

**EFG AUTO LEASING EOOD
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2010**

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EFG AUTO LEASING EOOD

DIRECTORS' REPORT

31 DECEMBER 2010

The management presents the annual report and audited financial statements for the year ended 31 December 2010.

BUSINESS DESCRIPTION

The company was registered in January 2005. EFG Auto Leasing EOOD provides financial and operating leasing of passenger cars, both to corporate and retail clients.

BUSINESS OVERVIEW

As of the end of December 2010, the outstanding finance lease receivables before provisions amounted to €41.4 million. The impressive performance is attributed to the strong support from EFG Eurobank Ergasias Leasing, and to the growing cooperation with Eurobank EFG Bulgaria AD in the area of car financing, as well as to development a portfolio of own deals.

The outstanding portfolio as at the end of 2010 was distributed among 3,683 contracts and 3,076 clients.

The Company's portfolio is 100% comprised of leased vehicles. As of year-end, the Company had 20 employees. It operates in Sofia and Plovdiv, Varna, Bourgas, Stara Zagora, Rousse, Pleven and Veliko Tarnovo through its branches.

The ongoing global economic crisis which commenced in the middle of 2007 has resulted in a lower level of capital market funding, lower liquidity levels across the banking sector, and higher interbank lending rates and very high volatility in stock markets. The uncertainties in the global financial markets reflect the banks and companies in Bulgaria at the end of 2008. Indeed the full extent of the impact of the ongoing financial crisis is proving to be impossible to anticipate or completely guard against.

As since the middle of 2010 all new car leasing business is booked in the mother company EFG Leasing EAD, the company has been mainly focused on servicing its existing clients.

SHARE CAPITAL STRUCTURE

The company is a member of EFG Group, which consists of credit institutions, financial services and financial holding companies. The company's immediate parent is EFG Leasing EAD which in turn is 100% owned by EFG Eurobank Ergasias S.A. (Greece) ("Parent"). The operating parent company of the EFG Group is European Financial Group EFG (Luxembourg) S.A., whilst its ultimate parent company is Private Financial Holdings Limited (PFH), which is owned and controlled indirectly by members of the Latsis family. As at 31 December 2010, the EFG Group held 44.8% of the ordinary shares and voting rights of the Parent bank through wholly owned subsidiaries of the ultimate parent company. The remaining ordinary shares and voting rights are held by institutional and retail investors, none of which, to the knowledge of the Parent bank, holds 5% or more.

The registered capital of EFG Auto Leasing EOOD is BGN 250 thousand divided into 2,500 shares of BGN 100 each. The capital of the Company has been paid in full. The sole owner of Company's capital is EFG Leasing EAD.

EFG AUTO LEASING EOOD DIRECTORS' REPORT (CONTINUED)

31 DECEMBER 2010

Upon decision of the Founder the capital may be increased at any time by payment or by contribution in kind, or it may be reduced to the legal minimum provided by law.

Pursuant to the last amendments of the Credit Institutions Act (“the CIA”), promulgated in State Gazette, issue 24 of 31.03.2010, the company is considered financial institution (ref. Art. 3, Para 1, item 1 of the CIA) and as such was duly registered in a special register maintained by the Bulgarian National Bank under reg. No BGR00117 (ref. Art. 3, Para 2 of the CIA).

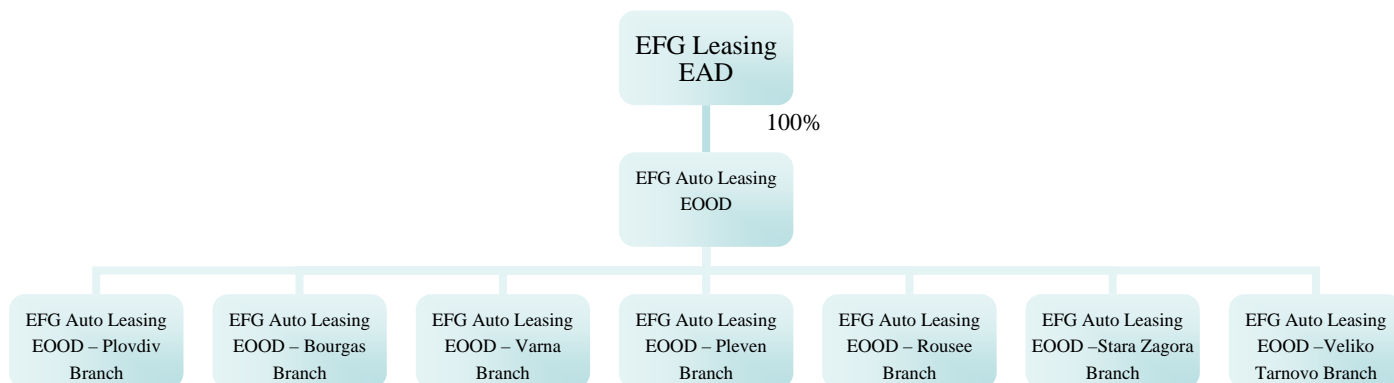
MANAGEMENT

In the reported period the Company has been managed and legally represented by the following managers acting jointly – Mr. Plamen Pavlov and Mr. Ioannis Vougioukas. As of 24.02.2011 the Company is duly represented by Mr. Plamen Pavlov, Mr. Ioannis Vougioukas and Mr. Svetoslav Kalo, any two of them acting jointly, in their capacity of Managers.

GROUP STRUCTURE AND BRANCH NETWORK

EFG Auto Leasing EOOD has been founded as a single shareholder limited liability company. The sole-owner of the Company's capital is EFG Leasing EAD. The ultimate parent is EFG Bank European Financial Group.

With its seven branches, EFG Auto Leasing EAD provides services to clients in Plovdiv, Varna, Bourgas, Pleven, Rousse, Veliko Tarnovo and Stara Zagora.



FINANCIAL RISKS

EFG Auto Leasing EOOD's activities expose it to a variety of risks, including interest rate risk, currency risk, credit risk.

The financial risks and the financial risk management are disclosed in Note 3 of the financial statements. The exposure of the Group to price, credit and liquidity risk and the cash flow risk is disclosed in Note 3 of the financial statements.

**EFG AUTO LEASING EOOD
DIRECTORS' REPORT (CONTINUED)
31 DECEMBER 2010**

BUSINESS OBJECTIVES FOR 2011

As the entire new car business was streamed to the mother company EFG Leasing EAD, in 2011, EFG Auto Leasing EOOD shall focus mainly on maintaining the quality and profitability of its existing portfolio and servicing the existing clients.

