length basis.

#### 2.11 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and reliable estimates of the amount of the obligation can be made.

The amount recognised as a provision is the best estimate of the expenditure required to settle the present obligation at each reporting date, taking into account the risks and uncertainties surrounding the amount of such expenditure.

Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If, subsequently, it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

#### 2.12 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax.

Dividend distribution on shares is recognised as a deduction in the Company's equity when approved by the General Meeting of the Company's shareholders. Interim dividends are recognised as a deduction in the Company's equity when approved by the directors.

### 3. Principal risks and uncertainties

The directors are responsible for the overall financial risk approach of the Company. In this regard, the directors coordinate all financial risk management activities closely with the Parent Company's risk managers to ensure that all significant financial risks are minimised. The directors have a financial risk management programme in place, the main objective of which is minimising such risks, as follows:

- (a) Credit Risk: The Company takes on exposure to credit risk, which is the risk that the counterparty will be unable to pay amounts in full when due. The aggregate carrying amount of deposits with banks, financial assets designated at fair value and held-to-maturity investment securities approximates the maximum exposure to credit risk. Proceeds from the issue of preferred securities are invested in notes issued by the Parent Company. The credit rating of the Parent Company as at 31 December 2016 according to Moody's was Caa3.

## Notes to the Financial Statements (continued)

### 3. Principal risks and uncertainties (continued)

(b) Interest rate risk: The Company takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial positions and cash flows. Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise.

The interest rate risk is managed by placing funds on debt securities issued by the Parent Company at rates which change on the same basis as the interest rates applied on preferred securities. Consequently, shifts in interest rates do not have an impact on the net interest income of the Company.

(c) Capital risk management: The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for the shareholder and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to the shareholder, return capital to the shareholder, issue new shares or sell assets to reduce debt. The Company is not subject to any external capital requirements.

The Company is not exposed to significant currency or liquidity risk because most of its transactions are in euro, and the maturity of its assets and liabilities, as well as, the underlying cash flows are substantially the same.

#### Fair value of financial assets and liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal (or most advantageous market) at the measurement date under current market conditions (i.e. an exit price). When a quoted price for an identical asset or liability is not observable, fair value is measured using another valuation technique that is appropriate in the circumstances, and maximises the use of relevant observable inputs and minimises the use of unobservable inputs. Observable inputs are developed using market data, such as publicly available information about actual events or transactions, and reflect assumptions that market participants would use when pricing financial instruments, such as quoted prices in active markets for similar instruments, interest rates and yield curves, implied volatilities and credit spreads.

The Company's financial instruments carried at fair value or at amortized cost for which fair value is disclosed are categorised into the three levels of fair value hierarchy based on whether the inputs to their fair values are market observable or unobservable, as follows:

- Level 1 - Financial instruments measured based on quoted prices (unadjusted) in active markets for identical financial instruments that an entity can access at the measurement date. A market is considered active when quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency and represent actually and regularly occurring transactions. None of the Company's financial instruments are categorised into Level 1 of the fair value hierarchy.
- Level 2 – Financial instruments measured using valuation techniques with inputs, other than level 1 quoted prices, that are observable either directly or indirectly, such as : (i) quoted prices for identical financial instruments in markets that are not active, or (ii) inputs other than quoted prices that are directly or indirectly observable, mainly interest rates and yield curves observable at commonly quoted intervals,

## Notes to the Financial Statements (continued)

### 3. Principal risks and uncertainties (continued)

credit spreads and implied volatilities obtained from internationally recognised market data providers and (iii) other unobservable inputs which are insignificant to the entire fair value measurement. The Company's financial instruments in their entirety are categorised into Level 2 of fair value hierarchy.

- Level 3 - Financial instruments measured using valuation techniques with significant unobservable inputs. When developing unobservable inputs, best information available is used, including own data, while at the same time market participants' assumptions are reflected (e.g. assumptions about risk). None of the Company's financial instruments are categorised into Level 3 of the fair value hierarchy.

#### Financial instruments carried at fair value

The fair value of financial assets and preferred securities designated at fair value through profit or loss (series D) is determined by the market and in particular with prices obtained from Bloomberg.