With a team of motivated employees and strong support from both Eurobank Ergasias SA and Eurobank EFG Bulgaria AD, the company is well-positioned to achieve this goal and meet the challenges that it will face in 2011.

No major capital investments will be made in 2011, since the infrastructure necessary to ensure sustained growth is already in place.

MANAGEMENT RESPONSIBILITIES

The Managers are required by Bulgarian law to prepare financial statements each financial year that give a true and fair view of the financial position of the Company as at the year end and its financial results. The management has prepared the enclosed financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union.

The Managers confirm that suitable accounting policies have been used.

The Managers also confirm that applicable International Financial Reporting Standards (IFRS) have been followed and that the financial statements have been prepared on a going concern basis.

The Managers are responsible for keeping proper accounting records, for safeguarding the assets and for taking reasonable steps for the prevention and detection of potential fraud and other irregularities.

.....
Plamen Pavlov
Manager

EFG Auto Leasing EOOD
March 25, 2011

(All amounts are shown in BGN thousands unless otherwise stated)

Statement of comprehensive income

	Notes	2010	2009
Interest income	1	8,250	12,359
Interest expense	1	(2,427)	(3,526)
Net interest income		5,823	8,833
Other operating income	2	1,795	1,430
Foreign exchange gains/(losses)		-	(12)
Other operating expenses	3	(1,987)	(1,878)
Gains/(losses) from sale of repossessed assets	4	(1,353)	(740)
Provisions for impairment	7	(4,503)	(6,066)
(Loss)/Profit before income tax		(225)	1,567
Income tax (expense)/credit	5	26	(157)
(Loss)/Profit for the year		(199)	1,410



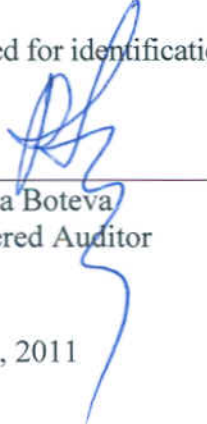
Plamen Pavlov
Manager



Gergana Gerdzhikova
Chief Financial Officer

The financial statements were authorised by the Management on March 25, 2011

Initialed for identification purposes in reference to the audit report.



Rossitsa Boteva
Registered Auditor



Petko Dimitrov
PricewaterhouseCoopers Audit OOD

April 4, 2011
Sofia



The accompanying notes set out on pages 8-36 are inseparable part of financial statements.

31 DECEMBER 2010

(All amounts are shown in BGN thousands unless otherwise stated)

Balance sheet

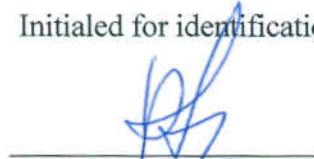
	Notes	2010	2009
Assets			
Cash and bank balances	6	3,163	6,483
Finance lease receivables and other loans	7	72,131	125,562
Deferred income tax assets	8	65	39
Corporate tax paid in advance		325	264
Other assets	9	3,997	8,585
Equipment	10	720	980
Total assets		80,401	141,913
Liabilities			
Borrowings	11	72,411	133,030
Payables to suppliers and clients	12	199	137
Other liabilities	13	452	1,208
Total liabilities		73,062	134,375
Shareholder's equity			
Share capital	14	250	250
Retained earnings		7,089	7,288
Total shareholder's equity		7,339	7,538
Total liabilities and equity		80,401	141,913


 Plamen Pavlov
 Manager


 Gergana Gerdzhikova
 Chief Financial Officer

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 Rossitsa Boteva
 Registered Auditor


 Petko Dimitrov
 PricewaterhouseCoopers Audit OOD

April 4, 2011
 Sofia



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(All amounts are shown in BGN thousands unless otherwise stated)

Statement of changes in shareholders' equity

	Note	Share capital	Retained earnings	Total
Balance at 1 January 2009		5	5,878	5,883
Profit for the year		-	1,410	1,410
Share capital increase		245	-	245
Balance at 31 December 2009	14	250	7,288	7,538
Balance at 1 January 2010		250	7,288	7,538
Loss for the year		-	(199)	(199)
Balance at 31 December 2010	14	250	7,089	7,339



Plamen Pavlov
Manager



Gergana Gerdzhikova
Chief Financial Officer

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Rossitsa Boteva
Registered Auditor

April 4, 2011
Sofia



Petko Dimitrov
PricewaterhouseCoopers Audit OOD



The accompanying notes set out on pages 8-36 are inseparable part of financial statements.

31 DECEMBER 2010

(All amounts are shown in BGN thousands unless otherwise stated)

Statement of cash flows

	Notes	2010	2009
Cash flow from operating activities			
Interest received		8,370	12,542
Interest paid		(2,448)	(3,684)
Other income received		813	524
Proceeds from sale of repossessed assets		6,309	4,321
Payments to employees and suppliers		(1,499)	(1,775)
Income tax paid		(64)	(592)
Changes in operating assets and liabilities			
- Decrease in finance lease receivables		42,091	74,410
- Decrease in other assets		4,587	1,399
- decrease in payables to clients and suppliers		62	(125)
- Increase/(decrease) in other liabilities		(817)	349
Cash flows from operating activities		56,935	87,369
Cash flows from investing activities			
Proceeds from sales of equipment		134	-
Purchase of equipment		(259)	(119)
Cash flows from investing activities		(125)	(119)
Cash flows from financing activities			
Proceeds/(outflows) from borrowed funds		(60,598)	(94,466)
Proceeds from share capital increase		-	245
Cash from financing activities		(60,598)	(94,221)
Net cash flow		(3,320)	(6,971)
Cash and cash equivalents at the beginning of the year		6,483	13,454
Cash and cash equivalents at the end of the year	6	3,163	6,483


Plamen Pavlov
Manager


Gergana Gerdzhikova
Chief Financial Officer

The financial statements were authorised by the Management on March 25, 2011
Initialed for identification purposes in reference to the audit report.


Rossitsa Boleva
Registered Auditor

April 4, 2011
Sofia




Petko Dimitrov
PricewaterhouseCoopers Audit OOD

The accompanying notes set out on pages 8-36 are inseparable part of financial statements.

NOTES TO THE FINANCIAL STATEMENTS

(All amounts are shown in BGN thousands unless otherwise stated)

General information

EFG Auto Leasing EOOD (the Company) was established on 24 January 2005. As of 31 December 2010 the total share capital of the Company was BGN 250 thousand (31 December 2009 BGN 5 thousand). The operating parent company of the EFG Group is European Financial Group EFG (Luxembourg) S.A., whilst its ultimate parent company is Private Financial Holdings Limited (PFH).