The fair value hierarchy categorisation of the Company's financial assets and liabilities carried at fair value is presented in the following tables:

	2016			
	Level 1 €' 000	Level 2 €' 000	Level 3 €' 000	Total €' 000
Financial assets designated at fair value	-	5,351	-	5,351
	-	5,351	-	5,351
Preferred securities designated at fair value	-	5,351	-	5,351
	-	5,351	-	5,351
	2015			
	Level 1 €' 000	Level 2 €' 000	Level 3 €' 000	Total €' 000
Financial assets designated at fair value	-	8,742	-	8,742
	-	8,742	-	8,742
Preferred securities designated at fair value	-	8,742	-	8,742
	-	8,742	-	8,742

The Company recognises transfers into and out of the fair value hierarchy levels at the beginning of the half year in which a financial instrument's transfer was affected. There were no transfers between Level 1 and 2 and vice versa during the year ended 31 December 2016.

#### Company's valuation processes and techniques

The Company uses widely recognised valuation models for determining the fair value of financial instruments that are not quoted in an active market that use only observable market data and require little management estimation and judgement. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determining fair values. Where valuation techniques are used to determine the fair values of financial instruments that are not quoted in an active market, they are validated against historical data and, where possible, against current or recently observed transactions in different instruments, and periodically reviewed by qualified personnel of the Parent Company, independent of the personnel that created them. All models are certified before they are used and models are calibrated to ensure that outputs reflect actual data and comparative market prices. Fair values estimates obtained from models are adjusted for any other



## Notes to the Financial Statements (continued)

### 3. Principal risks and uncertainties (continued)

factors, such as liquidity risk or model uncertainties, to the extent that market participants would take them into account in pricing the instrument. Fair values also reflect the credit risk of the financial instrument and include adjustments to take into account the credit risk of the Parent Company, where appropriate.

The valuation models used by the Company have been developed by the Parent Company's appropriate personnel, who also have established the processes and procedures governing the fair valuations. Valuation controls applied by the Company may include verification of observable pricing, re-performance of model valuations, a review and approval process for new models and/or changes to models, calibration and back-testing against observable market transactions, where available, analysis of significant valuation movements, etc.

#### Financial instruments not carried at fair value

The fair value hierarchy categorisation of the Company's financial assets and liabilities not carried at fair value on the balance sheet is presented in the following tables:

	2016				
	Level 1 €' 000	Level 2 €' 000	Level 3 €' 000	Fair Value €' 000	Carrying amount €' 000
Held to maturity investment securities	-	6,717	-	6,717	22,833
	-	6,717	-	6,717	22,833
Preferred securities at amortised cost	-	6,717	-	6,717	22,835
	-	6,717	-	6,717	22,835
	2015				
	Level 1 €' 000	Level 2 €' 000	Level 3 €' 000	Fair Value €' 000	Carrying amount €' 000
Held to maturity investment securities	-	24,235	-	24,235	54,090
	-	24,235	-	24,235	54,090
Preferred securities at amortised cost	-	24,235	-	24,235	54,093
	-	24,235	-	24,235	54,093

The assumptions and methodologies underlying the calculation of fair values of financial instruments not carried at fair value are in line with those used to calculate the fair values for financial instruments carried at fair value.

For preferred securities issued by the Company and the respective mirror assets (held to maturity portfolio), the fair values are determined using quotes for identical debt securities in markets that are not active. In particular, as at 31 December 2016 and for the comparative period they were fair valued using prices provided by Bloomberg.

### 4. Critical accounting estimates and judgements in applying accounting policies

In the process of applying the Company's accounting policies, the Company's directors make various judgements, estimates and assumptions that affect the reported amounts of assets and liabilities recognised in the financial statements within the next financial year. Estimates and judgements are regularly evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## Notes to the Financial Statements (continued)

### 4. Critical accounting estimates and judgements in applying accounting policies (continued)

#### 4.1 Impairment losses of held to maturity investment securities

The Company reviews its held to maturity investment securities to assess impairment on an ongoing basis. The Company first assesses whether objective evidence of impairment exists. Management is required to exercise judgement in making assumptions and estimates when calculating the present value of the cash flows expected to be received. In estimating these cash flows, management makes judgements about the financial situation and outlook of the Parent Company.

#### 4.2 Fair value of financial instruments

The fair value of financial instruments that are not quoted in an active market is determined by using valuation techniques. In addition, for financial instruments that trade infrequently and have little price transparency, fair value is less objective and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or using models.