Eurobank EFG Bulgaria AD is part of the EFG Eurobank Ergasias group. In accordance to Group guidelines all local subsidiaries receive full support from the local bank part of EFG Eurobank Ergasias Group. This support covers all main areas, such as Risk Management, Client Relations, Finance, Legal, and HR.

The Company is governed and represented by three Managers. The sole owner of the Company chooses the Managers for a period of 3 years and controls the activities of the Company. The Company reports according to group guidelines of EFG Bank European Financial Group.

The Company provides leasing of vehicles to large, small, medium enterprises and individuals and serves clients throughout the country.

The Company employs 20 people.

Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below.

Basis of preparation

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards issued by the IASB as adopted by the European Union and in particular with those IFRS and IFRIC interpretations issued and effective as at the time of preparing these statements.

The policies set out below have been consistently applied to the years 2009 and 2010.

(a) Amended and new standards and interpretations effective in 2010

- IAS 27, Revised - Consolidated and Separate Financial Statements
- IAS 39, Amendment - Eligible Hedged Items
- IFRS 3, Revised - Business Combinations
- IFRS 1, First-time Adoption of International Financial Reporting Standards
- IFRS 2, Amendments - Group Cash settled Share based payment transactions
- IFRIC 12, Service Concession Arrangements
- IFRIC 15, Agreements for the Construction of Real Estate

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Accounting policy (continued)

- IFRIC 16, Hedges of a Net Investment in a Foreign Operation
- IFRIC 17, Distributions of Non-cash Assets to Owners
- IFRIC 18, Transfers of Assets from Customers
- Amendments to various Standards that form part of IASB's 2009 Annual Improvement Project

(b) Standards and Interpretations issued but not yet effective

- IAS 24, Amendment - Related Party Disclosures (effective 1 January 2011)
 - IAS 32, Amendment - Classification of Rights Issues (effective 1 January 2011)
 - IAS 12, Amendment - Deferred tax: Recovery of Underlying Assets (effective 1 January 2012, not yet endorsed by EU)
 - IFRS 7, Amendment - Disclosures, Transfers of Financial Assets (effective 1 January 2012, not yet endorsed by EU)
 - IFRS 9, Financial Instruments (effective 1 January 2013, not yet endorsed by EU). While adoption of IFRS 9 is mandatory from 1 January 2013, earlier adoption is permitted. The Company is considering the implications of the standard and the timing of its adoption.
 - IFRIC 14, Amendment - Prepayments of a Minimum Funding Requirement (effective 1 January 2011)
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- IFRIC 19, Extinguishing Financial Liabilities (effective 1 January 2011)
 - Amendments to various Standards that form part of IASB's 2010 Annual Improvement Project (effective 1 January 2011)

The application of the above mentioned standards and interpretations does not have and is not expected to have a material impact on the Company's financial statements in the period of the initial application.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of land and building, investment property, available-for-sale investment securities, financial assets held at fair value through profit or loss and all derivative contracts.

The Company maintains its accounting books in Bulgarian lev (BGN), which is accepted as being its presentation currency. The data in the financial statements and the notes thereto is presented in thousand Bulgarian levs (BGN'000) except where it is explicitly stated otherwise.

The presentation of financial statements in accordance with IFRS requires the management to make best estimates, accruals and reasonable assumptions that affect the reported values of assets and liabilities, the amounts of income and expenses and the disclosure of contingent.

EFG AUTO LEASING EOOD
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Accounting policy (continued)

receivables and payables as at the date of the financial statements. These estimates, accruals and assumptions are based on the information, which is available at the date of the financial statements, and therefore, the future actual results might be different from them.

The items presuming a higher level of subjective judgment or complexity or where the assumptions and accounting estimates are material for the financial statements, are disclosed below.

Foreign currency translation

Items included in the financial statements of the Company are measured using Bulgarian Lev (BGN), which is the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity (“the measurement currency”).

Foreign currency transactions are translated into the measurement currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. As of 31 December 2010 the monetary assets and liabilities are denominated using the official rate of Bulgarian National Bank – 1 EUR = 1.95583 BGN (2009: 1.95583) and 1 USD = 1.47276 BGN (2009: 1.36409).

Currently the exchange rate of the Bulgarian lev (BGN) is fixed against the EUR at 1.95583 BGN/EUR via Currency board which is not expected to be amended in the near future.

Interest income and expense

Interest income and expense are recognised in the income statement for all interest bearing instruments on an accrual basis using the effective yield method based on the actual purchase price.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument, but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

EFG AUTO LEASING EOOD
NOTES TO THE FINANCIAL STATEMENTS
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Accounting policy (continued)

Other income and expense

Other income and expense are recognised on an accrual basis when the service has been provided.

Equipment

All equipment is stated at historical cost less accumulated depreciation. Depreciation is calculated on the straight-line method to write down the cost of such assets to their residual values over their estimated useful lives, as follows:

	<u>2010</u>	<u>2009</u>
Computers	5 years	2 years
Vehicles	1-4 years	4 years
Machinery and equipment	6-7 years	3-4 years
Other fixed assets	5-10 years	5-10 years

As of 1st January 2010 the company has changed the depreciation rates for some of the assets categories as a result of change in the Management's changes in accounting estimates. The total effect of the change is assessed as insignificant.

Equipment is periodically reviewed for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on disposal of equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the income statement when the expenditure is incurred.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Impairment of finance leases

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Company about the following loss events:

- (i) Significant financial difficulty of the issuer or obligor;

EFG AUTO LEASING EOOD
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(ii) A breach of contract, such as a default or delinquency in interest or principal payments;

Accounting policy (continued)

(iii) The Company granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;

(iv) It becoming probable that the borrower will enter bankruptcy or other financial reorganization; or

(v) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:

– Adverse changes in the payment status of borrowers in the group; or

– National or local economic conditions that correlate with defaults on the assets in the group.

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on leases and receivables has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the Company's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

When a loan is uncollectible, it is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the provision for loan impairment in the income statement.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is

EFG AUTO LEASING EOOD
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reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

Accounting policy (continued)

Leases

Finance leases – the Company as a lessor

When assets are held subject to a financial lease the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. The lease income is recognised over the entire lease period using the method of effective yield rate so as to obtain a constant periodic rate of return on the outstanding lease principal balance.

Operating leases- the Company as a lessor

Lease income (excluding receipts for services provided such as insurance and maintenance) is recognised on a straight-line basis over the lease term. Costs, including depreciation, incurred in earning the lease income are recognised as an expense.