Valuation techniques used include present value methods and other models based mainly on observable inputs and to a lesser extent to non-observable inputs, in order to maintain the reliability of the fair value measurement.

Valuation models are used to value financial assets and preferred securities designated at fair value through profit or loss. Where valuation techniques are used to determine fair values, they are validated and periodically reviewed by qualified personnel of the Parent Company independent of the personnel that created them. All models are certified before they are used and models are calibrated to ensure that outputs reflect actual data and comparative market prices. The main assumptions and estimates, considered by management when applying a valuation model include:

- (a) the likelihood and expected timing of future cash flows;
- (b) the selection of the appropriate discount rate, which is based on an assessment of what a market participant would regard as an appropriate spread of the rate over the risk-free rate;
- (c) judgement to determine what model to use in order to calculate fair value.

To the extent practicable, models use only observable data, however areas such as credit risk (both the Parent Company's and counterparty), volatilities and correlations require management to make estimates to reflect uncertainties in fair values resulting from the lack of market data inputs. Valuation techniques used to calculate fair values are further discussed in Note 3.

Given the uncertainty and subjectivity inherent in the estimation of fair value of financial instruments, changes in management assumptions and estimates could affect the reported fair values.

### 5. Interest and similar income

	2016	2015
	€' 000	€' 000
Interest on financial assets designated at fair value through profit or loss	-	-
Interest on held-to-maturity investment securities	1,609	15,971
	<u>1,609</u>	<u>15,971</u>

## Notes to the Financial Statements (continued)

### 5. Interest and similar income (continued)

Interest on held-to-maturity investment securities for the year ended 31 December 2016 consists of: a) the NPV unwinding of the impairment loss calculated based on the revised estimates for the bonds' present value of their future cash flows, (note 12) and b) the amortisation of discount. There have been no cash receipts of interest.

Information in relation with the non payment of bonds' coupon during 2016 is provided in note 11 and note 12.

### 6. Interest expense and similar charges

	2016 €' 000	2015 €' 000
Interest on preferred securities designated at fair value through profit or loss	-	-
Interest on preferred securities at amortised cost	<u>(1,607)</u>	<u>(15,939)</u>
	<u>(1,607)</u>	<u>(15,939)</u>

Interest on preferred securities at amortised cost for the year ended 31 December 2016 consists of: a) the unwinding of the NPV adjustment calculated based on the revised present value of their future cash outflows (note 14) and b) the amortisation of discount. There have been no cash payments of interest.

Information in relation with the non payment of preferred securities dividend during 2016 is provided in Note 13 and Note 14.

### 7. Net gains/(losses) from financial instruments designated at fair value

	2016 €' 000	2015 €' 000
Changes in fair value of financial liabilities designated at fair value	1,892	1,103
Changes in fair value of financial assets designated at fair value	<u>(1,892)</u>	<u>(1,103)</u>
	<u>0</u>	<u>0</u>

For 2016, change in fair value also includes mark-to-market reversal for the preferred securities that participated in Parent Company's Liability Management Exercise (LME) (note 11) and for the mirror investment securities, subsequently cancelled.

### 8. Operating expenses

	2016 €' 000	2015 €' 000
Fees payable to the Company's auditor for the statutory audit of the Company's annual financial statements	(25)	(25)
Secretarial and administration services	<u>(43)</u>	<u>(6)</u>
	<u>(68)</u>	<u>(31)</u>

### 9. Income tax expense

The Company is liable to pay Jersey income tax at 0% (2015: 0%).

## Notes to the Financial Statements (continued)

### 10. Deposits with banks

	2016	2015
	€' 000	€' 000
Deposits with the Parent Company	167	33
	<u>167</u>	<u>33</u>

The sight accounts with the Parent Company have been considered as cash and cash equivalents for the purposes of the cash flow statement (note 2.7).