Operating leases- the Company as a lessee

Payments made under operating lease agreements are charged in the income statement on a straight-line basis over the period of the lease.

Repossessed collateral

Repossessed properties are sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness. Repossessed property is classified in the balance sheet within other assets.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than: (a) those that the entity intends to sell immediately or in the short term, which are classified as held for trading, and those that the entity upon initial recognition designates as at fair value through profit or loss; (b) those that the entity upon initial recognition designates as available for sale; or (c) those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than 3 months maturity from the date of acquisition including: cash and amounts due from banks.

Borrowings

Borrowings are recognised initially at fair value and net of transaction costs incurred. Borrowings are subsequently stated at amortised cost and any difference between net proceeds and the redemption value is recognised in the income statement over the period of the borrowings using the effective yield method.

EFG AUTO LEASING EOOD
NOTES TO THE FINANCIAL STATEMENTS
31 DECEMBER 2010

Accounting policy (continued)

Current tax and deferred income tax

Taxation has been provided for in the financial statements in accordance with Bulgarian legislation currently in force. The charge for taxation in the income statement for the year comprises current tax and changes in deferred tax. Current tax is calculated on the basis of the taxable profit for the year, using the tax rates enacted at the balance sheet date.

Income tax payable on profits, based on the applicable tax law is recognized as an expense in the period in which profits arise. Taxes other than on income are recorded within operating expenses.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized where it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Share capital

Ordinary shares are classified as equity which is stated at its nominal value according to a court decision for the registration of the Company.

(a) Share issue costs

Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

(b) Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Company's shareholders.

Employee benefits

(a) Social, pension and health funds.

The Company is obliged by the current Bulgarian legislation to make fixed contribution on behalf of the employees to a social fund operated by the Government. All those payments/liabilities are related to current salary expenses and are recognized as an expense in the period to which those relate. The Company has no further payment obligations once the contributions have been paid.

EFG AUTO LEASING EOOD
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Accounting policy (continued)

(b) Pension obligations.

In accordance with article 222, Para. 3 of the Bulgarian Labour Code, in the event of termination of a labour contract after the employee has reached the lawfully required retirement age, regardless of the reason for the termination, the employee is entitled to compensation as follows: 2 gross monthly salaries in all cases and 6 gross monthly salaries if the employee has been engaged with the Company for at least 10 years.

At the end of every reporting period the Company estimates and recognizes the provision for its pension obligations. In calculating the provision the Company estimates the present value of its future pension obligations considering the probability of the employees retiring while employed in the Company.

Critical accounting estimates and judgements in applying accounting policies

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(a) Impairment losses on loans and advances and finance lease receivables

The Company reviews its loan and finance lease portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the Company makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans and finance leases before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers and lessees in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

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(b) Fair value of repossessed assets held for sale

The Company determines the fair value of repossessed assets held for sale from market-based evidence by appraisal that is undertaken by professionally qualified valuers. The Company follows its accounting policy to revalue the assets every four months. Based on the accounting policy of the Company the revaluation of repossessed assets was performed by a qualified independent valuer.

The main valuation approaches used to determine the fair value were *income, cost and sales comparison approaches*.

Financial risk management

EFG Auto Leasing EOOD's activities expose it to a variety of financial risks, including credit risk, liquidity risks, and the effects of changes in foreign currency exchange rates and interest rates. The Company's overall risk management policy seeks to minimise potential adverse effects on the financial performance of the Company.

The main purpose of the risk management consist in the control and analysis of the Leasing portfolio, updating the leasing rules and procedures in compliance with Group's requirements, the supervision of their proper implementation, monitoring the completeness and correctness of leasing documentation, as well as compliance with internal and external regulations and reporting on leasing portfolio to the Bulgarian National Bank, to internal and external auditors. The Risk officer has to prepare periodic internal and external reports, as required by the Bulgarian National Bank, insurance companies, Eurobank EFG Bulgaria AD, EFG Ergassias Leasing, Eurobank, to determine and update the credit rating of corporate clients, to calculate provisions for corporate and retail clients, to provide to Corporate Banking timely information on forthcoming annual reviews, to monitor the development of legislation that affects the activities of leasing companies and advise the General Manager of relevant changes. The main activity of the risk officer includes also the implementation of the internal system of credit rating and provisioning.

Risk management is carried out under the supervision of the Board of Directors of parent company EFG Leasing.

A. Credit risk

The Company assumes exposure to credit risk which is the risk that a counterparty will be unable to pay amounts in full when due.

Impairment provisions are provided for losses that have been incurred at the balance sheet date. Significant changes in the economy, or in the health of a particular industry segment that represents a concentration in the Leasing Company's portfolio, could result in losses that are different from those provided for at the balance sheet date.

The Company structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and the geographical and industry segments. Such risks are monitored regularly. Limits on the level of credit risk by

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product, industry sector and by country are approved by the Board of Directors of parent company EFG Leasing.

Financial risk management (continued)

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and reviewing these lending limits where appropriate. Exposure to credit risk is managed in part by obtaining collateral.

The Company uses a credit rating system according to which wholesale borrowers are assigned to a risk category: satisfactory credit performance, potentially problematic entities, watch listed and loss making cases that are fully provided for. The criteria used to assess the credit rate include:

- Financial data for the client, the sector and the market;
- Information on the client's management;
- The clients past credit history either with the Bank or with other banks;
- Existence of detrimental information;
- Type and size of collateral offered;
- History of changes in ownership and
- History of changes in assets.

The Company assesses the credit quality of the wholesale clients on a case-by-case basis using standard grading system and based on a profound analysis of a set of qualitative and quantitative factors.

Corporate clients are rated in 11 categories. The Company groups wholesale clients categorized from 1 to 6 in the grade acceptable risk and these categorized with 7 - in the watchlist area. The Company presents the wholesale clients in the category from 8 to 11 as individually impaired loans based on individual impairment analysis.

Qualitative factors are those that deal with the borrower's management, industry, operating conditions, the market sector in which the borrower operates, securities, loan servicing etc. Quantitative factors are those that refer to a set of ratios (main ratios: profitability, leverage, liquidity) emerging from the borrower's financial statements (balance sheet, income statement, notes to the financial statements etc.)

According to Group Guidelines, exposures to wholesale clients rated in categories 1 to 7 are presented as "Neither past due nor impaired" if they are regular and "Past due but not impaired" if they are up to 179 days past due. If they are between 180-359 days past due exposures to these clients are presented as "Impaired". All exposures to wholesale clients above 360 days past due and all exposures to wholesale clients rated in categories 8 to 11 are presented as "Impaired".