### 11. Financial assets designated at fair value through profit or loss

Series	First call date	Maturity date	Interest rate	2016		2015	
				Face Value €' 000	Fair Value €' 000	Face Value €' 000	Fair Value €' 000
Series D	October 2014	29 July 2100	Fixed rate at 8.25% per annum, payable on a quarterly basis	19,500	5,351	21,000	8,742
				<u>19,500</u>	<u>5,351</u>	<u>21,000</u>	<u>8,742</u>

The financial assets represent convertible bonds issued by the Parent Company. The bonds may be redeemed prior to final maturity, at the option of the issuer, on the date presented above and annually thereafter. In addition the bonds, subject to certain conditions, are convertible, at the option of the holder or the issuer, into ordinary shares of the Parent Company, on October 2014 and annually thereafter.

As part of the Company's risk management strategy (Note 3), these convertible bonds have been designated upon their initial recognition as at fair value through profit or loss, because they share the same risks with linked preferred securities issued by the Company and these risks are managed and evaluated on a fair value basis.

From 2013 onwards, the Parent Company considering that (a) there were not sufficient distributable reserves to meet the payment of dividends in respect of preferred securities and (b) being a recipient of state aid, according to EU and Greek law, was not permitted to make discretionary cash payments to any third party, including the Company, decided on the non payment of bonds' coupons of Series D. As a result, the Company has not recognized any interest income for Series D of bonds issued by the Parent Company for the year ended 31 December 2016.

On 29 October 2015, the Parent Company launched a Liability Management Exercise (LME), aiming to strengthen the Bank's CET1 and, in combination with a share capital increase through a book-building process, to cover its additional capital requirements, which had been derived from the Comprehensive Assessment of the Greek financial sector that was conducted by the Single Supervisory Mechanism (SSM).

LME was effected on a voluntary basis referring to the tender offer of outstanding eligible senior unsecured, Tier I and Tier II securities, issued by the Parent company and its SPVs (ERB Hellas Funding, ERB Hellas PLC and ERB Hellas Cayman).

On 25 February 2016, the Parent Company proceeded with the cancellation of series D bonds of face value of €1.5 million, mirror to the preferred securities issued by the Company and accepted as part of the aforementioned LME.

**Notes to the Financial Statements (continued)**

**12. Held-to-maturity investment securities**

Series	First call date	Maturity date	Interest rate	2016		2015	
				Face Value €' 000	Carrying amount €' 000	Face value €' 000	Carrying amount €' 000
Series A	March 2013	18 March 2035	Fixed rate at 10 year euro swap rate plus 0.135% per annum, payable on an annual basis	1,604	1,579	2,131	2,089
Series B	November 2015	2 November 2035	3M Euribor plus 2.23%, payable on quarterly basis	3,704	3,628	4,629	4,477
Series C	July 2012	9 January 2036	Fixed rate 6.01% per annum, payable on a quarterly basis	18,946	17,626	50,359	47,524
				<b>24,254</b>	<b>22,833</b>	<b>57,119</b>	<b>54,090</b>

In May 2012, the Company replaced held-to-maturity investment securities issued by a Parent Company's subsidiary, ERB Hellas PLC, guaranteed by the Parent Company, with securities issued directly by the Parent Company. The purchased securities bear the same terms as the replaced notes issued by ERB Hellas PLC. The securities may be redeemed prior to final maturity, at the option of the issuer, i.e. the Bank, on the dates presented above and annually or quarterly (subject to the terms of each issue) thereafter. The investments are classified as held-to-maturity as the Company's management has the positive intention and ability to hold to maturity.

From 2013 onwards, the Parent Company considering that (a) there were not sufficient distributable reserves to meet the payment of dividends in respect of preferred securities and (b) being a recipient of state aid, according to EU and Greek law, is not permitted to make discretionary cash payments to any third party, including the Company, decided the non payment of bonds' coupons of Series A, B, and C.

In 2013 the Company considered that the above event provided evidence of a concession granted to the borrower (the Parent Company) that would not otherwise be considered and as a result an impairment loss of €119,126 ths was recognised.

As at 31 December 2015, following the LME launched by the Bank and taking into account the subsequent cancellation of the held-to-maturity investment securities issued by the Parent Company of equal face value to the mirror Tier I notes issued by the Company that participated in the said LME, the Company proceeded with the reversal of the unamortized impairment loss recognized in 2013 that corresponded to the cancelled investment securities, of €1,860 ths.

In addition, on the same date, the Company taking into account the commitments of the Parent Company's revised restructuring plan approved on 26 November 2015 including, inter-alia, restrictions on coupons' payment, revised its estimates for the bonds' present value of their future cash flows and adjusted their impairment loss by €1,081 ths accordingly.

For the year ended 31 December 2016, the Company recognized interest income of €1,609 ths representing the increase of the net present value of the held to maturity investment securities due to the passage of time (unwinding).

On 25 February 2016, the Parent Company proceeded with the cancellation of series A, B and C bonds of face value of €0.5 million, €0.9 million and €31.4 million respectively, mirror to the preferred securities issued by the Company and accepted as part of the aforementioned LME.

## Notes to the Financial Statements (continued)

## 13. Preferred securities designated at fair value through profit or loss

Series	First call date	2016		2015	
		Face Value	Fair Value	Face Value	Fair Value
		€' 000	€' 000	€' 000	€' 000
Series D	October 2014	19,500	5,351	21,000	8,742
		19,500	5,351	21,000	8,742

On 29 July 2009, the Company issued €300 million of preferred securities (series D), the outstanding face value of which amounts to €19.5 million. The preferred securities have no fixed redemption date and give the issuer the right to call the issue on the date presented above and annually thereafter. In addition, the securities subject to certain conditions, are convertible at the option of the holder and the issuer on October 2014 and annually thereafter into the Parent Company's ordinary shares at the lower of an exchange ratio based on a) 12% discount to the share market price during the period preceding the exchange or b) the nominal value of the Parent Company's ordinary share. All obligations of the issuer in respect of the preferred securities are guaranteed on a subordinated basis by the Parent Company. The securities, pay fixed non-cumulative dividend on a quarterly basis at a rate of 8.25% per annum. Preferred dividends on the preferred securities are declared by the directors of the Company and paid by the Company subject to the provisions relating to compulsory payments as set out in "Description of the Preferred Securities" and to certain limitations as set out in "Limitations on Payments" in the Prospectus of the issue, available at the Parent Company's website ([www.eurobank.gr](http://www.eurobank.gr)). The preferred securities are listed on the London Stock Exchange.

From 2013 onwards, the directors of the Company considering the "Limitations of Payments" as set out in the Prospectus of the issue and the Parent Company's decision for the non payment of bonds coupons (note 11), proceeded with the non payment of Series D preferred dividends. As a result, the Company has not recognised any interest expense for Series D of the preferred securities for the year ended 31 December 2015.

On 25 February 2016, the Company proceeded with the cancellation of series D preferred securities of face value of €1.5 million accepted as part of the aforementioned LME.

As at 31 December 2016, the cumulative fair value change was €14,149 ths gain (2015: €12,258 ths gain), which takes into account the credit risk of the Parent Company. The changes in the fair value of preferred securities are offset in the statement of comprehensive income against the changes in the fair value of financial assets designated at fair value.



## Notes to the Financial Statements (continued)

## 14. Preferred securities at amortised cost

Series	First call date	Interest rate	2016		2015	
			Face value €' 000	Carrying amount €' 000	Face value €' 000	Carrying amount €' 000
Series A	March 2010	Fixed rate at 10 year euro swap rate plus 0.125% per annum, payable on an annual basis	1,604	1,579	2,131	2,089
Series B	November 2015	3M Euribor plus 2.22%, payable on quarterly basis	3,704	3,628	4,629	4,478
Series C	January 2011	Fixed rate 6.00% per annum, payable on a quarterly basis	18,946	17,628	50,359	47,526
			<b>24,254</b>	<b>22,835</b>	<b>57,119</b>	<b>54,093</b>

The preferred securities have no fixed redemption date and give the issuer the right to call the issue at par, if certain conditions mentioned in the Offering Circular are met, on the dates presented above and annually or quarterly thereafter (subject to the terms of each issue). All obligations of the issuer in respect of the preferred securities are guaranteed on a subordinated basis by the Parent Company. The preferred securities pay non cumulative dividends which are declared by the directors of the Company and paid by the Company subject to the provisions relating to compulsory payments as set out in "Description of the Preferred Securities", and to certain limitations as set out in "Limitations on Payments" in the Prospectus of each issue, available at the Parent Company's website ([www.eurobank.gr](http://www.eurobank.gr)). The preferred securities are listed on various European Stock Exchanges, including London, Frankfurt, Luxembourg and Euronext Amsterdam.