Regarding restructured wholesale loans to clients rated in categories 1 to 6 are presented as "Neither past due nor impaired" if they are regular and in category "Past due but not impaired" if they are up to 179 days past due. If they are between 180-359 days past due these clients are presented as "Impaired". The clients rated in category 7 are presented as „Past due but not impaired". The clients rated between 8 and 11 are presented as "Impaired".

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According to the Group guidelines regular exposures are loans not in delay or with amounts in delay not exceeding internally set grace amount.

The Company considers that delinquencies should not be the only reason for downgrading; the "case by case" rule should always prevail. Delinquencies over 90 days should always constitute a reason for downgrading, however provisioning rates have to be determined on a case by case basis assessment taking into consideration all risk factors as well as the market value of the leased assets, expected cash inflows, the existing collateral etc.

Maximum exposure to credit risk

	<u>2010</u>	<u>2009</u>
Credit risk exposures relating to on-balance sheet assets are as follows:		
Current accounts and deposits with banks	3,163	6,483
Finance lease receivables:	81,132	125,519
Consumer lending	15,159	24,020
Small Business lending	24,100	36,357
Corporate lending	41,873	65,142
Other loans	-	43
Total	<u>84,295</u>	<u>132,045</u>

Balance at 31 December 2010	<u>Total</u>
Neither past due nor impaired	41,460
Past due but not impaired	20,082
Impaired	19,590
Gross	81,132
Less: allowance for impairment	<u>(9,001)</u>
Net	<u>72,131</u>

Balance at 31 December 2009	<u>Total</u>
Neither past due nor impaired	79,116
Past due but not impaired	38,090
Impaired	14,697
Gross	131,903
Less: allowance for impairment	<u>(6,384)</u>
Net	<u>125,519</u>

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Other loans are summarized as follows:

Balance at 31 December 2010	Total
Impaired	-
<i>Less allowance for impairment</i>	-
Net	-
Balance at 31 December 2009	Total
Neither past due nor impaired	53
<i>Less allowance for impairment</i>	<i>(10)</i>
Net	43

(a) Neither past due nor impaired

The credit quality of the portfolio of finance lease receivables and other loans that were neither past due nor impaired at 31 December 2010 can be assessed by reference to the internal standard grading system.

Balance at 31 December 2010	Total
Acceptable risk	40,685
Watch list	775
Total	41,460

Balance at 31 December 2009	Total
Acceptable risk	79,116
Watch list	-
Total	79,116

These finance lease receivables and other loans are secured by promissory notes for the gross amount of the contracts (incl. interest and management fees). The company has legal title over assets leased under finance and operating lease.

Starting from 1 January 2010, more conservative approach was applied in the valuation of collaterals, compared to previous years.

There were no *renegotiated* lease receivables in this category in 2010 (2009: nil).

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(b) Finance lease receivables past due but not impaired

	Consumer	Small	Corporate	
	Lending	Business	Lending	Corporate
31 December 2010	Lending	Lending	Lending	Total
Past due up to 29 days	1,307	2,111	8,075	11,493
Past due 30 – 89 days	1,159	2,122	3,614	6,895
Past due 90 days – less than 1 year	-	-	1,694	1,694
Total	2,466	4,233	13,383	20,082

Fair value of collateral	2,454	4,022	10,490	16,966
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	Consumer	Small	Corporate	
	Lending	Business	Lending	Corporate
31 December 2009	Lending	Lending	Lending	Total
Past due up to 29 days	2,274	4,833	6,242	13,349
Past due 30 – 89 days	2,337	4,504	6,562	13,403
Past due 90 – less than 1 year	-	-	11,338	11,338
Total	4,611	9,337	24,141	38,090

Fair value of collateral	4,268	8,885	21,589	34,742
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(c) Finance lease receivables individually impaired

For individually assessed accounts, finance lease receivables are treated as impaired as soon as there is objective evidence that an impairment loss has been incurred. The criteria used by the Company to determine that there is objective evidence of impairment include:

- known cash flow difficulties experienced by the borrower
- overdue contractual payments of either principal or interest
- breach of loan covenants or conditions;
- the probability that the borrower will enter bankruptcy or other financial reorganisation; and
- a downgrading in credit rating by an external credit rating agency

Impairment charges are calculated as the difference between the assets' carrying amount and the present value of the estimated future cash flows. Fair value of collateral is the estimated current market price of leased equipment.

The individually impaired finance lease receivables as at 31 December 2010 were BGN 19,590 thousand. The breakdown of the gross amount of individually impaired loans and advances by class is as follows:

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	Consumer	Small Business	Corporate	
	Lending	Lending	Lending	Total
31 December 2010				
Impaired finance lease receivables	2,357	5,891	11,342	19,590
Number of leasing contracts	138	266	309	713
Fair value of collateral	1,162	2,371	3,730	7,263

	Consumer	Small Business	Corporate	
	Lending	Lending	Lending	Total
31 December 2009				
Impaired finance lease receivables	2,948	5,203	6,546	14,697
Number of leasing contracts	99	169	98	366
Fair value of collateral	2,729	4,625	2,751	10,105

The Company holds promissory note for the total amount of the leasing contracts and also the ownership of the vehicles. The exact amount of impairment charges is calculated following a detailed analysis of the value of leased assets by experts from the Collection department. Management considers the finance lease receivables covered by assets owned by the leasing company as impaired because experience shows that there are significant administrative and legal difficulties in obtaining the leased asset mainly due to new consumer lending legislation, fraud, etc. The impairment provisions reflect the probability that management will not be able to enforce its rights and repossess the leased asset on defaulted loans.

(d) Allowance for impairment

Movement of impairment reserve is as follows:

	Consumer	Small Business	Corporate	
	lending	Lending	Lending	Total
Balance as at 31 December 2008	838	2,128	892	3,858
Increase in allowance for impairment	1,008	1,365	2,495	4,869
Loans written off during the year as uncollectible	(521)	(1,087)	(724)	(2,333)
Balance as at 31 December 2009	1,325	2,406	2,663	6,394
Increase in allowance for impairment	(339)	173	2,773	2,607
Balance as at 31 December 2010	986	2,579	5,436	9,001

2. Repossessed assets

Repossessed assets are sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness. Repossessed assets are classified in the balance sheet within other assets.

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During the year, the Company repossessed 308 of its own assets for the amount of BGN 9,835 thousand (2009:184 for the amount of BGN 8,822 thousand).

3. Concentration of risks of financial assets with credit risk exposure

Industry sectors

The following table breaks down the Company's main credit exposure at their gross amounts, as categorized by the industry sectors of our counterparties.

	Commerce and services	Private individuals	Manufacturing	Constru ction	Other	Total
Finance lease receivables						
-Consumer lending	-	15,159	-	-	-	15,159
-Small business lending	10,960	-	1,154	2,652	9,334	24,100
-Corporate lending	24,899	-	1,854	6,982	8,138	41,873
31 December 2010	35,859	15,159	3,008	9,634	17,472	81,132
31 December 2009	63,394	25,345	5,420	15,815	21,982	131,956

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(All amounts are shown in BGN thousands unless otherwise stated)

B. Market risk

The Company takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and currency, both of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates.

The factors that generate market risk are the interest rate risk and foreign exchange risk.

The interest rate risk is the risk of potential loss from adverse changes in interest rates. These include pricing risk, yield curve risk, basis risk, spread risk, volatility risk.

The foreign exchange risk is the risk of potential loss from adverse changes in foreign currency exchange rates, against the base currency. It includes outright risk, volatility risk and conversion risk.

The Company's Market Risk Policy is maintained by Risk Division of Eurobank EFG Bulgaria AD and approved by the Board of Directors of the Bank. The Market Risk policy is reviewed at least annually and submits changes to the Board. The Market Risk Policy applies to the control of market risk arising on all Company's assets, liabilities and off-balance sheet positions; it therefore covers Treasury and non-Treasury activities that are subject to market risk. The Market Risk Policy is in compliance with the mother company Risk Guidelines, which pertain to market risk.

The objectives of market risk control and supervision are to

- Protect the company against unforeseen market losses;
- Contribute to more stable and predictable earnings;
- Develop transparent, objective and consistent market risk information as the basis for sound decision making.

1. Market risk measurement techniques

The Company has to include all positions that are exposed to market risk in the measurement system.

The risk factors that generate market risk and have to be included in the market risk measurement system consist of, but are not limited to:

- Foreign Exchange rates
- Interest Rates

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Market risk measurement techniques (continued)

2. Foreign exchange risk

The Leasing Company is exposed to the effect of fluctuations in the prevailing foreign currency exchange rates and may register a loss / respectively a profit / from the exchange differences.

The Leasing Company receives financing in EUR from EFG Private Banking – Luxemburg which is a part of EFG Eurobank finance group. To prevent the exposure to currency risk, the Company concludes the leasing contracts with the clients in the same currency- EUR. In case of payment in BGN the company applies the exchange rate of the Bulgarian National Bank.

In case of import and a payment to foreign supplier in currency, different from EUR, to prevent the loss, the Leasing company invoices to the Lessee the amount of the exchange difference.

Currently the exchange rate of the Bulgarian lev (BGN) is fixed against the EUR at 1.95583 BGN/EUR via Currency board which is not expected to be amended in the near future.

Foreign exchange risk – sensitivity analysis

	2010	2009
Sensitivity of income statement		
1) -25% depreciation of local currency	(987)	(383)
2) 20% appreciation of local currency	790	306

FX risk sensitivity has been calculated directly on the total net open FX position as of 25% depreciation / 20% appreciation of the local currency against all foreign currencies.

C. Cash flow and fair value interest risk

Interest rate sensitivity of assets, liabilities and off-balance sheet items

The Leasing Company takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise.

As of December 31, 2010 and 2009, the Company's liabilities under interest-bearing instruments are from instruments with floating interest rates.

The Management and the Managing Board constantly monitor interest rate levels and conduct an active policy of adjusting interest spreads. In 2009, in view of general market trends for increases in the levels of interest rates, the Company started using variable interest rates in all financial lease contracts. The objective of the Company's policy on interest rate risk management is to minimize potential losses due to negative impacts from changes in market interest rates.

The table below summarises the EFG Auto Leasing EOOD exposure to interest rate risks as at 31 December 2010 and 31 December 2009. Included in the table are the Company assets and liabilities at carrying amounts, categorised by the earlier of contractual re-pricing or maturity date.

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C. Cash flow and fair value interest risk (continued)

Interest rate risk sensitivity has been estimated by applying a parallel yield curve shift to all relevant on- and off-balance sheet positions.

	<u>2010</u>	<u>2009</u>
<u>Interest Rate Risk – sensitivity analysis</u>		
1) +250 bps shift in interest rate curves (all currencies)	17	24
2) -250 bps shift in interest rate curves (all currencies)	(17)	(24)

A parallel yield curve shift in all currencies will bring no direct income statement effect or equity reserves effect. The figures in the table above represent the long-term effect of a parallel yield curve shift of +/-250 bps on the Company's net worth (the change in the net present value of its assets and liabilities).

D. Fair value of financial assets and liabilities

The estimated fair values of financial instruments have been determined by the Company using available market information, where it exists, and appropriate valuation methodologies. However, judgement is necessarily required to interpret market data to determine the estimated fair value. While Management has used available market information in estimating the fair value of financial instruments, the market information may not be fully reflective of the value that could be realised in the current circumstances.

For the following assets and liabilities carried at amortized cost the carrying value approximates their fair value:

- Cash and bank balances include only current accounts in BGN and EUR in Eurobank EFG Bulgaria and cash on hand;
- Borrowings are short term negotiated at floating interest rates.

Finance lease receivables are net of provisions for impairment. The estimated fair value of finance lease receivables represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value. The expected cash flows are adjusted to include the future losses expected to occur from the existing finance lease portfolio.

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D. Fair value of financial assets and liabilities (continued)

The following table summarises the carrying amounts and fair values of those financial assets and liabilities not presented in the Company's balance sheet at their fair value.

	Carrying amount		Fair value	
	2010	2009	2010	2009
Financial assets				
Cash and bank balances	3,163	6,483	3,163	6,483
Finance lease receivables	72,131	125,508	81,132	125,508
Other loans	-	53	-	43
Financial liabilities				
Borrowings	72,411	133,030	72,411	133,030

E Liquidity risk

Liquidity risk is managed at group level, utilizing financing from EFG Private Bank Luxemburg. The revolving credit facility is utilized on the basis of expected outflows for purchase of equipment to be leased.

The table below analyses the liabilities of EFG Auto Leasing into relevant maturity groupings based on contractual cash flows and the remaining period at balance sheet date to the contractual maturity date.