From 2013 onwards, the directors of the Company considering the "Limitations of Payments" as set out in the Prospectus of each issue and the Parent Company's decision for the non payment of bonds coupons (note 12), proceeded with the non payment of dividends of series A, B and C.

In 2013, the Company, based on its estimates of dividend payments on the preferred securities, recognized an adjustment of €118,844 ths. As at 31 December 2015, the Company proceeded with the reversal of an amount of €1,857 ths of the said unamortized adjustment corresponding to the Tier I notes that participated in the Parent Company's LME.

On the same date, the Company taking into account the commitments of the Parent Company's revised restructuring plan approved on 26 November 2015 including, inter-alia, restrictions on dividends' payment, revised its estimates on the preferred securities' present value of their future cash outflows and recognized an additional adjustment of €1,079 ths.

For the year ended 31 December 2016, the Company recognised interest expense of €1,607 ths representing the increase of the net present value of the preferred securities due to the passage of time.

On 25 February 2016, the Company proceeded with the cancellation of series A, B and C preferred securities of face value of €0.5 million, €0.9 million and €31.4 million respectively, accepted as part of the aforementioned LME.

## Notes to the Financial Statements (continued)

### 15. Share capital

	31 December 2016		31 December 2015	
	Number	€'000	Number	€'000
Authorised ordinary shares of € 1 each	1,000,000	1,000	1,000,000	1,000
Issued ordinary shares of € 1 each	310,000	310	110,000	110
Allotted and fully paid ordinary shares of € 1 each	310,000	310	110,000	110

In May 2016, the Company proceeded with the issue of 200 ths new ordinary shares of € 1 each, fully paid.

### 16. Related party transactions

The Company's results are included in the consolidated financial statements of Eurobank Ergasias S.A., its immediate parent undertaking, which is incorporated in Greece.

In November 2015, following the completion of the Bank's share capital increase, fully covered by investors, institutional and others the percentage of the Parent Company's ordinary shares with voting rights held by the HFSF decreased from 35.41% to 2.38%. Despite the aforementioned significant decrease of its percentage, the HFSF is still considered to have significant influence over the Bank based on the provisions of L. 3864/2010 and the new Relationship Framework Agreement (RFA) the Bank has entered into with the HFSF on 4 December 2015 replacing the previous one, signed on 26 August 2014. The financial statements of Eurobank Ergasias S.A. are available from its head office: 8 Othonos Street, 105 57 Athens, Greece, and from its website at [www.eurobank.gr](http://www.eurobank.gr).

The outstanding balances of the related party transactions and the related income and expenses are as follows:

	31 December 2016		31 December 2015	
	Parent Company €' 000	Parent Company's subsidiaries €' 000	Parent Company €' 000	Parent Company's subsidiaries €' 000
Deposits with banks <sup>(1)</sup>	-	167	-	33
Financial assets designated at fair value through profit or loss	5,351	-	8,742	-
Held-to-maturity investment securities	22,833	-	54,090	-
Preferred securities designated at fair value through profit or loss	-	-	624	-
Preferred securities at amortised cost	-	-	31,057	-
Interest and similar income	1,609	-	15,971	-
Interest expense and similar charges	428	-	316	12,531
Net gains on redemption of investment and preferred securities	-	-	36	-

(1) Deposits with banks are with the UK operations (London Branch) of the Parent Company which were transferred to its subsidiary Eurobank Private Bank Luxembourg S.A. in 2015. Comparative information has been adjusted accordingly.

### Emoluments of the Directors

Peter Gatehouse and Stephen Langan are directors of certain subsidiaries of Intertrust Fiduciary Services (Jersey) Limited (former Elian Fiduciary Services (Jersey) Limited), including Intertrust SPV Services Limited (former Elian SPV Services Limited) which provides administrative services to the Company. The Company for the year ended 31 December 2016 recognised expenses amounting to €19 ths relating to services provided by Intertrust entities. There were no unpaid balances to the said Company as at 31 December 2016.



**Notes to the Financial Statements (continued)**

**17. Segmental reporting**

The Company operates in one business segment i.e. providing funding to its immediate parent company, Eurobank Ergasias S.A. through the issue of preferred securities listed on various European Stock Exchanges. No further disclosure in this regard is therefore deemed necessary.

**18. Subsequent events**

There were no significant subsequent events warranting disclosure.