As of 31 December 2010

	Up to 1 month	1 – 3 months	3 – 12 months	1 – 5 years	Over 5 years	Gross nominal inflow/ (outflow)
Liabilities						
Borrowings	72,555	-	-	-	-	72,555
Payables to suppliers	199	-	-	-	-	199
Total liabilities	72,754	-	-	-	-	72,754
Total assets held for managing liquidity	3,163	14,457	35,035	31,640	-	84,295

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As of 31 December 2009

	Up to 1 month	1 – 3 months	3 – 12 months	1 – 5 years	Over 5 years	Gross nominal inflow/ (outflow)
Liabilities						
Borrowings	133,144	-	-	-	-	133,144
Payables to suppliers	137	-	-	-	-	137
Total liabilities	133,281	-	-	-	-	133,281
Total assets held for managing liquidity	10,143	11,588	46,676	83,490	33	151,930

F Capital risk

EFG Auto Leasing's objective when managing capital is to maintain a capital structure which safeguards its ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits to other stakeholders. The Company uses the ratio of net debt to total capital. Net debt is defined as the sum of total borrowings and payables to clients and suppliers less cash and bank balances. Total capital is defined as the sum of shareholders equity and net debt.

The Company relies on a continued financial support from the EFG Bank European Financial Group, which is a stable and reliable Financial Institution, to cover the risk from the existing liquidity gap. This policy was adopted in 2006 and will continue in the foreseeable future, and at least until 31.12.2011.

The table below summarizes the Company's capital structure:

	2010	2009
Long-term debt	72,411	133,030
Payables to suppliers and clients	199	137
Total borrowed funds	72,610	133,167
Cash and bank balances	(3,163)	(6,483)
Net debt	69,447	126,684
Shareholders equity	7,339	7,538
Total capital	76,776	134,222
Net debt / Total capital	91%	94%

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1 Net interest income	2010	2009
	<hr/>	<hr/>
Interest income		
Finance lease receivables and loans	7,875	11,857
Bank deposits	375	502
	<hr/>	<hr/>
	8,250	12,359
Interest expense		
Interest on bank borrowings	2,427	3,526
	<hr/>	<hr/>
	2,427	3,526
2 Other operating income	2010	2009
	<hr/>	<hr/>
Income from operating lease contracts	521	604
Commission income from insurance brokers	744	555
Maintenance fee income	130	158
Other operating income	400	113
	<hr/>	<hr/>
	1,795	1,430
3 Other operating expenses	2010	2009
	<hr/>	<hr/>
Staff costs (Note 3a)	436	408
Expenses related to repossession, storage and repairs of assets	624	346
Company car maintenance	32	39
Operating lease rentals	151	102
Office maintenance	39	19
Advertising	-	24
Consulting services	45	313
Courier services	54	-
Other expenses	104	48
Depreciation (Note 10)	490	572
Fee and commission expense	12	7
	<hr/>	<hr/>
	1,987	1,878
3a Staff costs	2010	2009
	<hr/>	<hr/>
Salaries	378	335
Social security costs	58	73
	<hr/>	<hr/>
	436	408

As of 31 December 2010 the Company employed 20 people (2009: 25 people)

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4 Gains/(losses) from sale of repossessed assets

	2010	2009
Proceeds from sale of assets	6,309	4,321
Net book value as of date of sale	(7,662)	(5,062)
Realised gains/(losses) from sales	(1,353)	(740)

5 Income tax expense

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the basic tax rate as follows:

	2010	2009
Profit before income taxes	(225)	1,567
Tax rate of 10 %	-	157
Permanent differences (tax effect)	(3)	-
Income tax expense including:	(26)	157
Deferred income tax (Note 8)	(26)	14
Current income tax expense	-	143

The tax authorities may at any time inspect the books and records within 5 years subsequent to the reported tax year, and may impose additional tax assessments and penalties. The Company's management is not aware of any circumstances, which may give rise to a potential liability in this respect.

6 Cash and bank balances

	2010	2009
Cash	1	1
Current accounts with banks	3,162	6,482
Included in cash and cash equivalents	3,163	6,483

Current accounts are held in Eurobank EFG Bulgaria AD. The credit rating of the bank assigned by Fitch is BB+.

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7 Lease receivables and other loans

	2010	2009
Finance lease receivables		
Finance lease receivables from corporate entities	96,327	106,558
Finance lease receivables from individuals	15,195	25,345
	81,132	131,903
Less: Provision for impairment	(9,001)	(6,384)
Total net finance lease receivables	72,131	125,519
Loans	-	53
Less: Provision for impairment	-	(10)
Total loans and finance lease receivables	72,131	125,562

The position on loans includes prepayments by the Company for leasing contracts that will be delivered in 2011. Those amounts are net of clients' down payments and the Company accrues interest until delivery. The amounts are fully secured with promissory notes and pledges on receivables and/or inventory.

Gross investment in finance leases, receivables and other loans:

	2010	2009
Up to 1 year	13,691	9,374
Between 1 and 5 years	72,385	133,662
Over 5 years	-	214
	86,076	143,303
Unearned future finance income from finance leases	(4,944)	(11,346)
Net investment in finance leases	81,132	131,903

Movement in provisions is as follows:

	2010	2009
Balance at the beginning of the year	6,394	3,858
Increase in provisions for lease impairment	2,607	4,869
Loans written off during the year as uncollectible	-	(2,333)
Balance at the end of the year	9,001	6,394

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Provisions for impairment	2010	2009
Increase in provisions for lease impairment	2,607	4,869
Impairment of repossessed assets (Note 9a)	1,896	1,197
Total charge for provision for impairment	4,503	6,066

The future minimum lease payments receivable under non-cancellable operating lease agreements are as follows:

	2010	2009
Not later than 1 year	95	190
Later than 1 year but not later than 5 years	2	63
Total	97	253

The Company leases vehicles under various agreements, which terminate between 2011 and 2012.

8 Deferred income taxes

	2010	2009
Deferred tax asset at the beginning of the year	39	53
Income statement credit/(charge)	26	(14)
Deferred tax asset at the end of the year	65	39

Deferred income tax assets are attributable to the following items:

	31.12.2009	Increase	Decrease	Net change	31.12.2010
Revaluation of repossessed assets	41	45	47	(2)	39
Unused annual leaves	-	1	-	1	1
Other provisions for staff remunerations	4	10	4	6	10
Other temporary differences	(6)	78	57	21	15
Deferred tax asset balance	39				65
Income statement credit/(charge)		134	108	26	

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9 Other assets

	<u>2010</u>	<u>2009</u>
Recoverable Value Added Tax	-	3,127
Assets held for sale	4,310	5,822
Provision on assets held for sale (Note 9a)	(407)	(421)
Prepayments	7	12
Other	87	45
	<u>3,997</u>	<u>8,585</u>

9a Provision on assets held for sale

	<u>2010</u>	<u>2009</u>
As of 1 January	421	485
Impairment of repossessed assets (Note 7)	1,896	1,197
Accumulated impairment of repossessed assets sold	(1,910)	(1,261)
As of 31 December	<u>407</u>	<u>421</u>

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(All amounts are shown in BGN thousands unless otherwise stated)

10 Equipment

	Furniture, Equipment and Motor vehicles	Computers, Hardware and Software	Total
At 1 January 2009			
Cost	2,650	17	2,667
Accumulated depreciation	(958)	(15)	(973)
Net book amount	1,692	2	1,694
Year to 31 December 2009			
Opening net book amount	1,692	2	1,694
Additions	119	-	119
Disposals (Net of depreciation)	(261)	-	(261)
Depreciation charge	(570)	(2)	(572)
Closing net book amount	980	-	980
At 31 December 2009			
Cost	2,224	17	2,241
Accumulated depreciation	(1,244)	(17)	(1,261)
Net book amount	980	-	980
Year to 31 December 2010			
Opening net book amount	980	-	980
Additions	155	209	364
Disposals (Net of depreciation)	(134)	-	(134)
Transfers	3	(3)	0
Depreciation charge	(482)	(8)	(490)
Transfers	(6)	6	0
Closing net book amount	516	204	720
At 31 December 2010			
Cost	1673	223	1896
Accumulated depreciation	(1,157)	(19)	(1,176)
Net book amount	516	204	720

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10 Equipment (continued)

The category of *vehicles* includes vehicles leased by the Company to third parties under operating leases with the following carrying amounts:

	2010	2009
Cost at 31 December	1,514	2,061
Accumulated depreciation at 31 December	(1,047)	(1,147)
Net book amount at 31 December	467	914

11 Borrowings

	2010	2009
Short-term		
Bank borrowings	72,366	132,997
Accrued interest payable	45	33
Total borrowings	72,411	133,030

The Company uses revolving credit facility, which is renewed on a monthly basis. The borrower is EFG Private Bank Luxembourg SA, member of EFG Group. The interest is one month EURIBOR + 1.875%. The Company has not had any defaults of principal, interest or redemption amounts during the period on its borrowed funds.

12 Payables to clients and suppliers

	2010	2009
Deposits from clients	51	86
Liabilities to suppliers	148	51
	199	137

13 Other liabilities

	2010	2009
Personnel and social security	105	46
Prepayments and other payables from clients	15	129
VAT payable	285	732
Other	47	302
	452	1,208

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14 Share capital

As at 31 December 2010 the total share capital of the Company comprises BGN 250 thousand. The Company's sole-owner is EFG Leasing EAD. The shares nominal value is 100 BGN each and they are fully paid in.

Pursuant to the last amendments of the Credit Institutions Act ("the CIA"), promulgated in State Gazette, issue 24 of 31.03.2010, the company is considered financial institution (ref. Art. 3, Para1, item 1 of the CIA) and as such was duly registered in a special registered maintained by the Bulgarian National Bank under reg. No BGR00117 (ref. Art. 3, Para 2 of the CIA).

15 Related party transactions

Parties are considered to be related in the event that one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. EFG Auto Leasing EOOD is owned by EFG Leasing EAD. The ultimate parent of the Company is EFG Bank European Financial Group. Since the foundation of the Company, its owners have provided financial support, so that the Company is able to continue its operations. The Company's ability to meet its obligations and to continue as a going concern is dependent on the funds provided by the owners. The Company's parent confirms that it is its current policy to ensure that EFG Auto Leasing EOOD is in the position to meet its debts and capital expenditure commitments as they fall due. The Company's parent also confirms that they will provide support to EFG Auto Leasing EOOD as to ensure that it will have adequate funds to meet its liabilities when they fall due.

A number of transactions are entered into in the normal course of business. These transactions were carried out on commercial terms and at market rates. The volumes of related party transactions, outstanding balances at the year end, and relating expense for the period are as follows:

	2010	2009
Assets		
Current accounts (Eurobank EFG Bulgaria AD)	3,162	6,483
Other assets (EFG Leasing EAD)	6	7
	3,168	6,490
Liabilities		
Bank borrowings (EFG Private Bank Luxemburg)	72,366	132,997
Interest payable (EFG Private Bank Luxemburg)	45	33
Other liabilities (EFG Property Services AD)	2	-
	72,413	133,030
	2010	2009
Expenses		
Interest expense (EFG Leasing EAD)	-	(269)
Interest expense (EFG Private Bank Luxembourg S.A.)	(2,292)	(3,257)
Interest expense (Eurobank Ergasias S.A.)	(135)	(221)
Other expense (EFG Leasing EAD)	(22)	(65)
Other expense (EFG Property Services AD)	(28)	(3)

EFG AUTO LEASING EOOD
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Income

Other operating income (EFG Leasing EAD)	3	19
Interest income (Eurobank EFG Bulgaria AD)	376	502
Interest income (EFG Leasing EAD)	-	136
Other operating income (Eurobank EFG Bulgaria AD)	93	-

Management personnel participates also in the management of EFG Leasing EAD. There are no transactions during the year or balances in year end with the ultimate parent company.

16 Contingent liabilities and commitments

Operating lease commitments – the Company as a lessee

The Company has entered into commercial leases on premises. Where the Company is the lessee, the future aggregate minimum lease payments are as follows:

	<u>2010</u>	<u>2009</u>
Not later than 1 year	65	65
Later than 1 year but not later than 5 years	65	65
Total	<u>130</u>	<u>130</u>

17 Post balance sheet events

There are no significant post balance sheet events with effect on the financial statements as at 31 December 2010

Independent auditor's report

To the Shareholder of EFG Auto Leasing EOOD

Report on the Financial Statements

We have audited the accompanying financial statements of EFG Auto Leasing EOOD (the Company) which comprise the balance sheet as of 31 December 2010 and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

This version of our report is a translation from the original, which was prepared in Bulgarian. All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original language version of our report takes precedence over this translation

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of EFG Auto Leasing EOOD as of 31 December 2010, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Report on Other Legal and Regulatory Requirements

Management is also responsible for preparing the Directors' Report in accordance with the Accounting Act.

We are required by the Accounting Act to express an opinion whether the Directors' Report is consistent with the annual financial statements of the Company.

In our opinion, the Directors' Report set out on pages 1 to 3, is consistent with the accompanying financial statements of the Company as of 31 December 2010.



Rositsa Boteva
Registered Auditor

4 April 2011
Sofia, Bulgaria



Petko Dimitrov
PricewaterhouseCoopers Audit OOD

